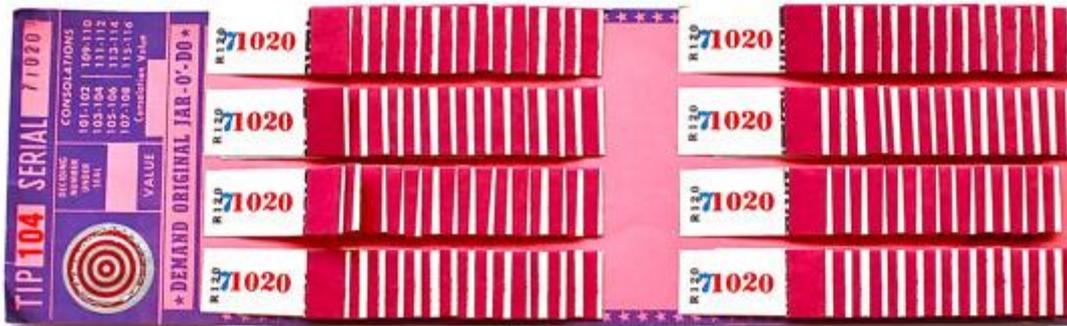


ALLEGANY COUNTY GAMING

Fiscal Year 2013
Summary



October, 2013
Gerald M. Joy
Gaming Administrator

Executive Summary for Allegany County Paper Gaming Office for the Fiscal Year 2013.

HISTORY

The Allegany County Gaming Office was created in 2003 as a self support unit responsible to the Finance Office of the Allegany County Government. The authority to operate the Paper Gaming Office and to guide its function can be found in Art. 27 of the Annotated Code of Maryland Criminal Law and adopted pursuant to Chapter 132 of the Code of Public Local Laws of Allegany County. Our mission is to administer Paper Gaming activities within the county and to collect prescribed taxes from the proceeds for allocation to Education and Fire Units.

Fiscal Year 2013

This presentation only depicts past revenues and trends for the past three years. Budget revenue projects last year were:

Projections:		Actual:	
Gaming Taxes	\$ 386,000	Gaming Taxes	\$337,906
Tax Stickers	\$ 30,000	Tax Stickers	\$ 30,699
Wholesaler Lic.	\$ 5,000	Wholesaler Lic	\$ 5,000
Totals:	\$421,000	Totals:	\$373,605

This results in an overall shortfall of projections of \$47,395 or 11 percent decline from last year.

Convenience Store Operators Revenues were down \$87,773.00 or a decline of 24% ending with a total of \$277,344.00

Club Revenues were down \$402,276.00 or a decline of 4% ending with a total of \$8,901,072.00

Liquor Store Revenues were down \$396,405.00 or a decline of 30% ending with a total of \$919,904.00

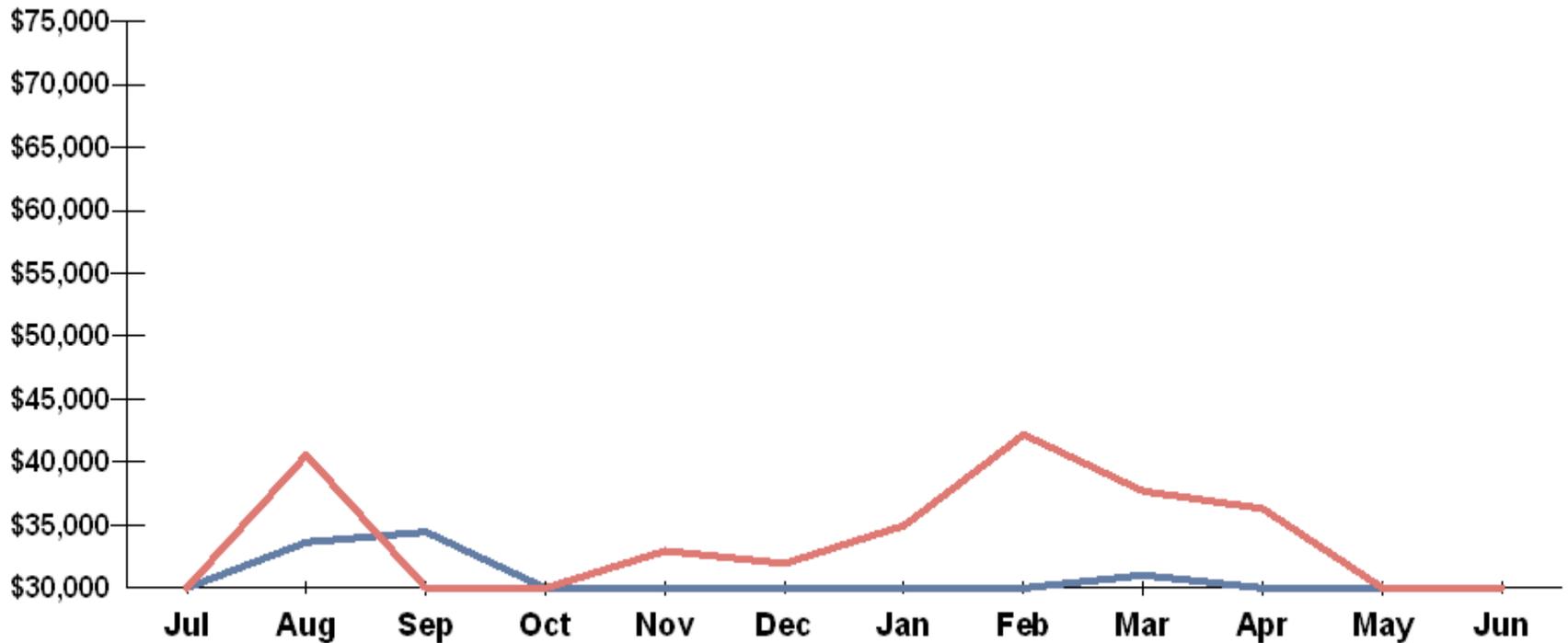
Temporary Operator Revenues were up \$58,061.00 or up 14% ending with a total of 469,043.00

Gaming Office operating expenses decreased by \$8,357.00 or 6 % ending with a total of \$130,651.00

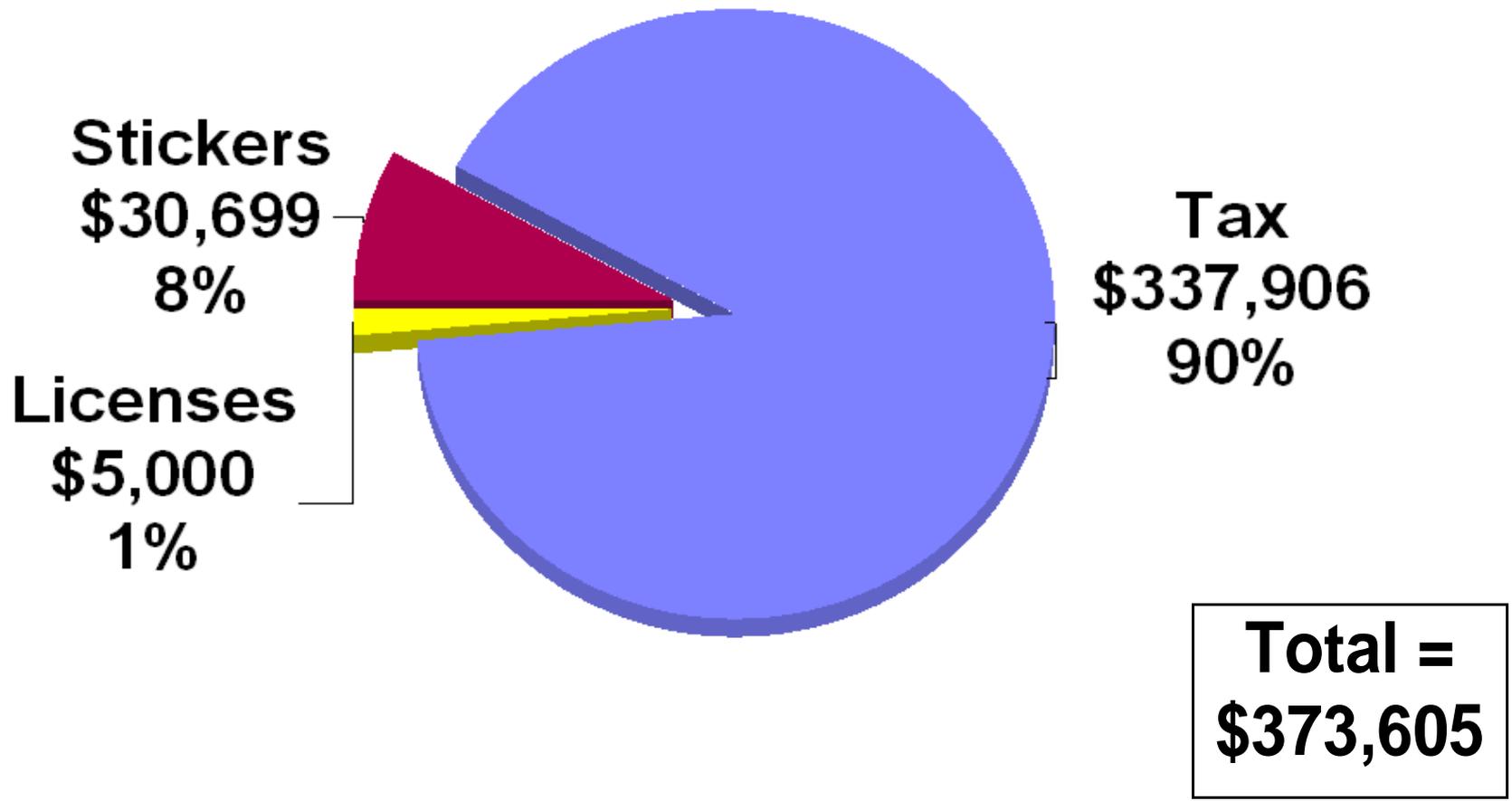
Allocation for Education is \$182,215.00 and 27 Volunteer Fire Units will be allocated a shared sum of \$60,793.00 each allocation down by 19% from last year.

Allegany County Paper Gaming Fund Tax Revenues By Month - FY 13 Versus FY 12

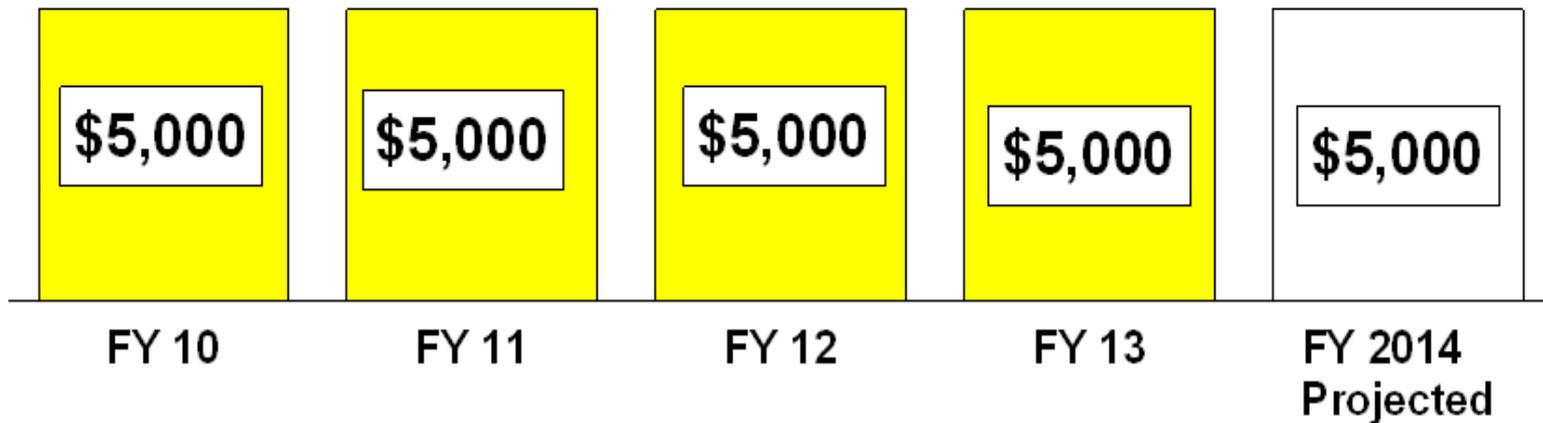
— FY 12 — FY 13



Allegany County Paper Gaming Fund Revenues By Type Fiscal Year 2013

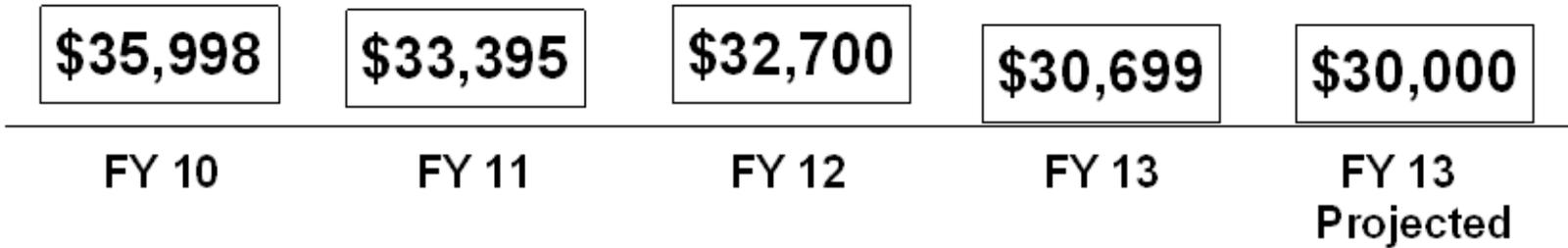


**Allegheny County Paper Gaming Fund
Wholesaler License Fee Revenues
Fiscal Years 2010 - 2013**



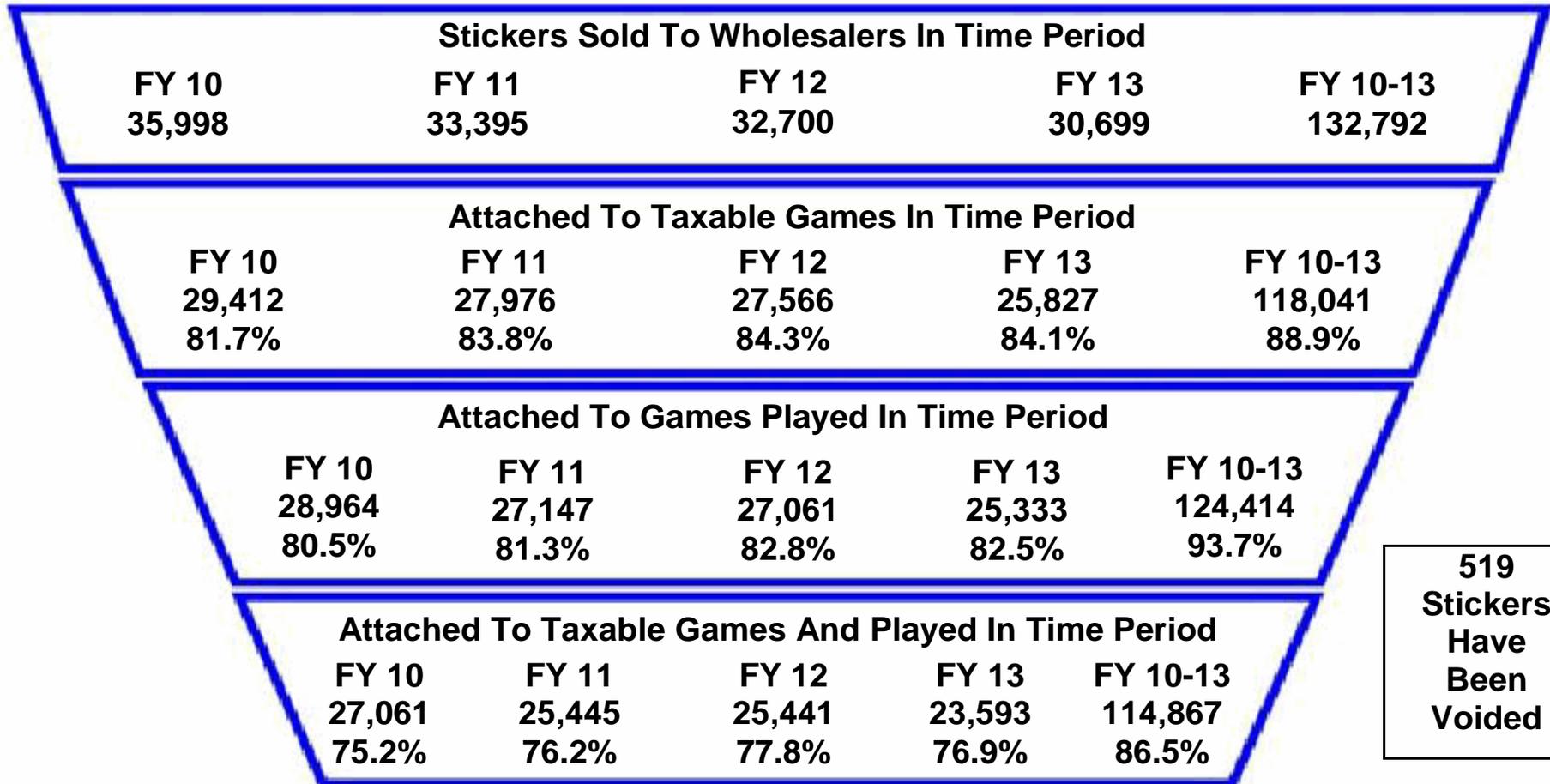
All five wholesalers renewed their licenses for FY 2013

**Allegany County Paper Gaming Fund
Sticker Revenues
Fiscal Years 2010 - 2013**



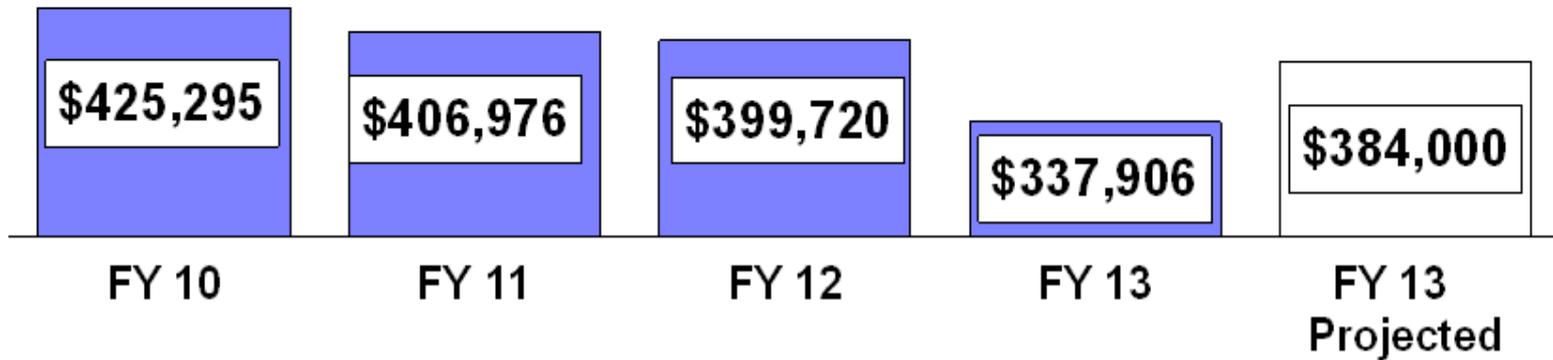
Tax Sticker sales slightly exceeded projections.

Allegany County Paper Games Distribution of Gaming Stickers - Fiscal Years 2010 - 2013



**519
Stickers
Have
Been
Voided**

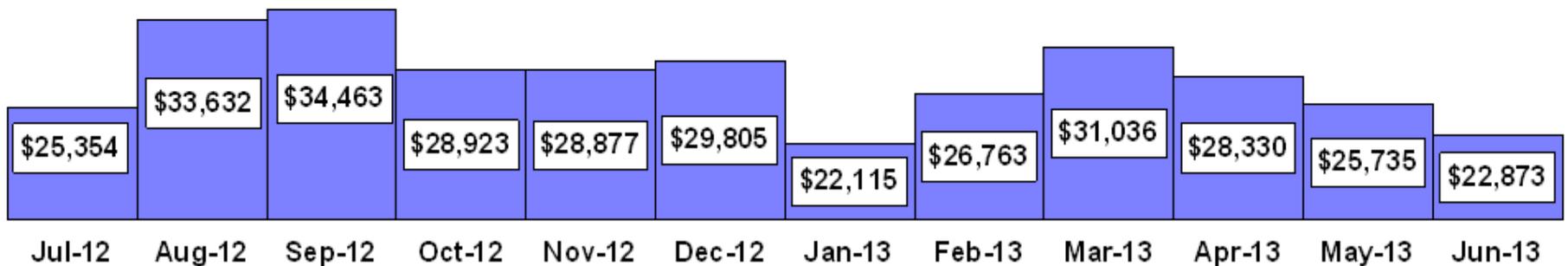
**Allegany County Paper Gaming Fund
Tax Revenues
Fiscal Years 2010 - 2013**



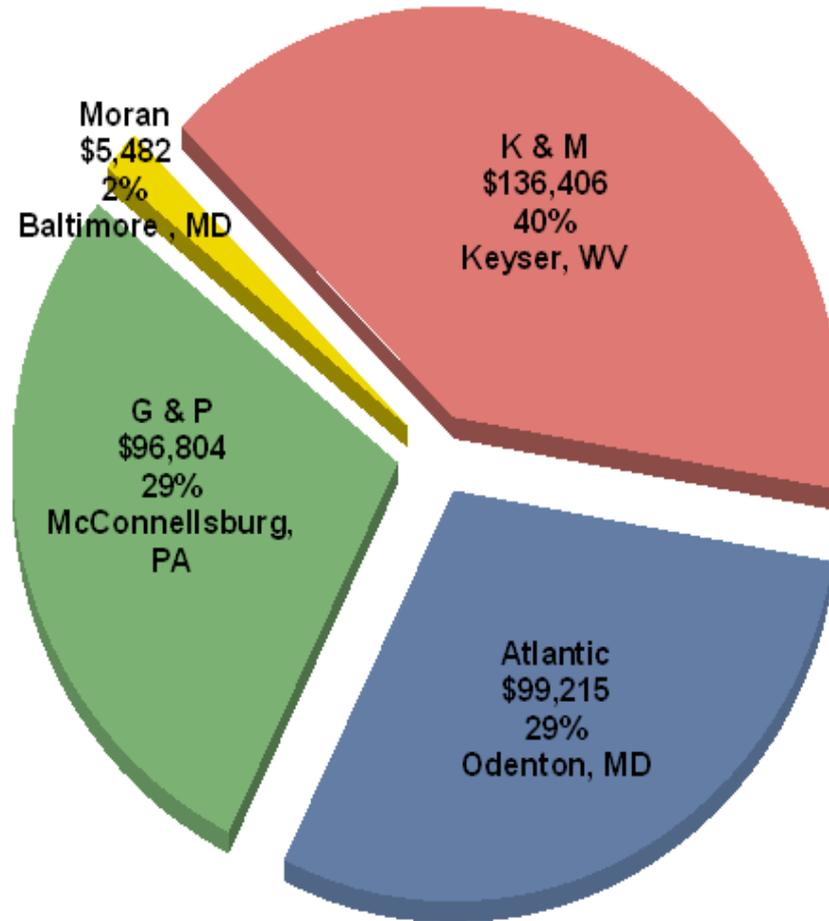
Paper Gaming Fund Tax Revenues By Month Fiscal Year 2013

\$28,159
Monthly
Average

Total = \$337,906

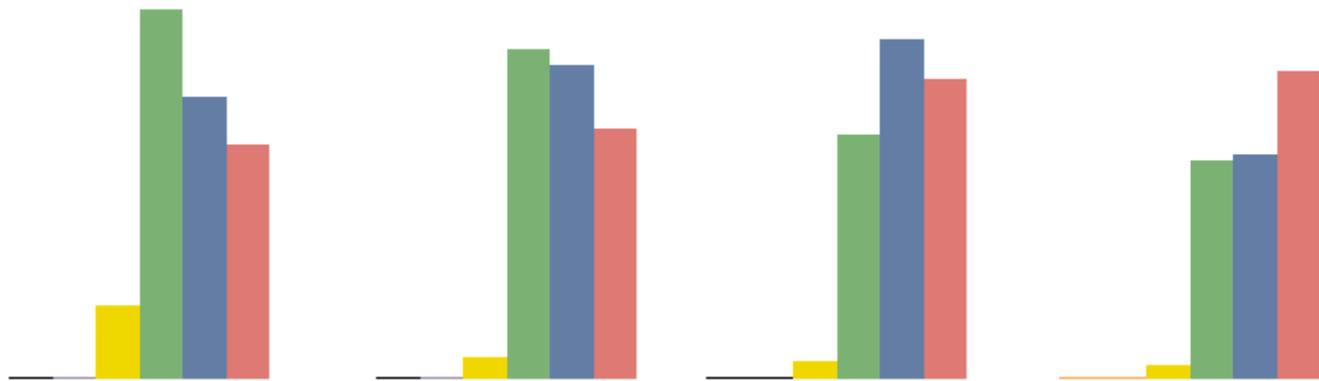


Allegany County Paper Gaming Wholesaler Fiscal Year 2013



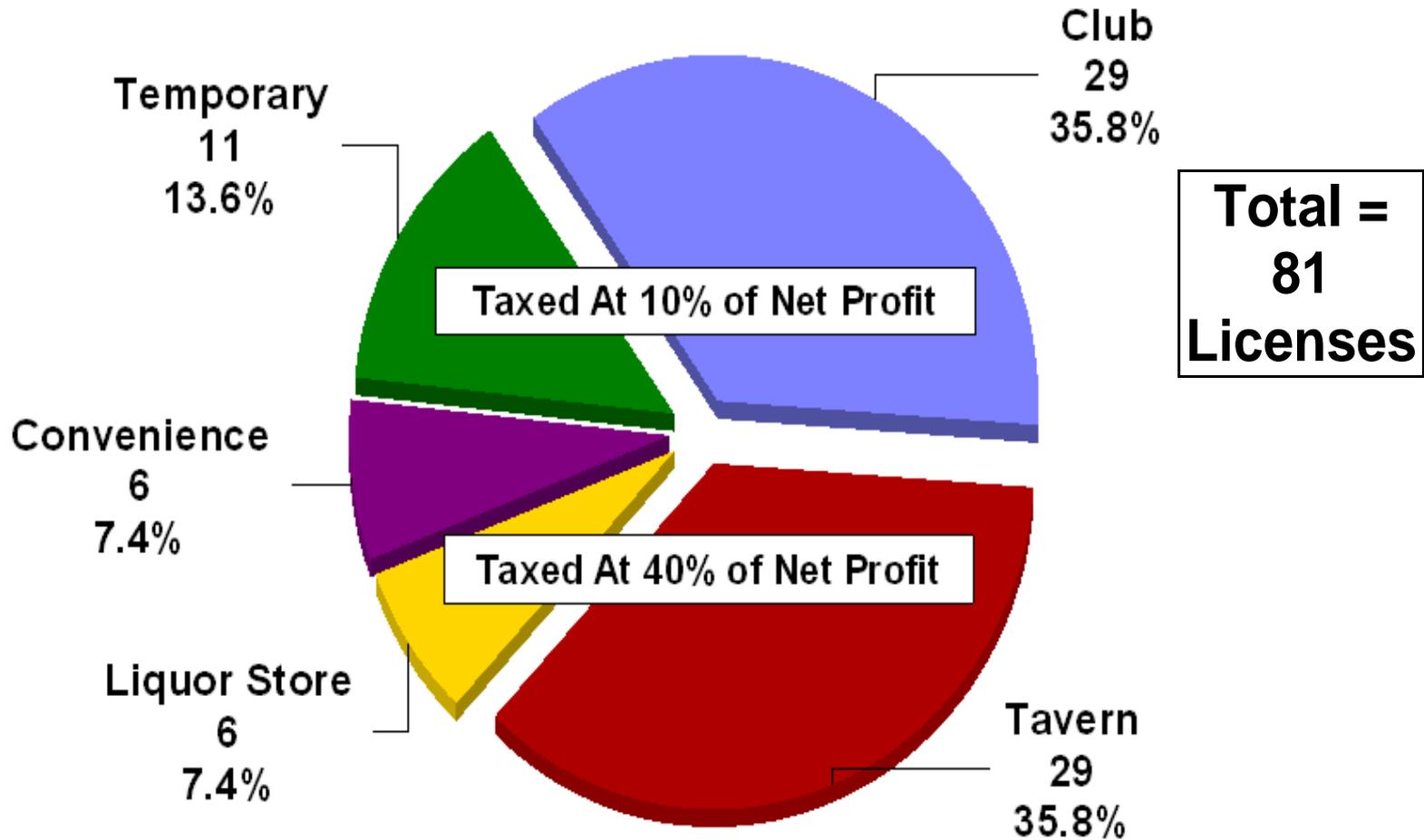
**Total =
\$337,906**

Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2010 - 2013

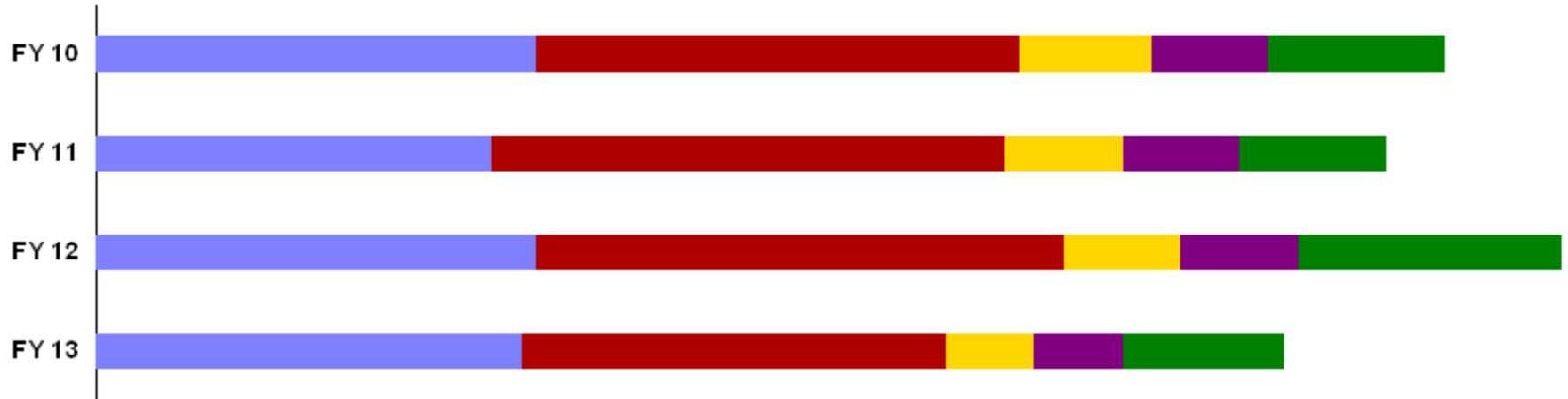


			FY 12	
JR	\$0	\$0	\$0	\$0
Lancaster	\$601	\$244	\$230	\$0
Moran	\$32,078	\$9,687	\$7,532	\$5,482
G & P	\$163,785	\$146,290	\$108,019	\$96,804
Atlantic	\$124,913	\$139,484	\$150,755	\$99,215
K & M	\$103,917	\$111,271	\$133,184	\$136,406
Total	\$425,295	\$406,976	\$399,720	\$337,906

Allegheny County Paper Gaming Operator Licenses By Type Fiscal Year 2013



Allegany County Paper Gaming Operator Licenses By Type Fiscal Years 2010 - 2013



	FY 10	FY 11	FY 12	FY 13
Club	30	27	30	29
Tavern	33	35	36	29
Liquor Store	9	8	8	6
Convenience	8	8	8	6
Temporary	12	10	18	11
Totals	92	88	100	81

Allegany County Paper Gaming Fund Tax Revenues By Operator Type Fiscal Years 2011 - 2013

Difference
-\$2,507

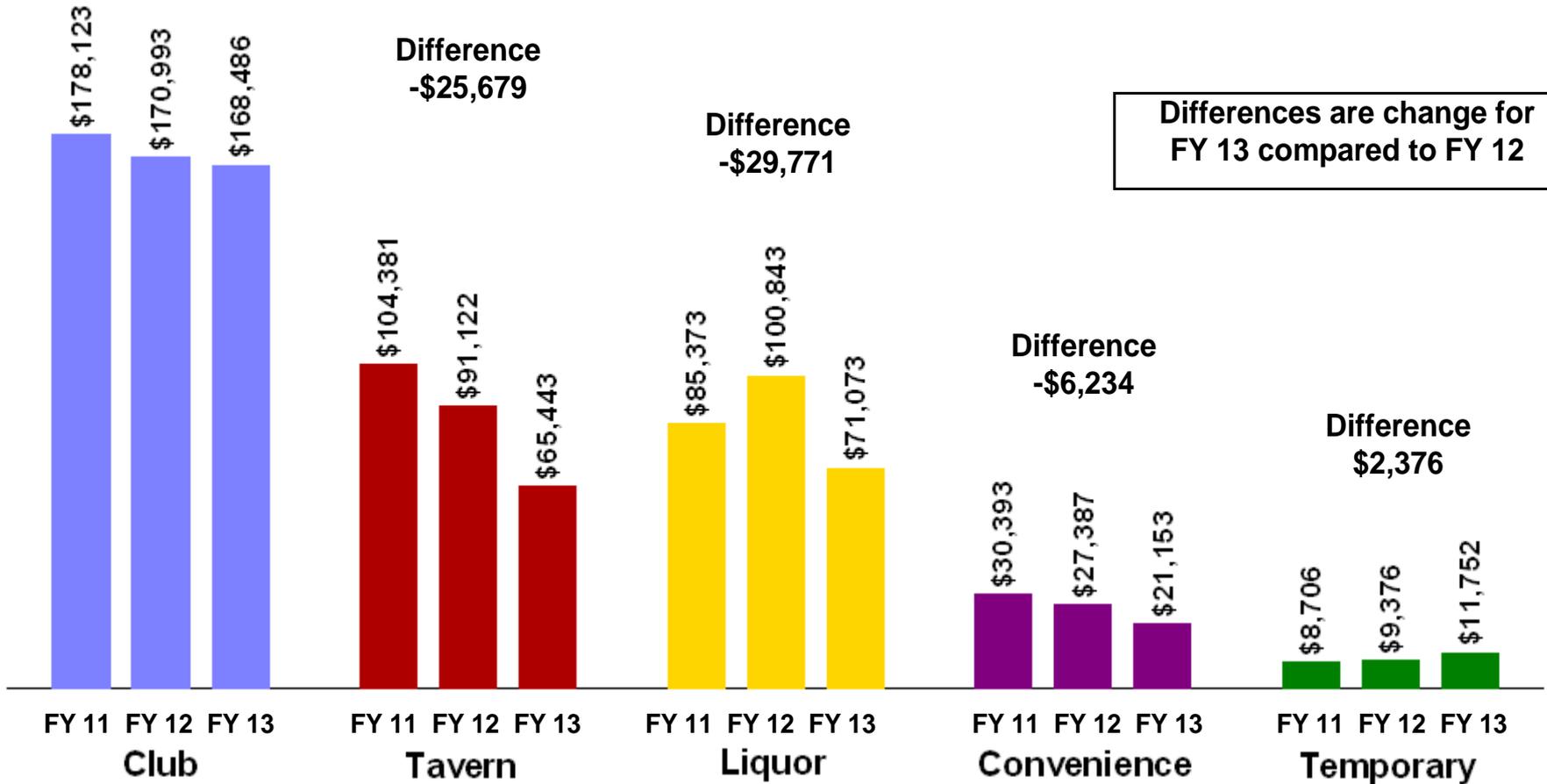
Difference
-\$25,679

Difference
-\$29,771

Difference
-\$6,234

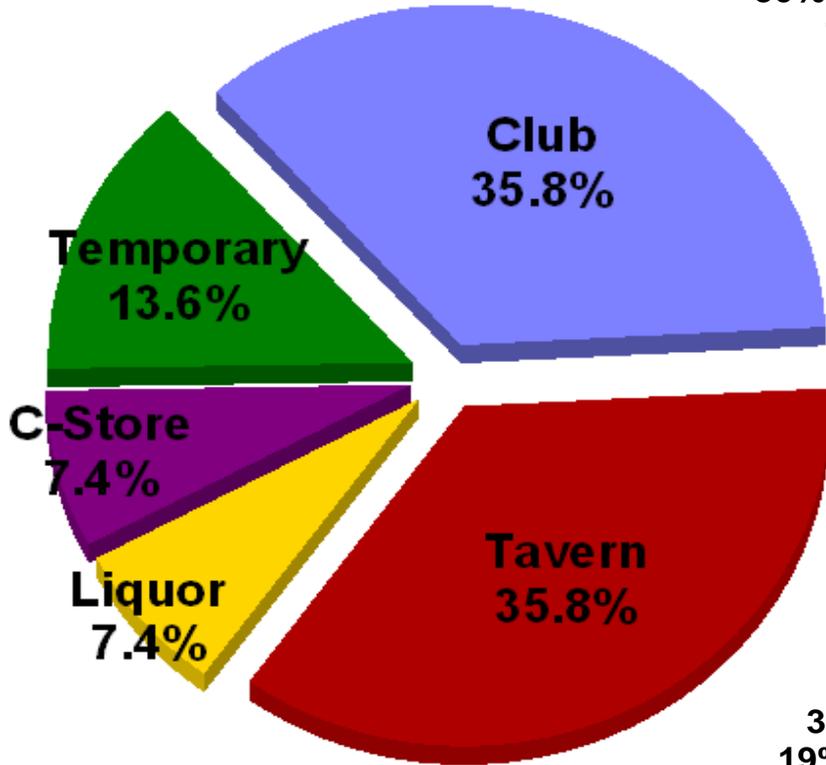
Difference
\$2,376

Differences are change for
FY 13 compared to FY 12



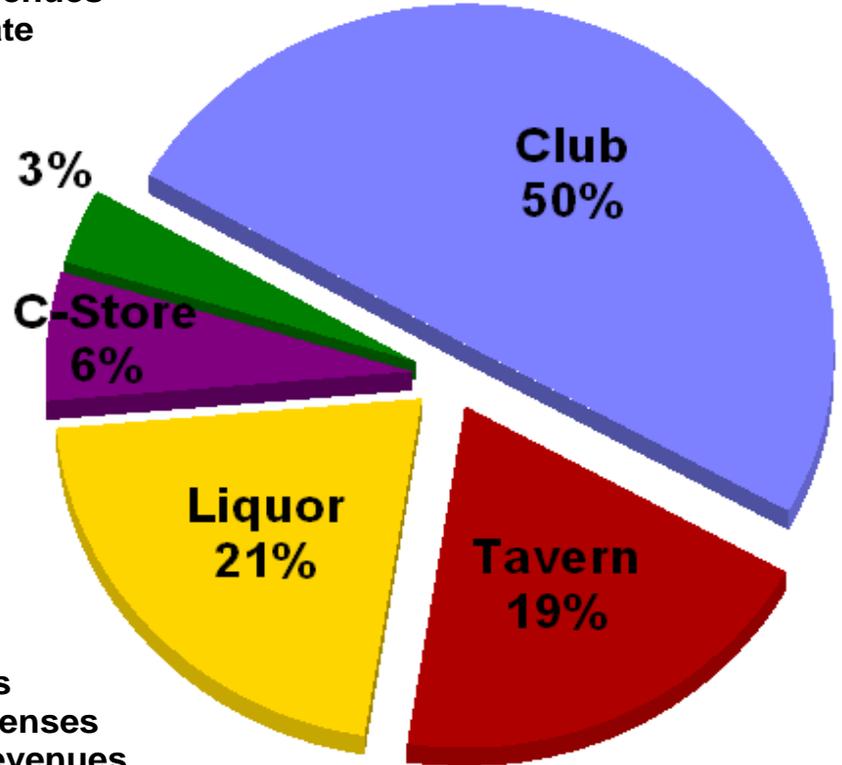
Allegany County Paper Gaming Operator Type License % Versus Revenue % Fiscal Year 2013

Licenses



Clubs
 35.8% Of Licenses
 50% Of Tax Revenues
 10% Tax Rate

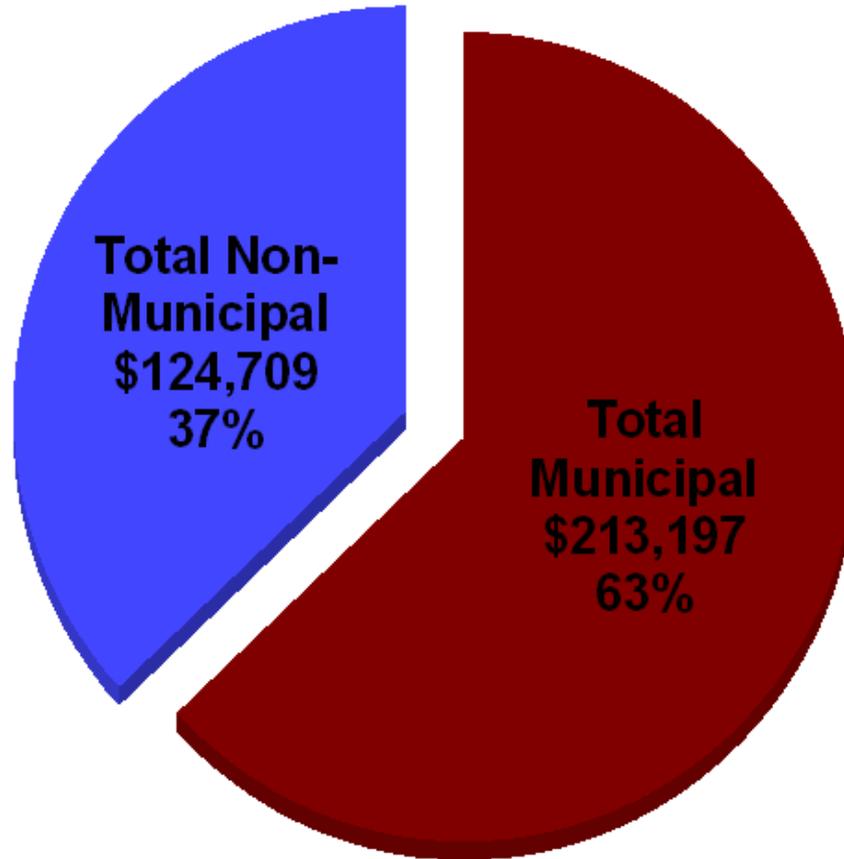
Tax Revenues



Taverns
 35.8% Of Licenses
 19% Of Tax Revenues
 40% Tax Rate

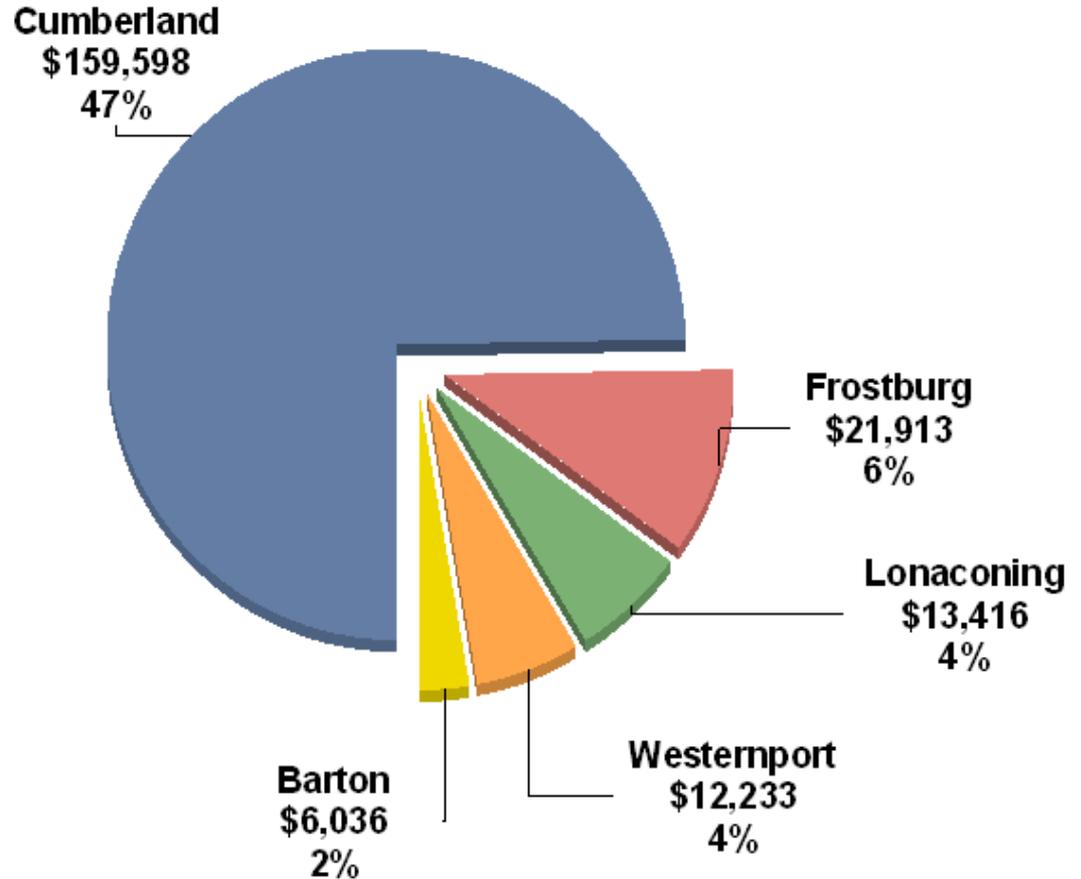
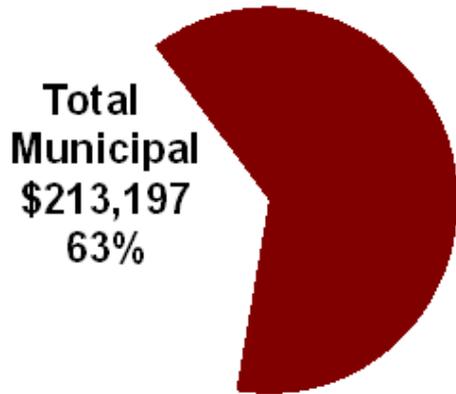
Liquor Stores
 7.4% Of Licenses
 21% Of Tax Revenues
 40% Tax Rate

**Allegheny County Paper Gaming Operator Tax
Revenues Municipal Versus Non-Municipal
Fiscal Year 2013**



**Total =
\$337,906**

Allegany County Paper Gaming Operator Tax Revenues By Municipal Areas Fiscal Year 2013

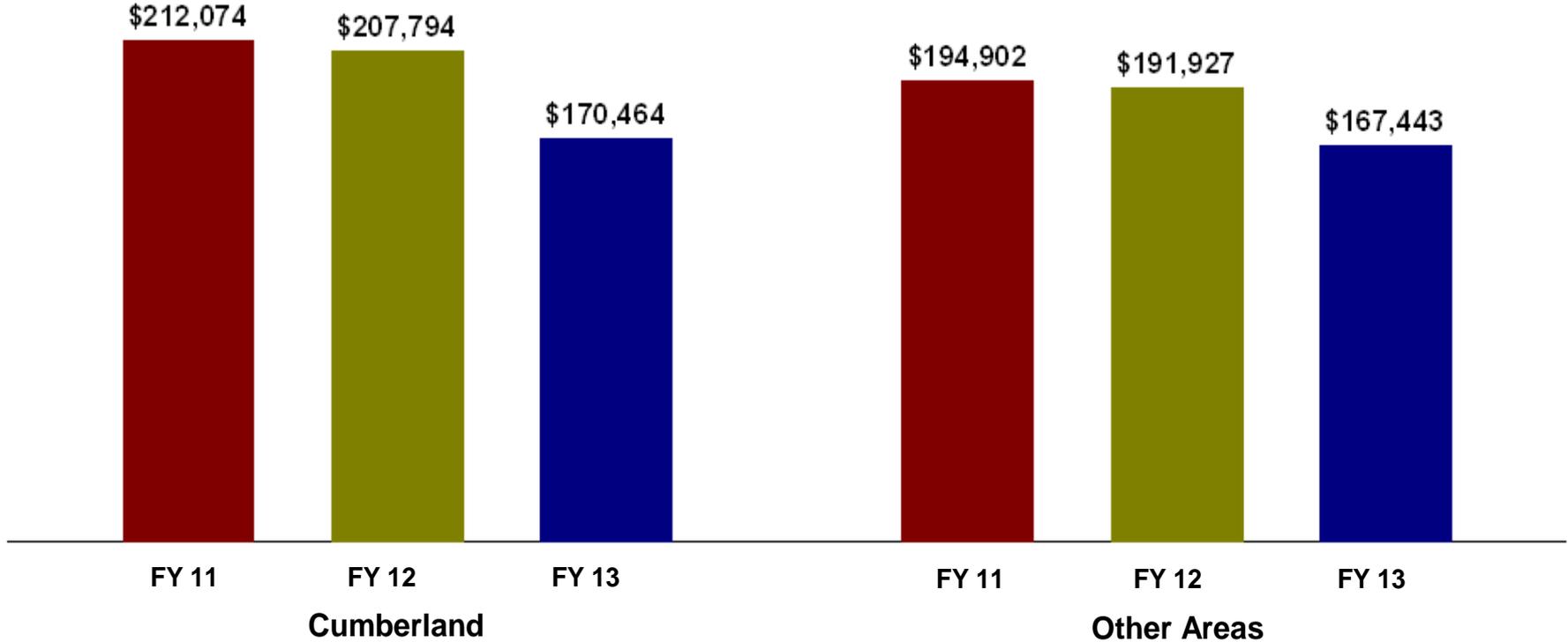


**Total Tax
Revenues =
\$337,906**

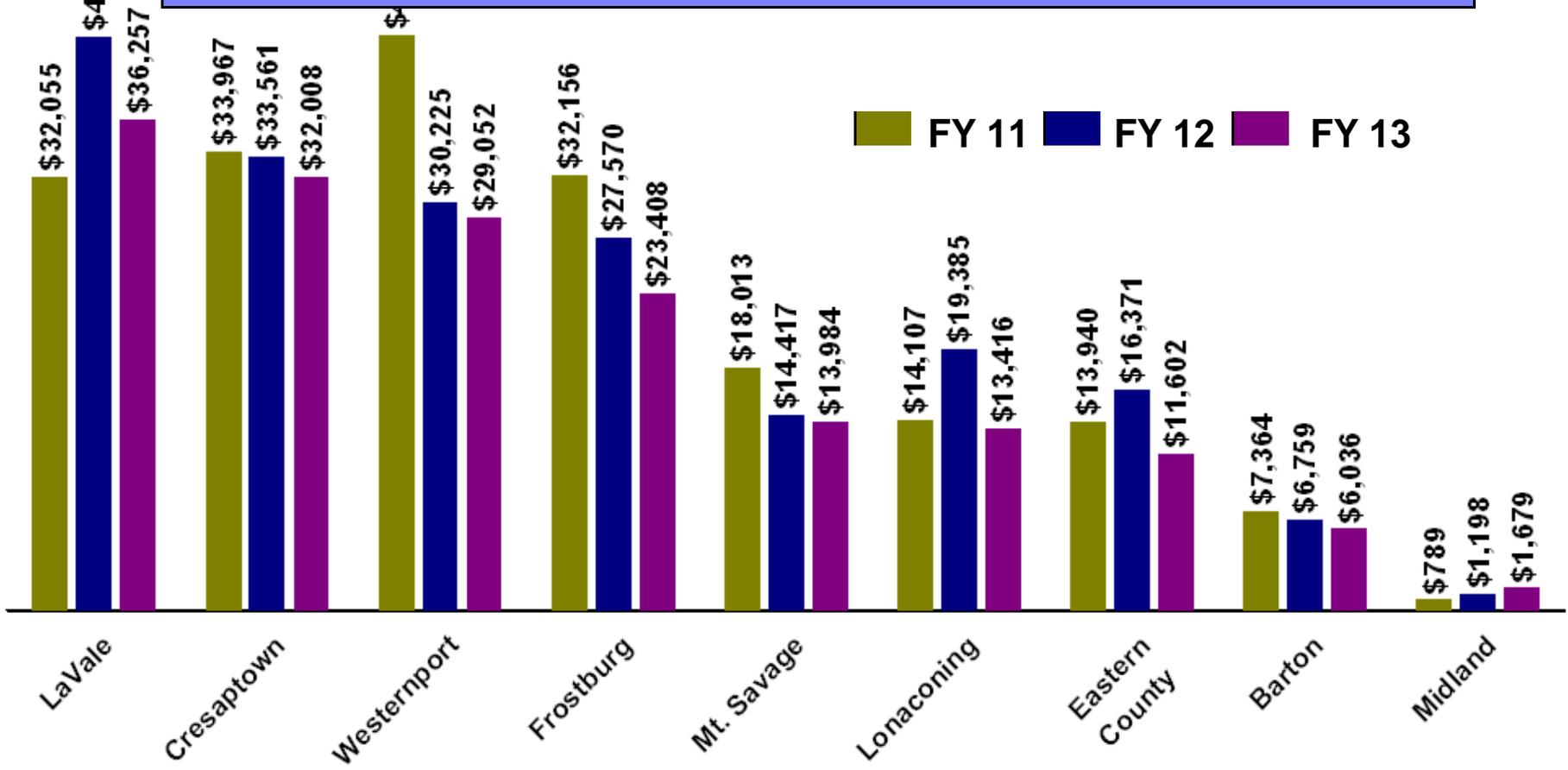
Allegany County Paper Gaming Operator Tax Revenues Cumberland Area Versus Other Areas Fiscal Years 2011 - 2013

Difference Between
FY 13 and FY 12
-\$37,330

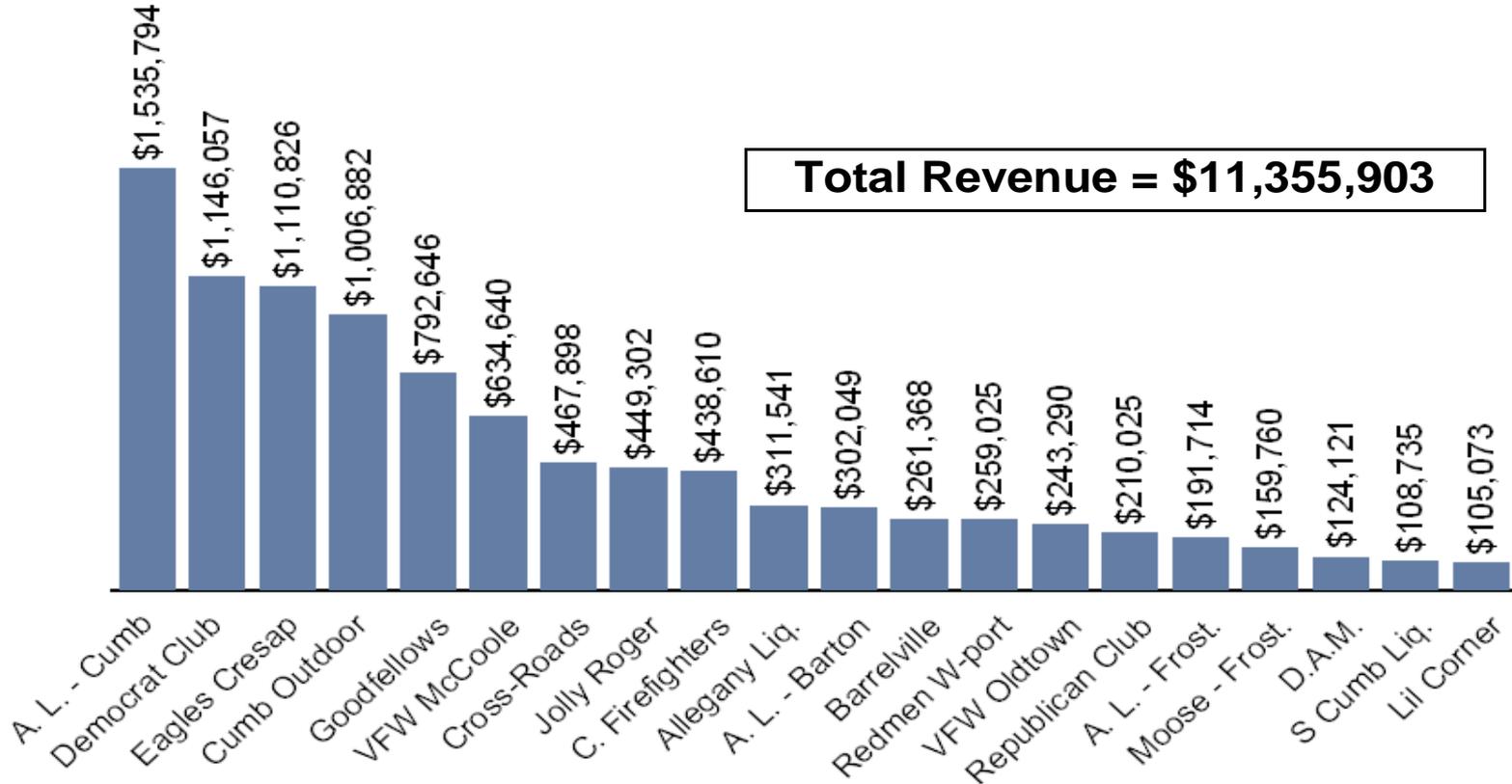
Difference Between
FY 13 and FY 12
-\$24,484



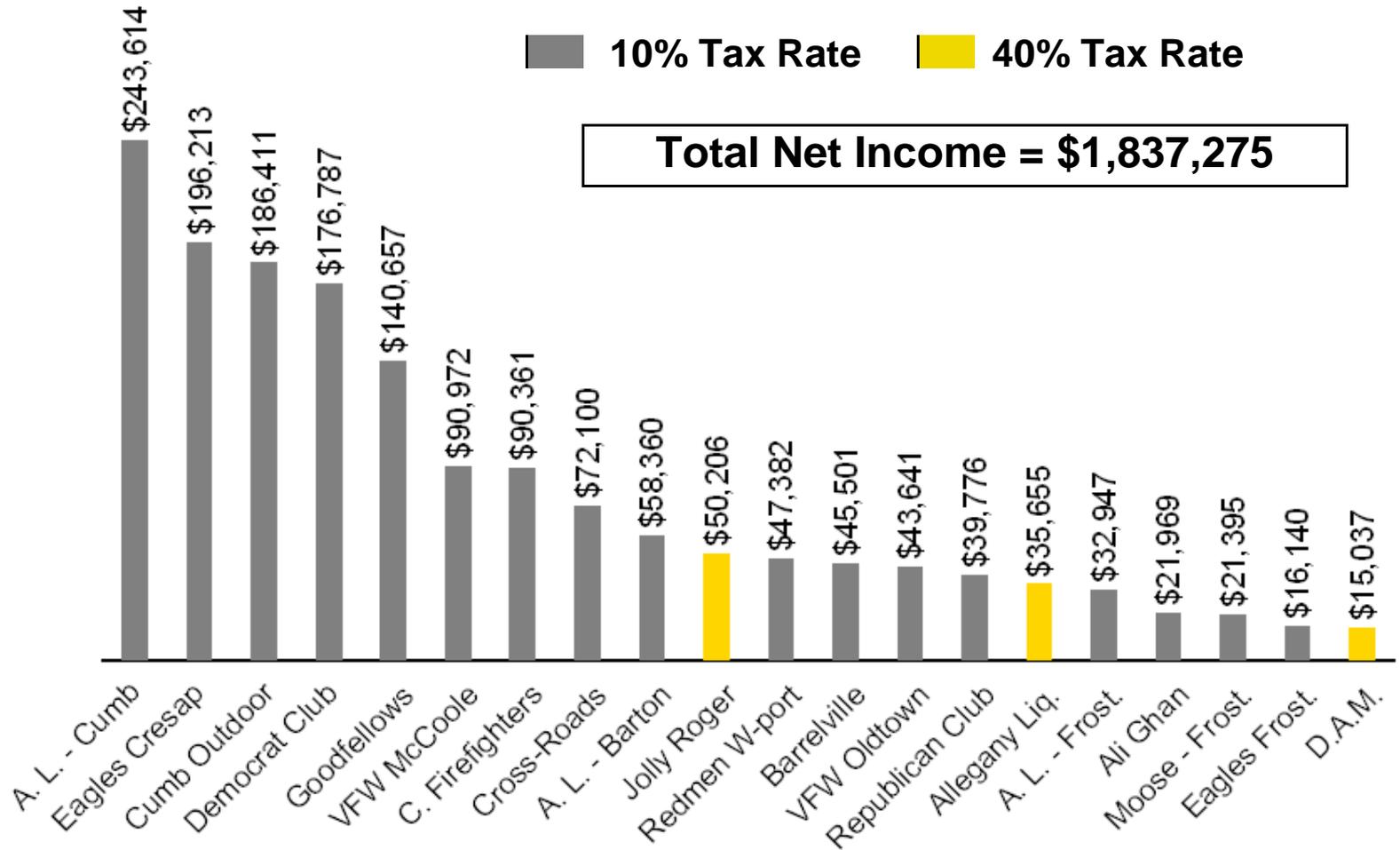
Allegany County Paper Gaming Operator Tax Revenues Other Areas (Excludes Cumberland) Fiscal Years 2011 - 2013



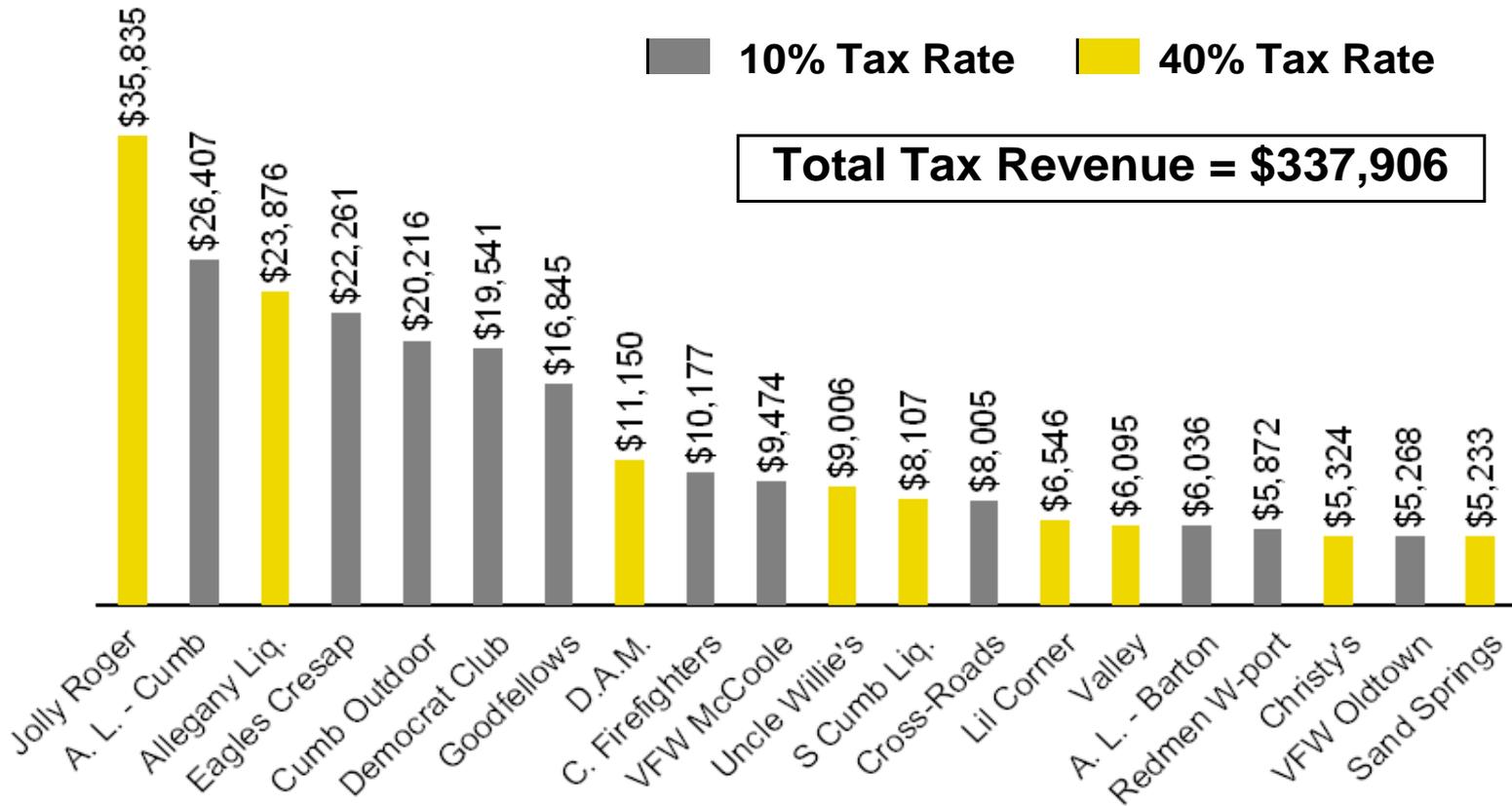
Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2013



Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2013

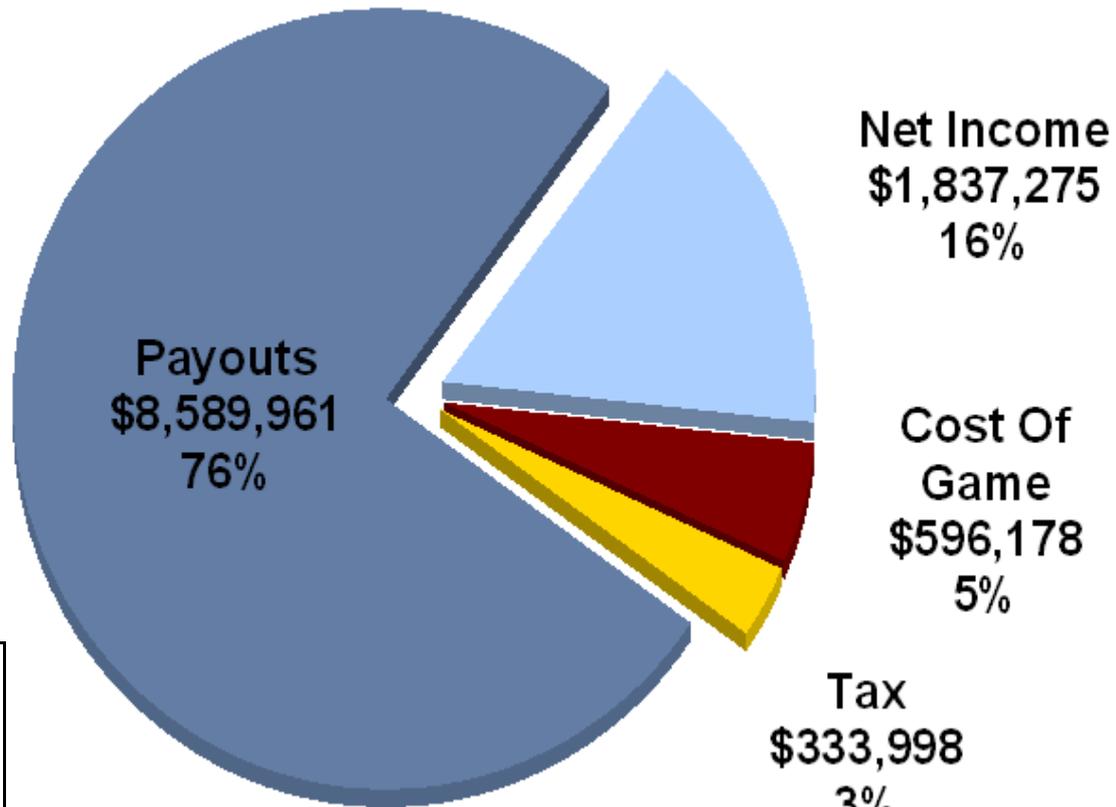


Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2013



Distribution of Operator Gaming Revenues* Fiscal Year 2013

*Based on games started during fiscal year.

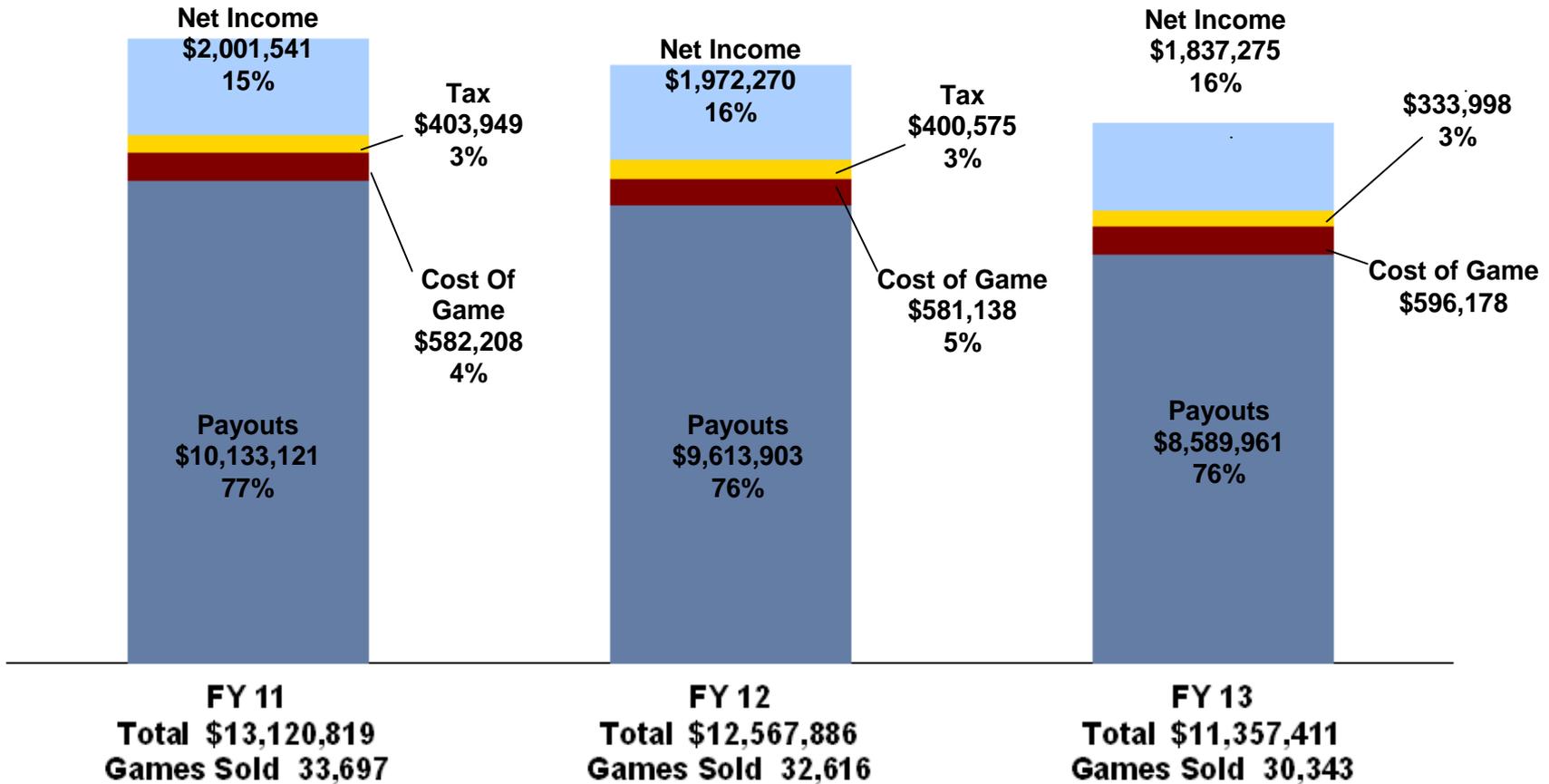


**Total
Revenues
\$11,357,411**

Distribution of Operator Gaming Revenues*

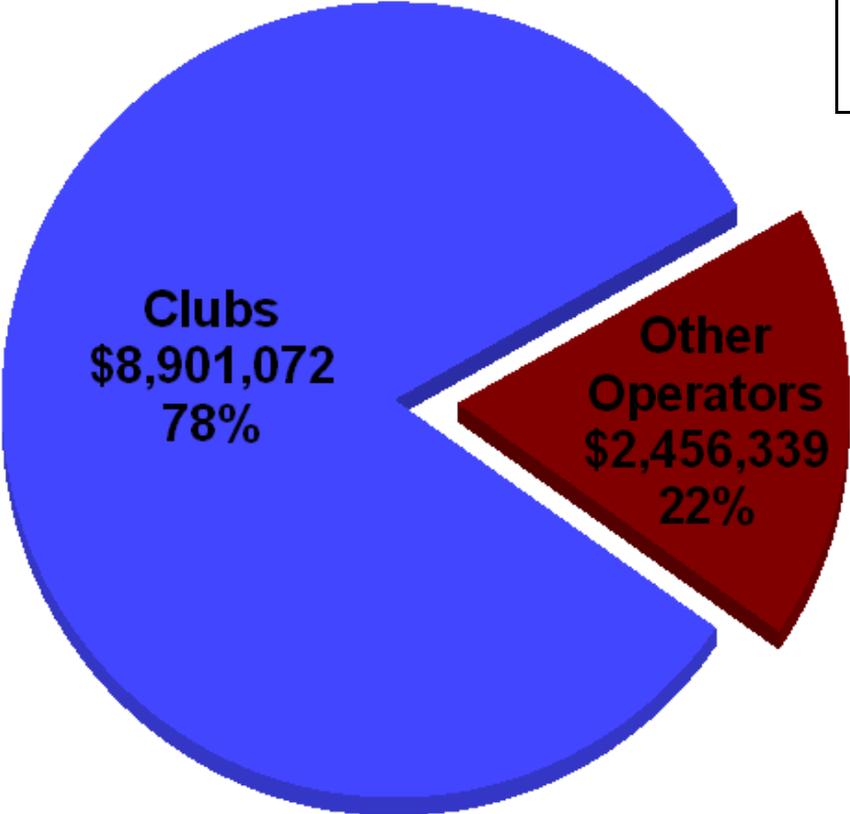
Fiscal Years 2011 - 2013

*Based on games started during fiscal year.



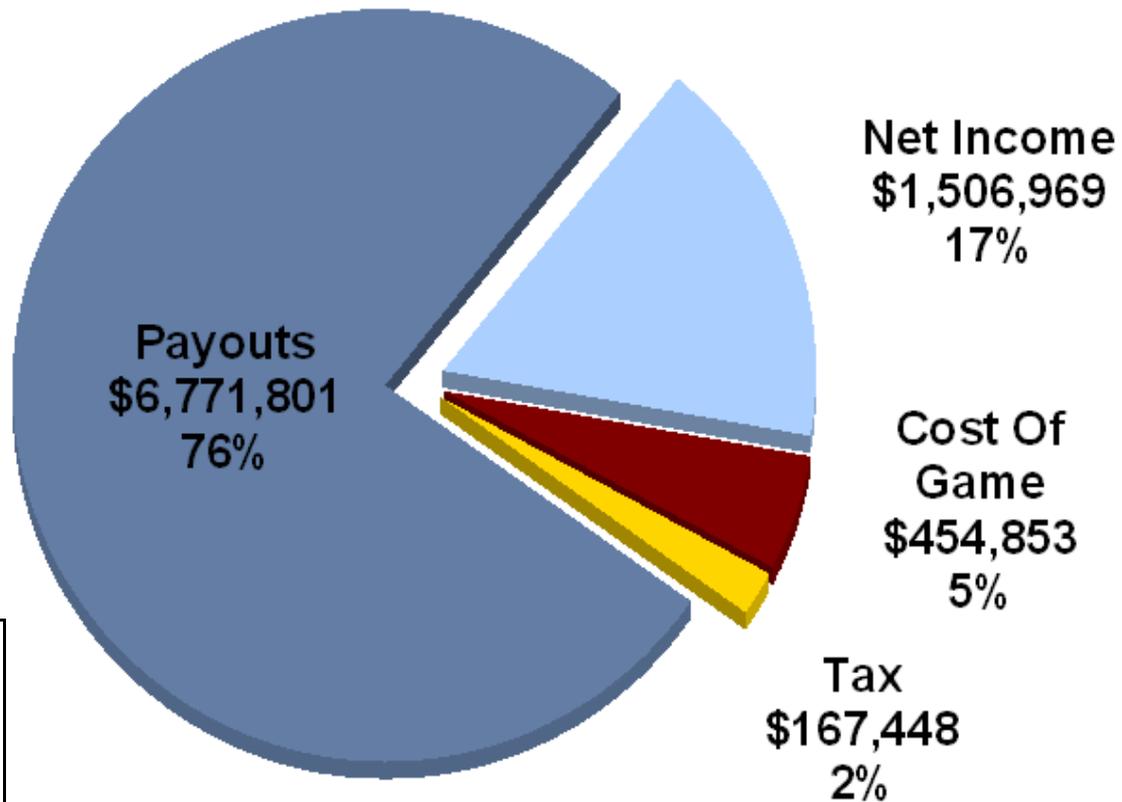
**Allegheny County Paper Gaming Operator Revenues
Clubs Versus Other Operators
Fiscal Year 2013**

**Total =
\$11,357,411**



Distribution of Club Revenues* Fiscal Year 2013

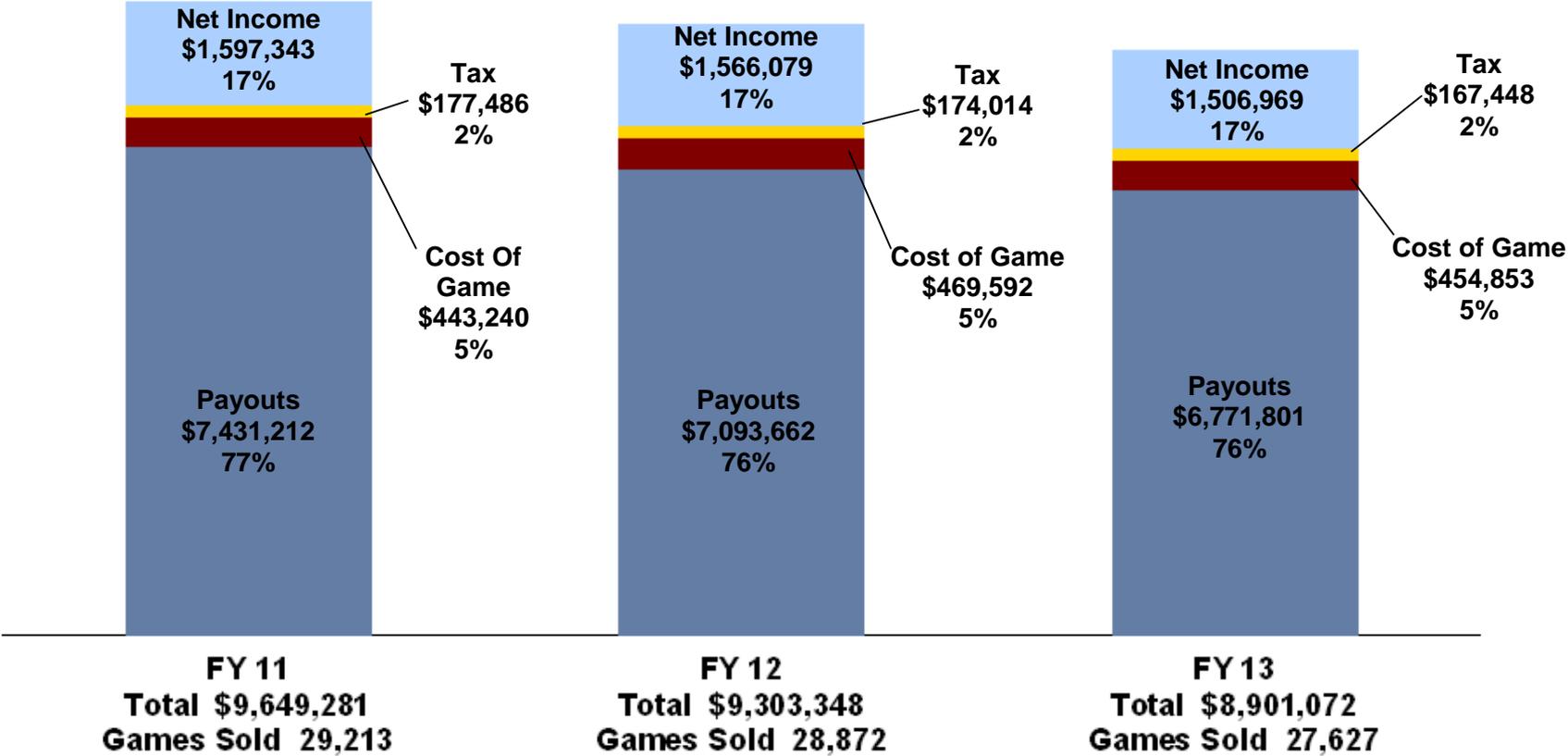
*Based on games started during fiscal year.



**Total
Revenues
\$8,901,072**

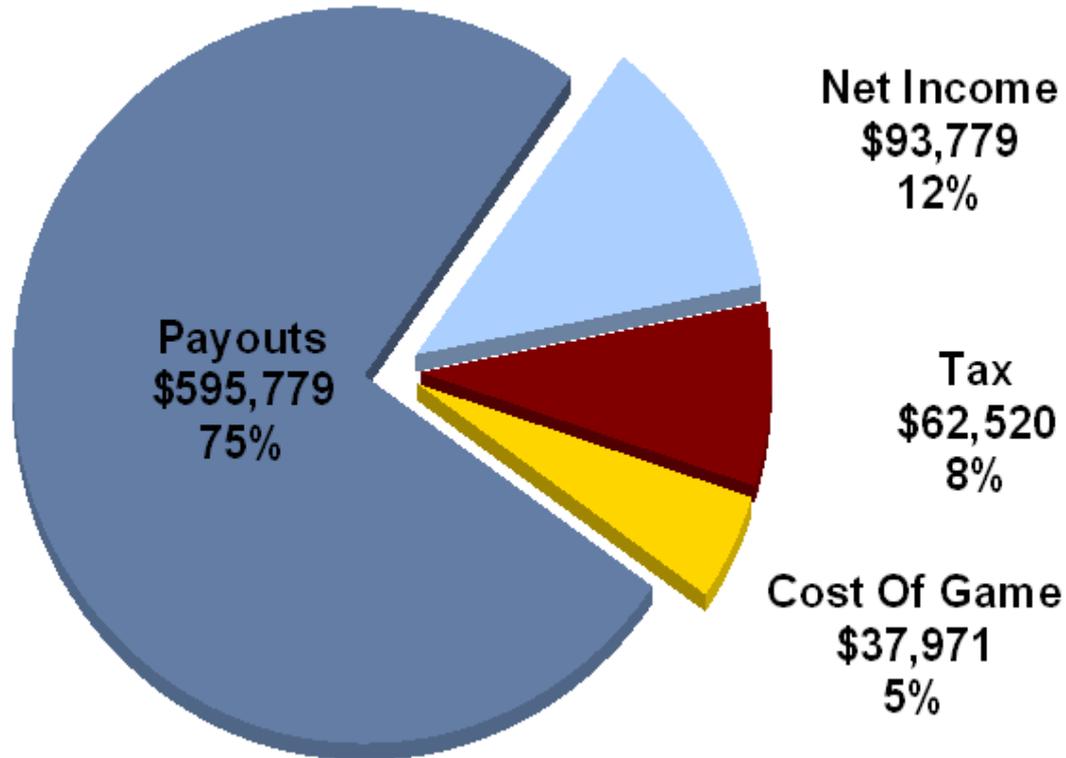
Distribution of Club Gaming Revenues* Fiscal Years 2011 - 2013

*Based on games started during fiscal year.



Distribution of Tavern Revenues* Fiscal Year 2013

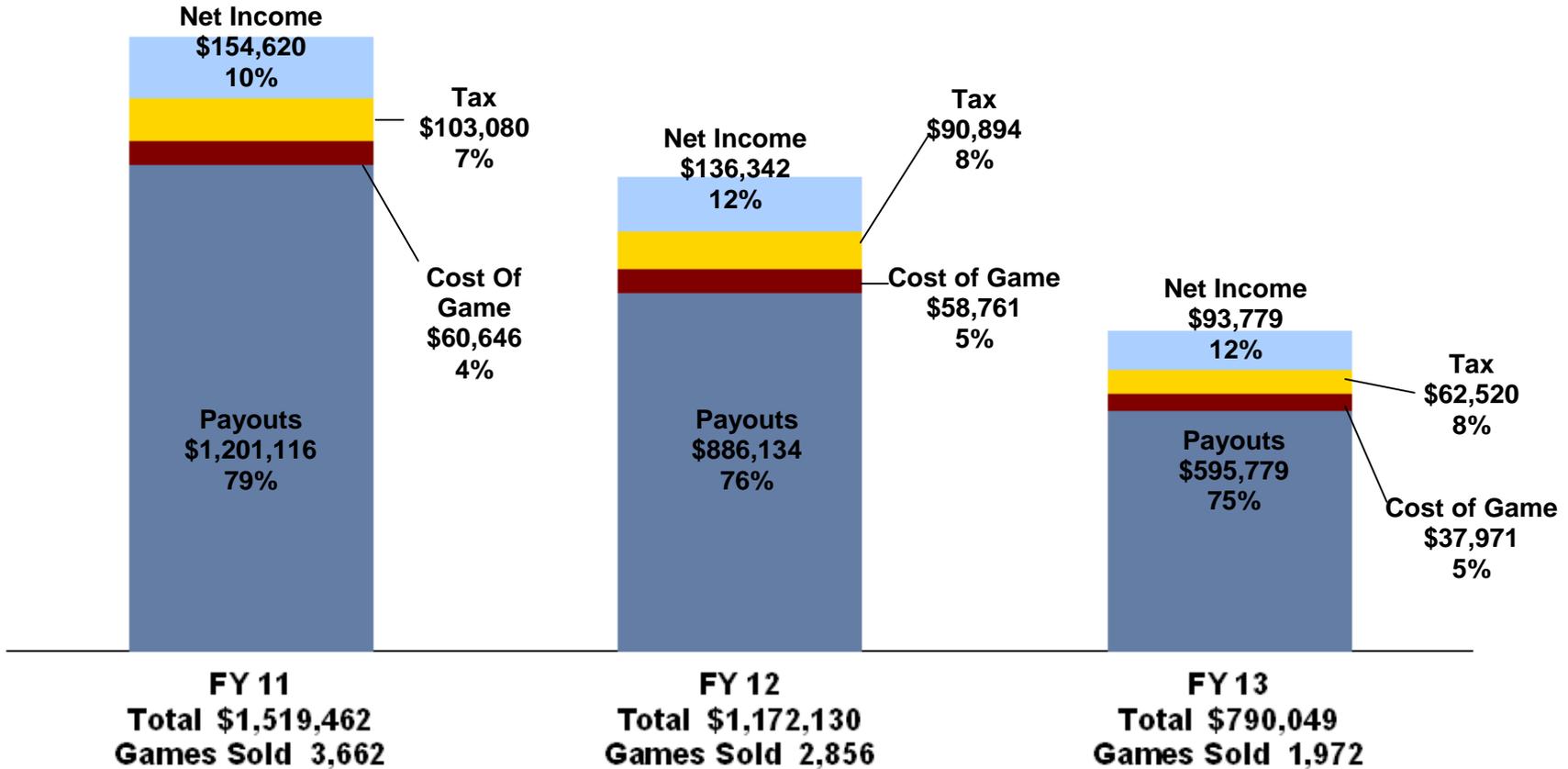
*Based on games started during fiscal year.



**Total
Revenues
\$790,049**

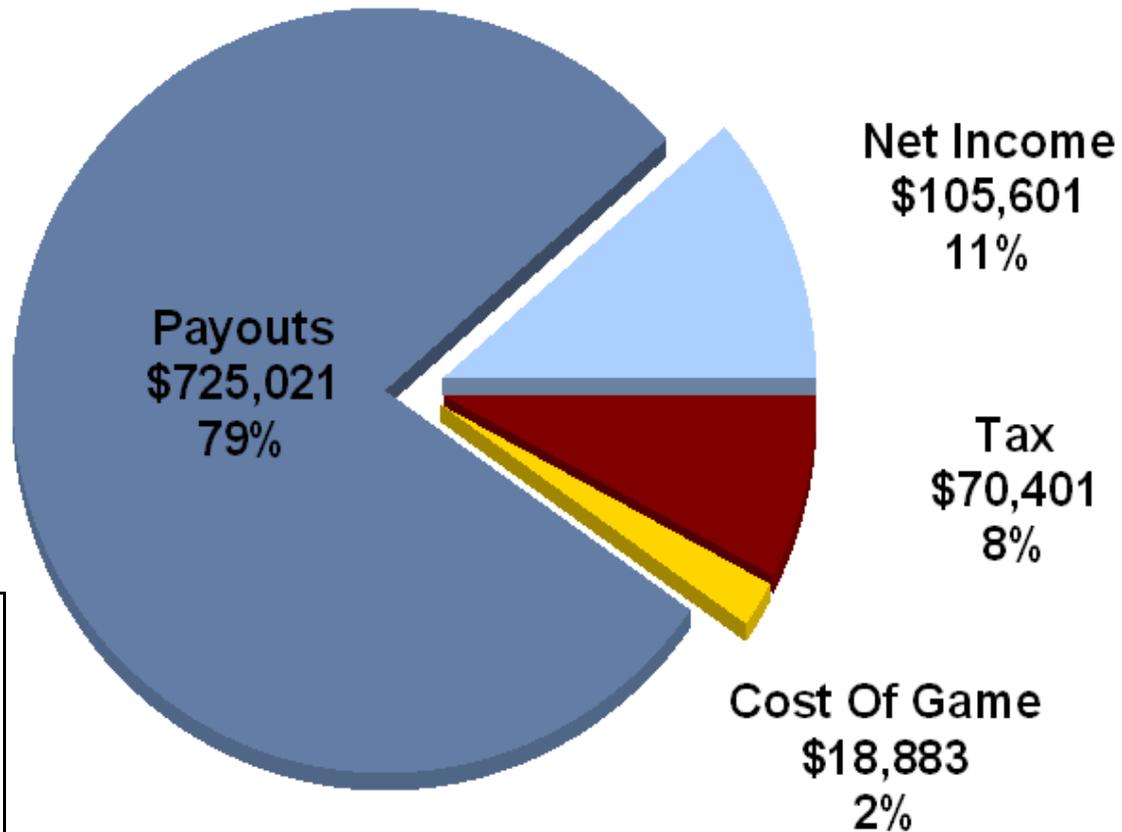
Distribution of Tavern Gaming Revenues* Fiscal Years 2011 - 2013

*Based on games started during fiscal year.



Distribution of Liquor Store Revenues* Fiscal Year 2013

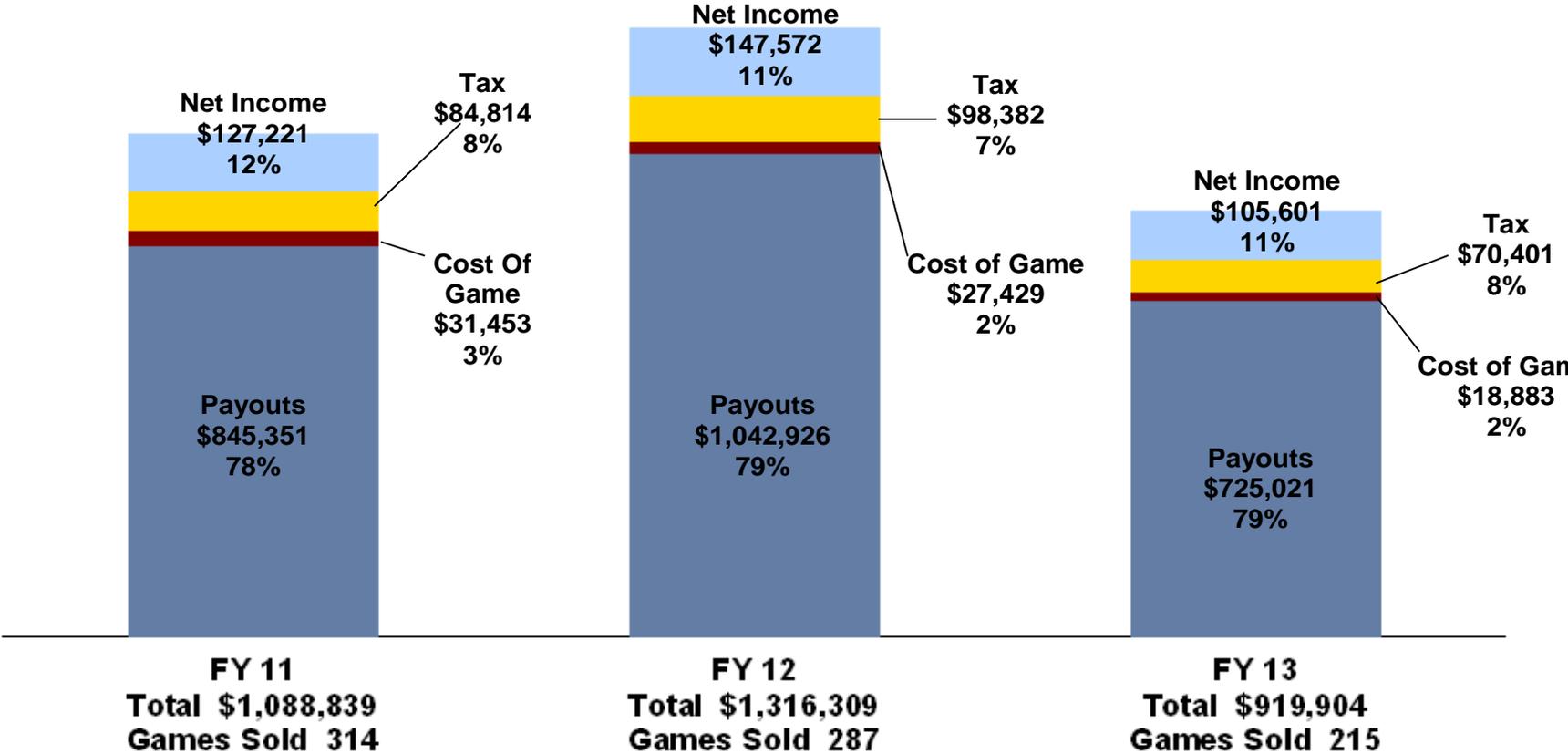
*Based on games started during fiscal year.



**Total
Revenues
\$919,904**

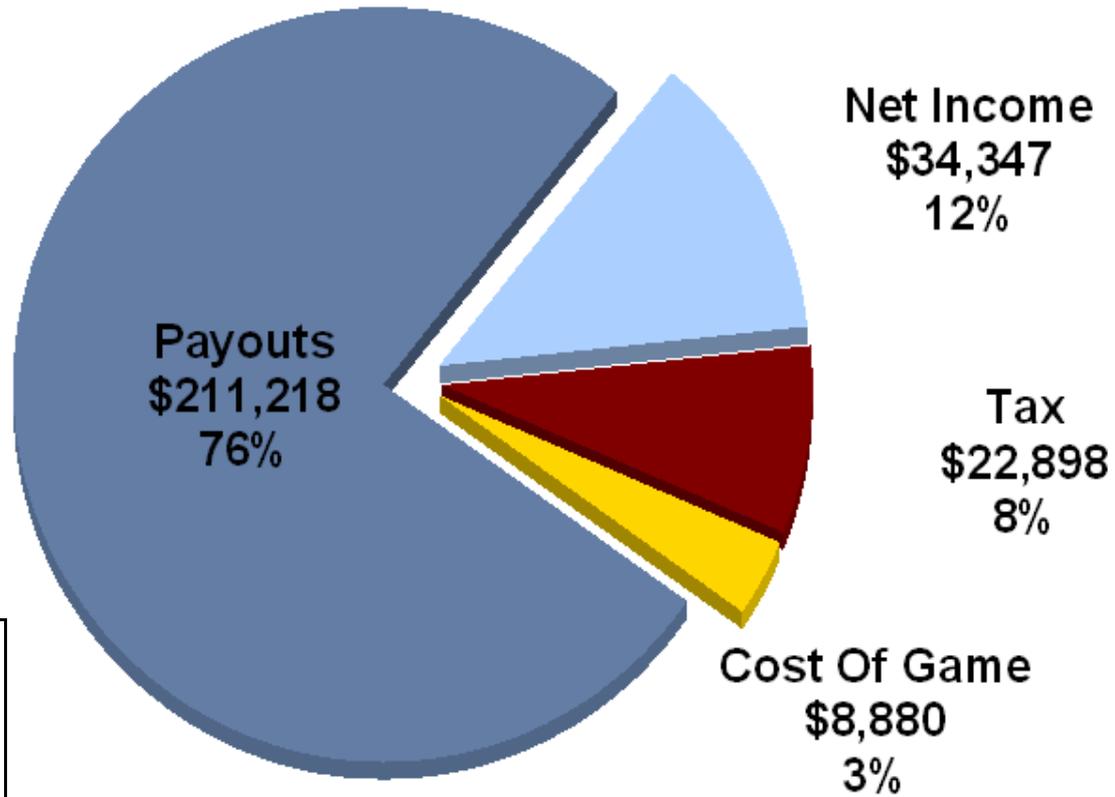
Distribution of Liquor Store Revenues* Fiscal Years 2011 - 2013

*Based on games started during fiscal year.



Distribution of Convenience Store Revenues* Fiscal Year 2013

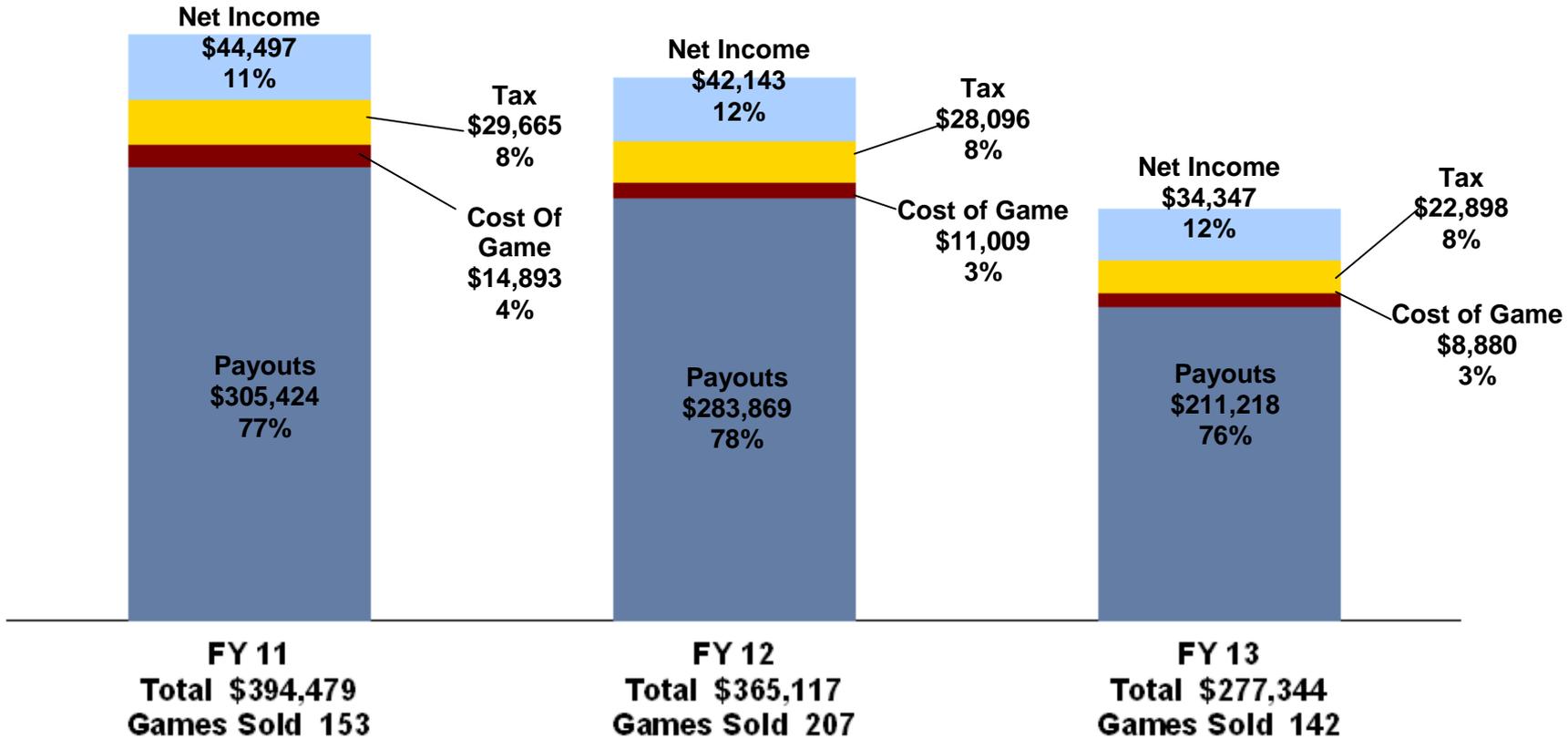
*Based on games started during fiscal year.



**Total
Revenues
\$277,344**

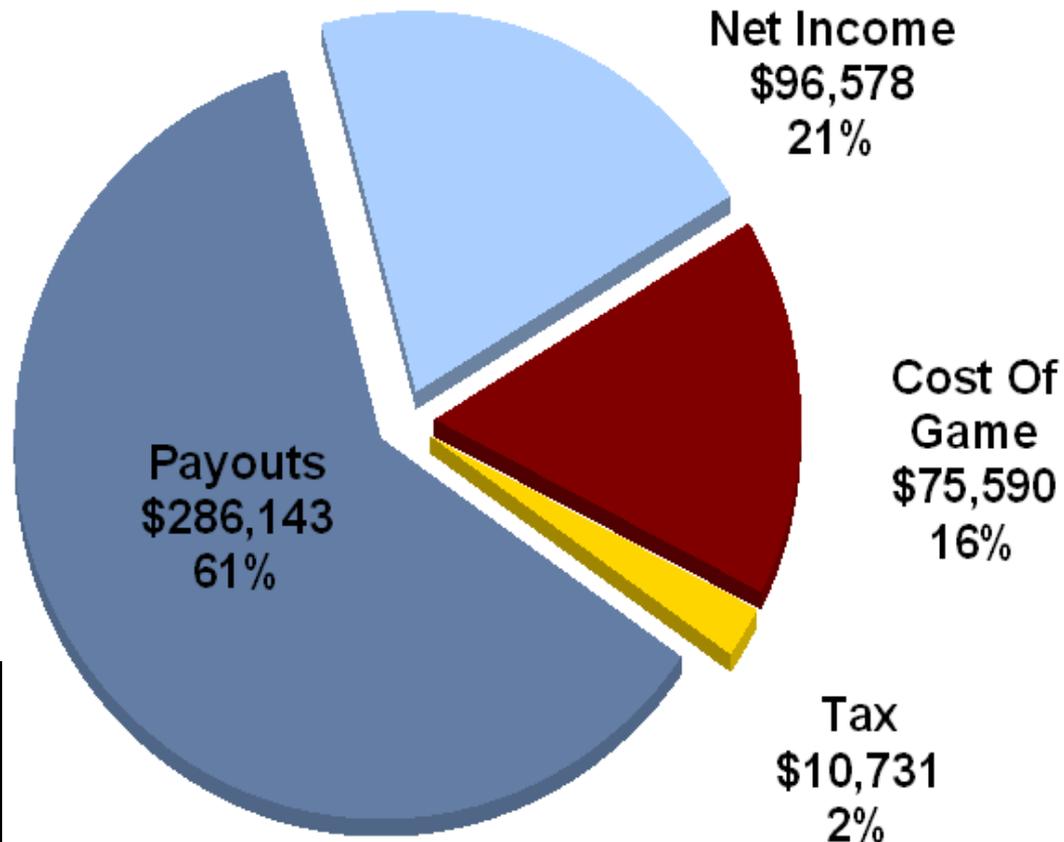
Distribution of Convenience Store Revenues* Fiscal Years 2011 - 2013

*Based on games started during fiscal year.



Distribution of Temporary Operator Revenues* Fiscal Year 2013

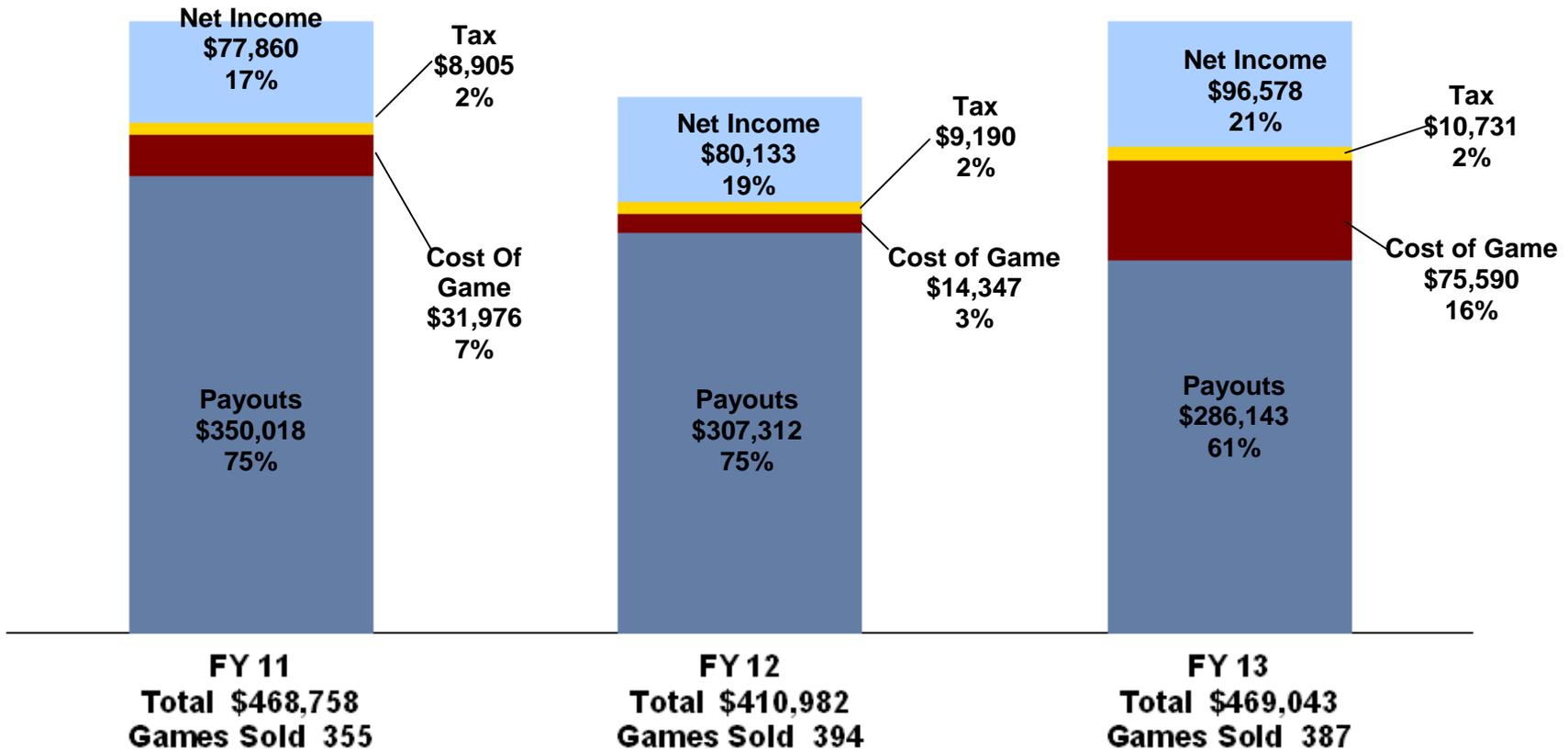
*Based on games started during fiscal year.



**Total
Revenues
\$469,043**

Distribution of Temporary Operator Revenues* Fiscal Years 2011 - 2013

*Based on games started during fiscal year.



Allegany County Inspections of Paper Game Operators Fiscal Years 2011 - 2013

	<u>FY 2011</u>	<u>FY 2012</u>	<u>FY 2013</u>
Inspections	674	852	610
Number of Operators	79	82	70
Each Operator Inspected	8.5	10.4	8.7
Each Operator Inspected Monthly	0.7	0.9	0.7

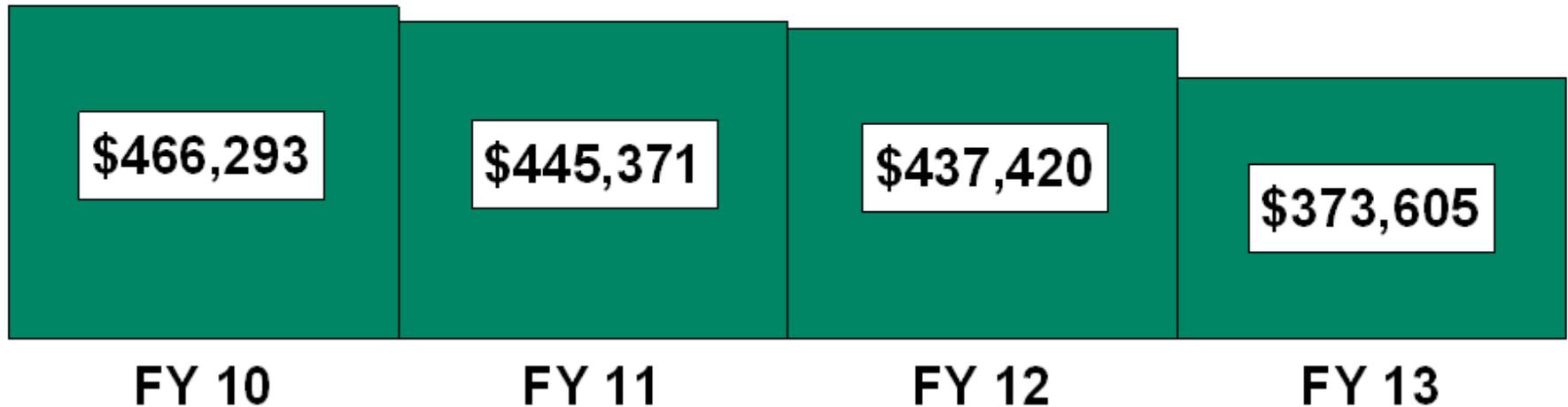
Inspections are random and unannounced

Generally no more than two inspections are conducted in the same area in the same day except occasionally in Cumberland. Cumberland has approximately 34 % of the operators.

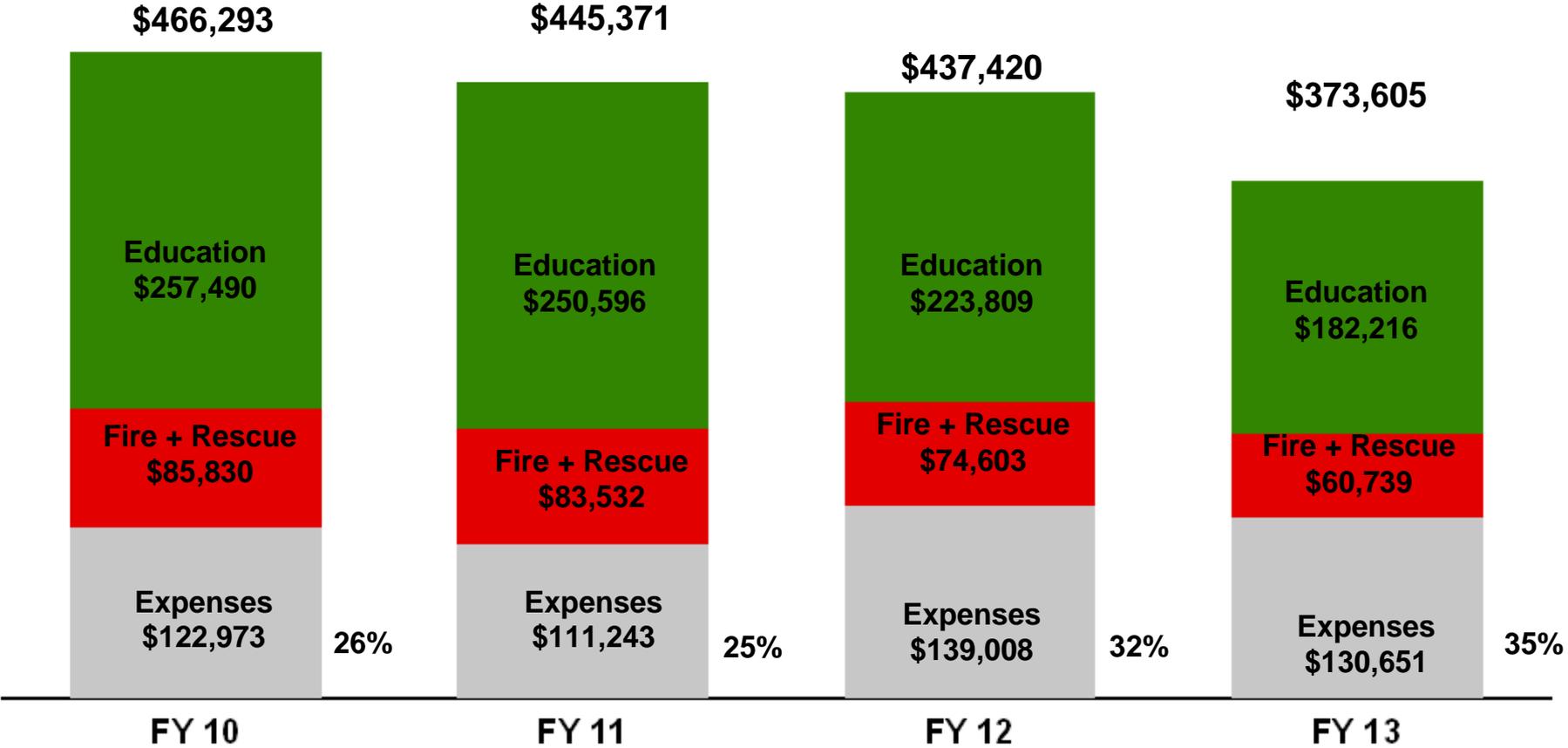
Inspections are conducted randomly everyday of the week. The inspections have been fairly equally divided across the days of the week.

Random monitoring insures no patterns are allowed to develop for any specific operator for inspections. Random inspections insure no one operator expects an inspection on a fixed schedule.

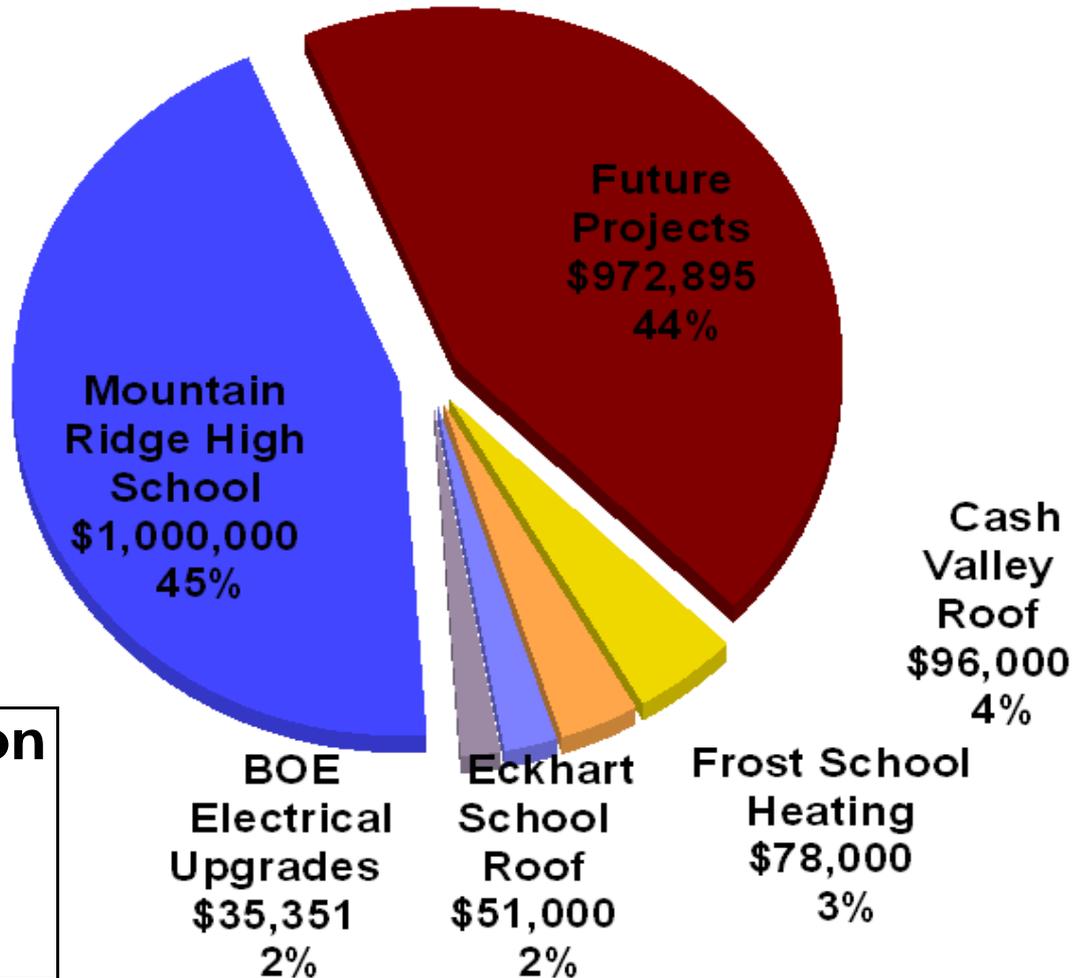
Allegany County Paper Gaming Fund Revenues Fiscal Years 2010 - 2013



Allegany County Paper Gaming Fund Distribution Fiscal Years 2010 - 2013

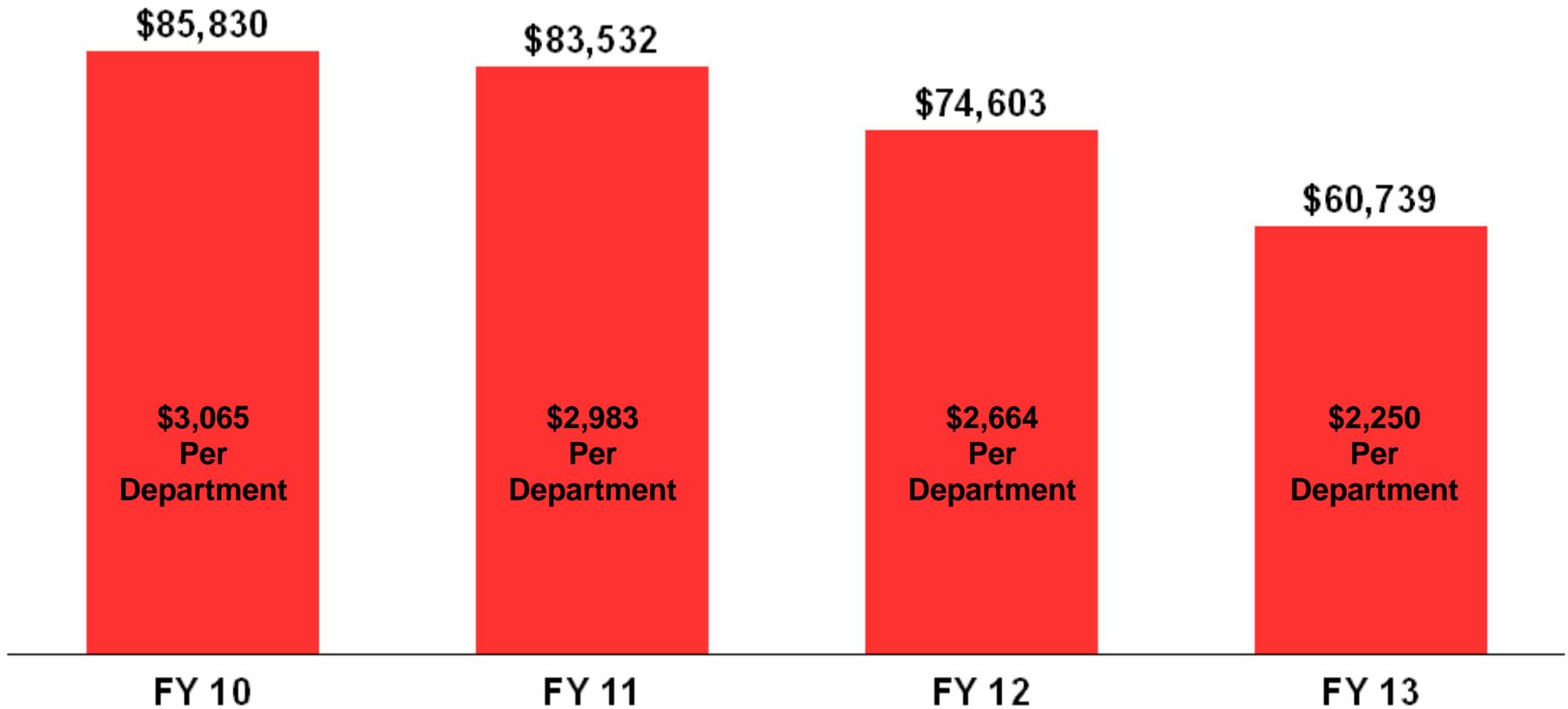


Education Allocations From The Paper Gaming Fund Fiscal Years 2004 - 2013

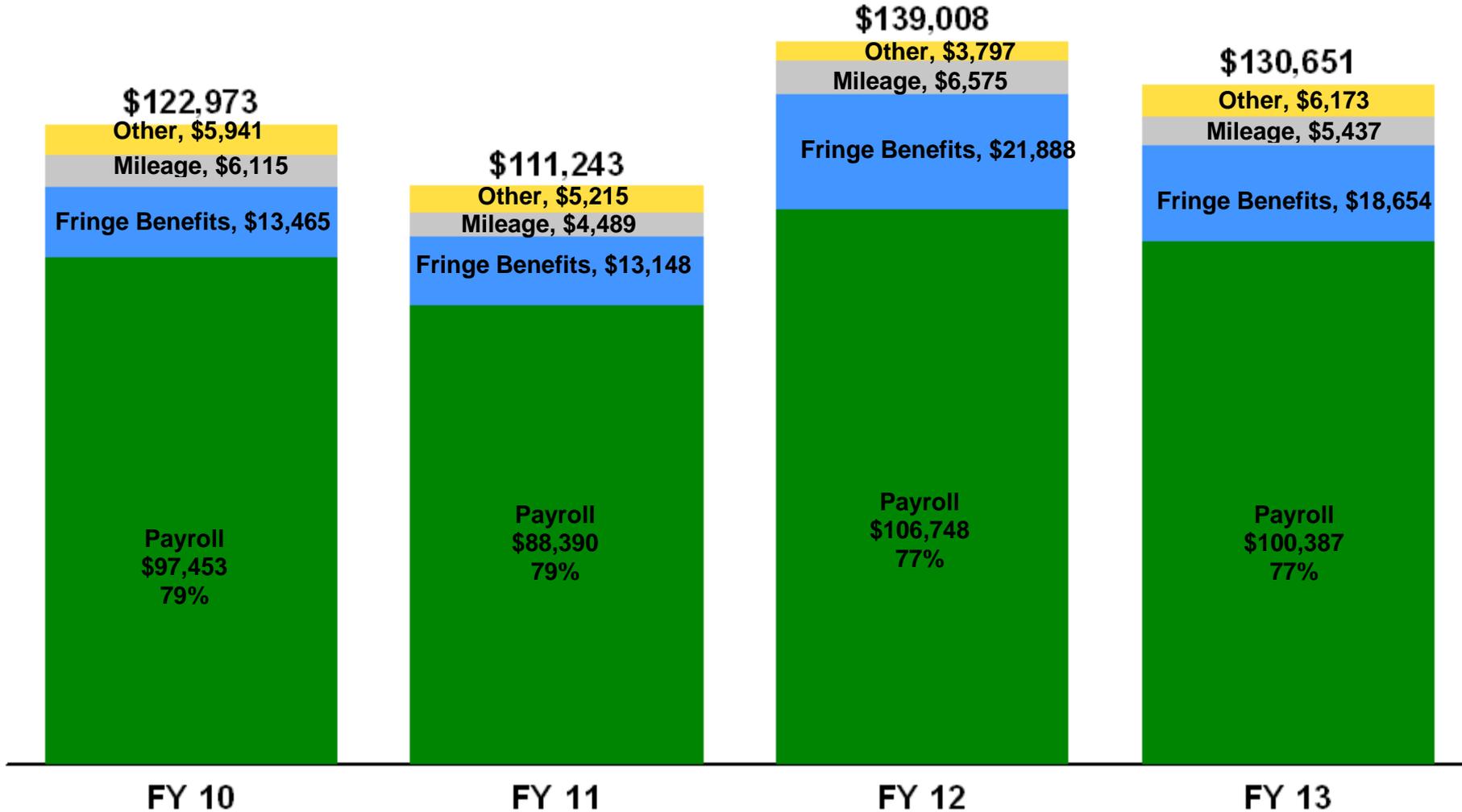


Total Education Allocation
\$2,233,246

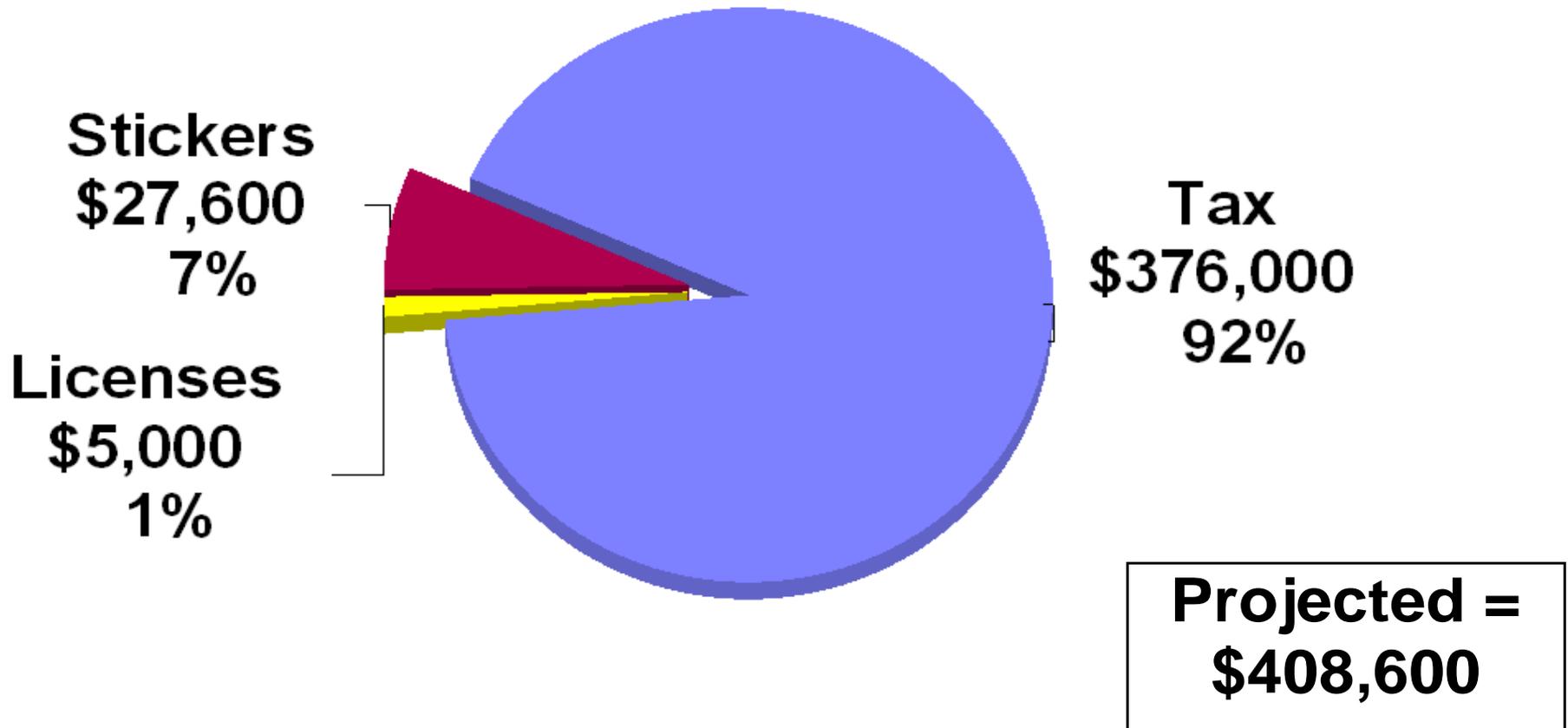
Fire Allocations From The Paper Gaming Fund Fiscal Years 2010 - 2013



Expenses For Allegany County Gaming Office Fiscal Years 2010 - 2013



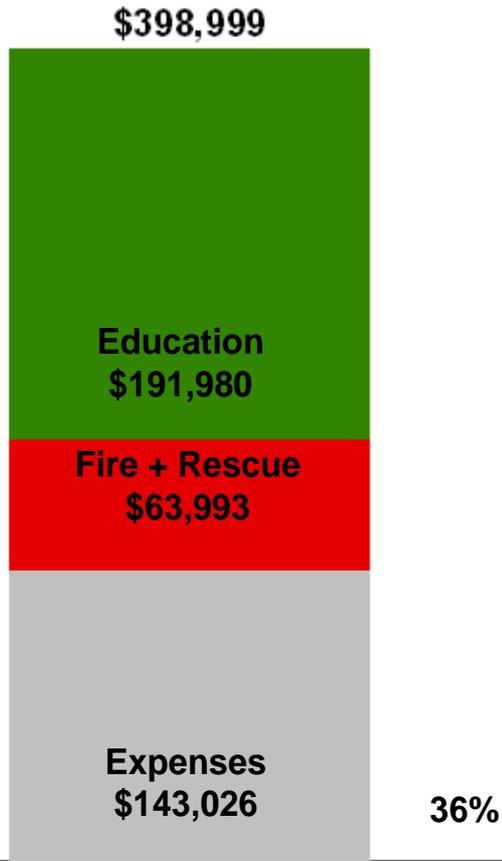
Projected Allegany County Gaming Fund Revenues Fiscal Year 2014



Projected Expenses For Allegany County Gaming Office Fiscal Year 2014



Projected Allegany County Gaming Fund Distribution - Fiscal Year 2014



Conclusion

This presentation and prior years are available on line at www.gov.allconet.org/gaming/presentations.

The public is invited to email the Gaming Office at gaming@allconet.org

