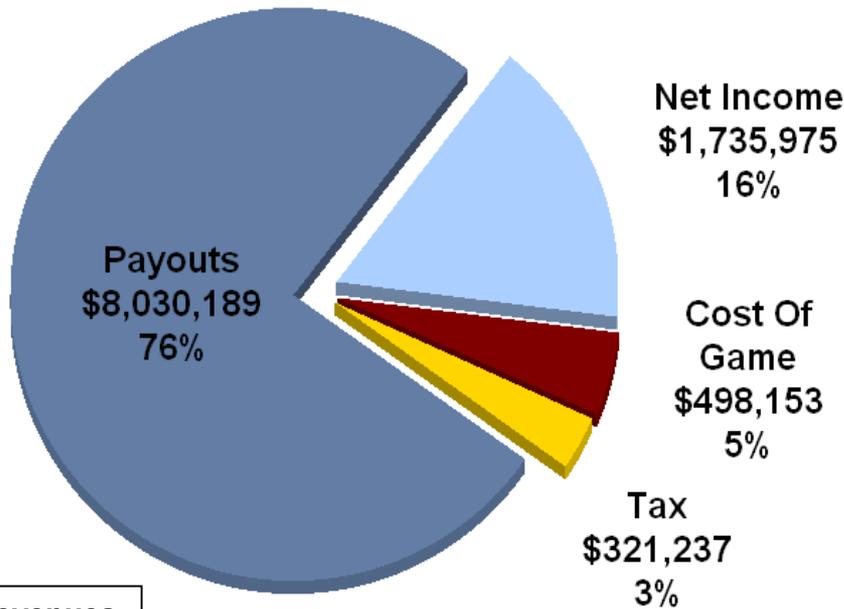


ALLEGANY COUNTY GAMING

2015

Fiscal Year 2015 Summary

Distribution of Operator Gaming Revenues
Fiscal Year 2014



Total Revenues
\$10,585,555



October 2015
Gerald M. Joy
Gaming Administrator

Executive Summary for Allegany County Paper Gaming Office for the Fiscal Year 2015

History

The Allegany County Gaming Office was created in 2003 as a self support unit responsible to the Finance Office of the Allegany County Government. The authority to operate the Paper Gaming Office and to guide its function can be found in Art. 27 of the Annotated Code of Maryland and adopted pursuant to the Code of Public Local Laws of Allegany County. Our mission is to administer paper gaming activities within the county and to collect prescribed taxes from the proceeds for allocation to Education and Fire Units.

Fiscal Year 2015

This presentation only depicts revenues and trends for the past three years. Budget revenues projections for this fiscal year were:

Projections:		Actual:	
Gaming Taxes:	\$300,000	Gaming Taxes:	\$336,176
Tax Stickers	\$ 26,000	Tax Stickers	\$ 28,200
Wholesaler Lic.	\$ 5,000	Wholesaler Lic.	\$ 5,000
Totals	\$331,000	Totals	\$369,376

Executive Summary for Allegany County Paper Gaming Office for the Fiscal Year 2015

This report indicates an overall increase over gaming revenue projections of \$38,376 or 11.5% from last year.

Convenience Store Operator Revenues were up \$6,710.00 for an increase of 25.4% ending with a total of \$33,137 for the year.

Club Revenues were up \$6,863 for an increase of 4.3% ending with a total of \$165,045 for the year.

Liquor Store Revenues were down \$12,232 for a decline of 20.7% ending with a total of \$58,994 for the year.

Tavern Revenues were up \$17,785 for an increase of 33.3% with a total of \$71,186 for the year.

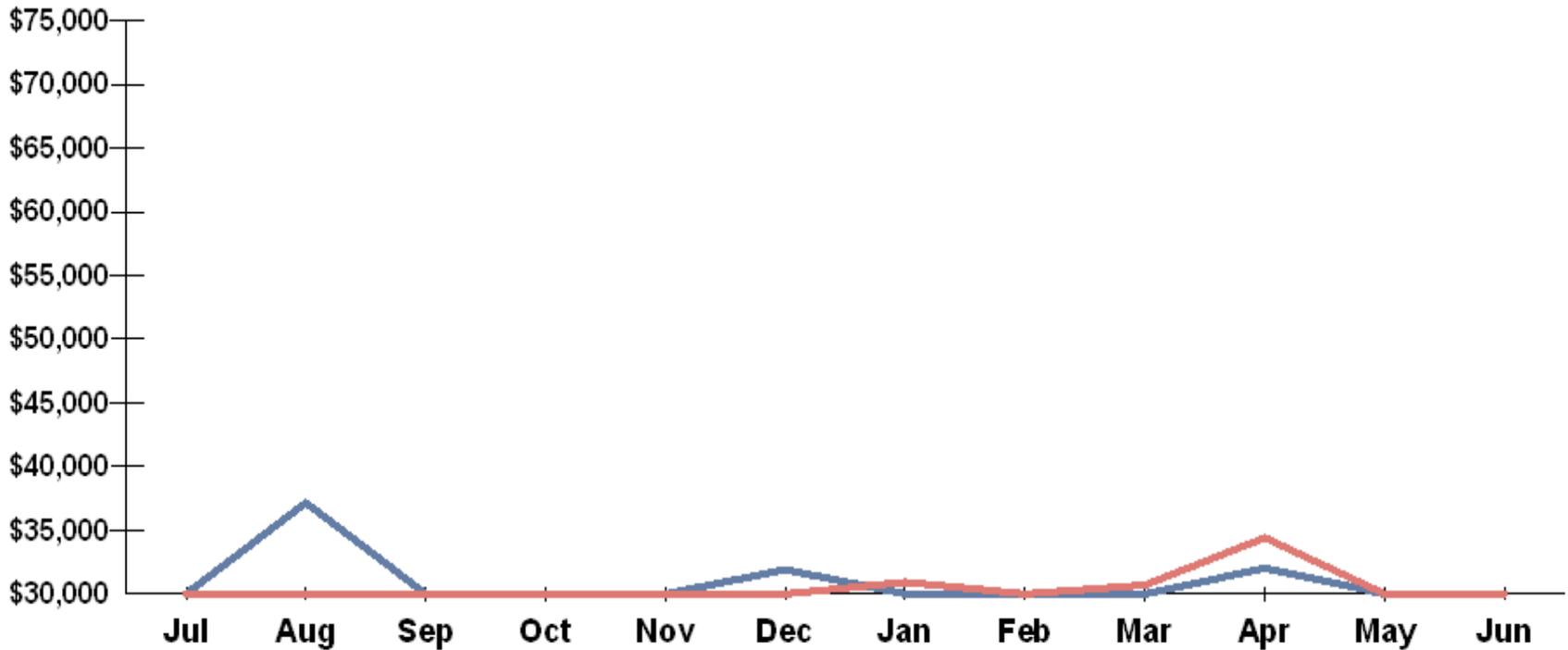
Temporary Operator Revenues were down \$1,017 for a decrease of 13% with a total of \$7,186 for the year.

The Gaming Office operating expenses increased by \$737 or .05% ending with a total of \$137,362 for the year.

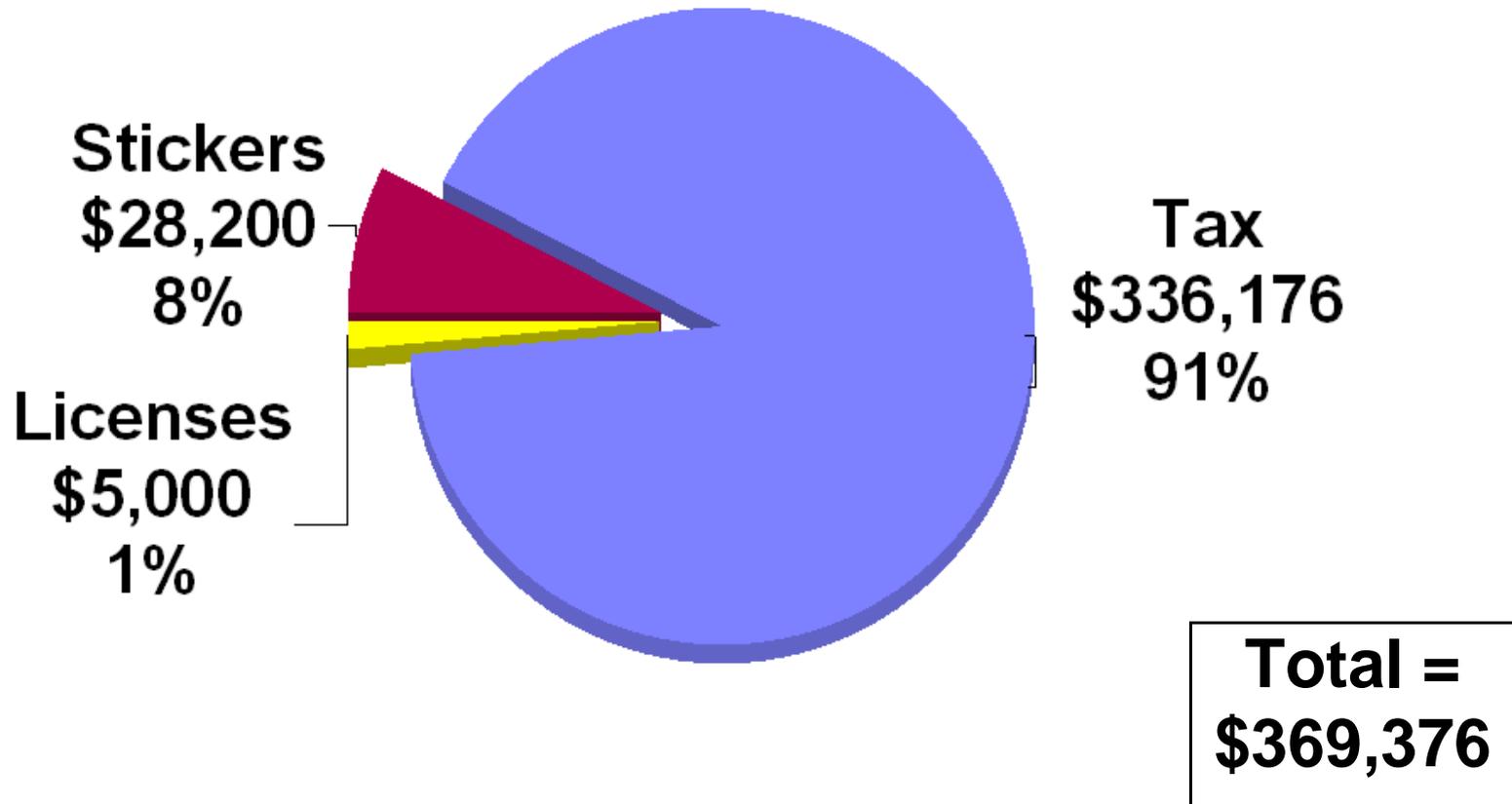
Allocation for Education is \$174,011 for an increase of 8.2% and 27 Volunteer Fire Units will be allocated a shared sum of \$58,004.

Allegany County Paper Gaming Fund Tax Revenues By Month - FY 15 Versus FY 14

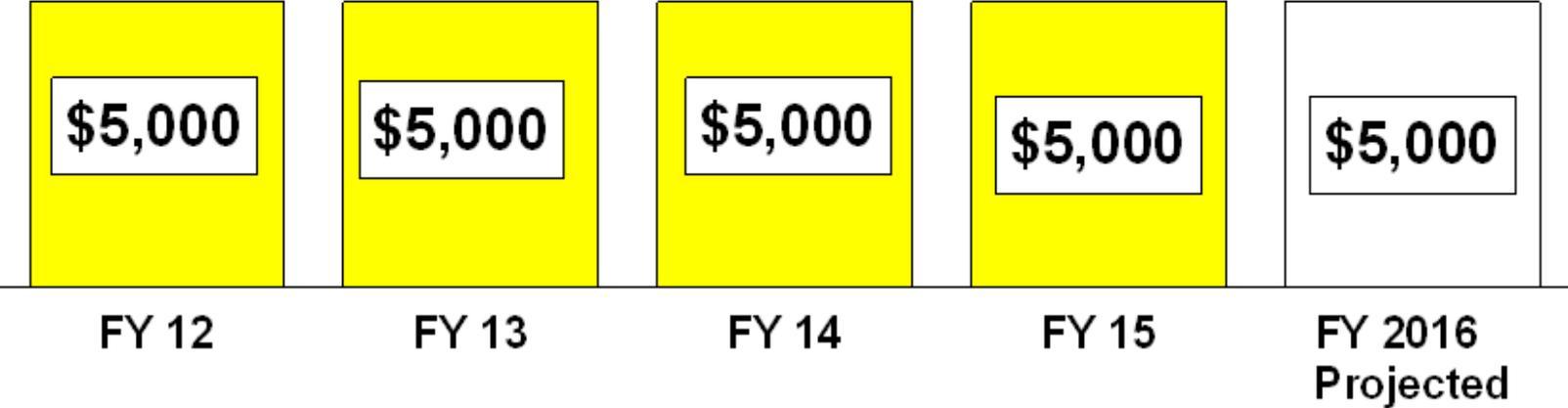
— FY 14 — FY 15



Allegany County Paper Gaming Fund Revenues By Type Fiscal Year 2015



**Allegany County Paper Gaming Fund
Wholesaler License Fee Revenues
Fiscal Years 2012 - 2015**



**Allegany County Paper Gaming Fund
Sticker Revenues
Fiscal Years 2012 - 2015**

\$32,700

\$30,700

\$28,000

\$28,200

\$26,000

FY 12

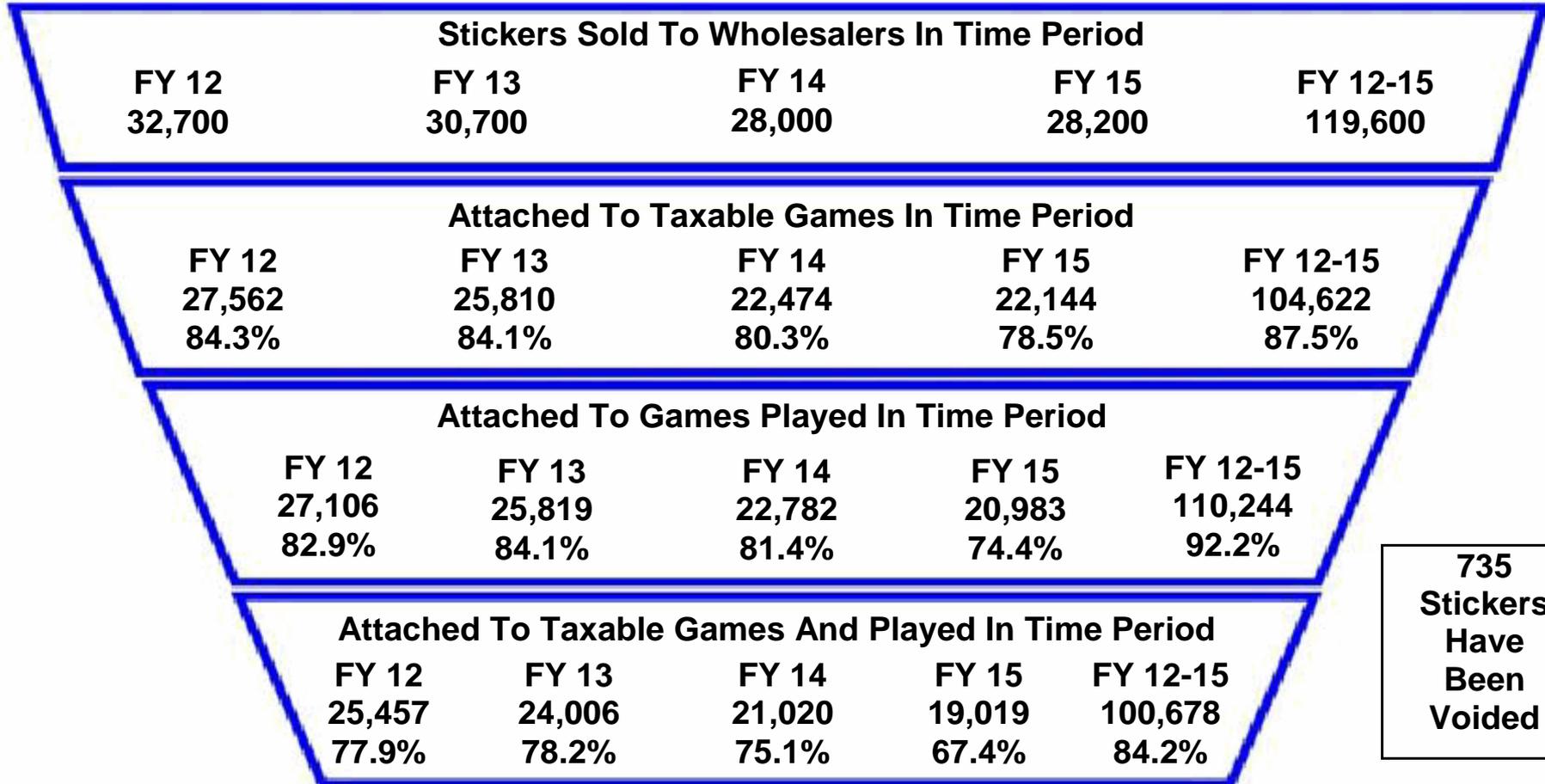
FY 13

FY 14

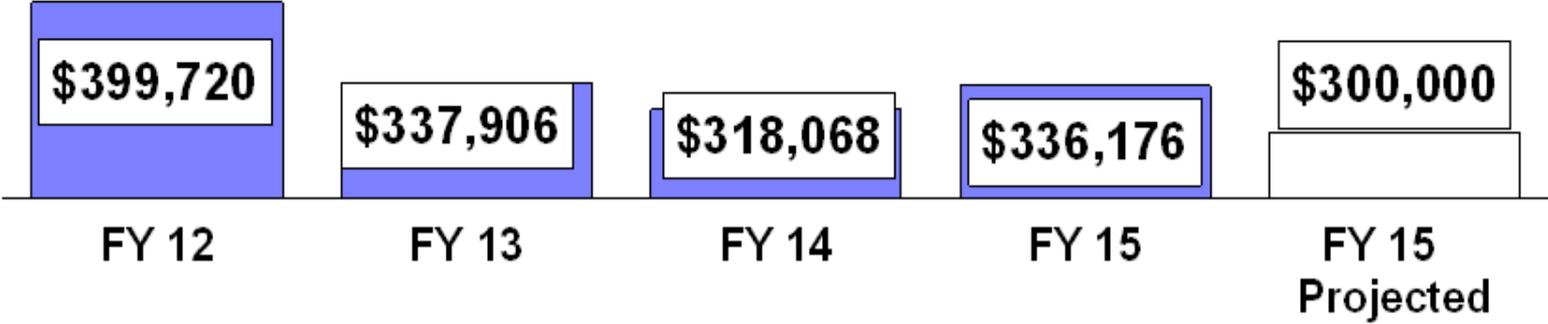
FY 15

**FY 15
Projected**

**Allegheny County Paper Games
Distribution of Gaming Stickers - Fiscal Years 2012 - 2015**



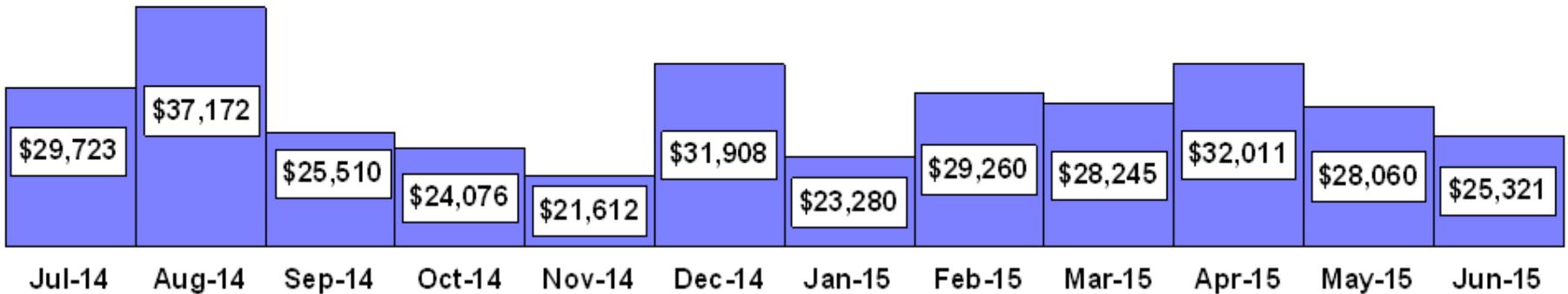
**Allegany County Paper Gaming Fund
Tax Revenues
Fiscal Years 2012 - 2015**



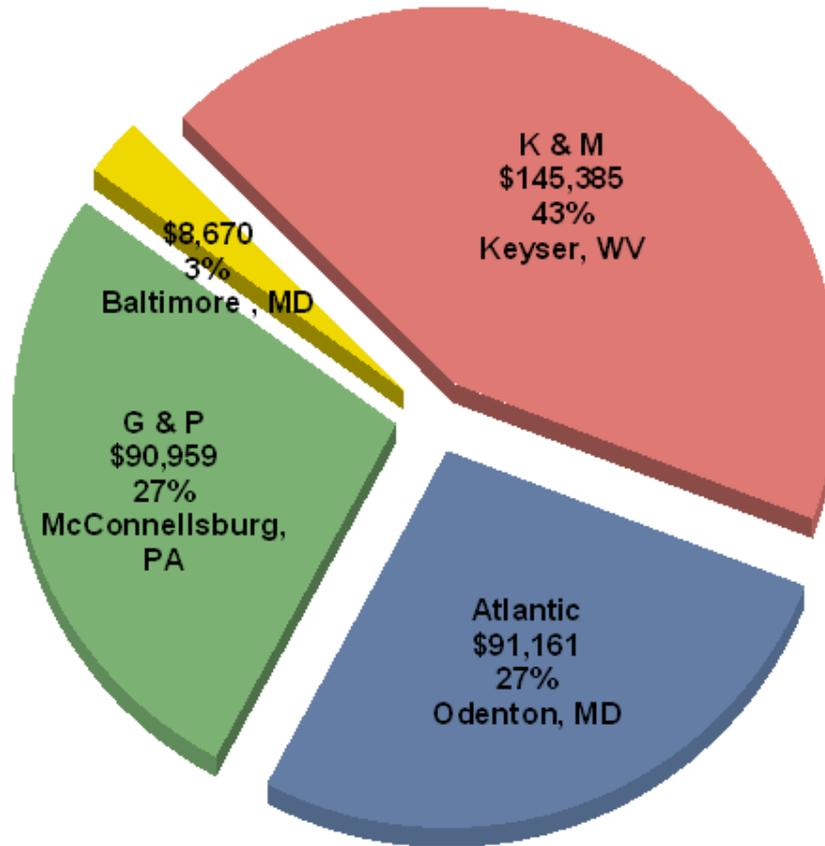
Paper Gaming Fund Tax Revenues By Month Fiscal Year 2015

\$28,015
Monthly
Average

Total = \$336,176

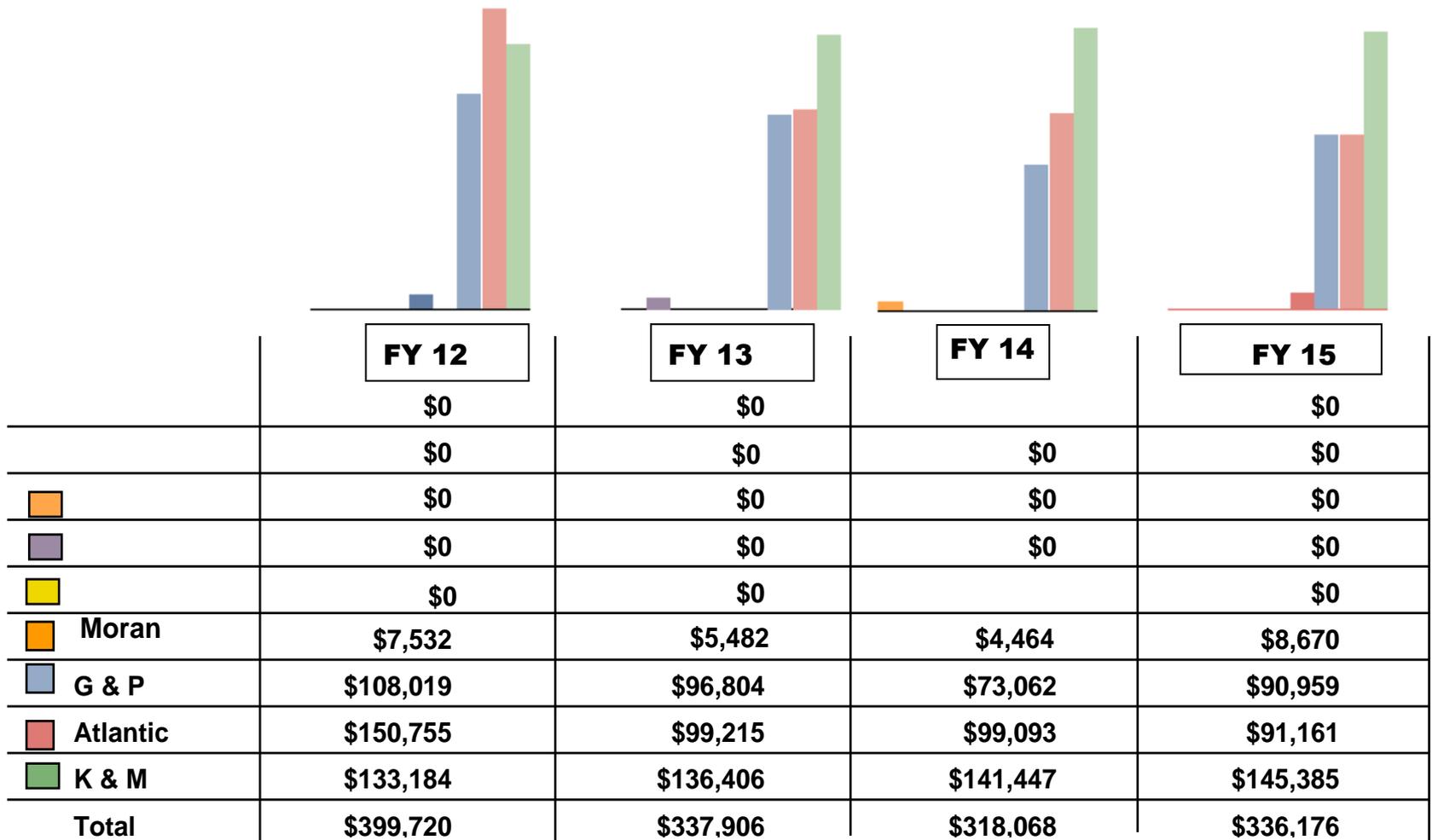


Allegany County Paper Gaming Wholesaler Fiscal Year 2015

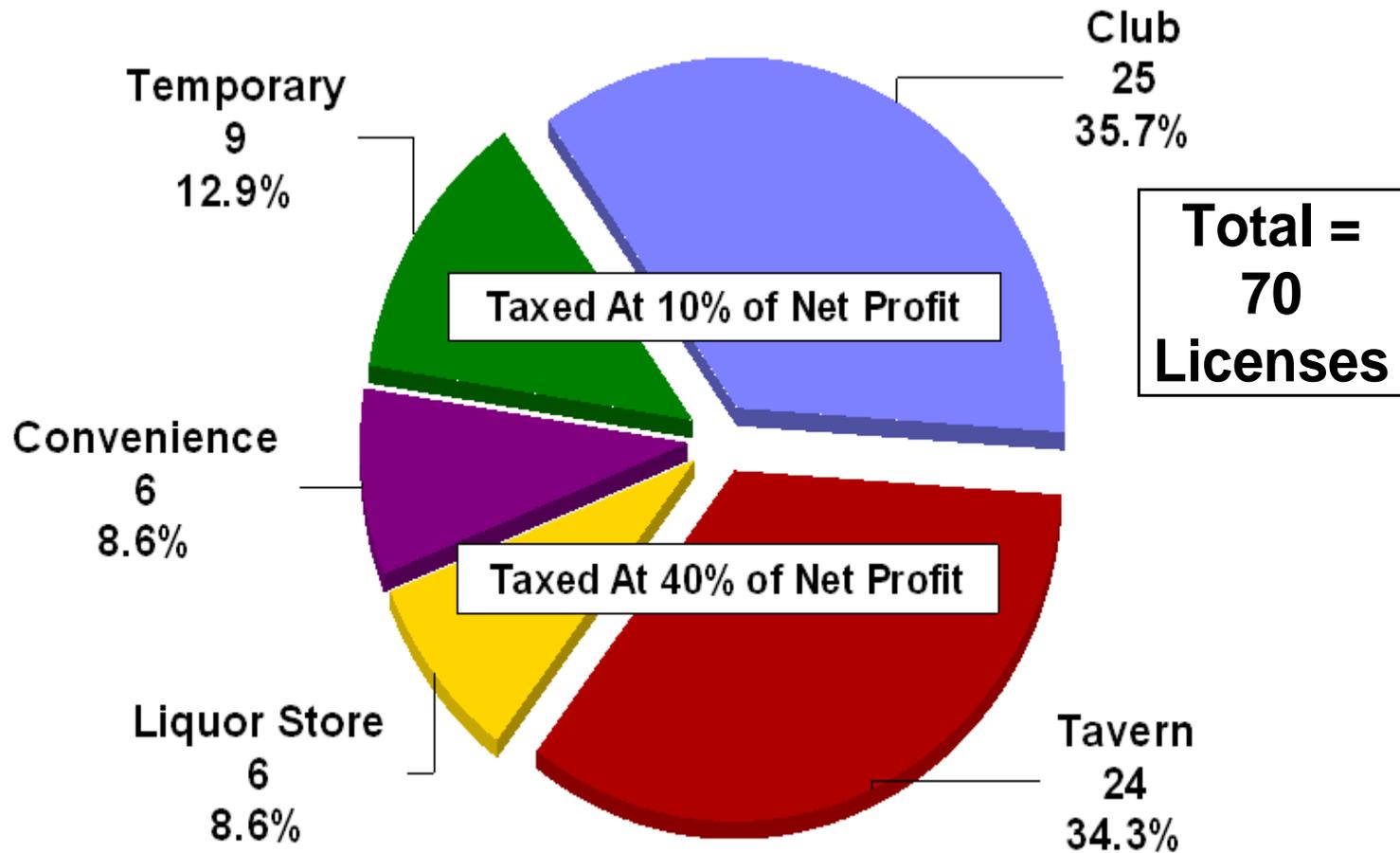


**Total =
\$336,176**

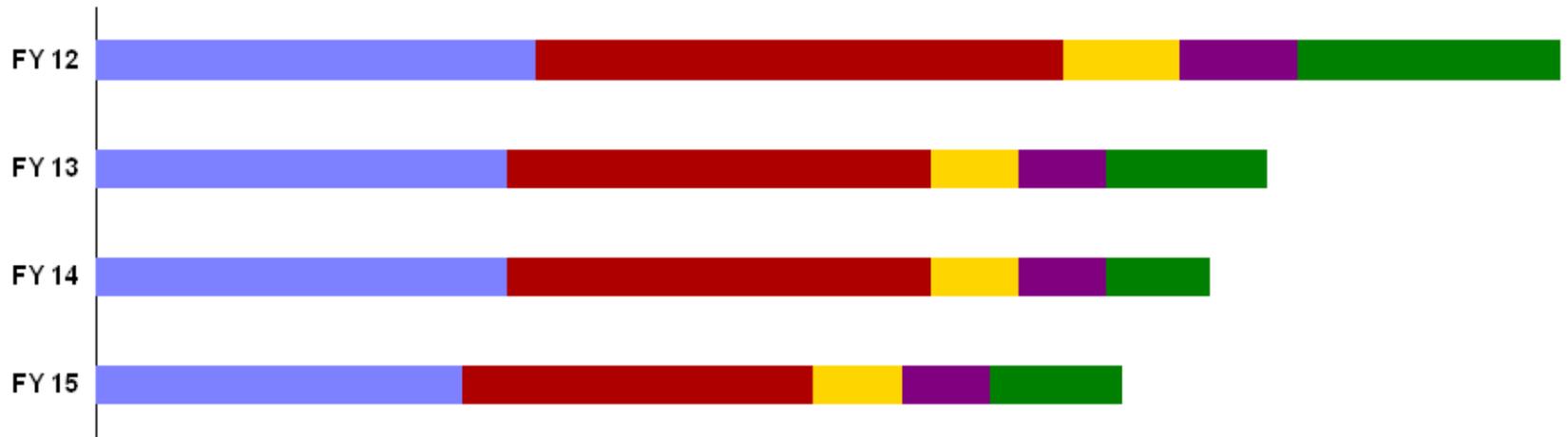
Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2012 - 2015



Allegany County Paper Gaming Operator Licenses By Type Fiscal Year 2015

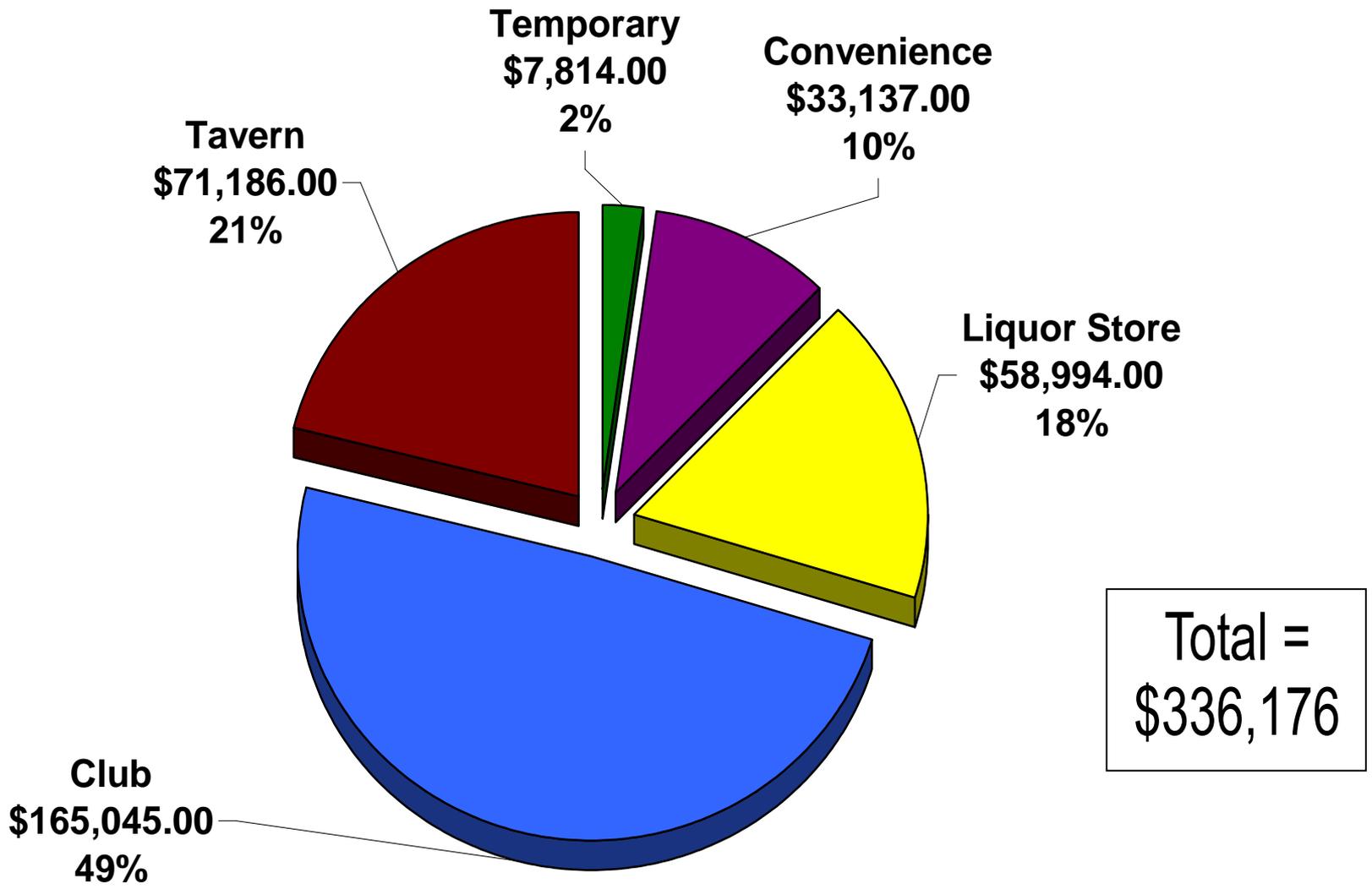


Allegany County Paper Gaming Operator Licenses By Type Fiscal Years 2012 - 2015



	FY 12	FY 13	FY 14	FY 15
Club	30	28	28	25
Tavern	36	29	29	24
Liquor Store	8	6	6	6
Convenience	8	6	6	6
Temporary	18	11	7	9
Totals	100	80	76	70

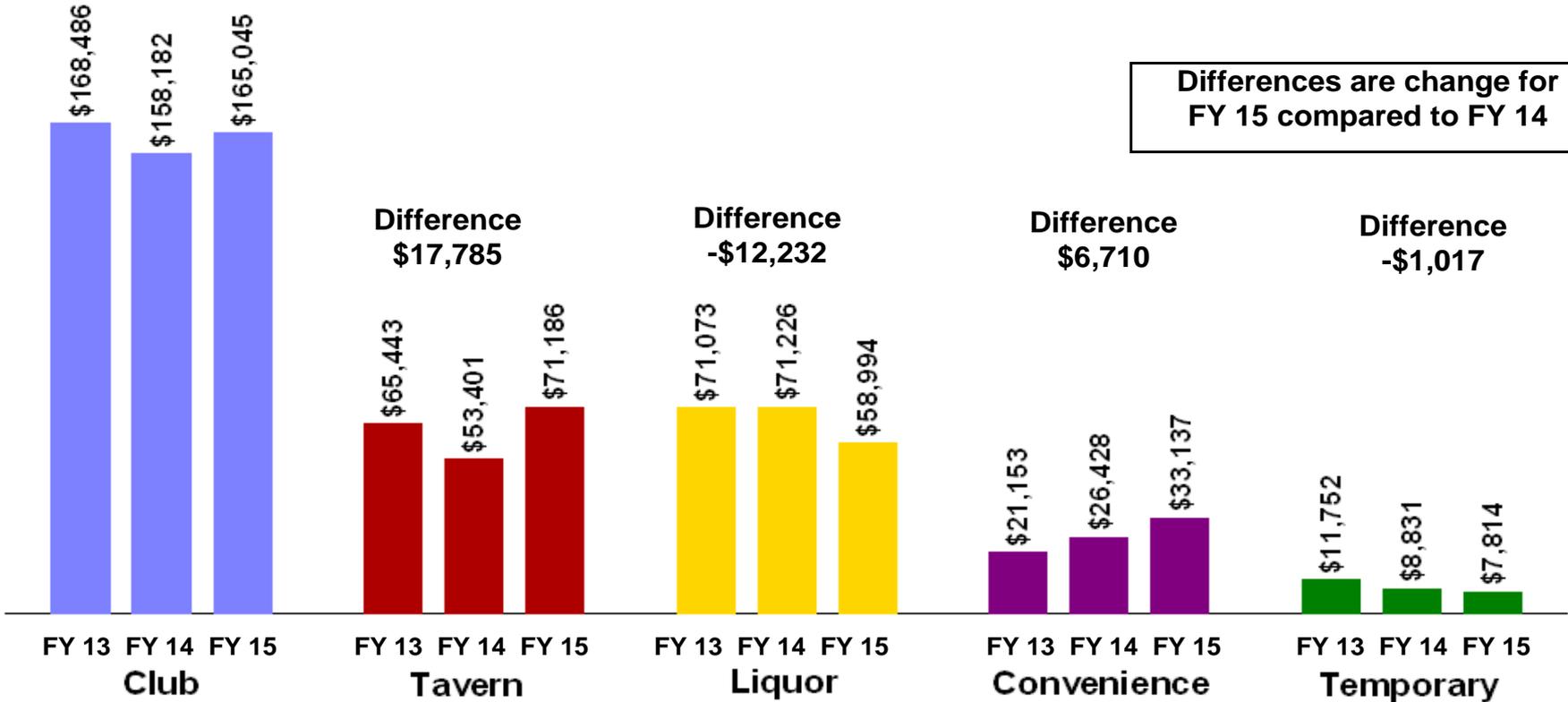
Tax Revenues By Allegany County Paper Gaming Operator Type Fiscal Year 2015



Allegany County Paper Gaming Fund Tax Revenues By Operator Type Fiscal Years 2013 - 2015

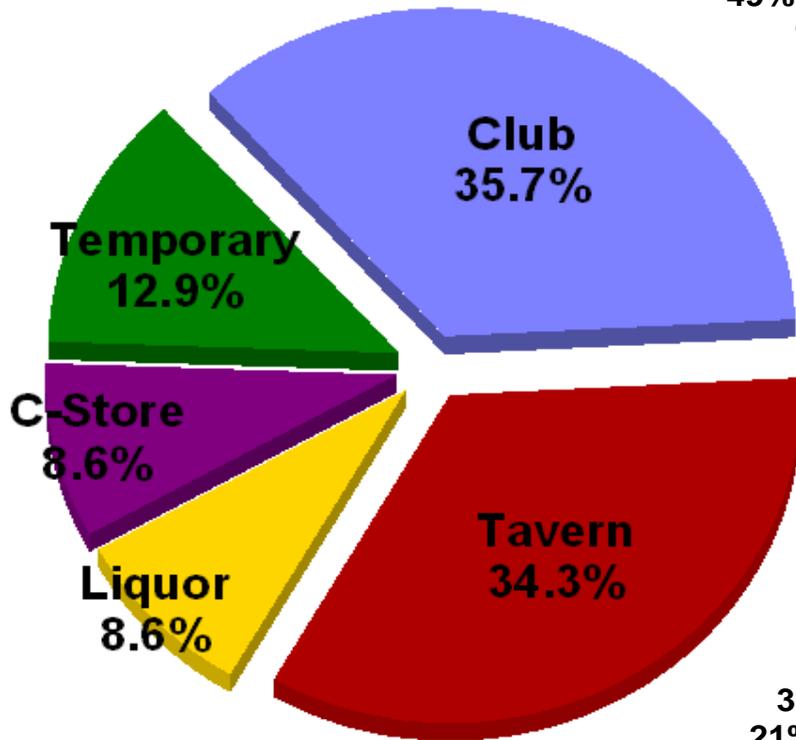
Difference
\$6,863

Differences are change for
FY 15 compared to FY 14



Allegany County Paper Gaming Operator Type License % Versus Revenue % Fiscal Year 2015

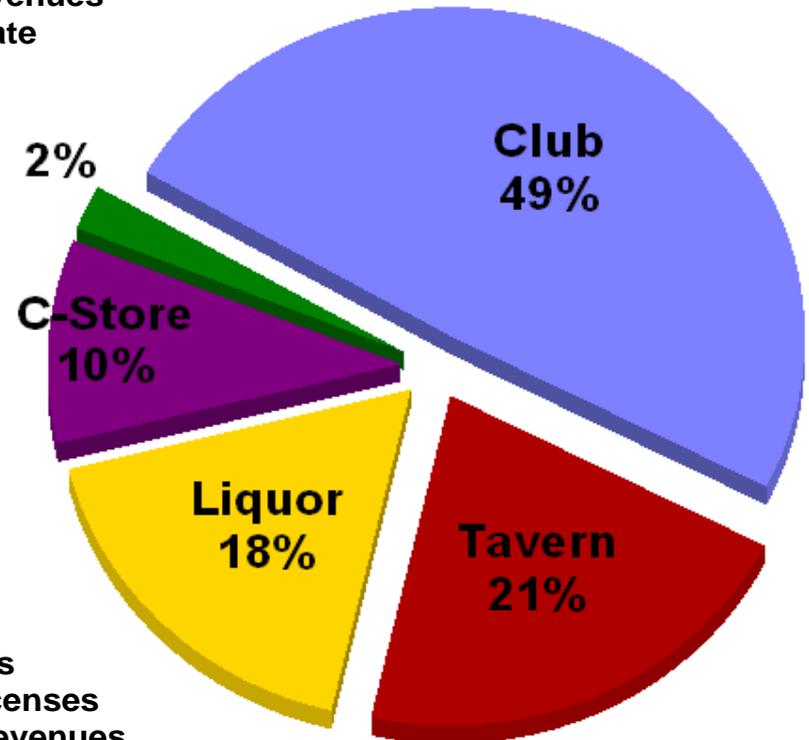
Licenses



Liquor Stores
8.6% Of Licenses
18% Of Tax Revenues
40% Tax Rate

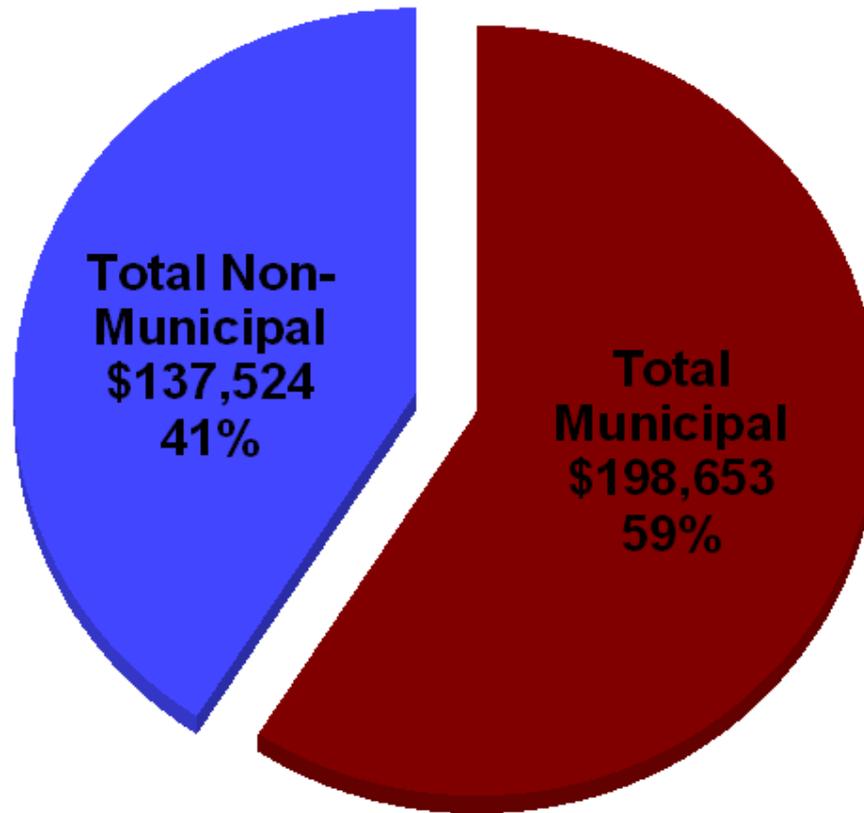
Clubs
35.7% Of Licenses
49% Of Tax Revenues
10% Tax Rate

Tax Revenues



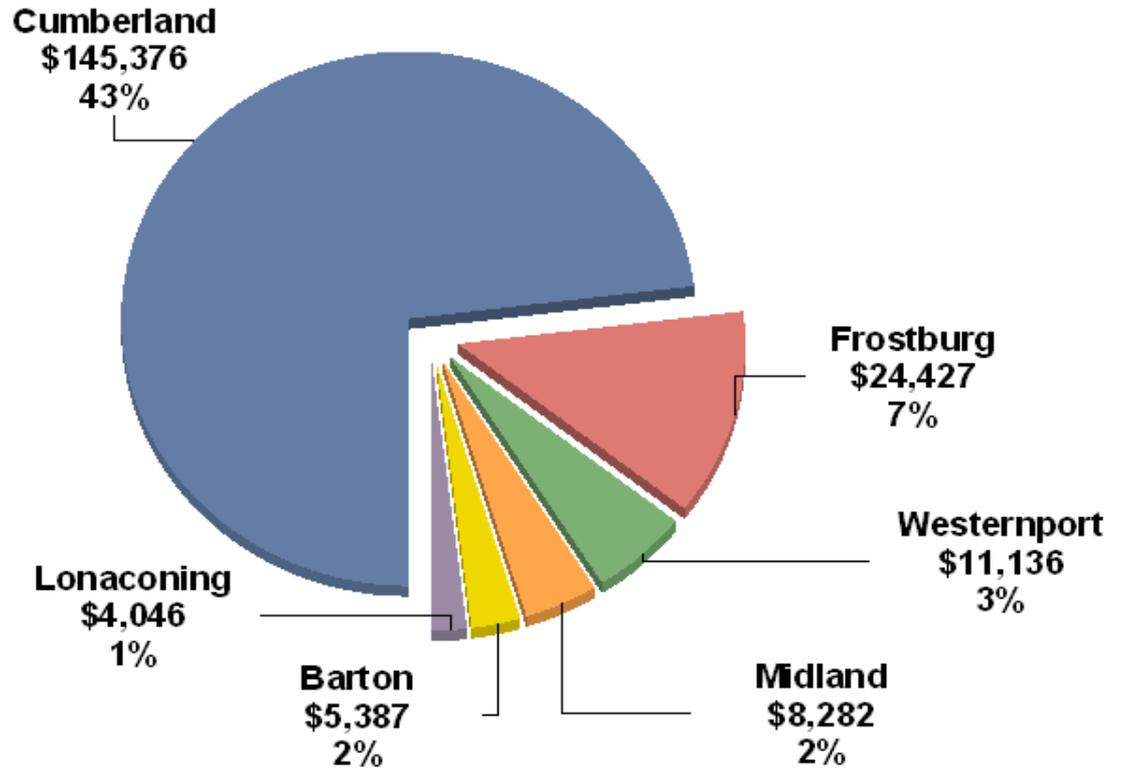
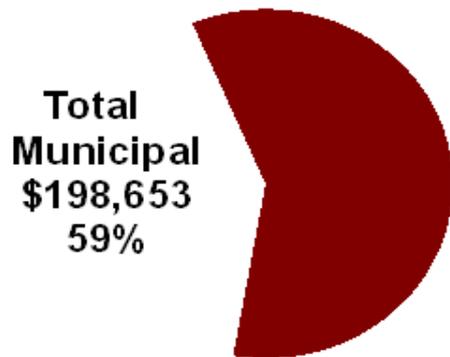
Taverns
34.3% Of Licenses
21% Of Tax Revenues
40% Tax Rate

**Allegany County Paper Gaming Operator Tax
Revenues Municipal Versus Non-Municipal
Fiscal Year 2015**



**Total =
\$336,176**

Allegany County Paper Gaming Operator Tax Revenues By Municipal Areas Fiscal Year 2015

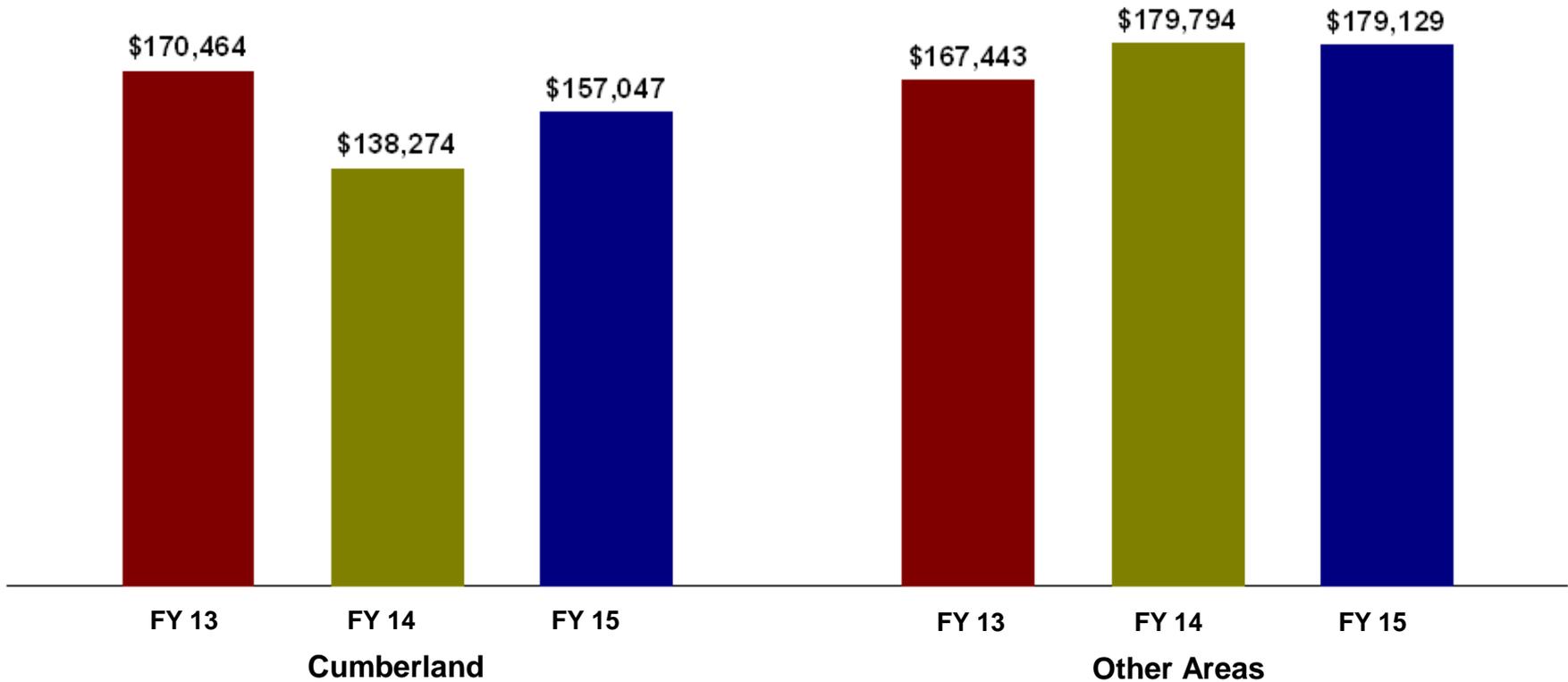


**Total Tax
Revenues =
\$336,176**

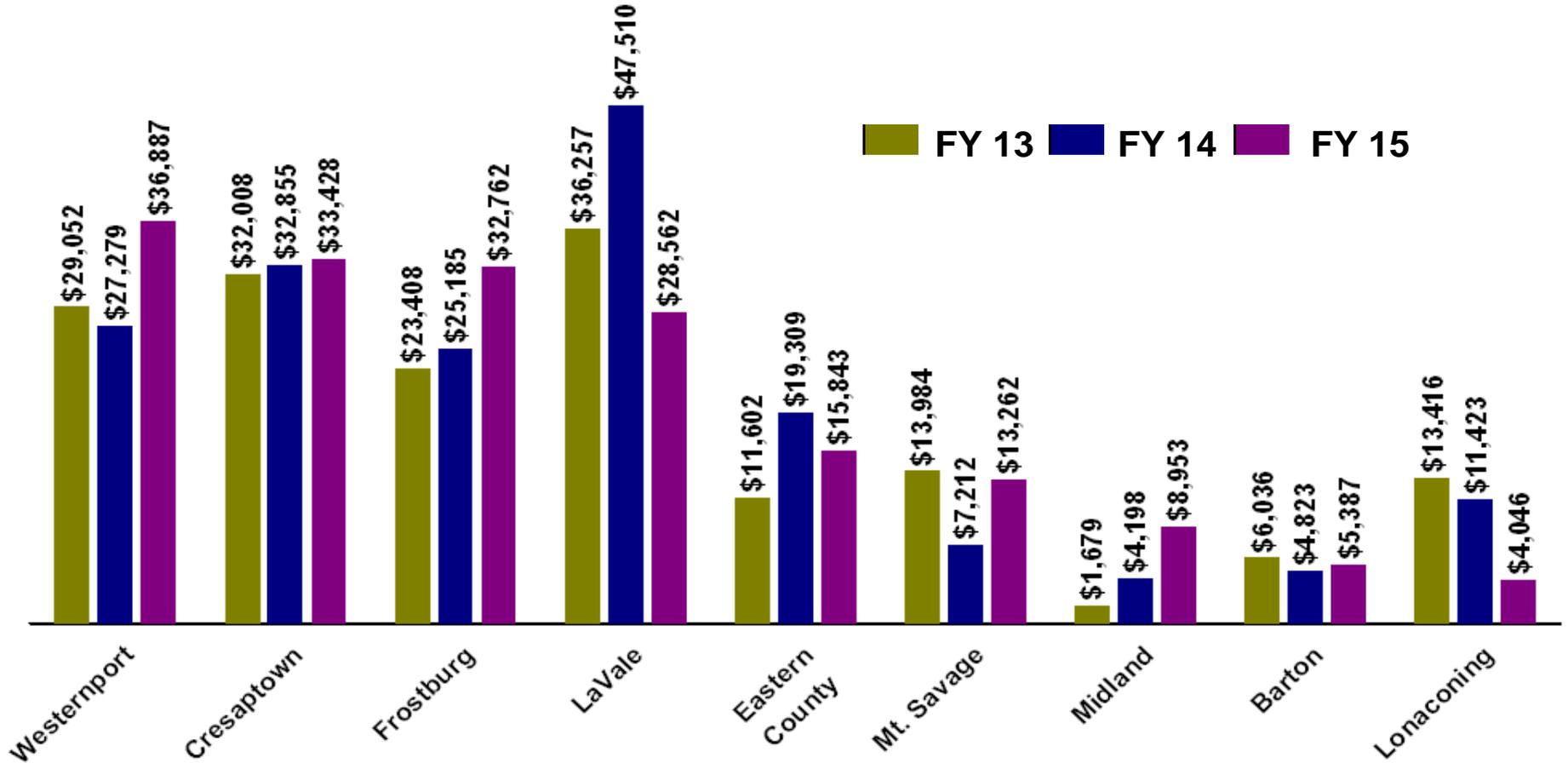
Allegany County Paper Gaming Operator Tax Revenues Cumberland Area Versus Other Areas Fiscal Years 2013 - 2015

Difference Between
FY 15 and FY 14
\$18,774

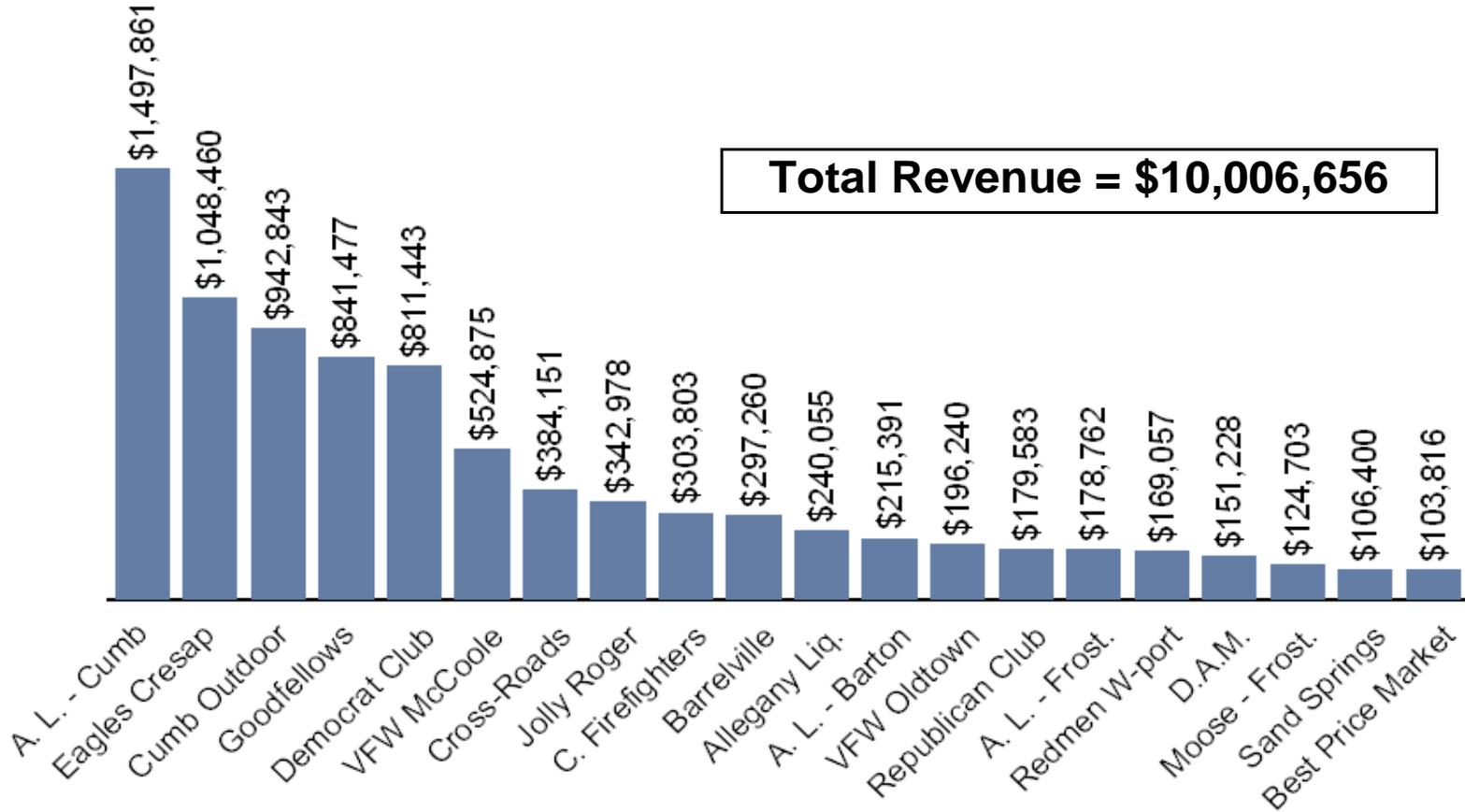
Difference Between
FY 15 and FY 14
-\$665



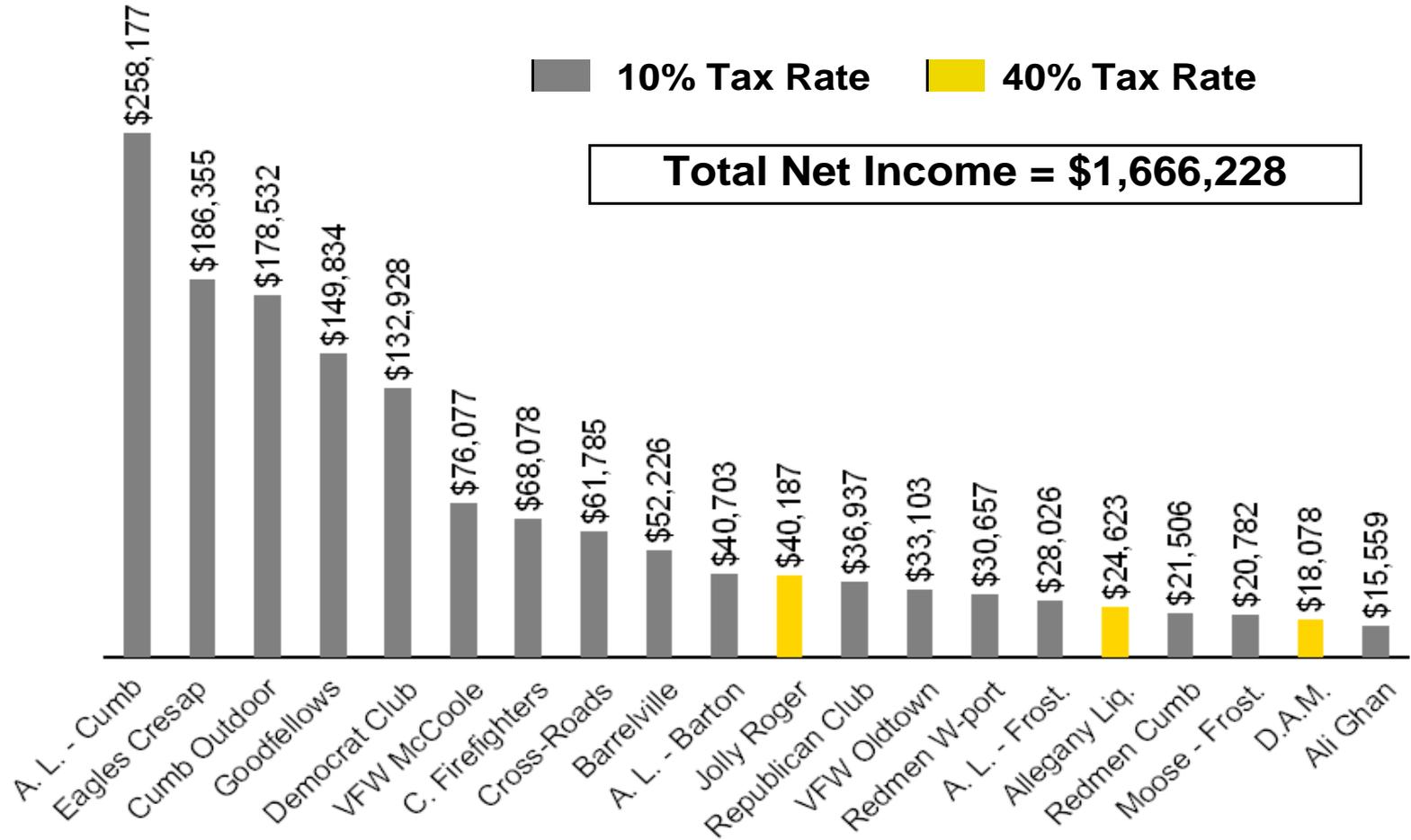
Allegany County Paper Gaming Operator Tax Revenues Other Areas (Excludes Cumberland)



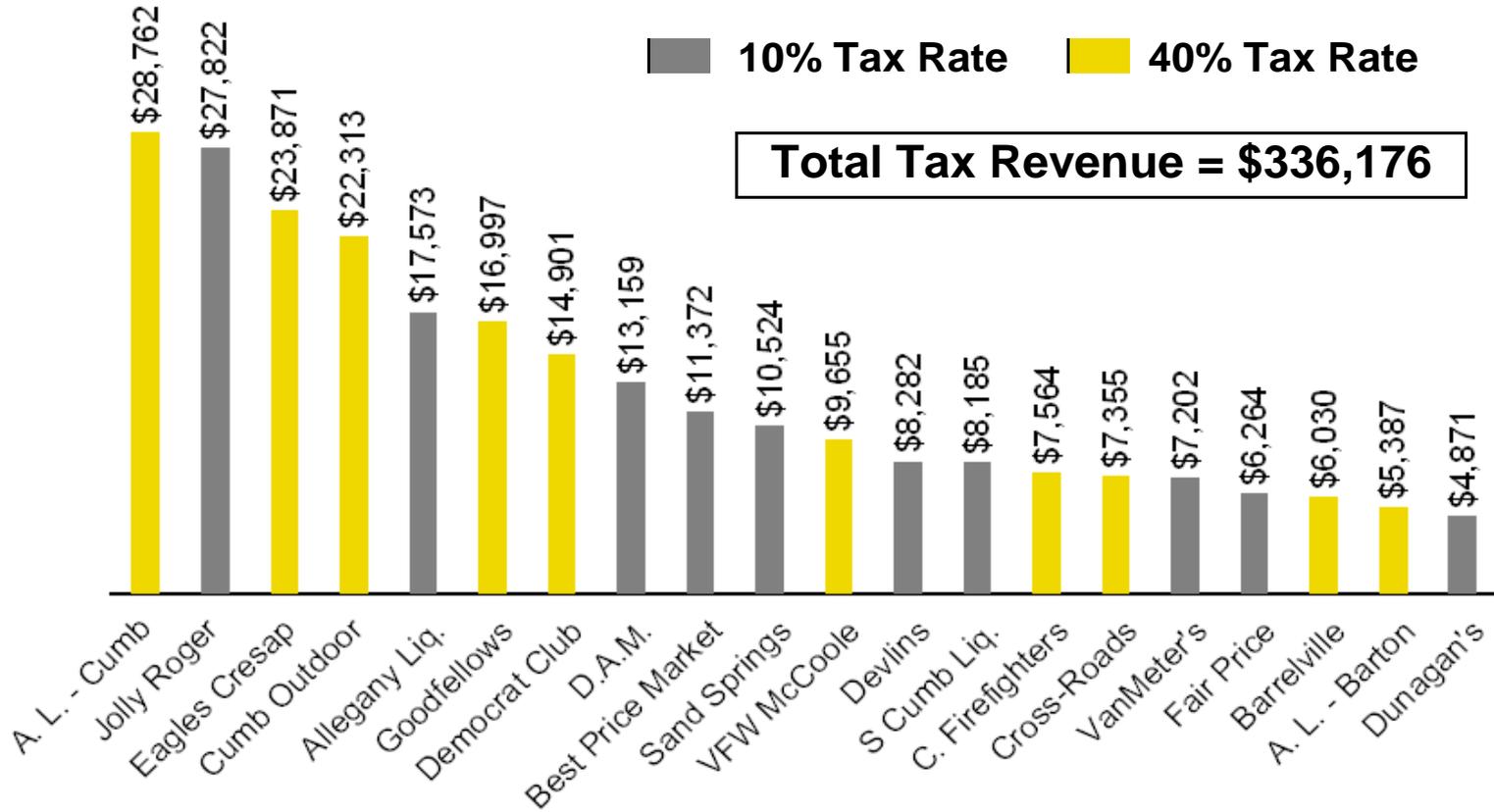
Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2015



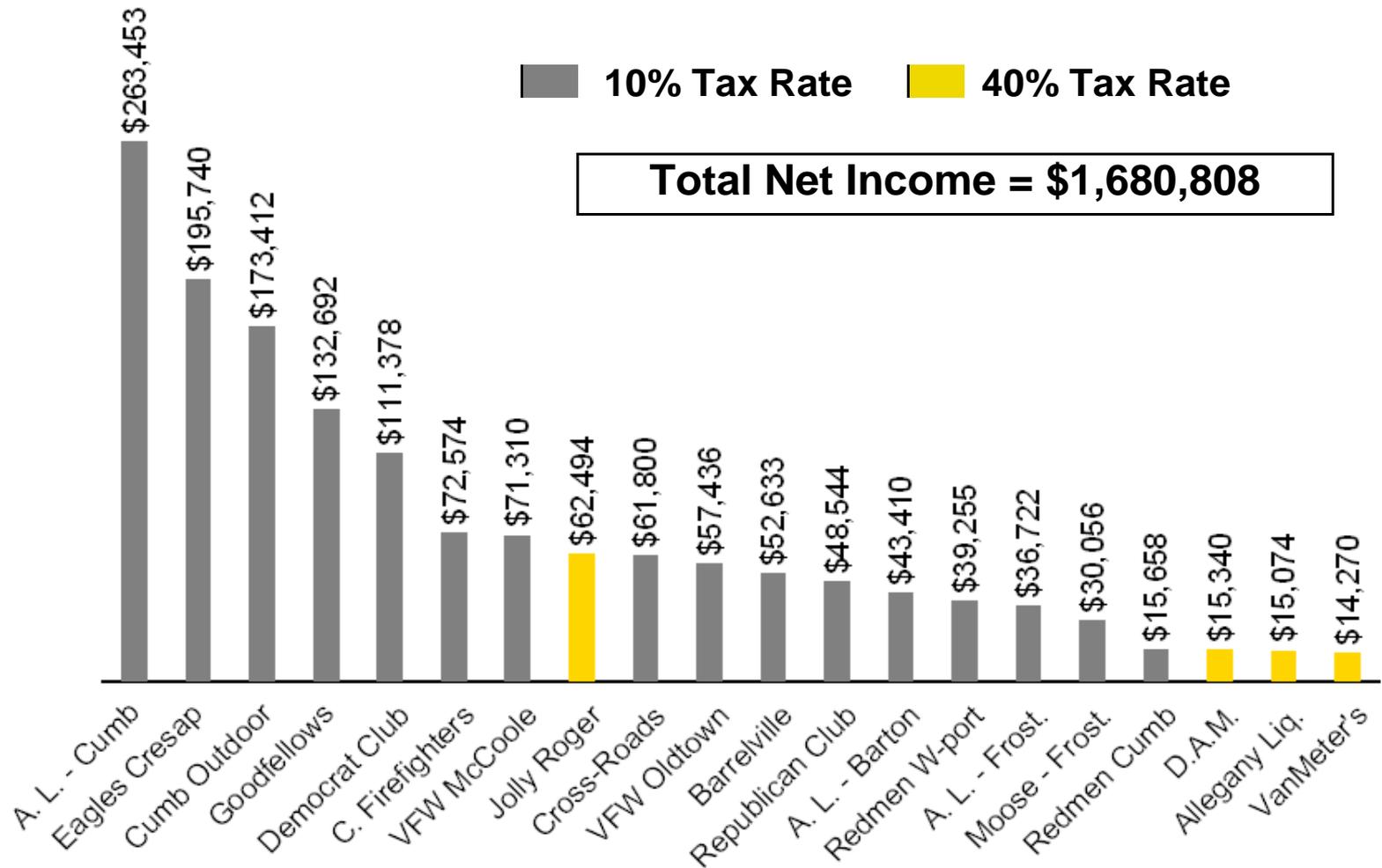
Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2015



Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2015

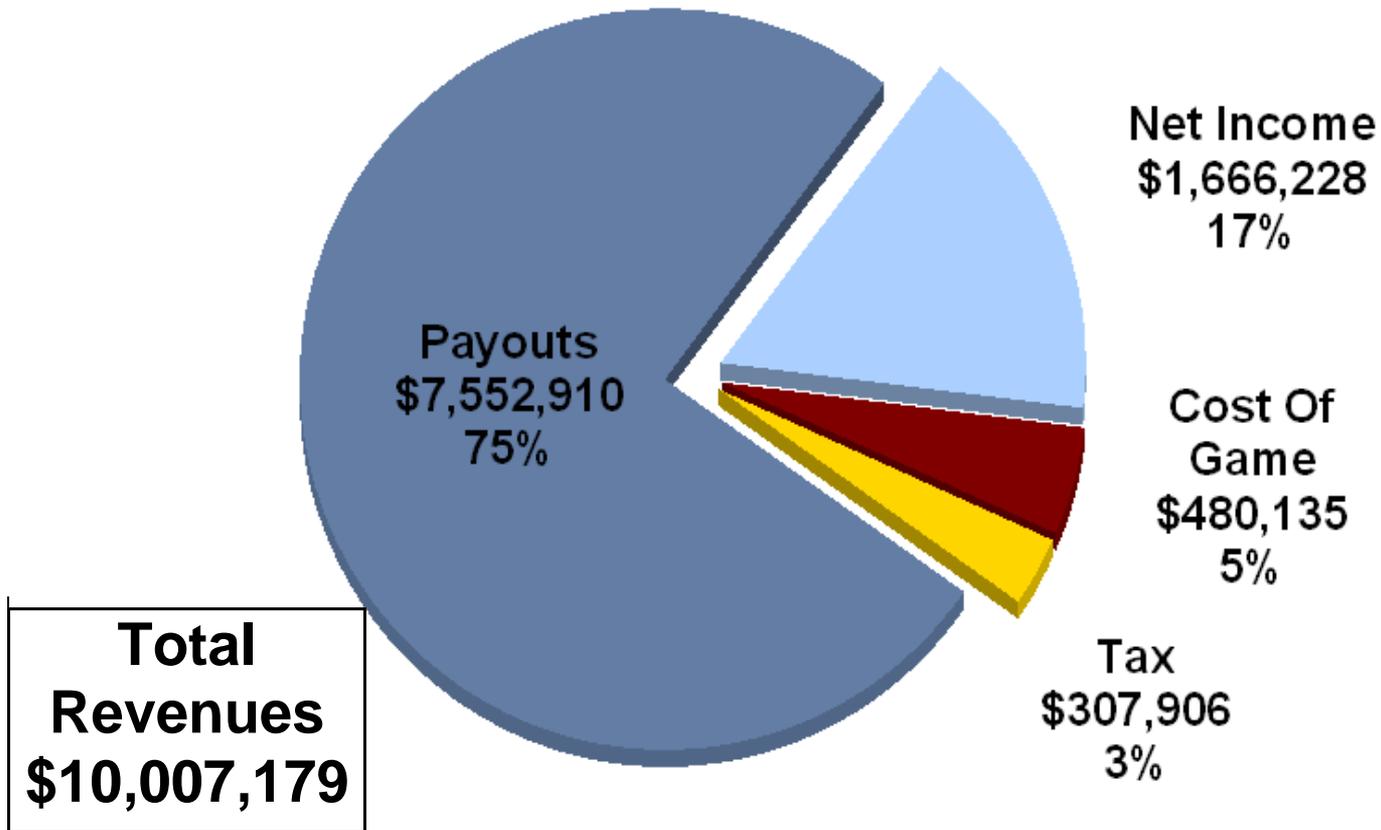


Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2014



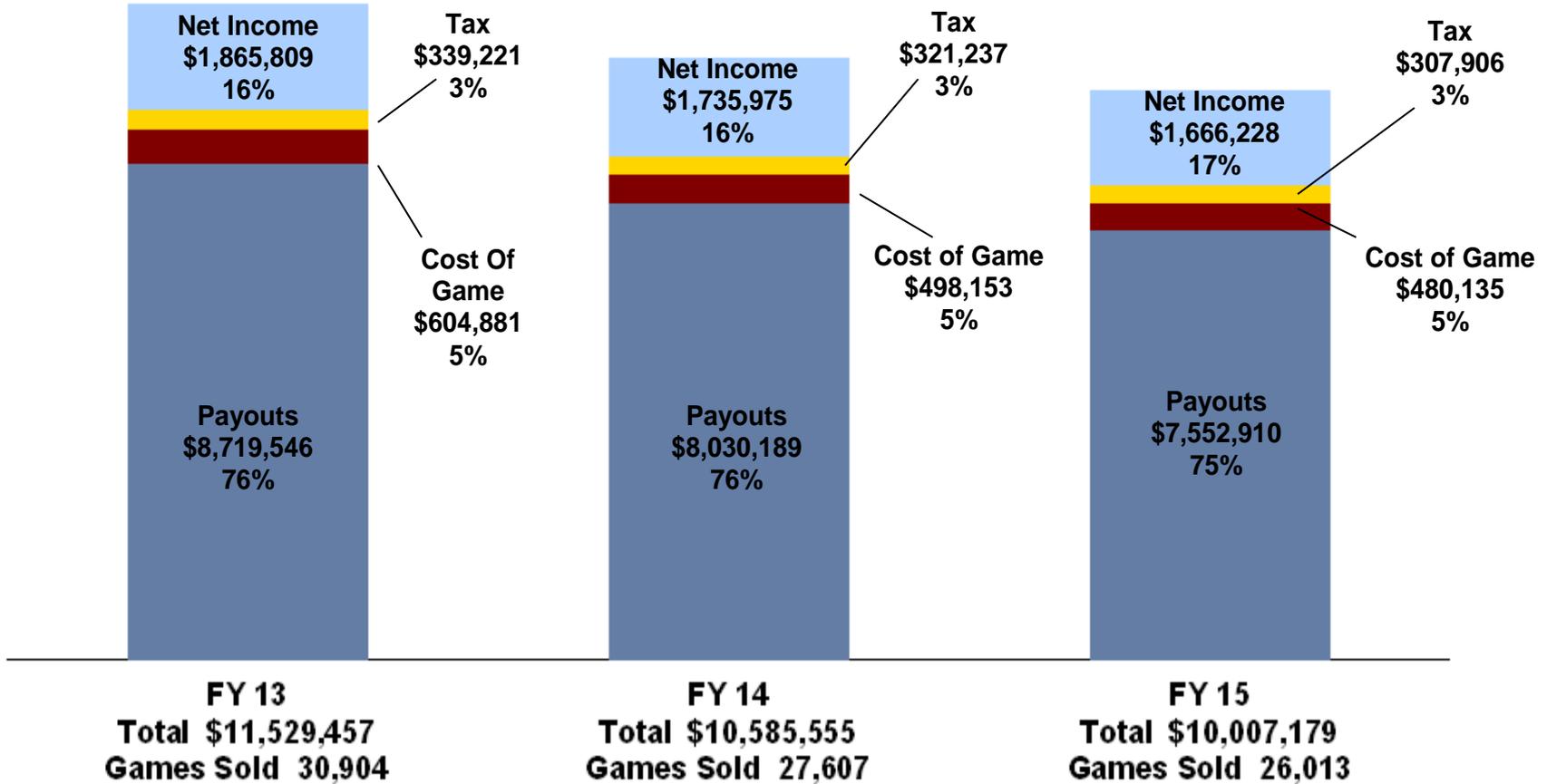
Distribution of Operator Gaming Revenues* Fiscal Year 2015

*Based on games started during fiscal year.



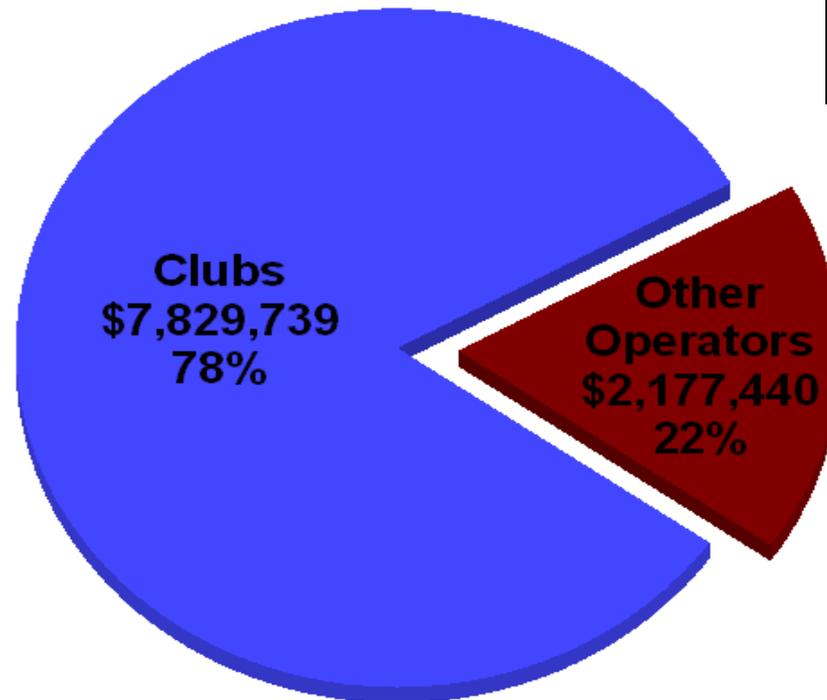
Distribution of Operator Gaming Revenues* Fiscal Years 2013 - 2015

*Based on games started during fiscal year.



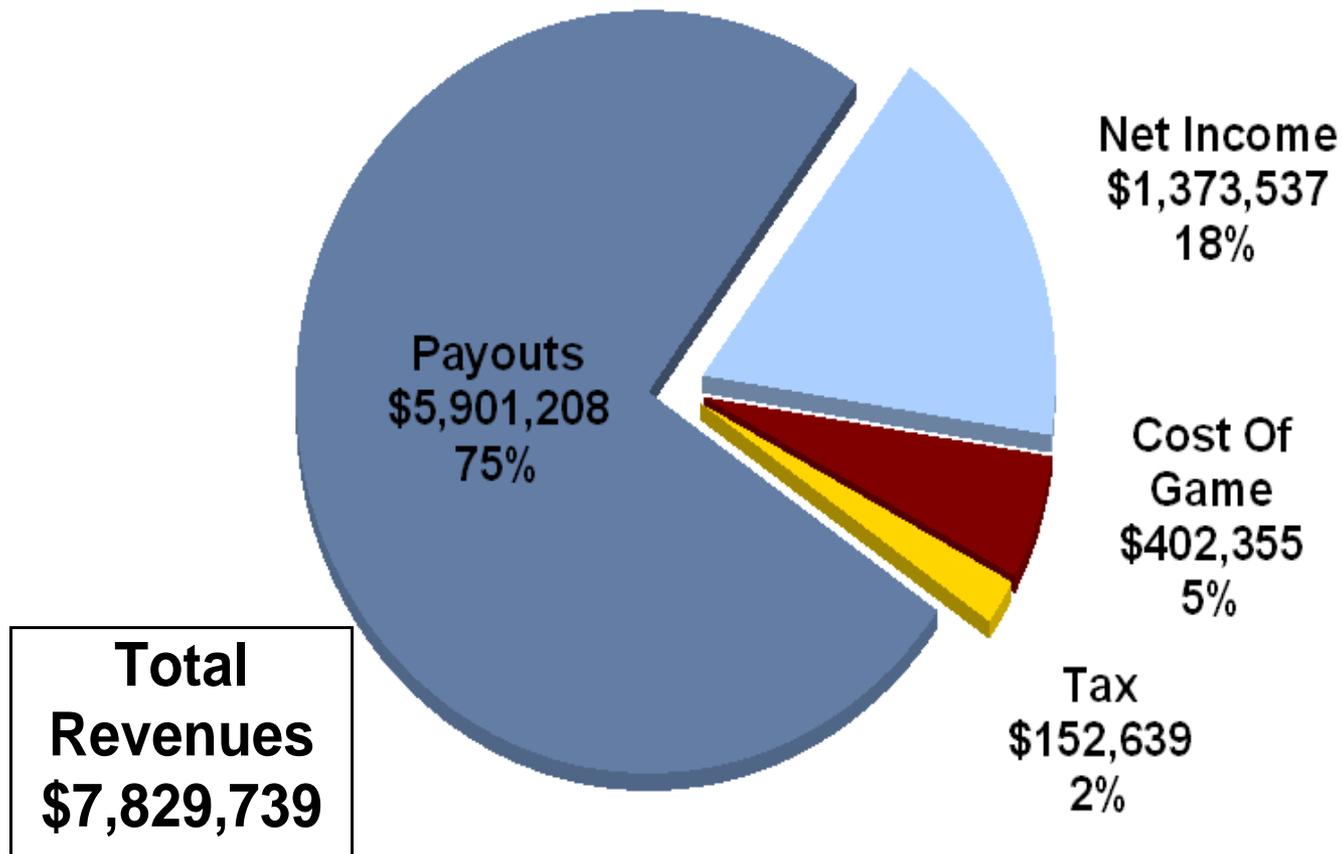
**Allegheny County Paper Gaming Operator Revenues
Clubs Versus Other Operators
Fiscal Year 2015**

**Total =
\$10,007,179**



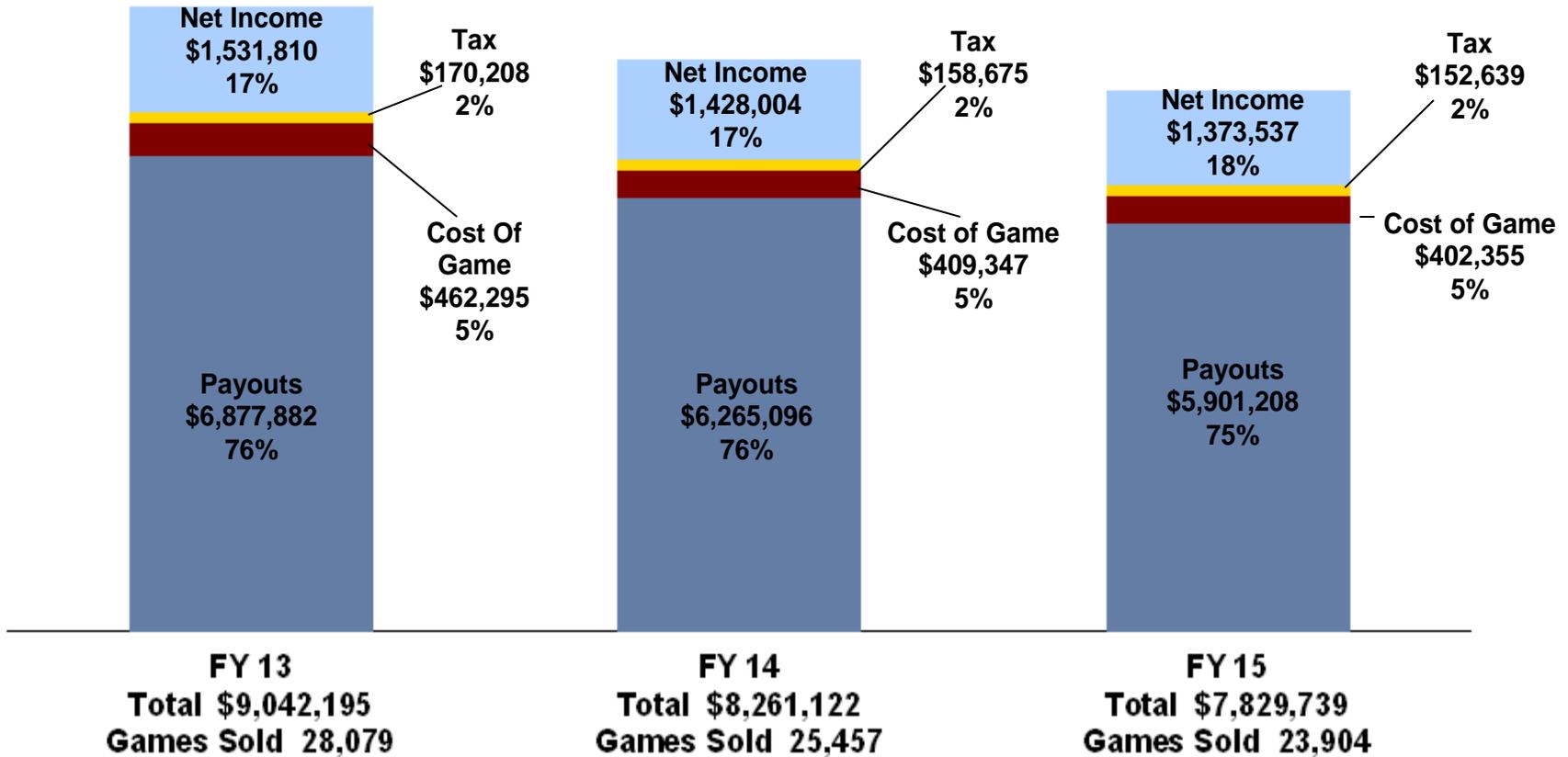
Distribution of Club Revenues* Fiscal Year 2015

*Based on games started during fiscal year.



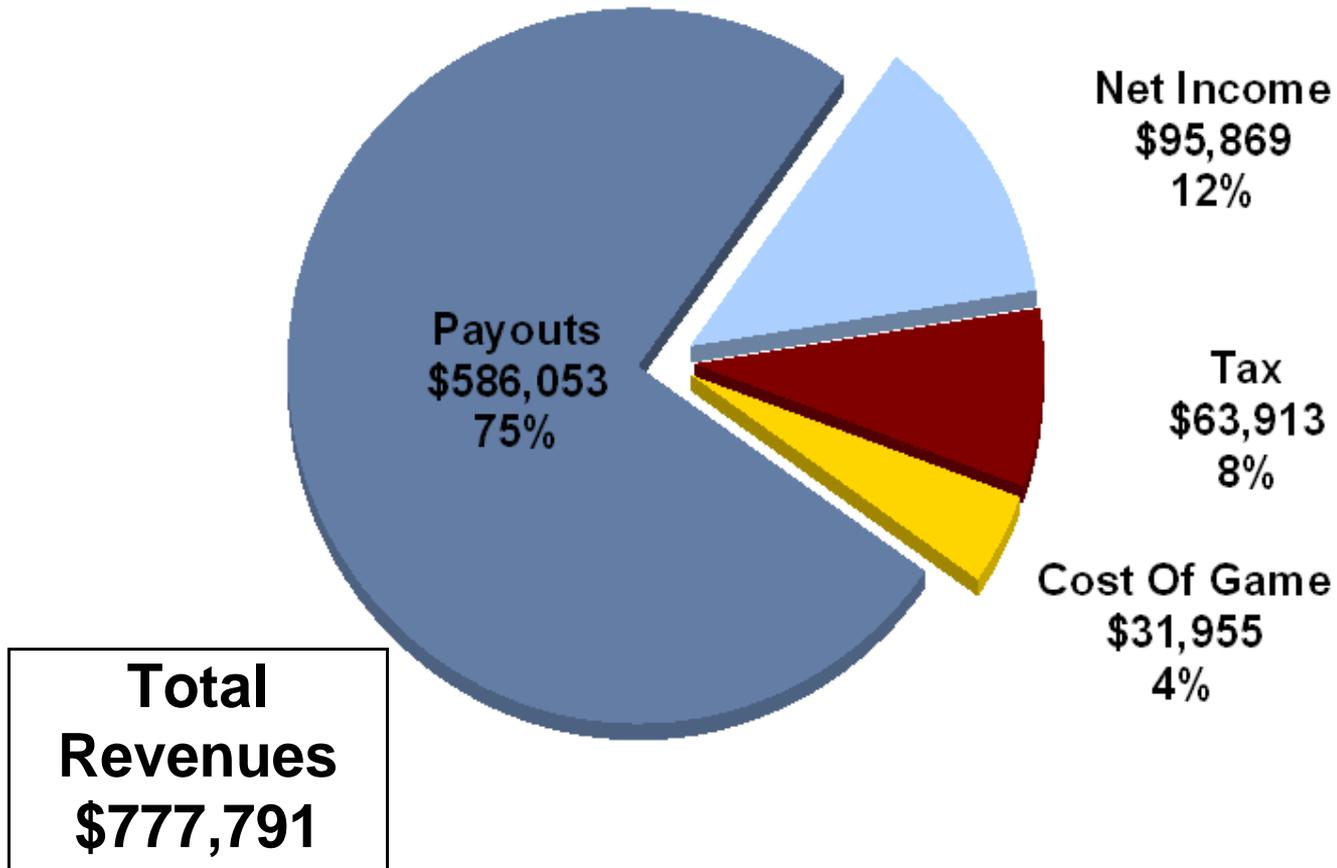
Distribution of Club Gaming Revenues* Fiscal Years 2013 - 2015

*Based on games started during fiscal year.



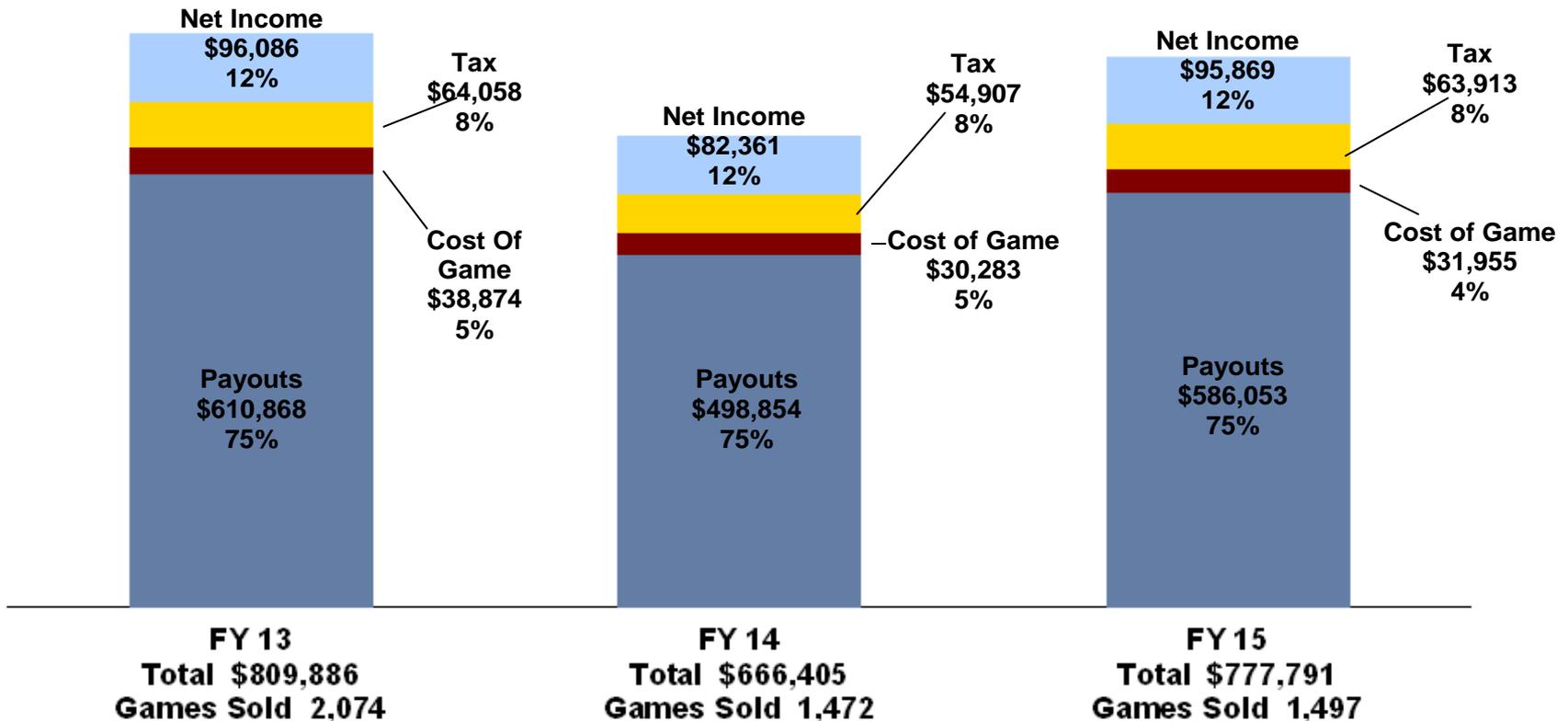
Distribution of Tavern Revenues* Fiscal Year 2015

*Based on games started during fiscal year.



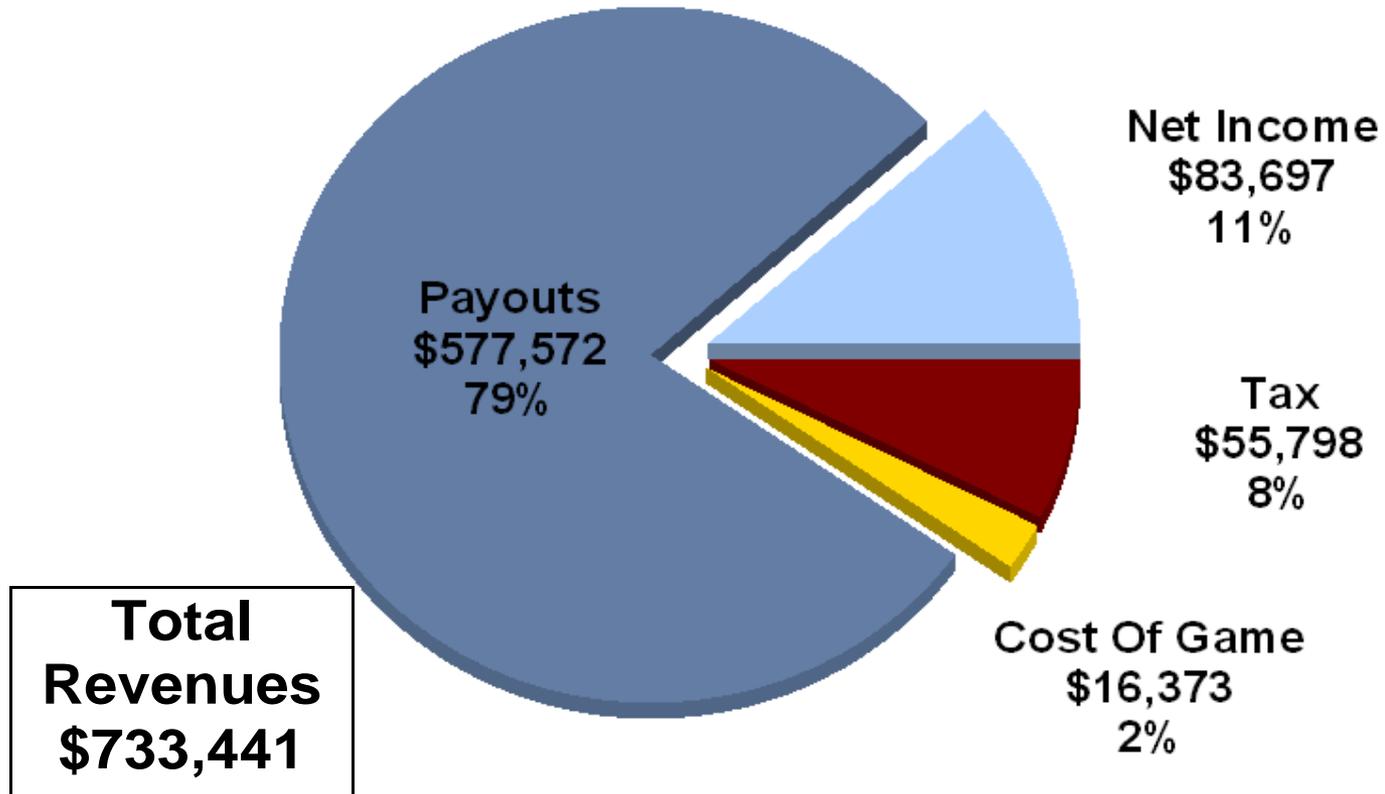
Distribution of Tavern Gaming Revenues* Fiscal Years 2013 - 2015

*Based on games started during fiscal year.



Distribution of Liquor Store Revenues* Fiscal Year 2015

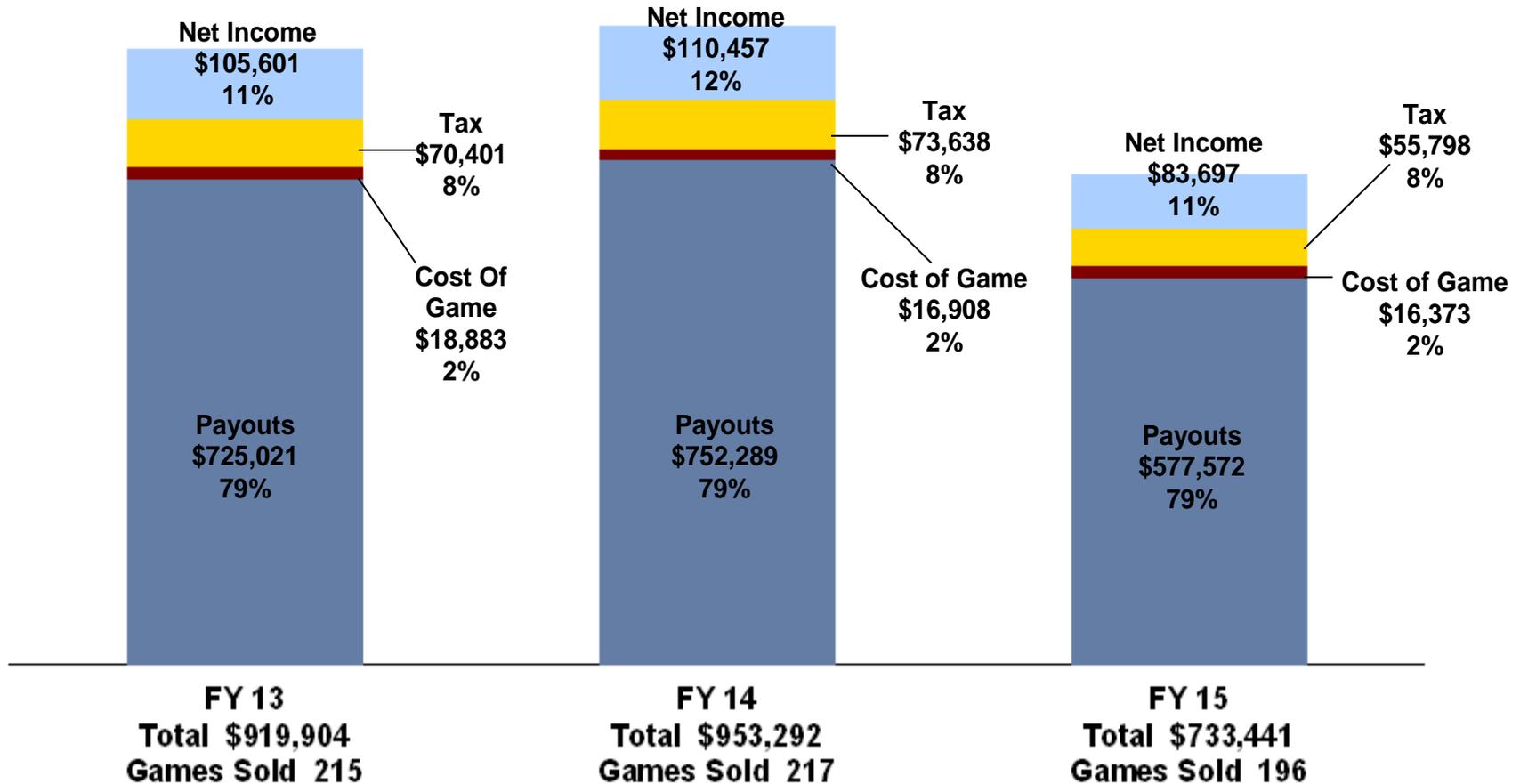
*Based on games started during fiscal year.



Distribution of Liquor Store Revenues*

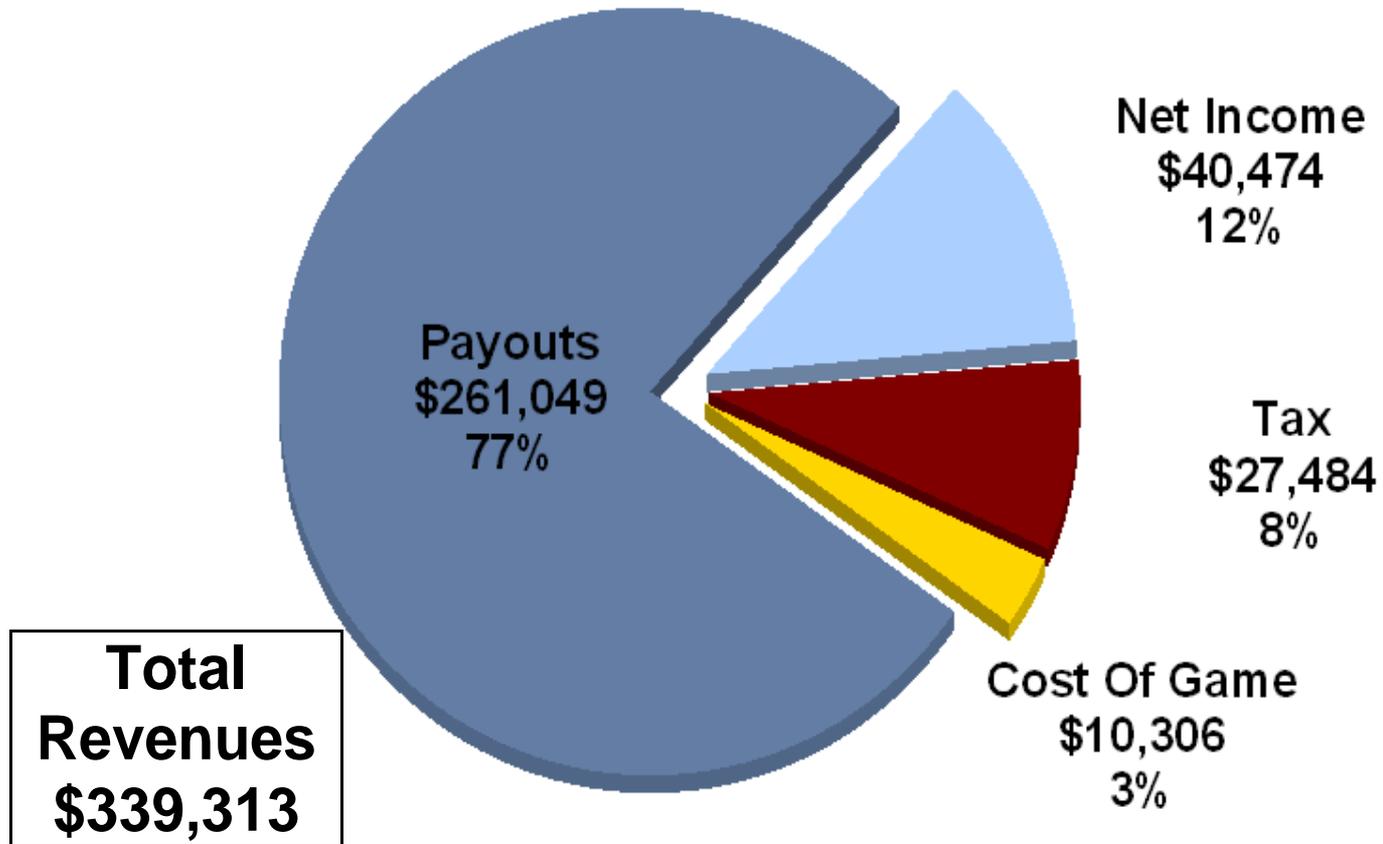
Fiscal Years 2013 - 2015

*Based on games started during fiscal year.



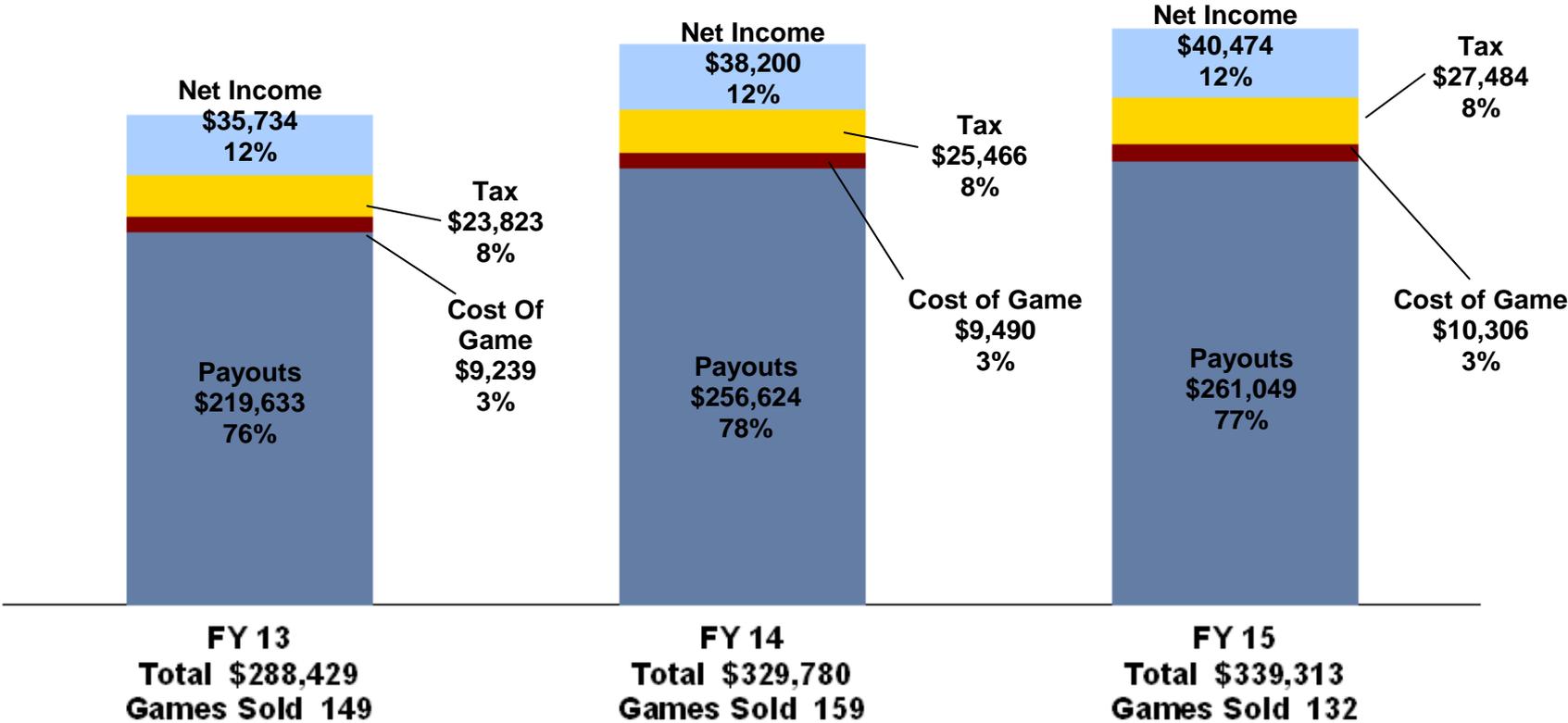
Distribution of Convenience Store Revenues* Fiscal Year 2015

*Based on games started during fiscal year.



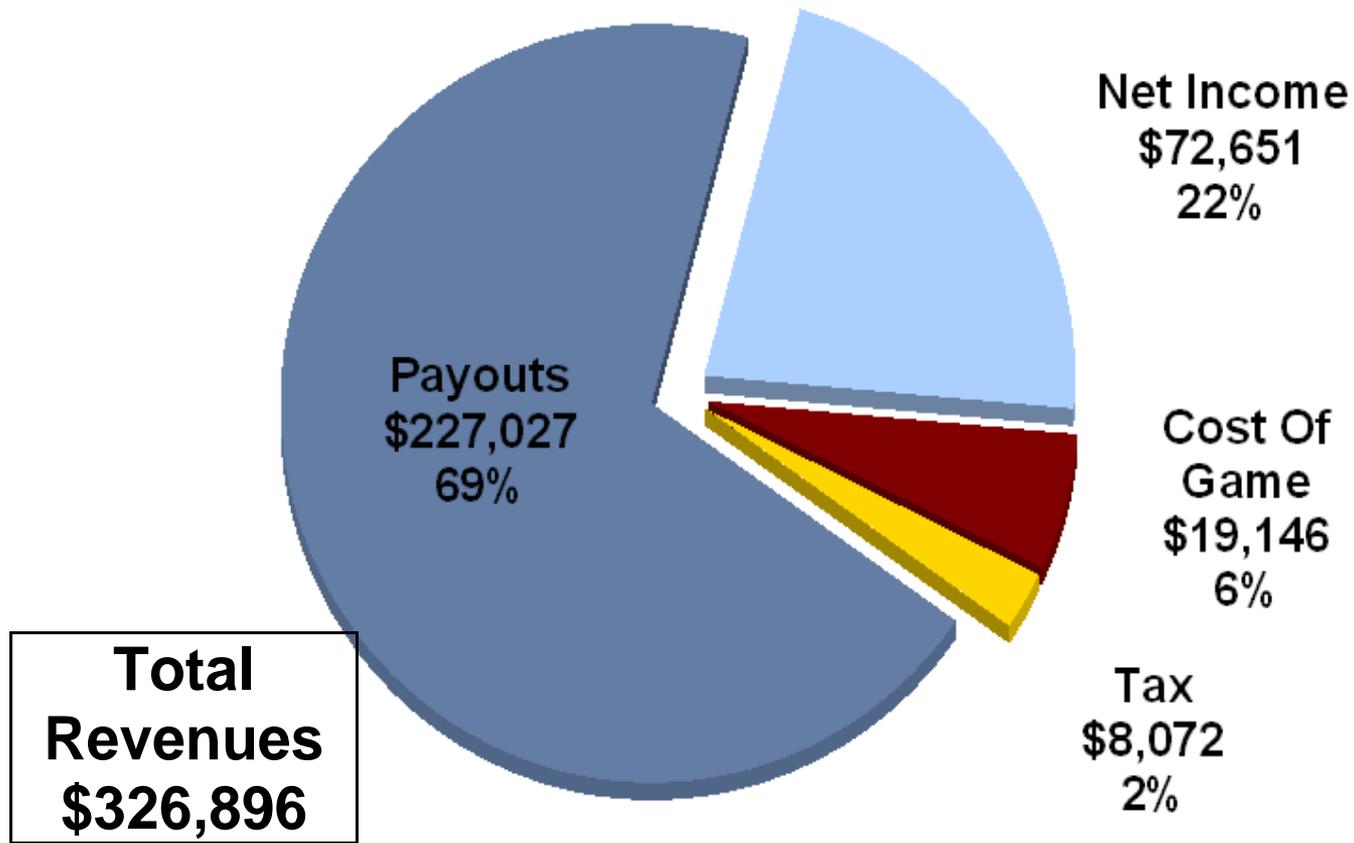
Distribution of Convenience Store Revenues* Fiscal Years 2013 - 2015

*Based on games started during fiscal year.



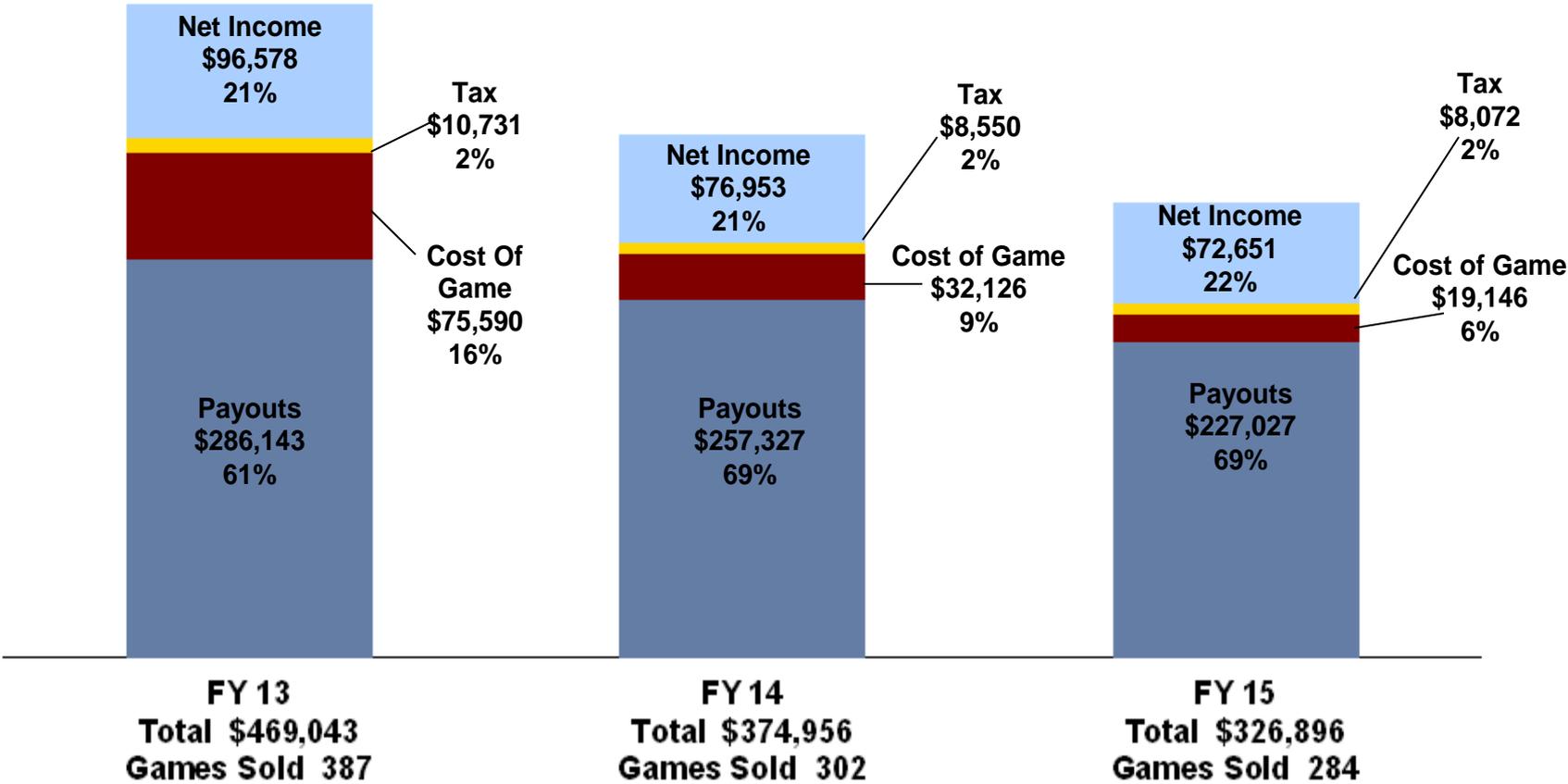
Distribution of Temporary Operator Revenues* Fiscal Year 2015

*Based on games started during fiscal year.



Distribution of Temporary Operator Revenues* Fiscal Years 2013 - 2015

*Based on games started during fiscal year.



Allegany County Inspections of Paper Game Operators Fiscal Years 2012 - 2015

	<u>FY 2013</u>	<u>FY 2014</u>	<u>FY 2015</u>
Inspections	610	749	701
Number of Operators	69	69	61
Each Operator Inspected	8.8	10.9	11.5
Each Operator Inspected Monthly	0.7	0.9	1.0

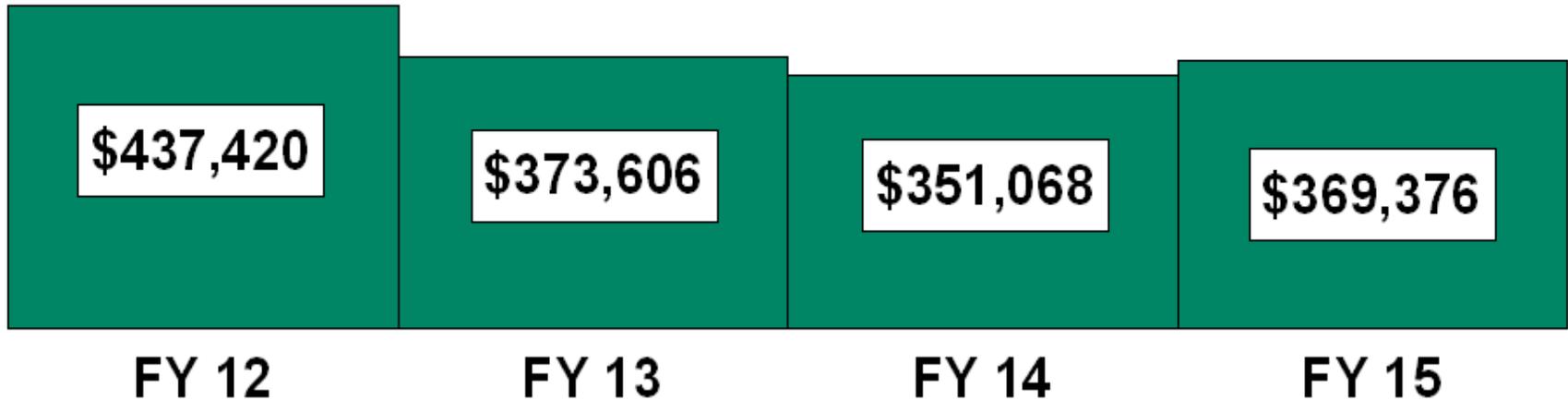
Inspections are random and unannounced

Generally no more than two inspections are conducted in the same area in the same day except occasionally in Cumberland. Cumberland has approximately 34% of the operators.

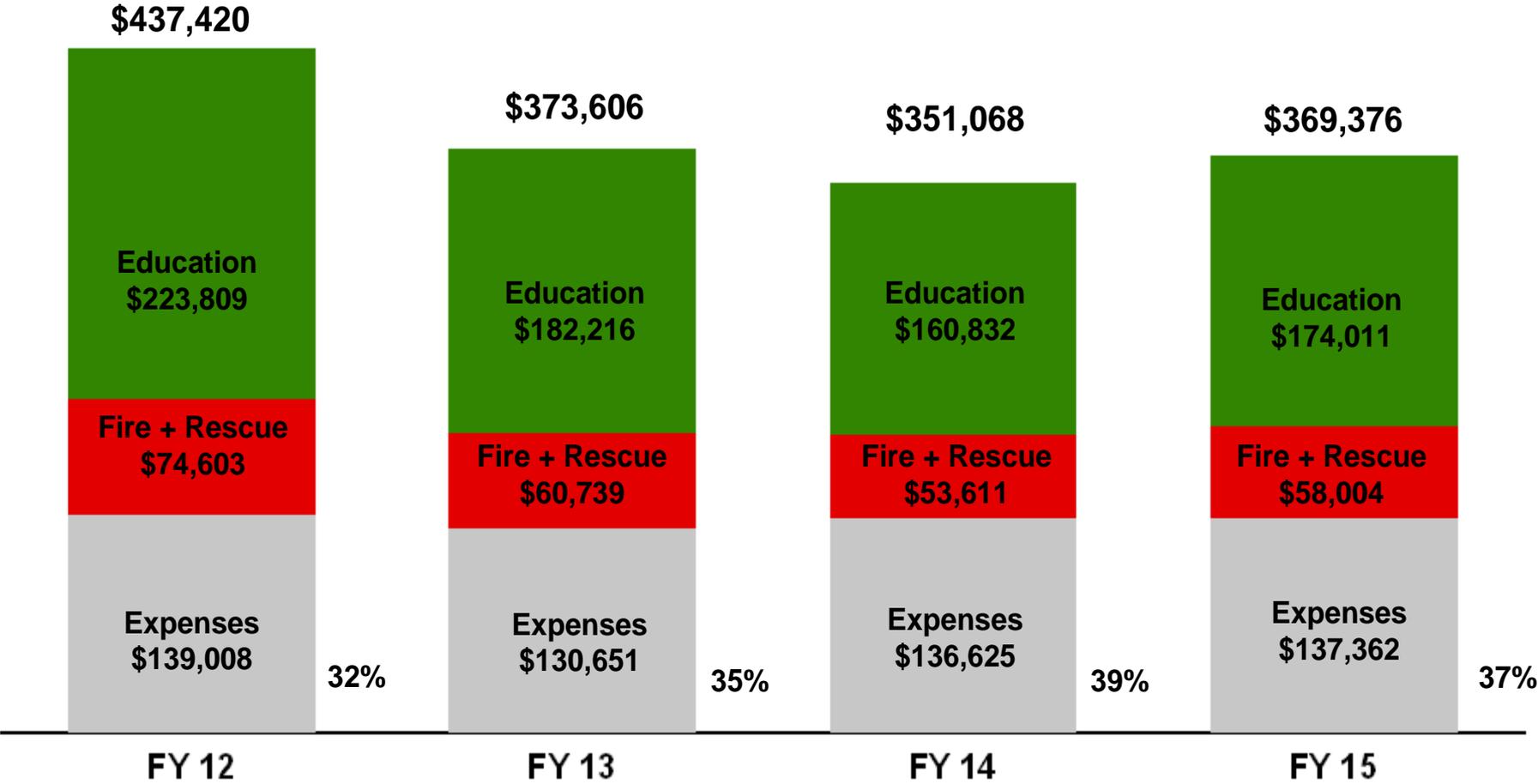
Inspections are conducted randomly everyday of the week. The inspections have been fairly equally divided across the days of the week.

Random monitoring insures no patterns are allowed to develop for any specific operator for inspections. Random inspections insures to one operator expects an inspection on any fixed schedule.

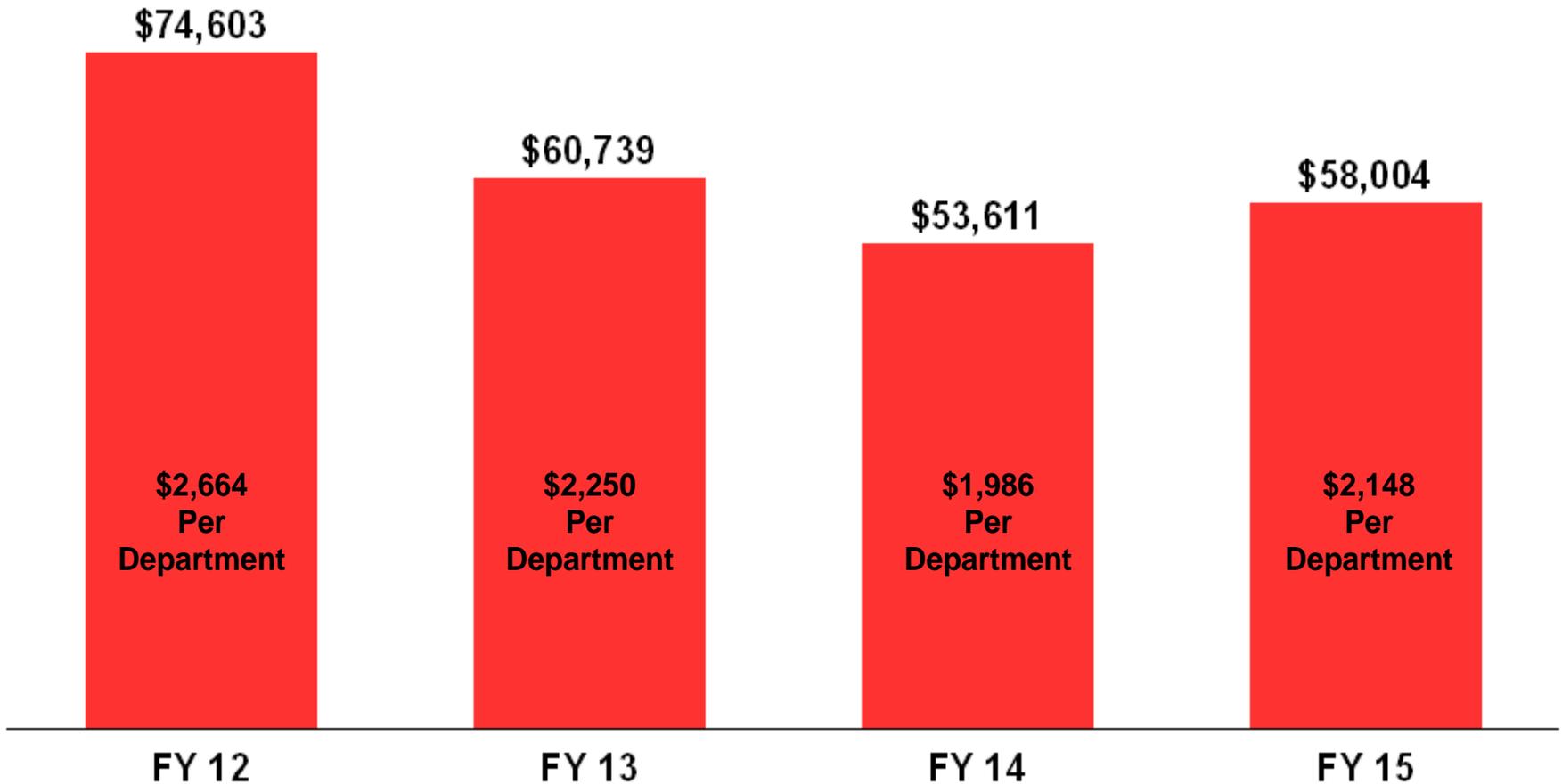
Allegany County Paper Gaming Fund Revenues Fiscal Years 2012 - 2015



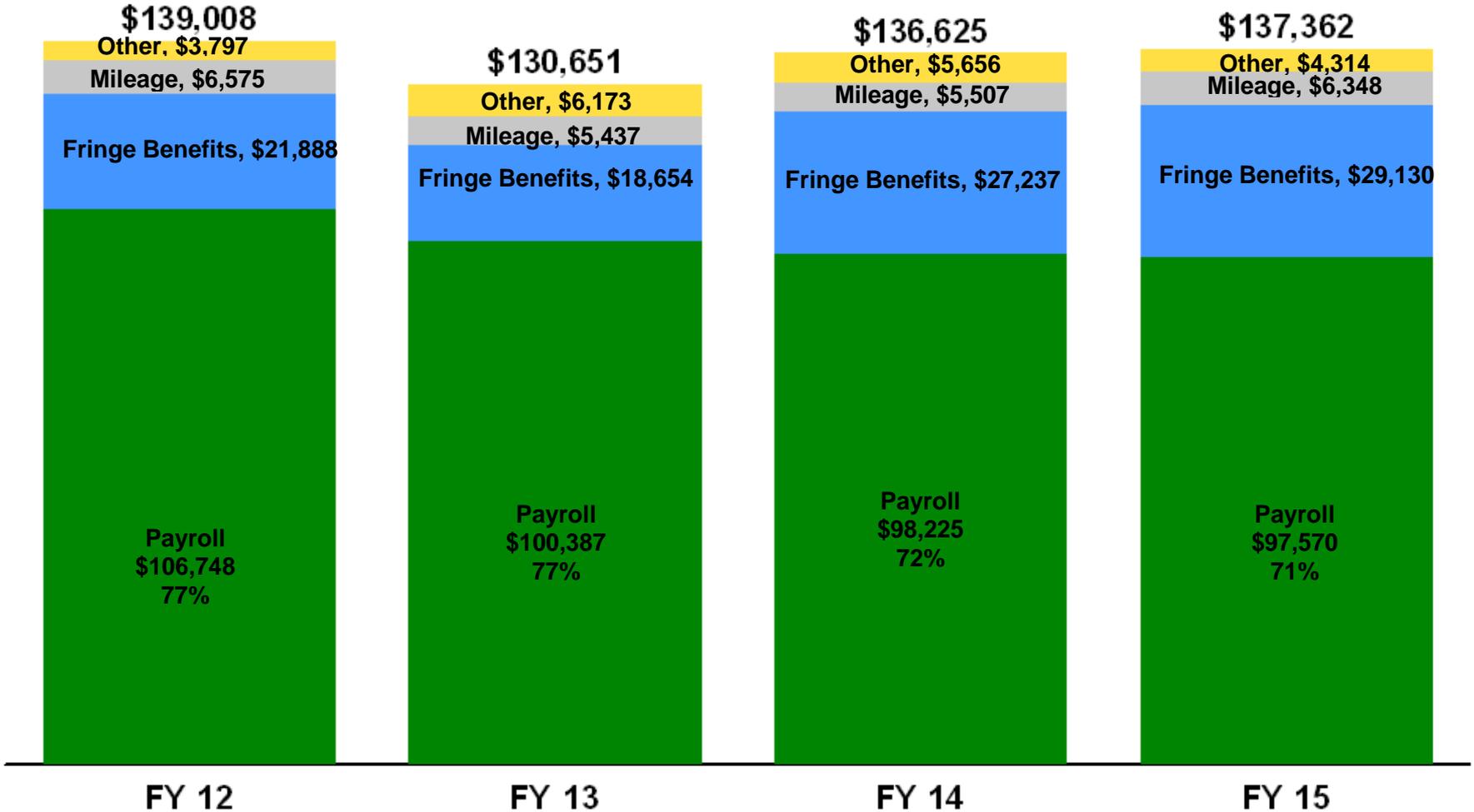
Allegany County Paper Gaming Fund Distribution Fiscal Years 2012 - 2015



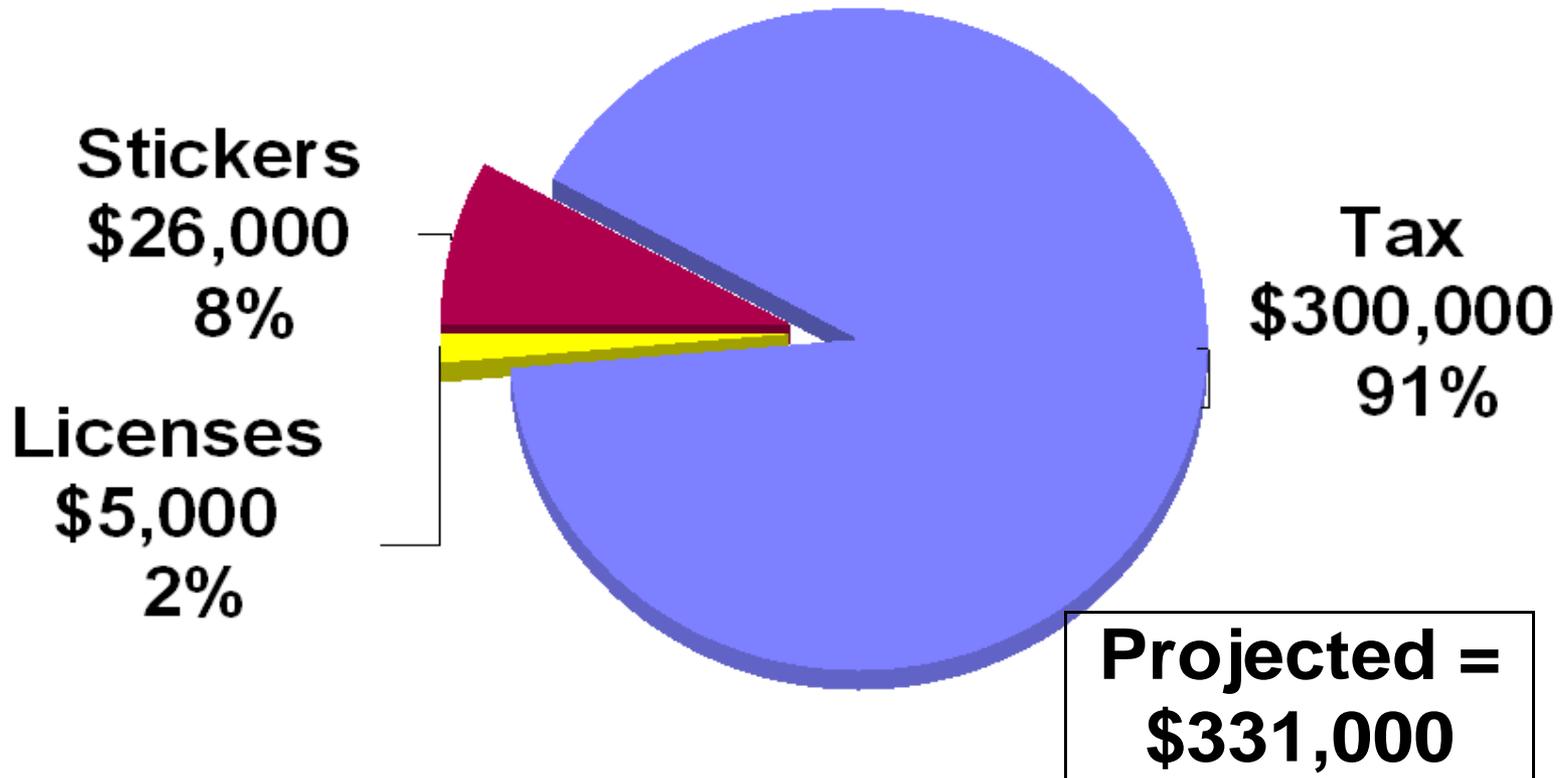
Fire Allocations From The Paper Gaming Fund Fiscal Years 2012 - 2015



Expenses For Allegany County Gaming Office Fiscal Years 2012 - 2015

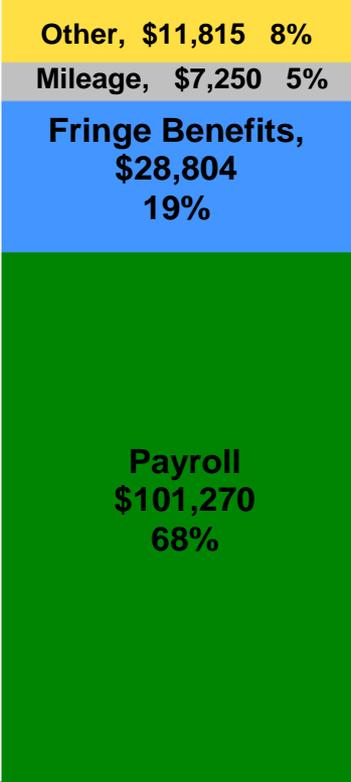


Projected Allegany County Gaming Fund Revenues Fiscal Year 2016

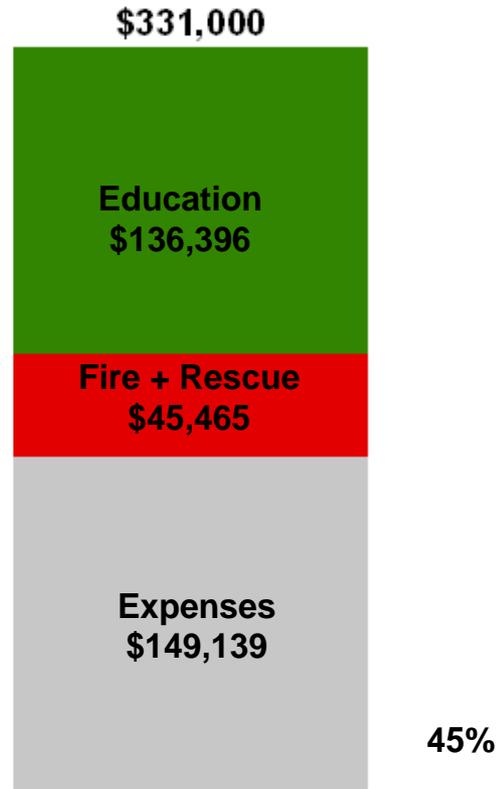


Projected Expenses For Allegany County Gaming Office Fiscal Year 2016

\$149,139



Projected Allegany County Gaming Fund Distribution - Fiscal Year 2016



Conclusion

This presentation and prior years are available www.allconet.org/gaming/presentations.

The public is invited to email the Gaming Office at gaming@alleganygov.org