

# ALLEGANY COUNTY GAMING

**TOTAL  
BOARD OF EDUCATION  
ALLOCATIONS  
FY 2004 TO FY 2012  
\$2,902,488**

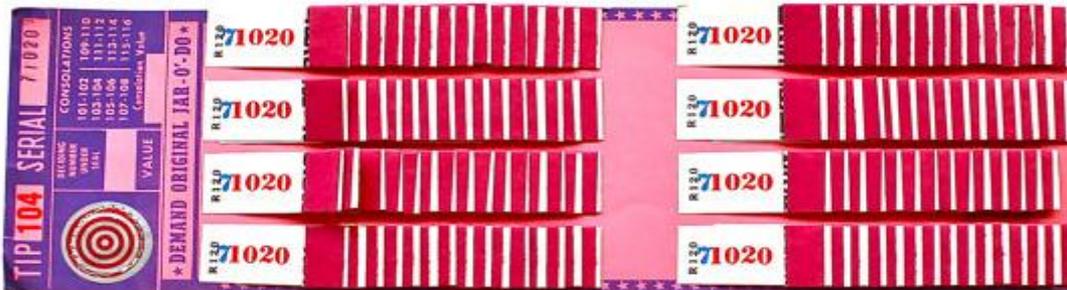
**TOTAL  
FIRE DEPARTMENT  
ALLOCATIONS  
FY 2004 TO FY 2012  
\$866,225**

## Fiscal Year 2012 Summary



October 11, 2012

Gerald M. Joy  
Gaming Administrator



# Executive Summary for Allegany County Paper Gaming Office for the Fiscal Year 2012

## History

The Allegany County Gaming Office was created in 2003 as a self support unit responsible to the Finance Office of Allegany County Government. The authority to operate the Paper Gaming Office and to guide its function can be found in Art. 27 of the Annotated Code of Maryland Criminal Law and adopted pursuant to Chapter 132 of the Code of Public Local Laws for Allegany County. Our mission is to administer Paper gaming activities within the county and to collect a portion of the proceeds for allocation to Education and the Fire and Rescue units.

## Fiscal Year 2012

This presentation will only depict past revenues and trends for the past three years. Budget revenue projections last year were:

Projections:		Actual:	
Gaming Taxes	\$386,000	Gaming Taxes	\$399,698
Tax Stickers	\$ 30,000	Tax Stickers	\$ 32,701
Wholesalers Lic.	\$ 5,000	Wholesalers Lic.	\$ 5,000
<b>Totals</b>	<b>\$421,000</b>	<b>Totals</b>	<b>\$437,399</b>

While this reflects a positive number we should be aware that the projected numbers of \$421,000 was actually \$54,000 (or 13%) less than the projected revenue of just one year prior when the fiscal year 2011 projections were \$475,000 dollars. This again indicates an ever declining trend in our revenue numbers.

## **Fiscal Records**

- Overall revenues for Fiscal Year 2012 were projected to be \$421,000 or \$54,000 less than Fiscal Year 2011 of \$475,000. Overall Gaming Revenues for Fiscal Year 2012 actually exceeded expected projections and totaled \$437,399 or \$16,399 dollars above projections. These numbers still depict an ever decreasing revenue fund of \$37,601 for just one year prior.
- Wholesale License sales met projected revenues holding at \$5,000 dollars.
- Sticker revenues slightly exceeded the projected revenues of \$30,000 by \$2,701 for a total of \$32,701 dollars.
- Convenience Store Revenues were down 11% or \$3,006 from \$30,393 to a total of \$27,387 dollars.
- Club Revenues were down 4% or \$6,871 dollars for a total of \$170,993 dollars.
- Liquor Store Revenues were up 13% or \$15,470 dollars for a total of \$100,843 dollars.
- Tavern Revenues were down 15% or \$13,281 dollars for a total of \$91,100 dollars.
- Temporary Revenues were up .9% or \$670 dollars for a total of \$9,376 dollars.

## **Gaming Office**

- Overall expenses for the operation of the Gaming Office increased by 25% or \$27,765 dollars more than the Fiscal Year 2011. Total operating expenditures were \$139,008 dollars.
- Elements of the fringe benefits increased by \$8,740 dollars for a total of \$21,888 dollars.
- Inspector mileage increased by \$2,086 dollars for a total of \$6,575 dollars. This was primarily the result of the increase in the price of fuel.

- Other cost (office supplies, cell telephones, auto repair, etc. decreased an additional \$1,418 dollars or 37% for a total of \$3,797 dollars.
- This Fiscal Year the Gaming Office issued two citations for violations of the Allegany County Gaming Rules and Regulations. One hundred and fifty dollars (\$150) was collected and applied to the Allegany County General Fund.

### Allocations

**Allegany County Government allocates revenue funds to only two areas; Education and Fire and Rescue Units.**

- Education

- After deductions of operating expenses for the operation of the Gaming Office \$223,793 dollars will be allocated to education. This is \$26,609 dollars less than the allocation of \$250,402 in the Fiscal Year of 2011 or a decrease of 12% from last year.

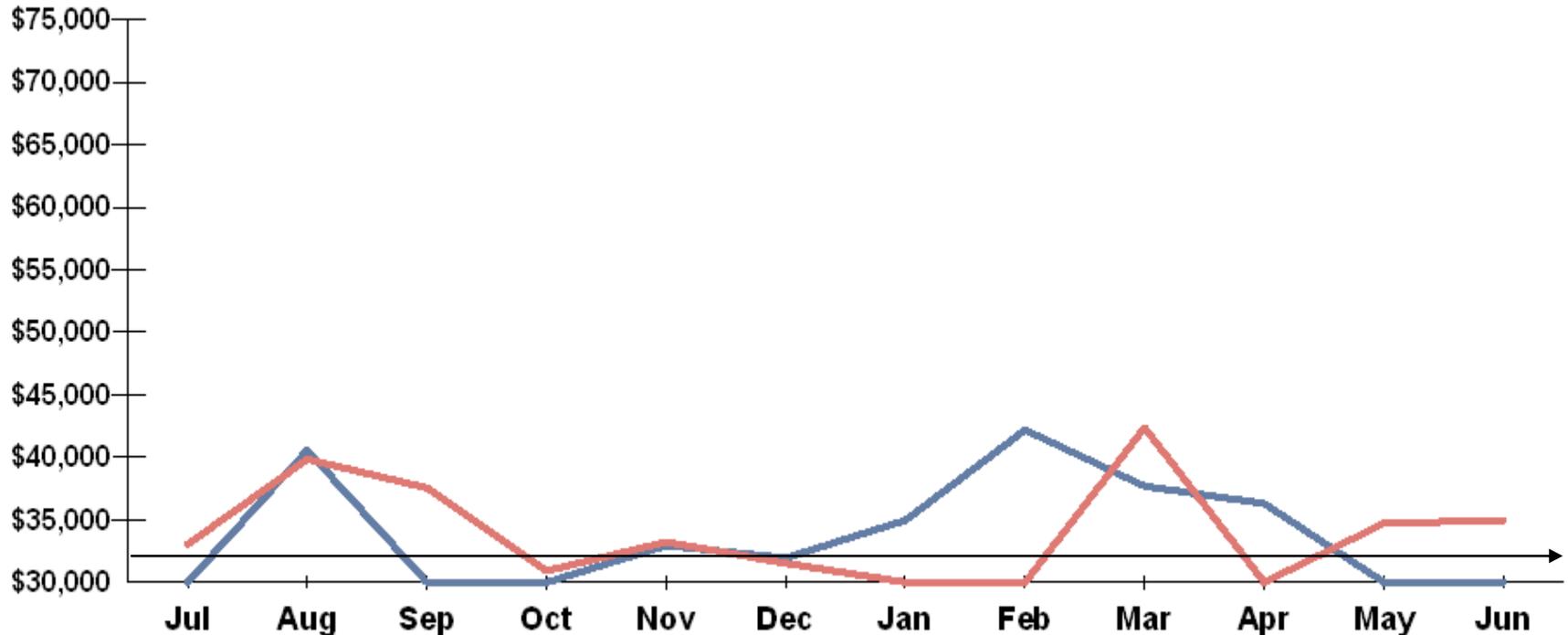
- Fire and Rescue Units

- Allegany County has 28 Volunteer Fire and Rescue Departments; after deductions of operating expenses for the operation of the Gaming Office \$74,598 dollars will be allocated to these units. The amount allocated would be a decrease of \$8,869 or 12% from last year.

In this report not all graphs will be displayed totaling exactly 100 percent. Due to the nature of the programming used to generate these totals percentage numbers may be displayed as a +1/-1 percent.

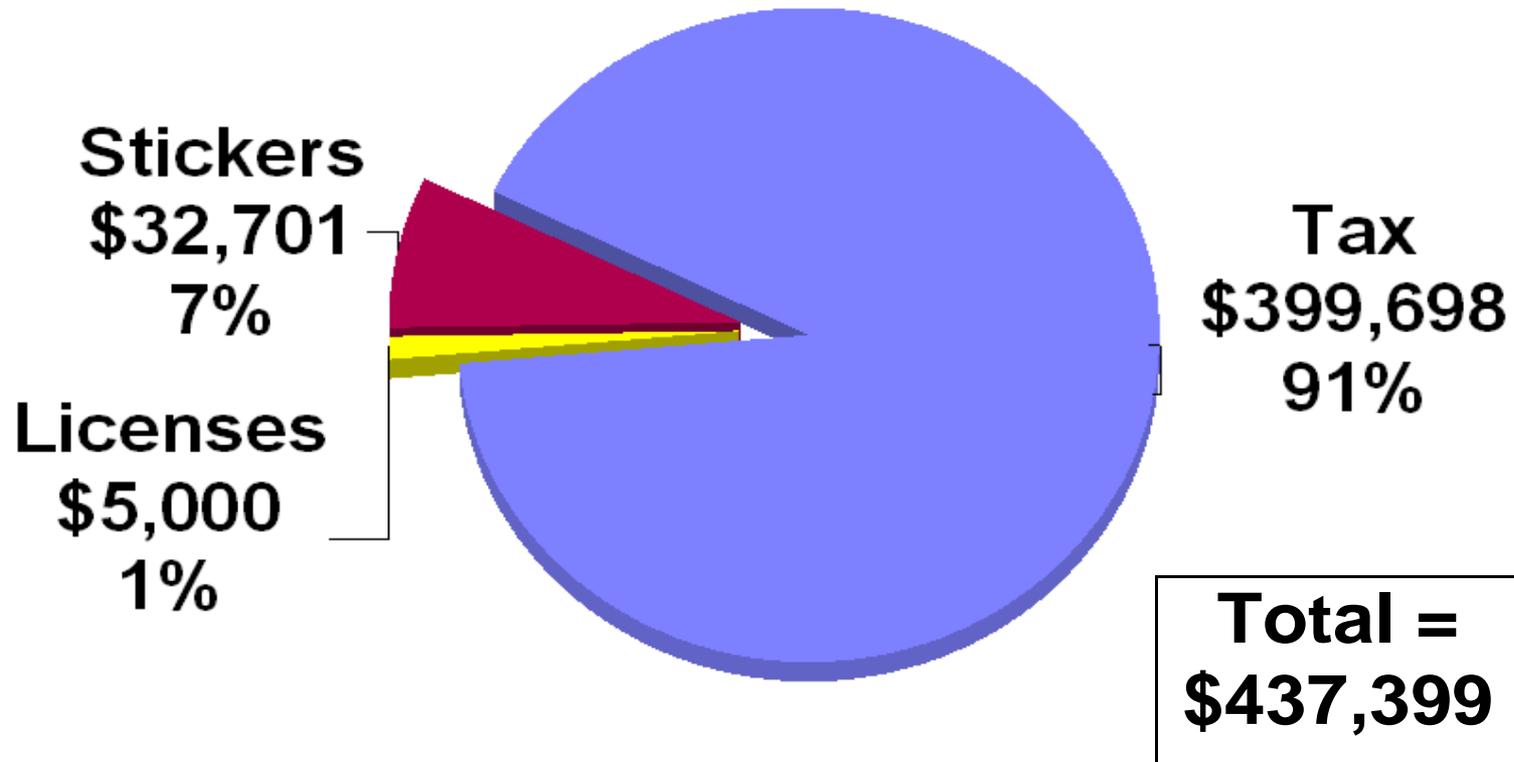
## Allegany County Paper Gaming Fund Tax Revenues By Month - FY 12 Versus FY 11

— FY 11      — FY 12

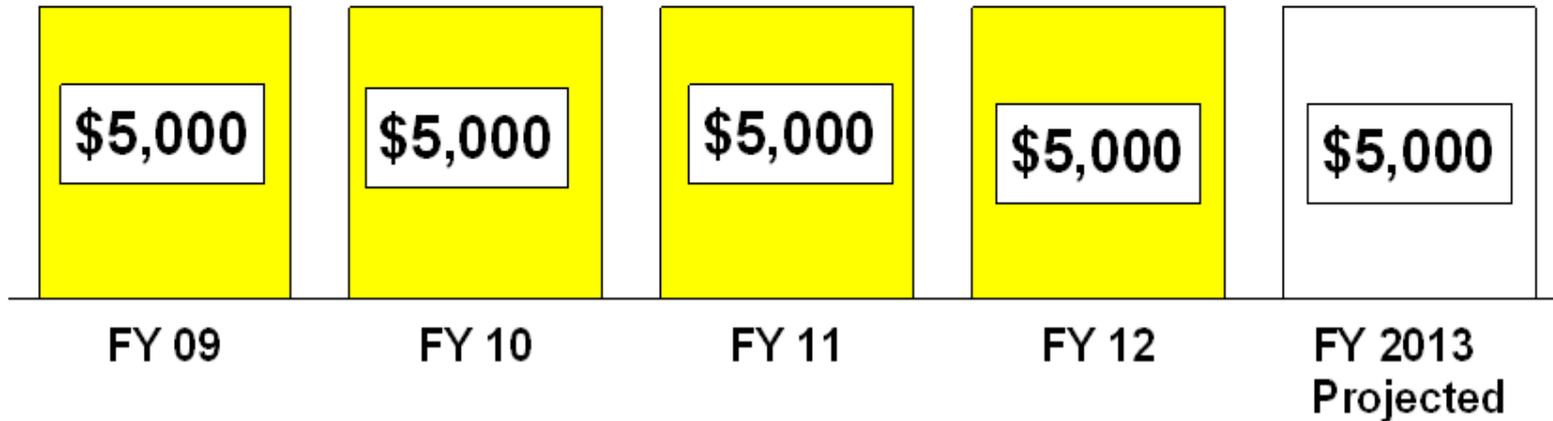


The solid line indicates a monthly target of \$32,166 tax dollars. This year six out of twelve met or exceeded that monthly projection. The remaining six months were an average of \$1,254 below that projection.

# Allegany County Paper Gaming Fund Revenues By Type Fiscal Year 2012



# Allegany County Paper Gaming Fund Wholesaler License Fee Revenues Fiscal Years 2009 - 2012



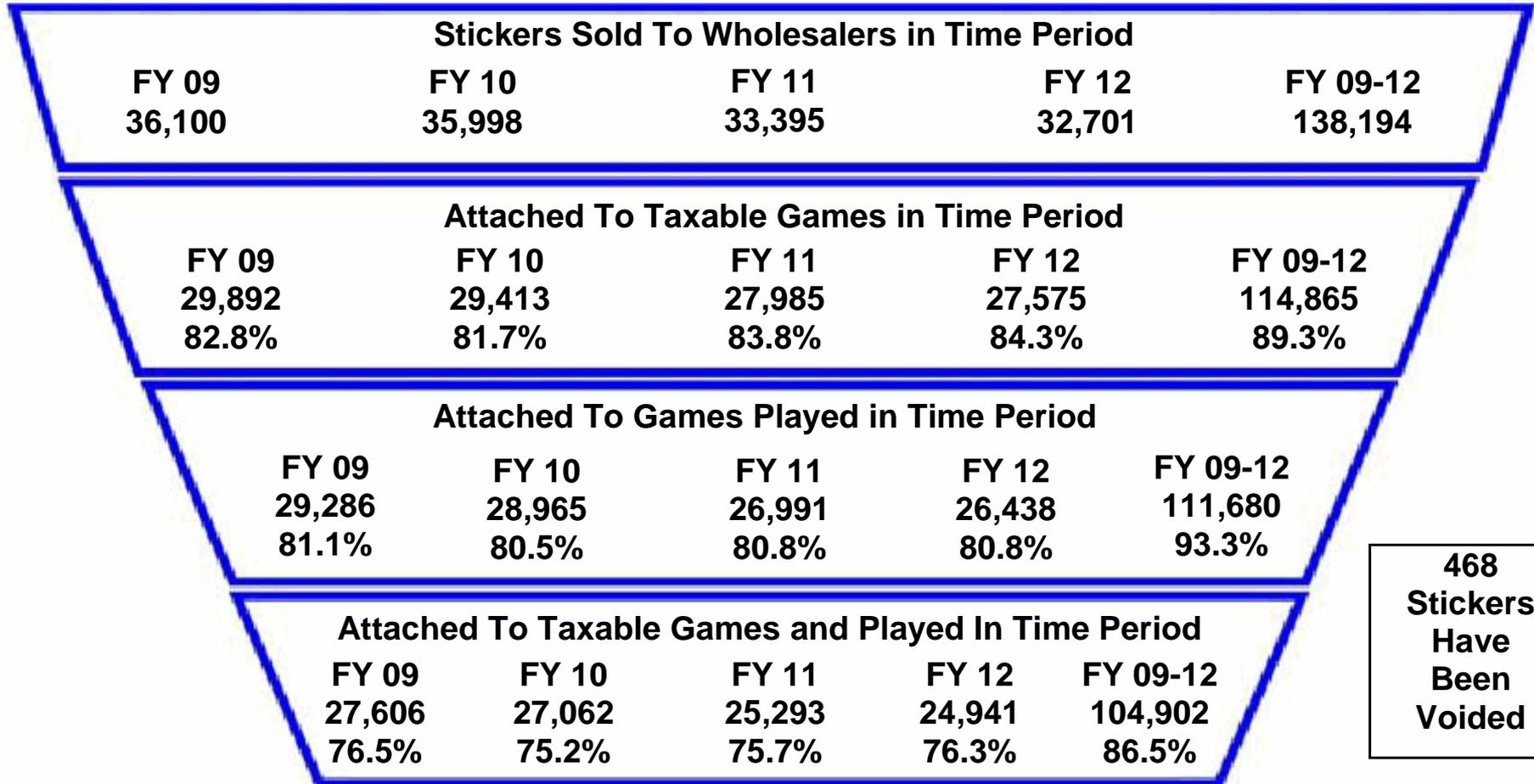
All five licensed Wholesalers renewed their license for FY 2012

# Allegany County Paper Gaming Fund Sticker Revenues Fiscal Years 2009 - 2012

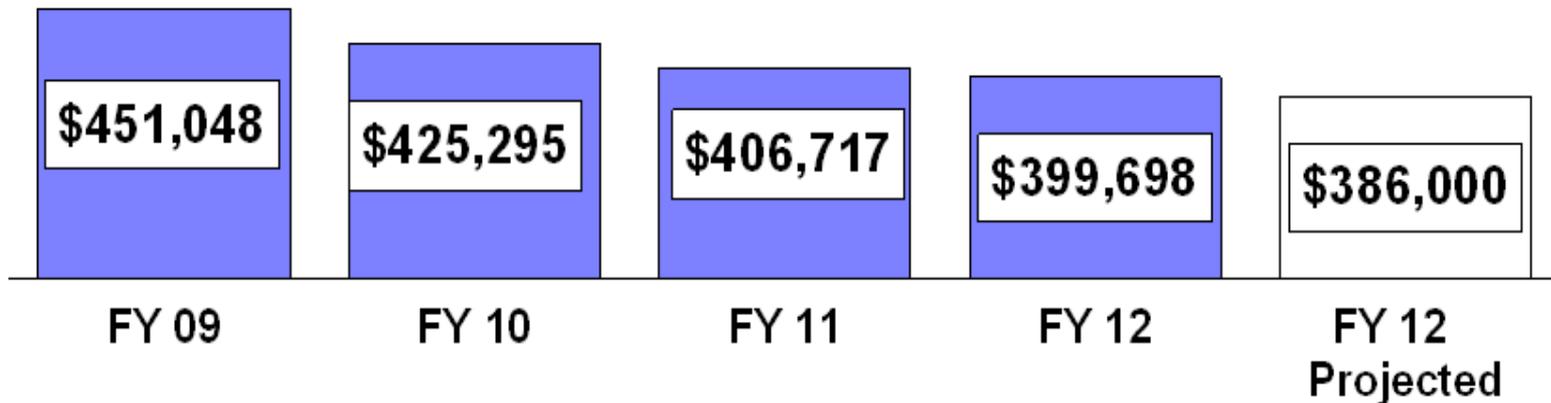
<b>\$36,100</b>	<b>\$35,998</b>	<b>\$33,395</b>	<b>\$32,701</b>	<b>\$30,000</b>
FY 09	FY 10	FY 11	FY 12	FY 12 Projected

**Although overall sticker sales were down \$694 dollars we sold \$2,701 more stickers than projected.**

## Allegany County Paper Games Distribution of Gaming Stickers - Fiscal Years 2009 - 2012



# Allegany County Paper Gaming Fund Tax Revenues Fiscal Years 2009 - 2012

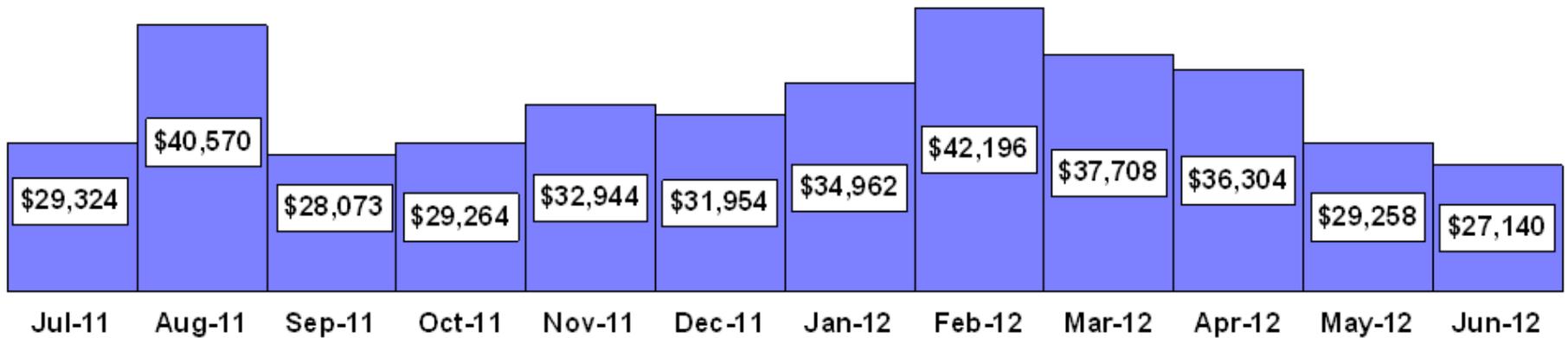


Tax revenues received was actually \$13,698 dollars higher than projected; however, the revenues show a continued declining pattern from Fiscal Year 2011 by \$7,019

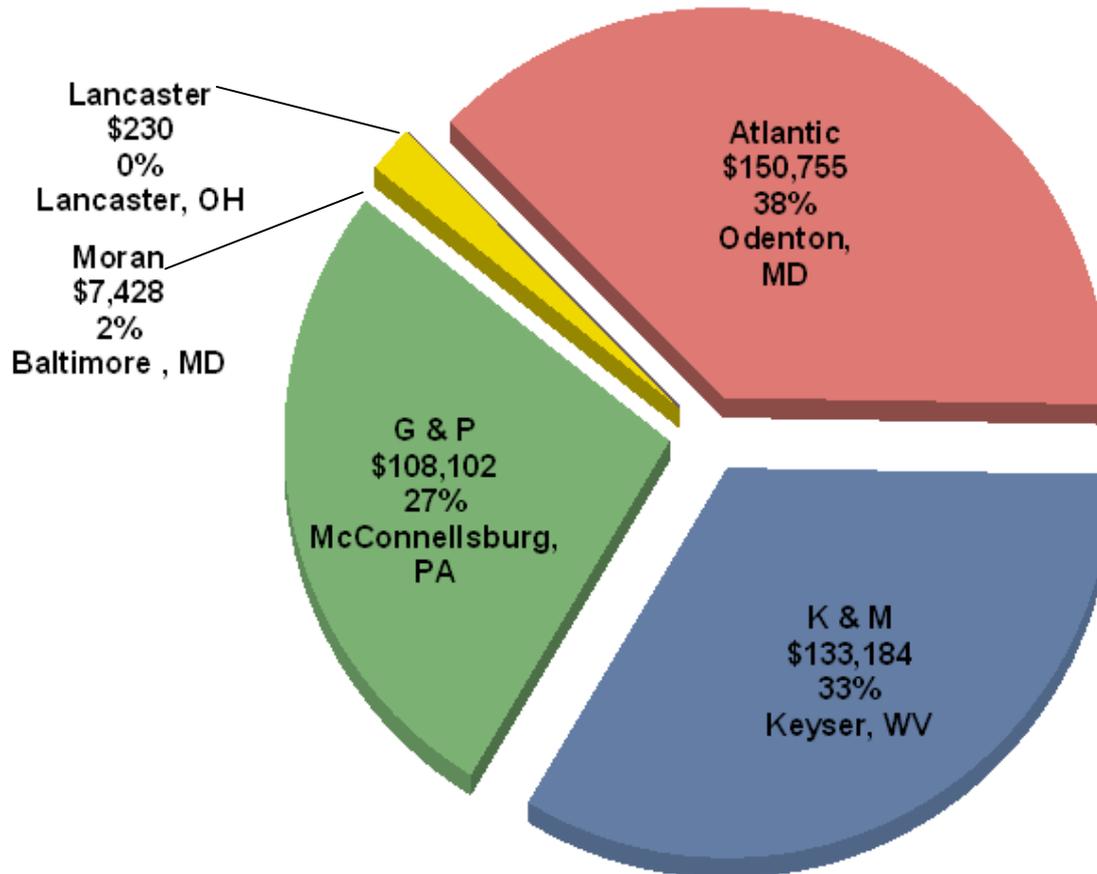
# Paper Gaming Fund Tax Revenues By Month Fiscal Year 2012

**\$33,308**  
**Monthly**  
**Average**

**Total = \$399,698**

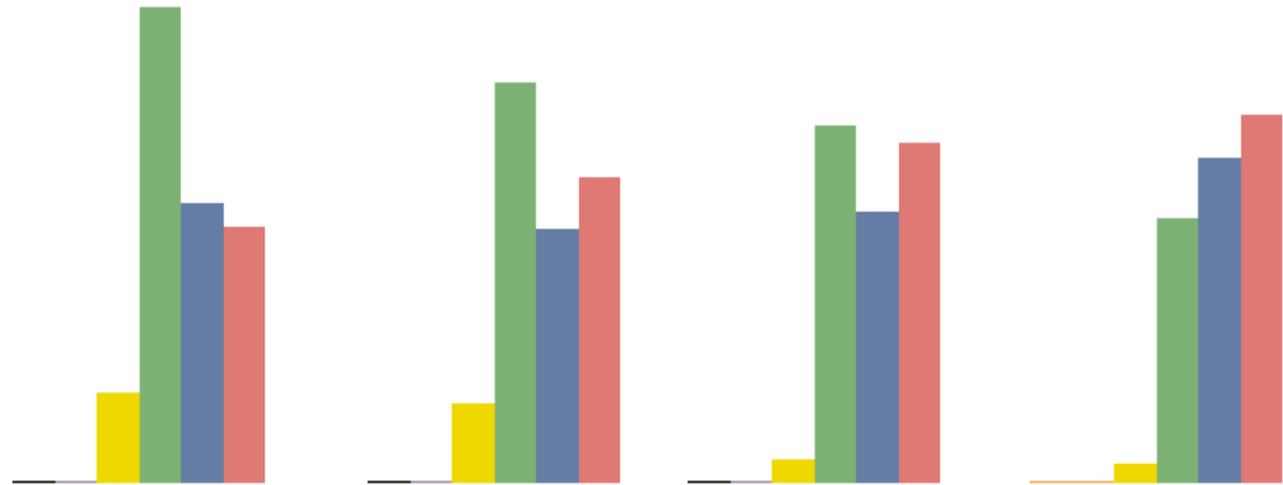


# Allegany County Paper Gaming Wholesaler Fiscal Year 2012



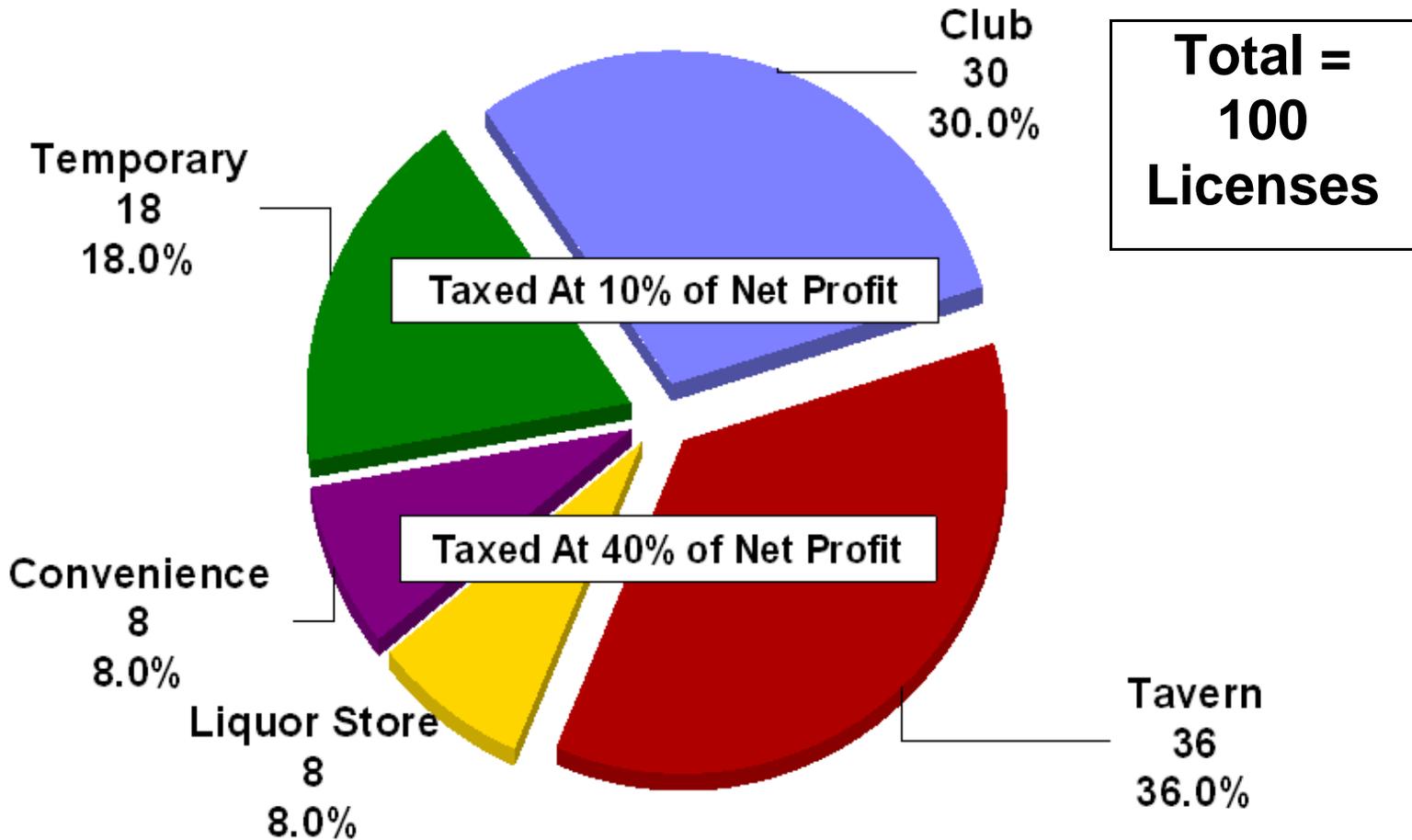
**Total =  
\$399,699**

# Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2009 - 2012

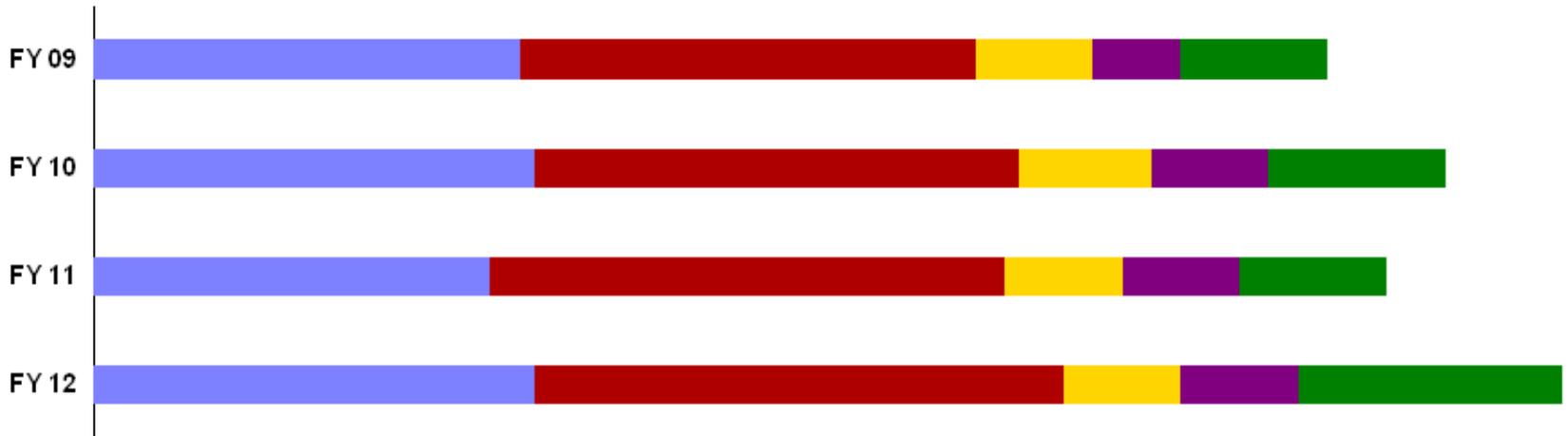


				FY 12
Lancaster	\$487	\$601	\$244	\$230
Moran	\$36,779	\$32,078	\$9,687	\$7,428
G & P	\$195,020	\$163,785	\$146,031	\$108,102
K & M	\$114,104	\$103,917	\$111,271	\$133,184
Atlantic	\$104,659	\$124,913	\$139,484	\$150,755
Total	\$451,048	\$425,295	\$406,717	\$399,698

# Allegheny County Paper Gaming Operator Licenses By Type Fiscal Year 2012



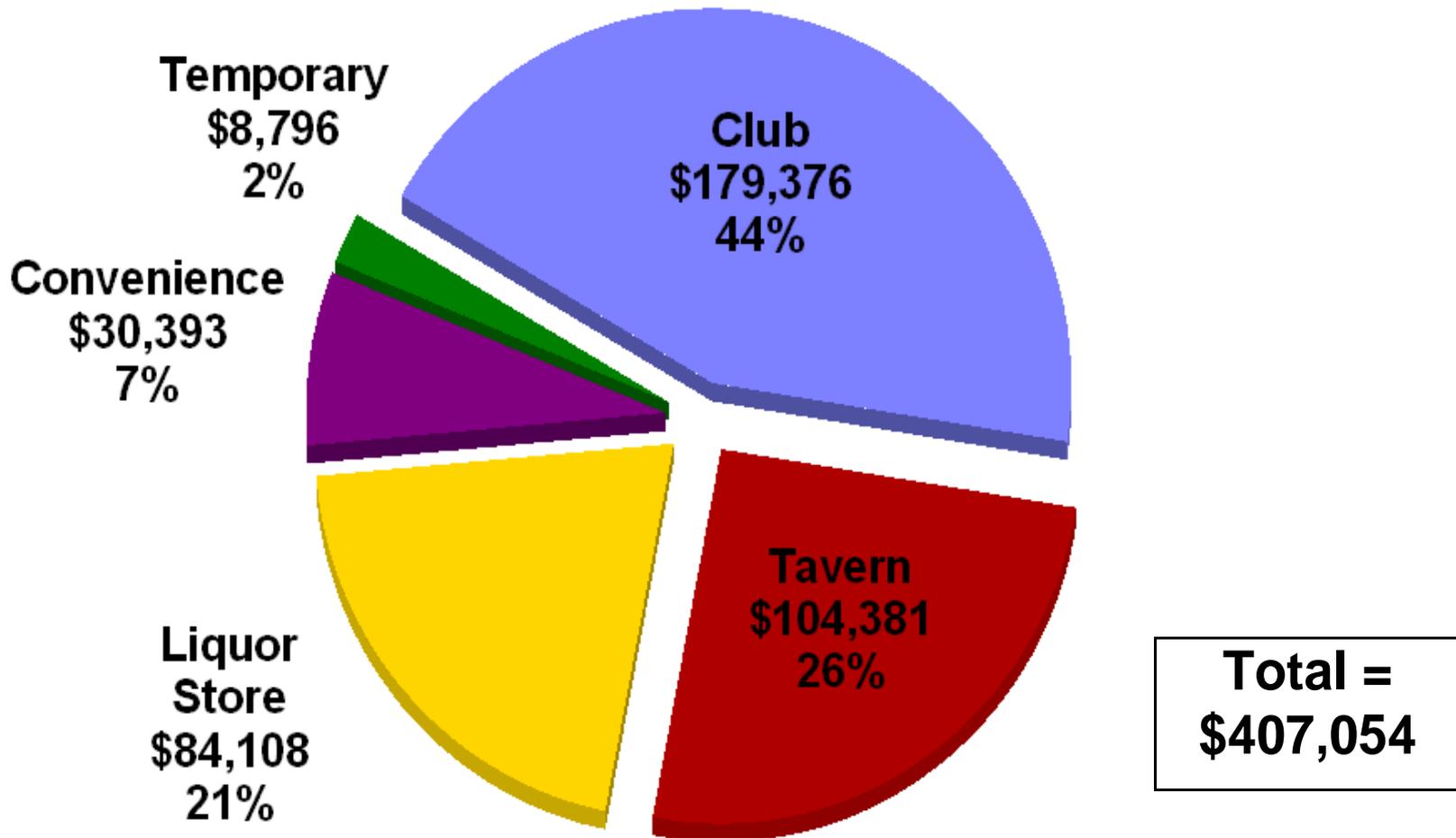
# Allegany County Paper Gaming Operator Licenses By Type Fiscal Years 2009 - 2012



	FY 09	FY 10	FY 11	FY 12
Club	29	30	27	30
Tavern	31	33	35	36
Liquor Store	8	9	8	8
Convenience	6	8	8	8
Temporary	10	12	10	18
<b>Totals</b>	<b>84</b>	<b>92</b>	<b>88</b>	<b>100</b>

The “Clubs” are a dynamic number. This year Mapleleaf replaces Maplehurst lost last year, The Gathering Place is new in Frostburg, and the Frostburg Eagles have also been revived.

# Tax Revenues By Allegany County Paper Gaming Operator Type Fiscal Year 2011

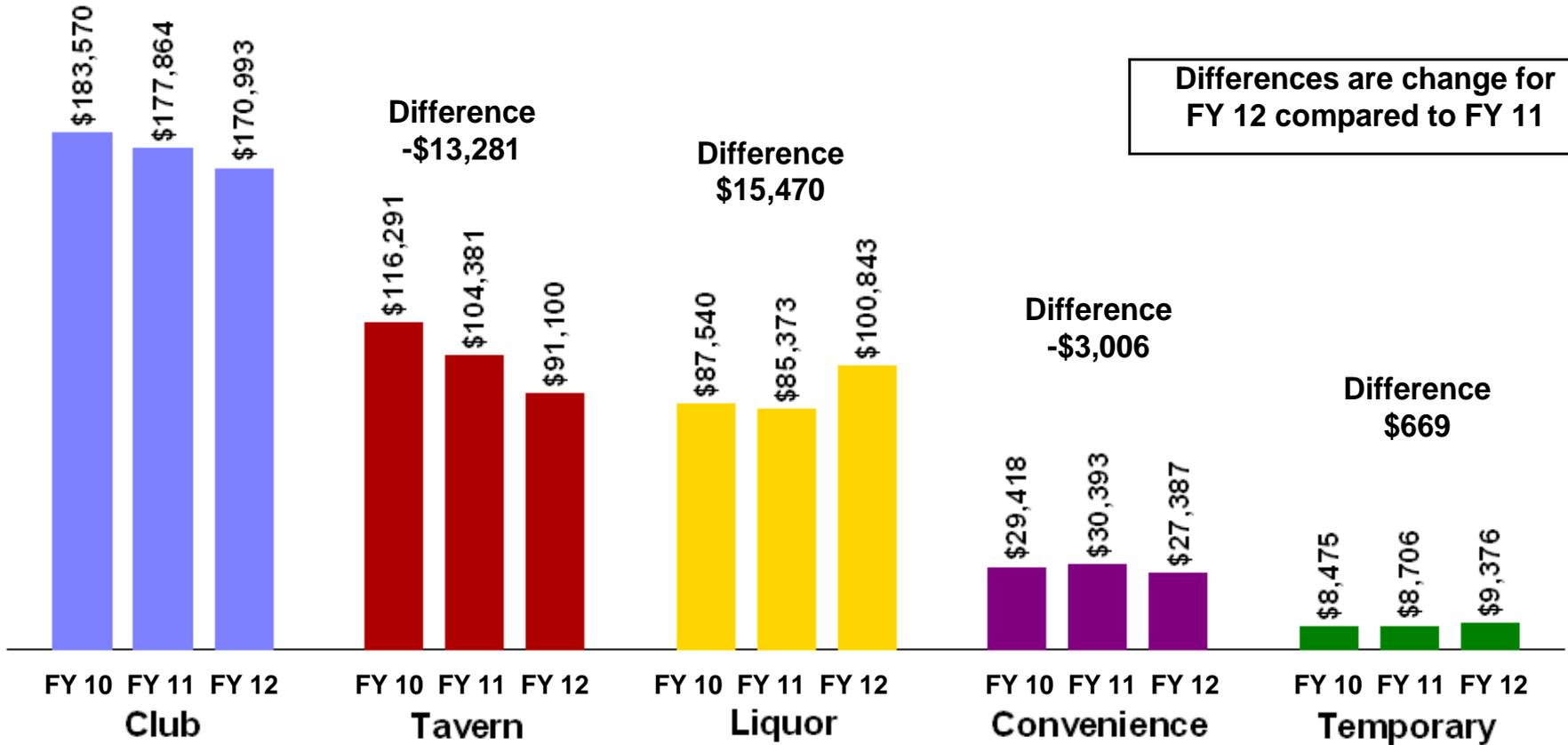


**Clubs and Taverns combined generate 70% of the tax revenues. Liquor store overall tax revenues decrease \$3,432 dollars, however, their percentage points remained constant.**

# Allegany County Paper Gaming Fund Tax Revenues By Operator Type Fiscal Years 2010 - 2012

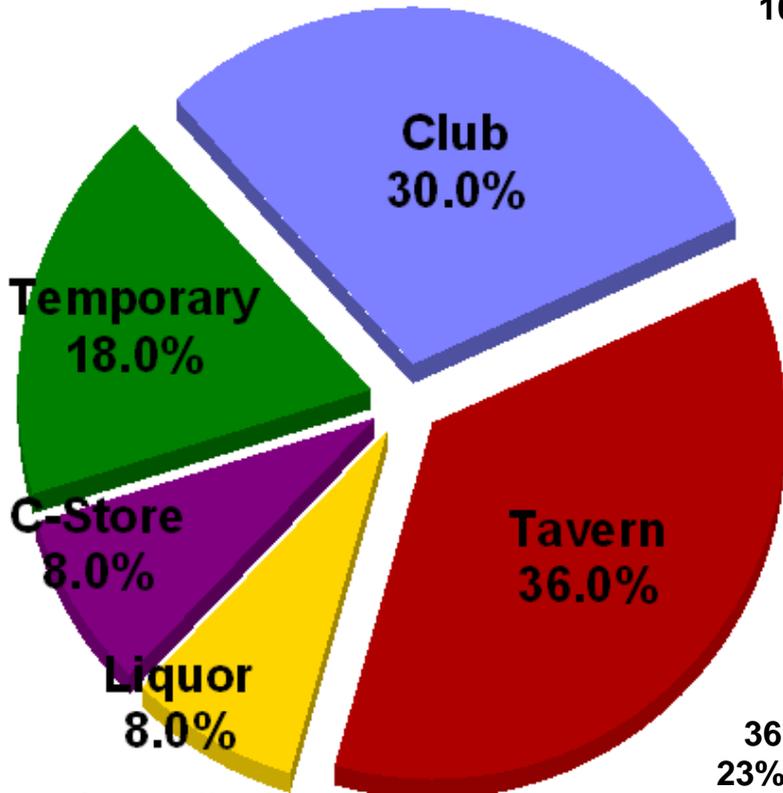
Difference  
-\$6,871

Differences are change for  
FY 12 compared to FY 11



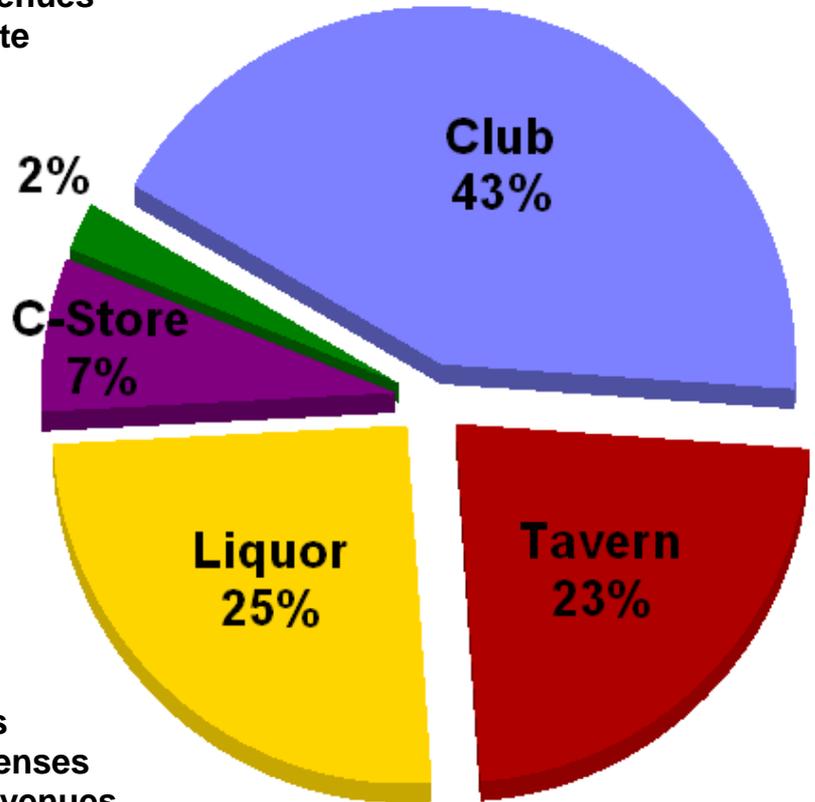
# Allegany County Paper Gaming Operator Type License % versus Revenue % Fiscal Year 2012

Licenses



Liquor Stores  
8.0% of Licenses  
25% of Tax Revenues  
40% Tax Rate

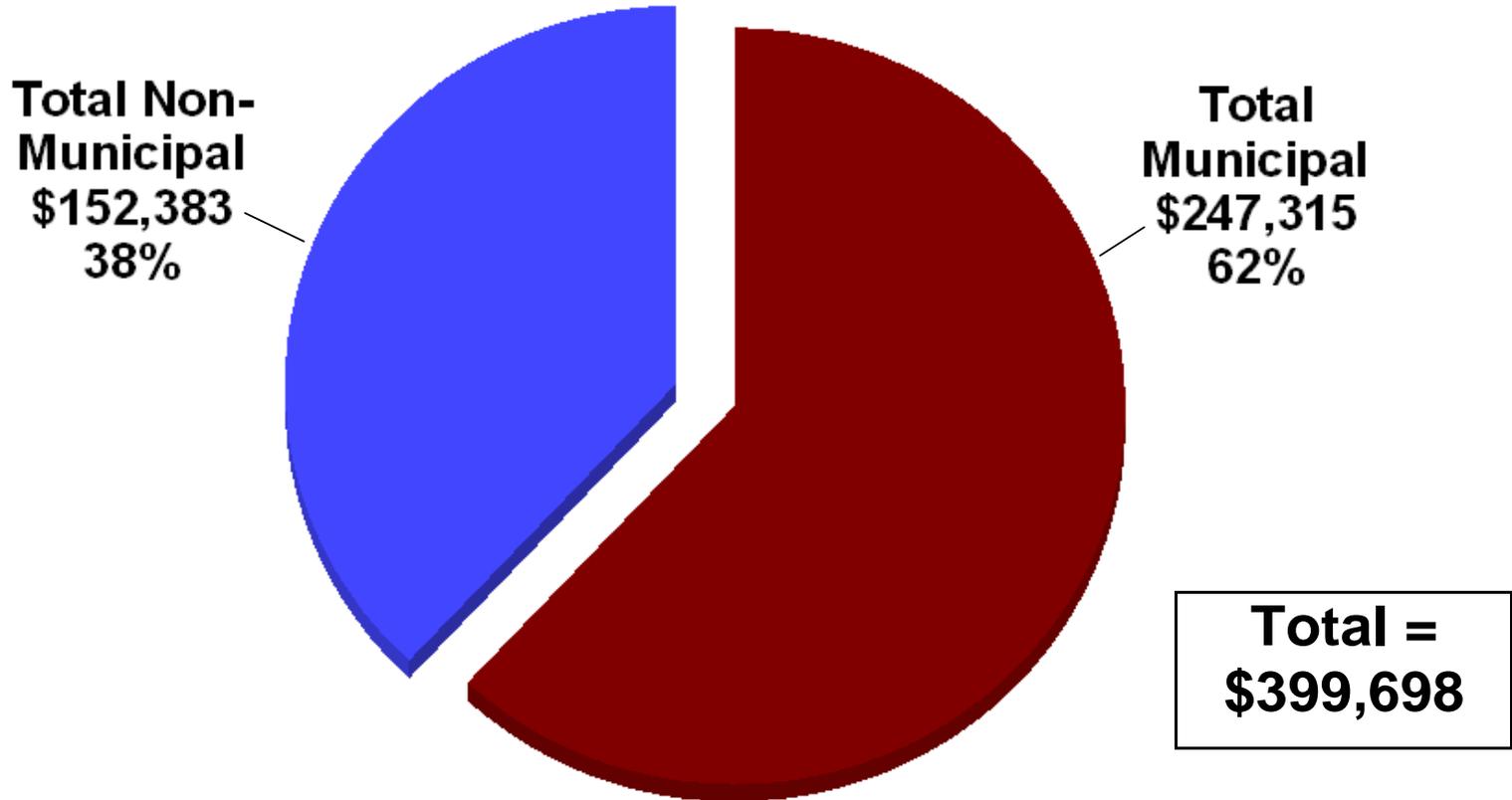
Clubs  
30.0% of Licenses  
43% of Tax Revenues  
10% Tax Rate



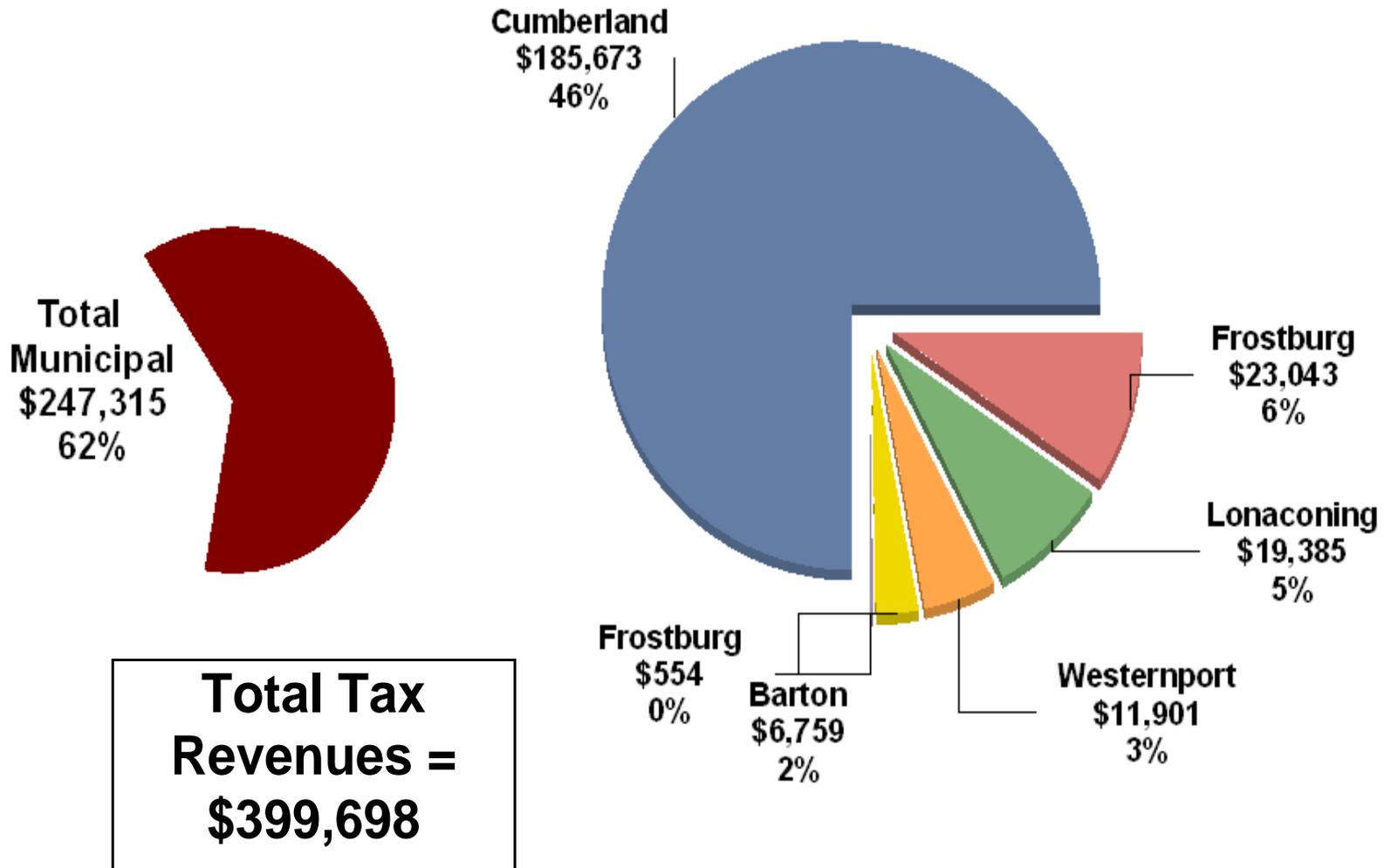
Taverns  
36.0% of Licenses  
23% of Tax Revenues  
40% Tax Rate

Club tax revenues decrease one percentage point this year, Tavern revenues decreased three percent, Liquor Store revenues increase 4 percent all others remained constant.

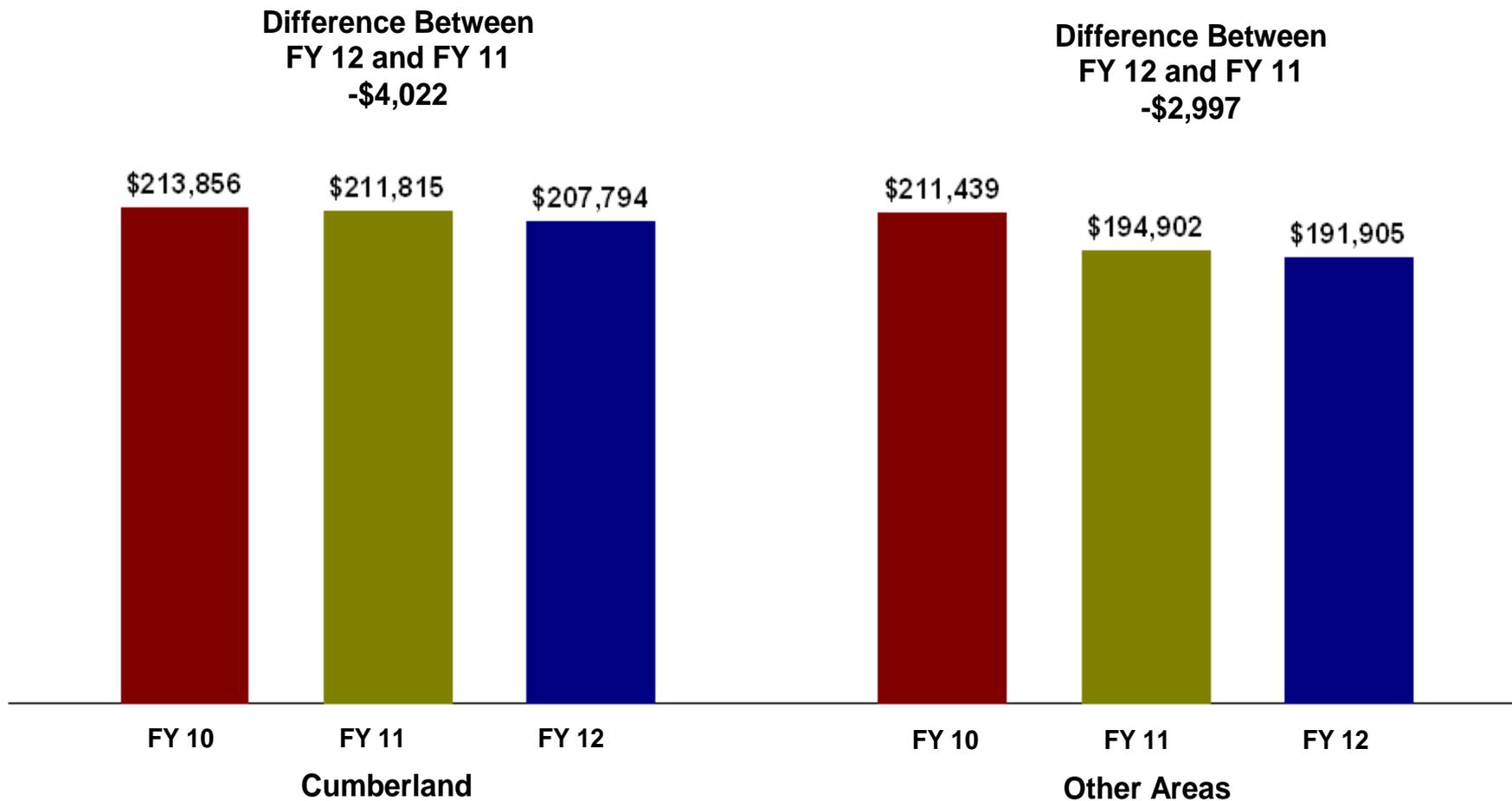
**Allegany County Paper Gaming Operator Tax  
Revenues Municipal Versus Non-Municipal  
Fiscal Year 2012**



# Allegany County Paper Gaming Operator Tax Revenues By Municipal Areas Fiscal Year 2012

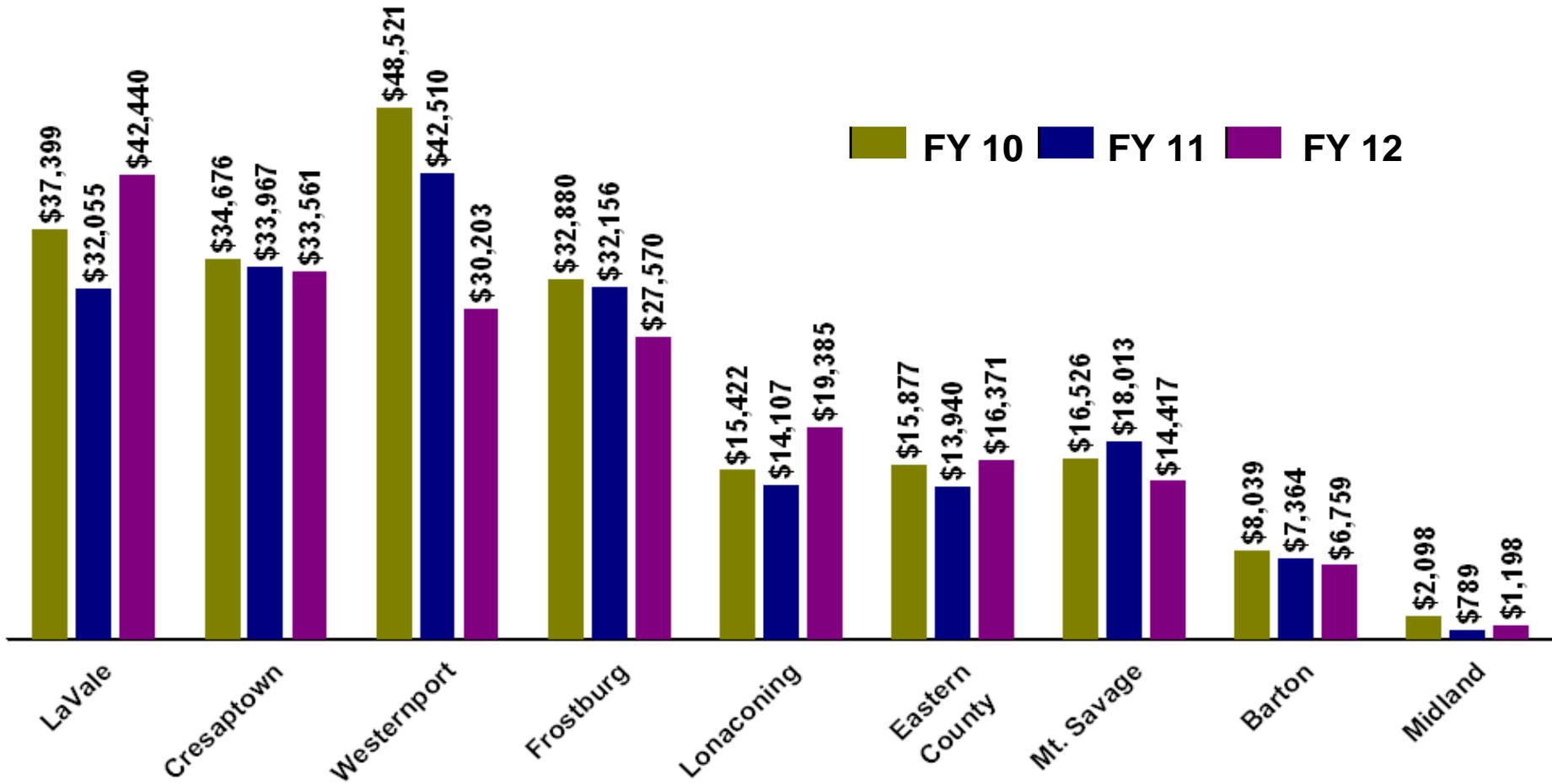


# Allegany County Paper Gaming Operator Tax Revenues Cumberland Area Versus Other Areas Fiscal Years 2010 - 2012

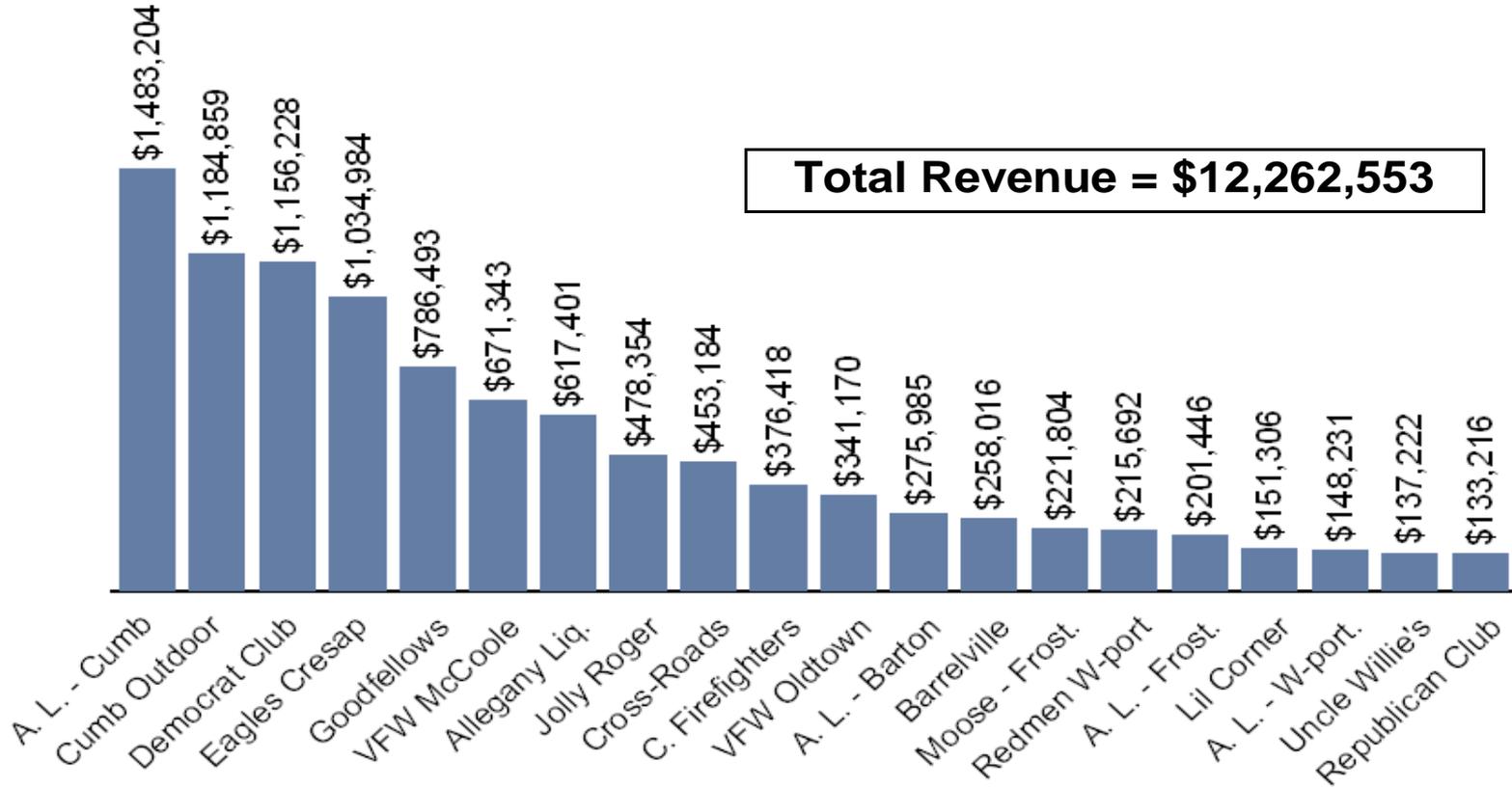


The decline of revenues in the Cumberland area was \$1,025 more than all other areas, however, that is contributed to the concentration of operators in that area.

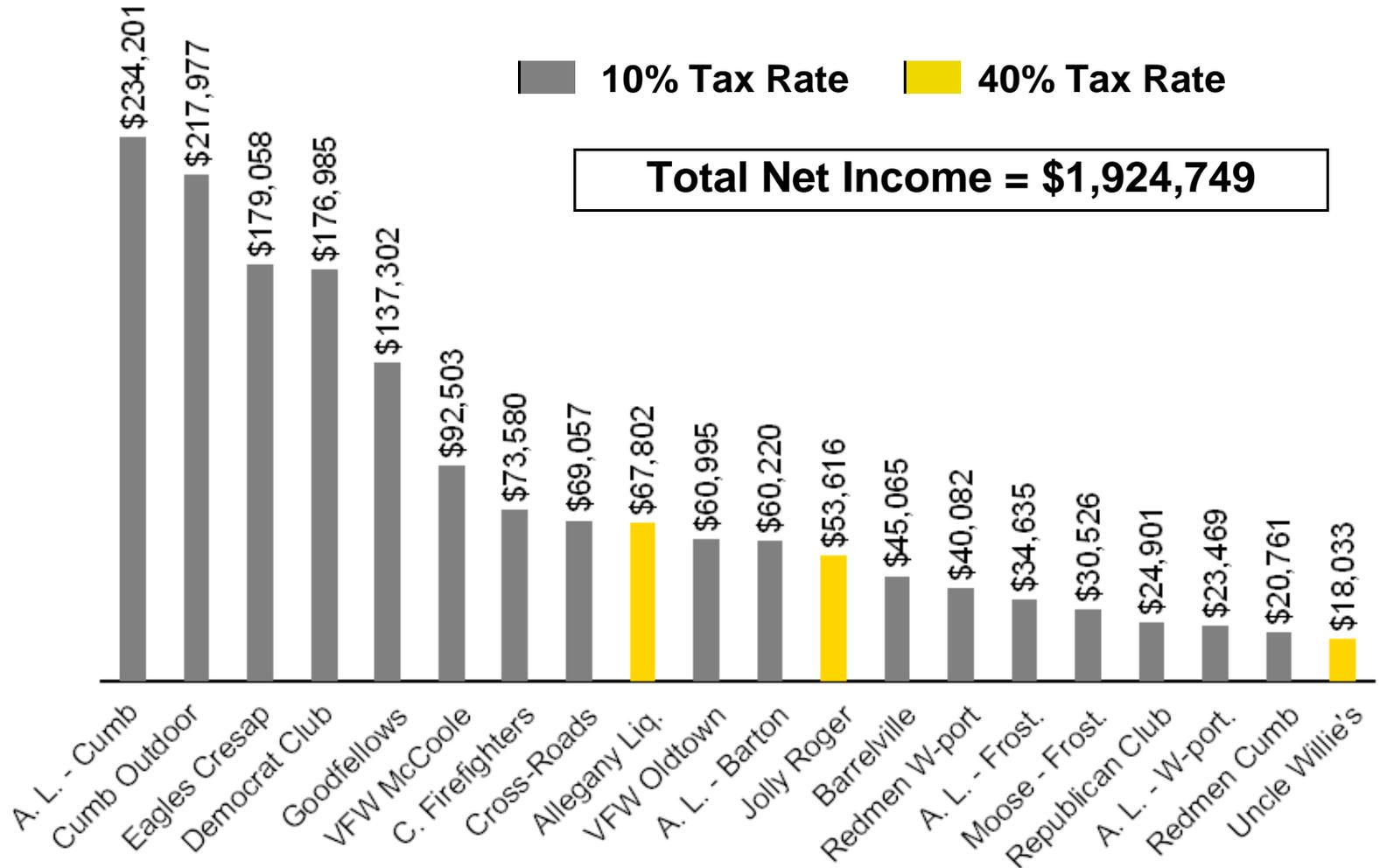
# Allegany County Paper Gaming Operator Tax Revenues Other Areas (Excludes Cumberland)



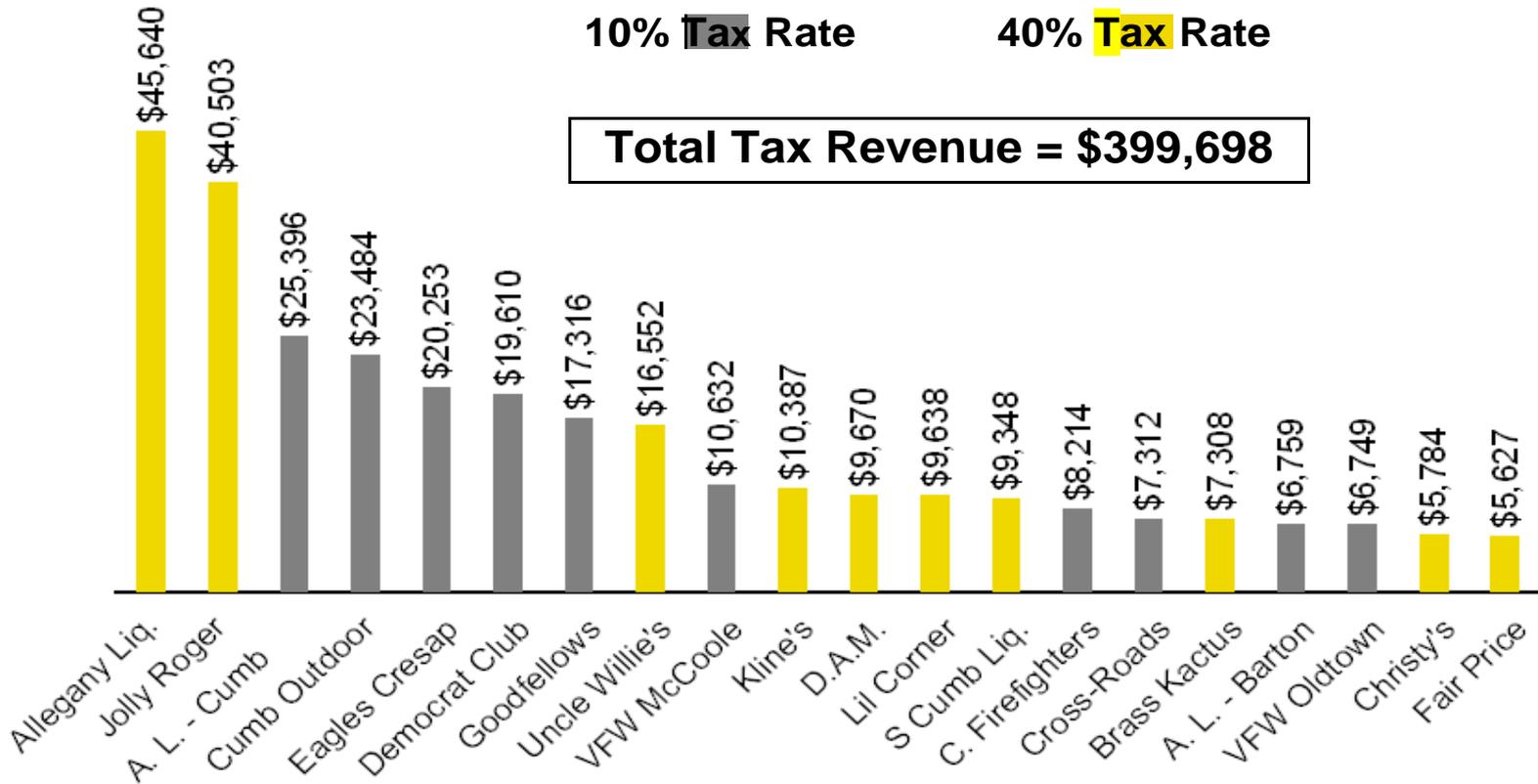
# Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2012



# Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2012

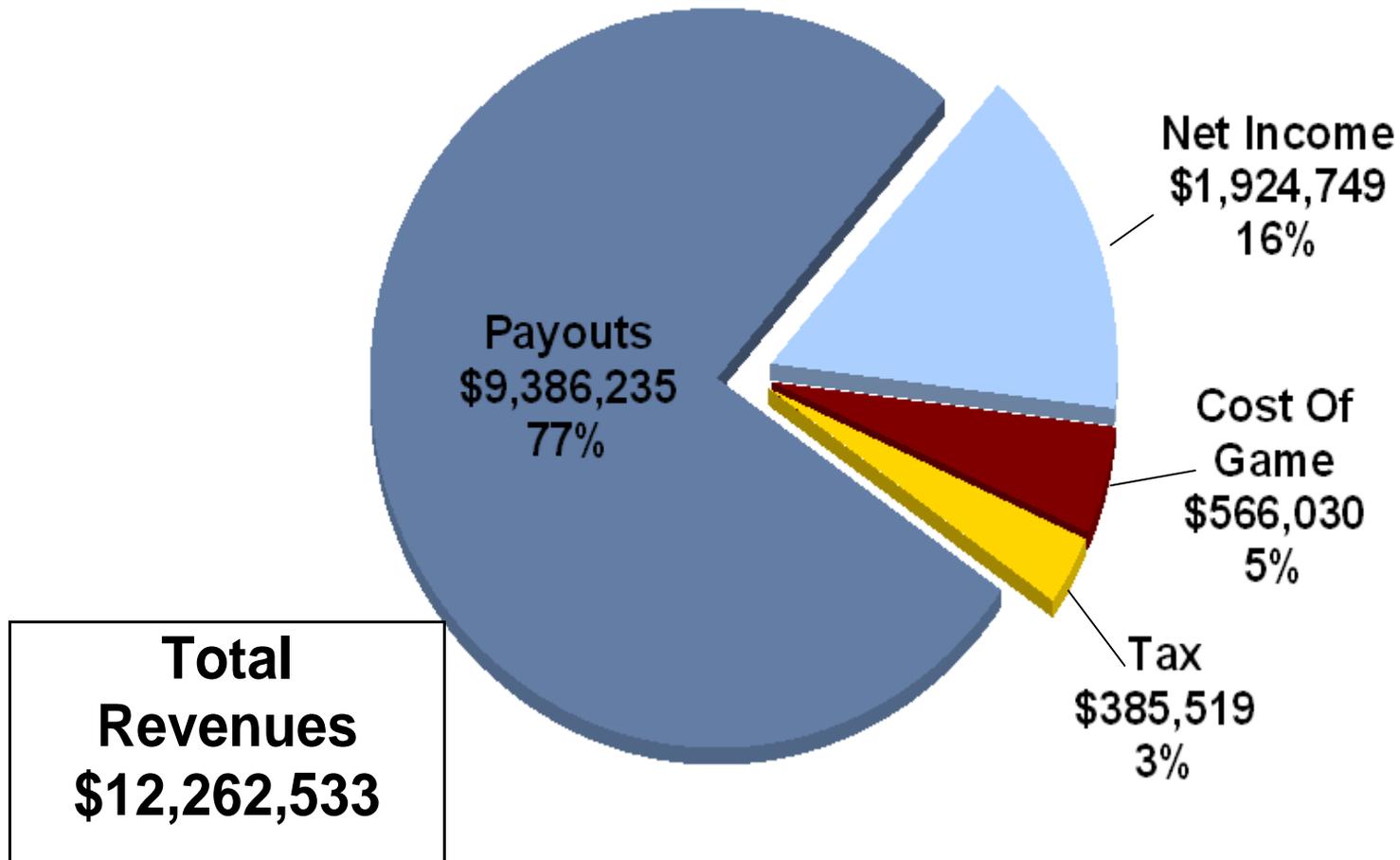


# Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2012



# Distribution of Operator Gaming Revenues\* Fiscal Year 2012

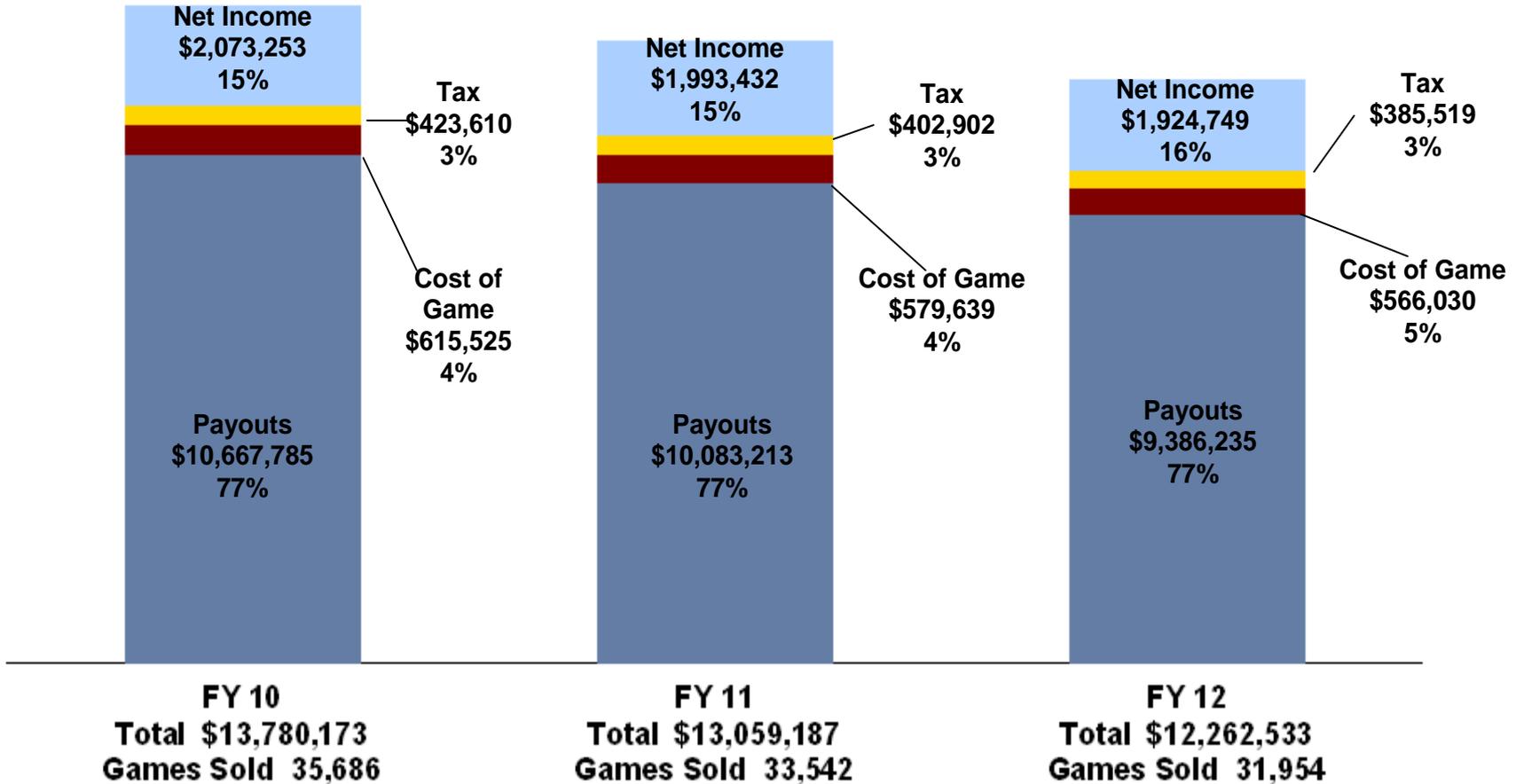
\*Based on games started during fiscal year.



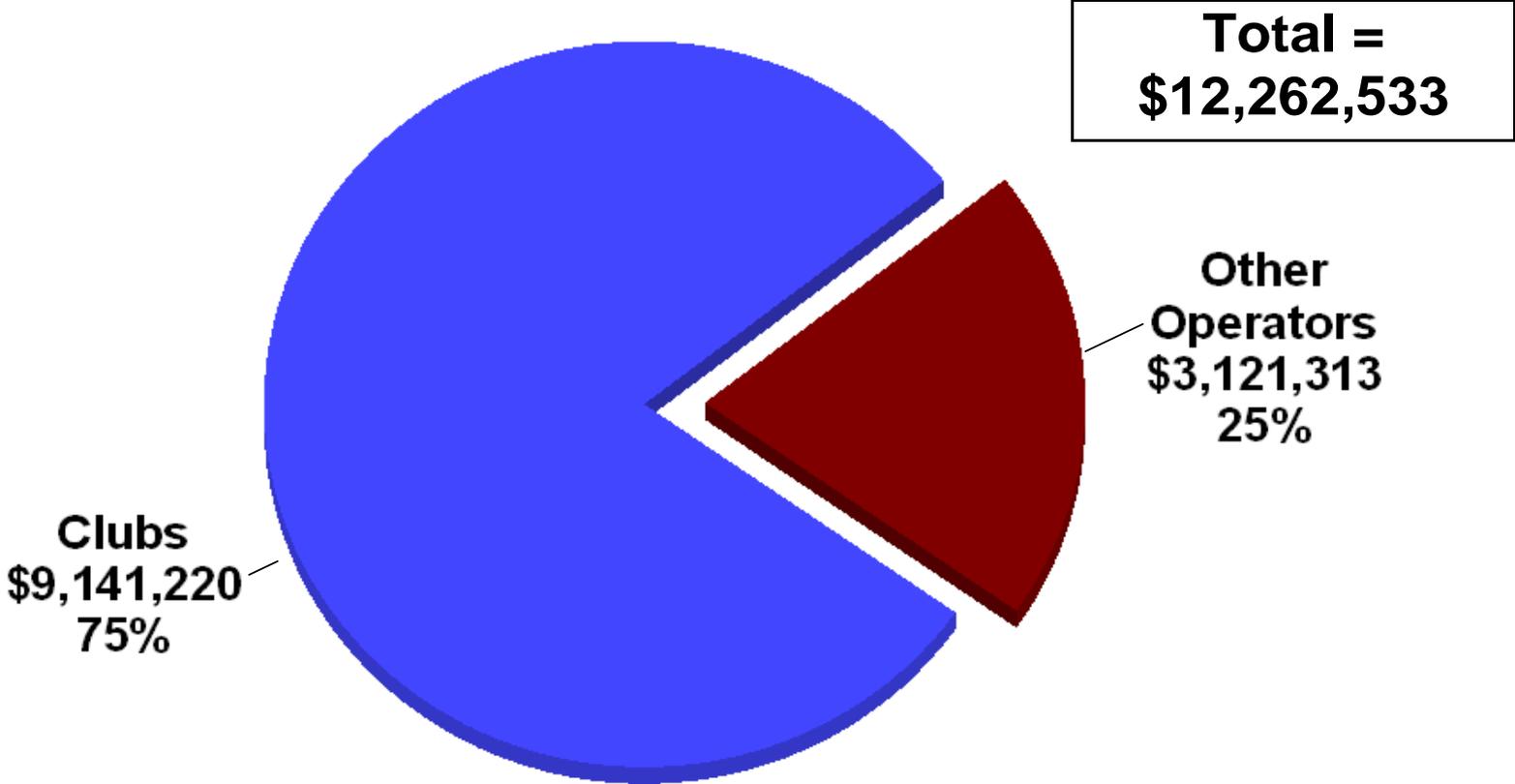
# Distribution of Operator Gaming Revenues\*

## Fiscal Years 2010 - 2012

\*Based on games started during fiscal year.

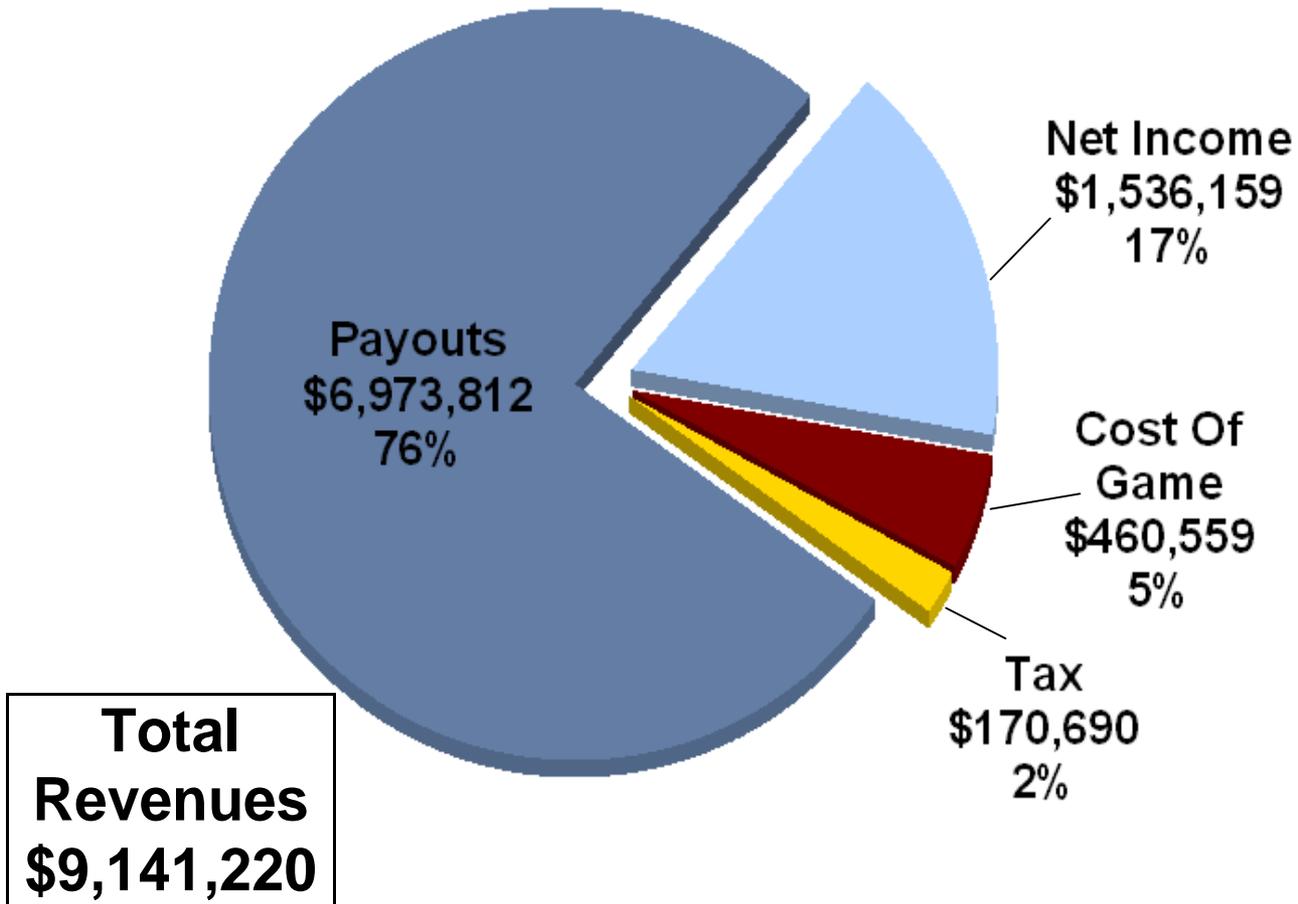


**Allegany County Paper Gaming Operator Revenues  
Clubs Versus Other Operators  
Fiscal Year 2012**



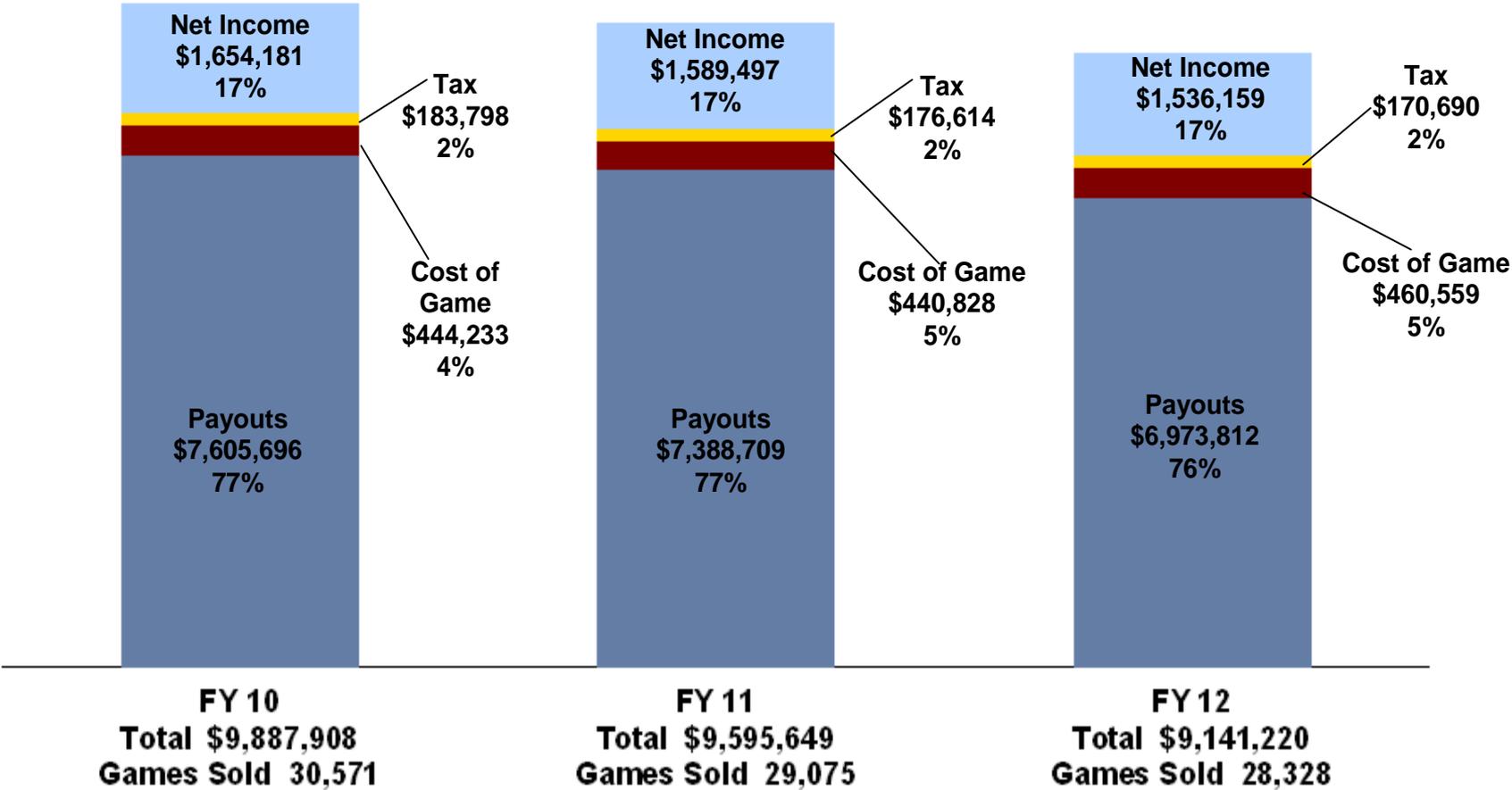
## Distribution of Club Revenues\* Fiscal Year 2012

\*Based on games started during fiscal year.



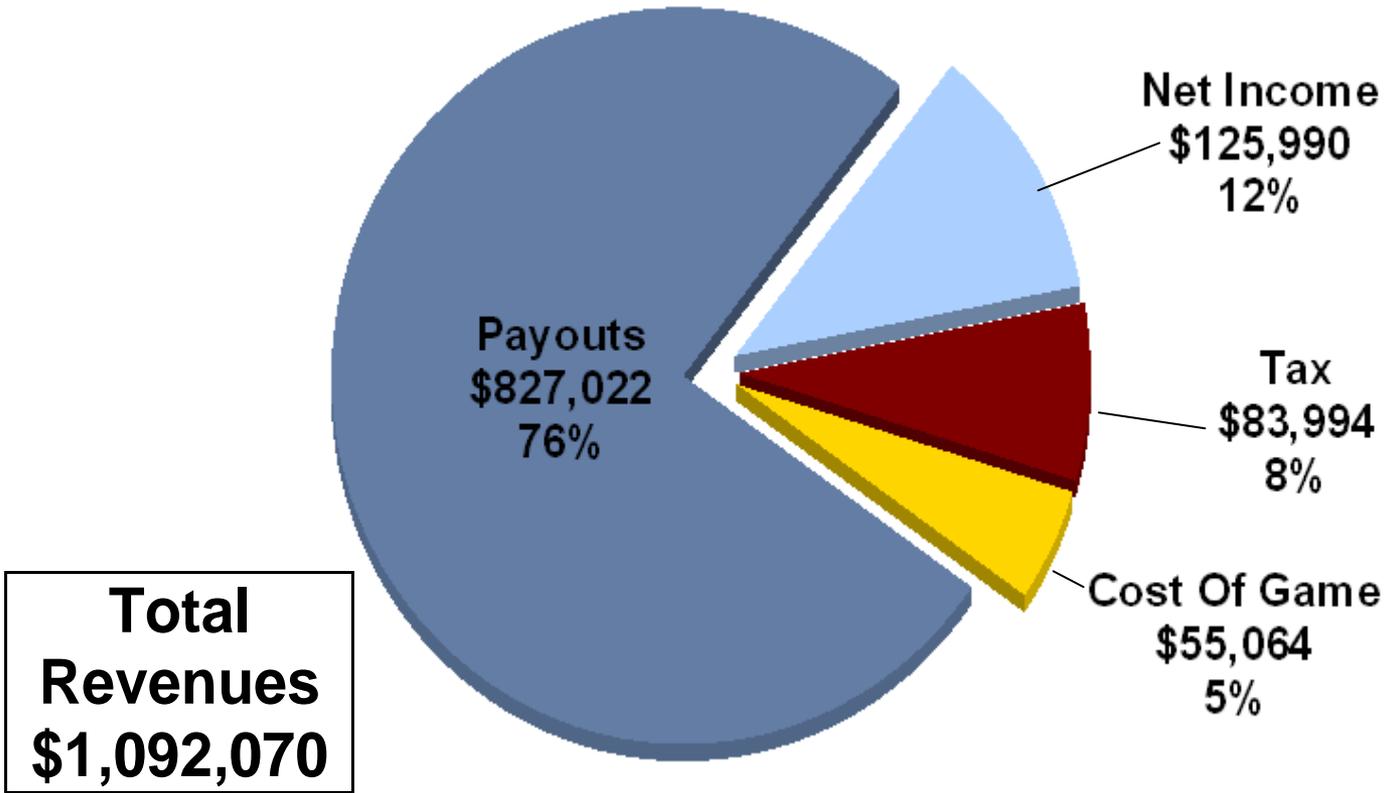
# Distribution of Club Gaming Revenues\* Fiscal Years 2010 - 2012

\*Based on games started during fiscal year.



# Distribution of Tavern Revenues\* Fiscal Year 2012

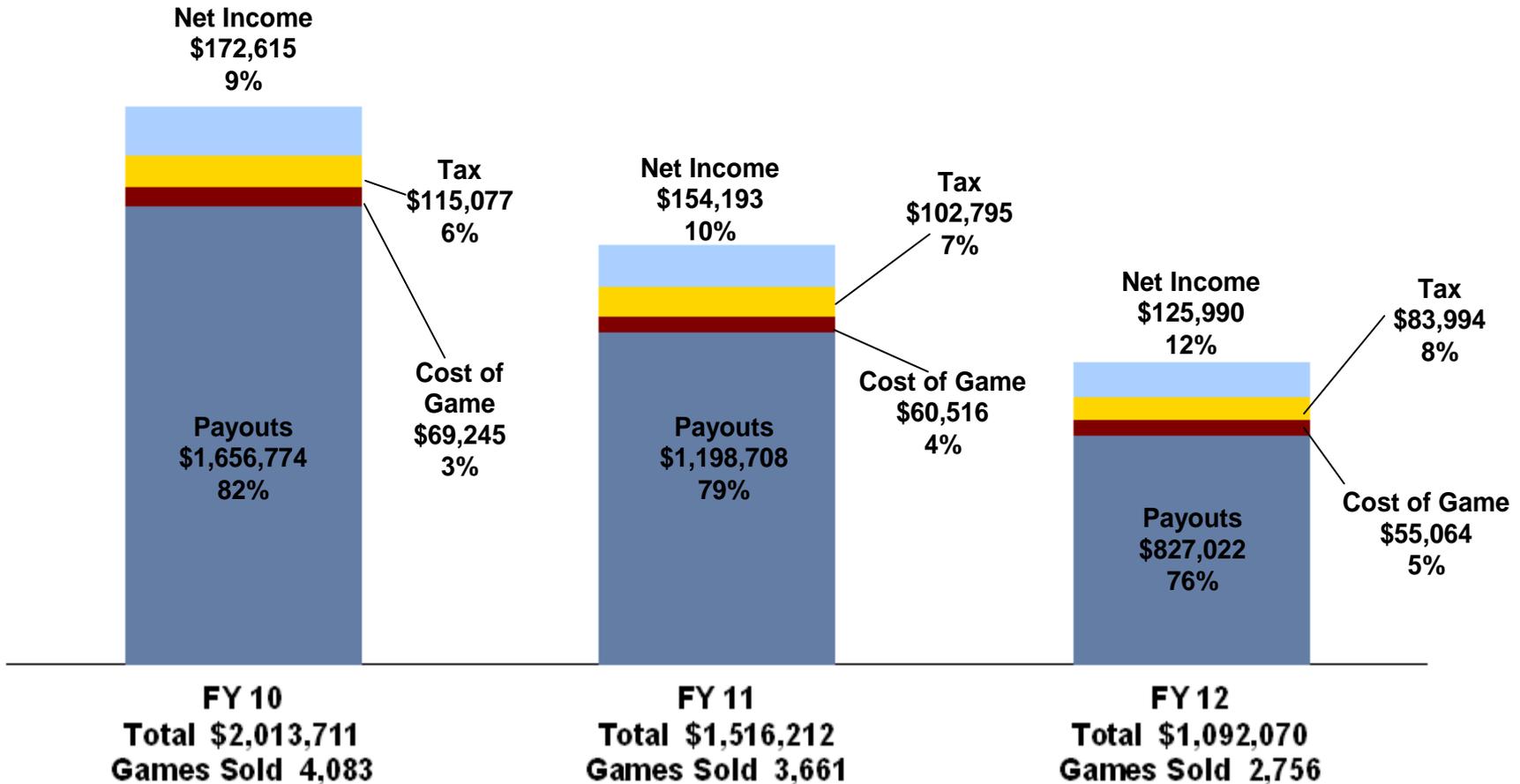
\*Based on games started during fiscal year.



# Distribution of Tavern Gaming Revenues\*

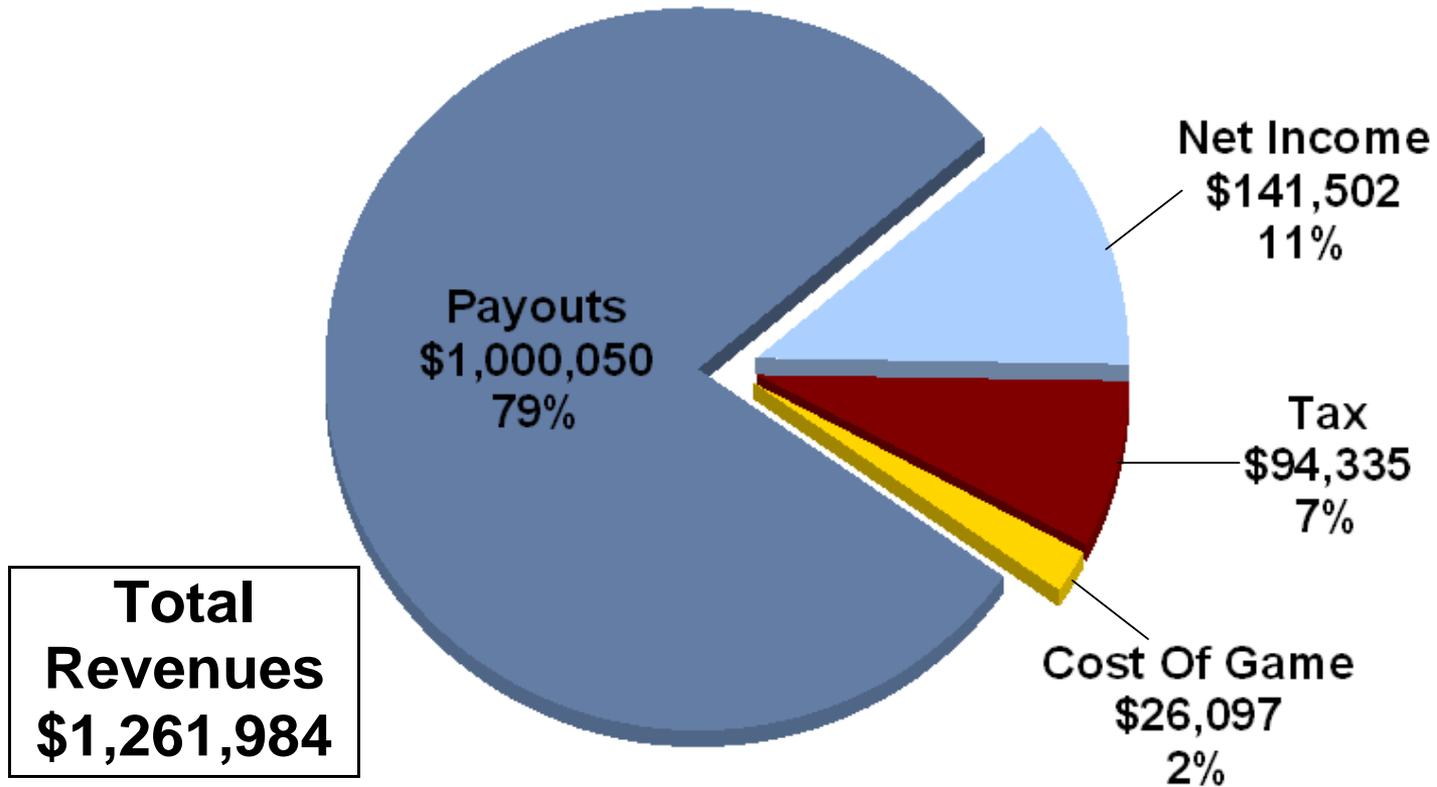
## Fiscal Years 2010 - 2012

\*Based on games started during fiscal year.



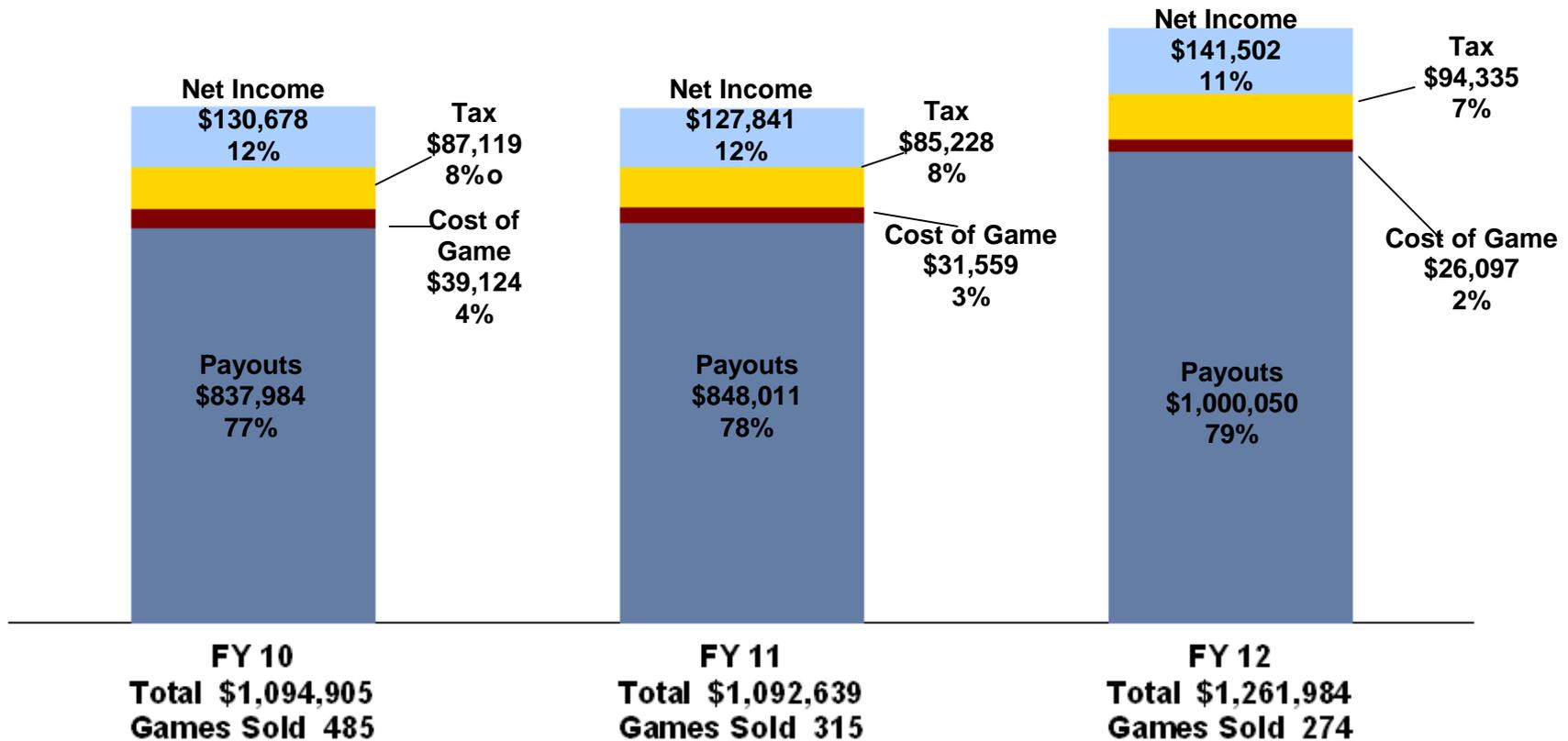
# Distribution of Liquor Store Revenues\* Fiscal Year 2012

\*Based on games started during fiscal year.



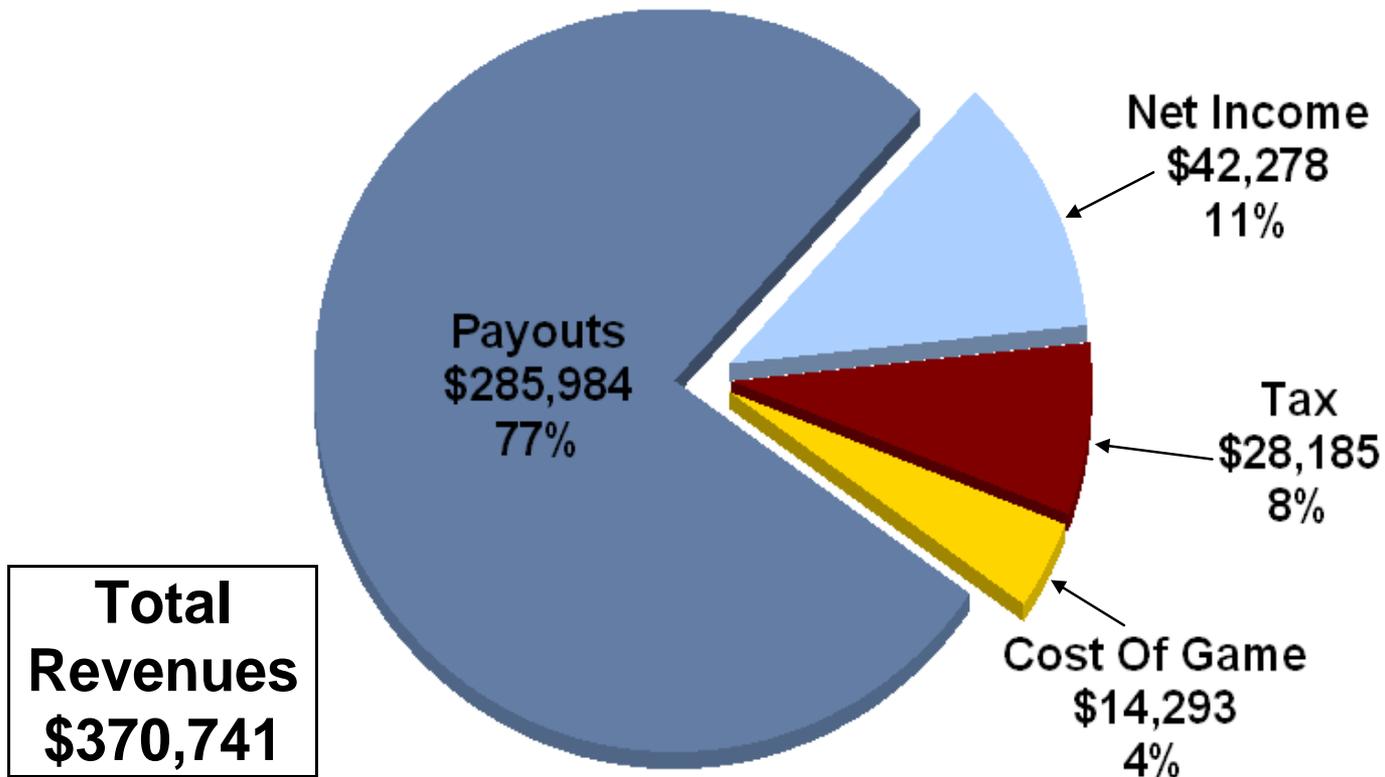
# Distribution of Liquor Store Revenues\* Fiscal Years 2010 - 2012

\*Based on games started during fiscal year.



# Distribution of Convenience Store Revenues\* Fiscal Year 2011

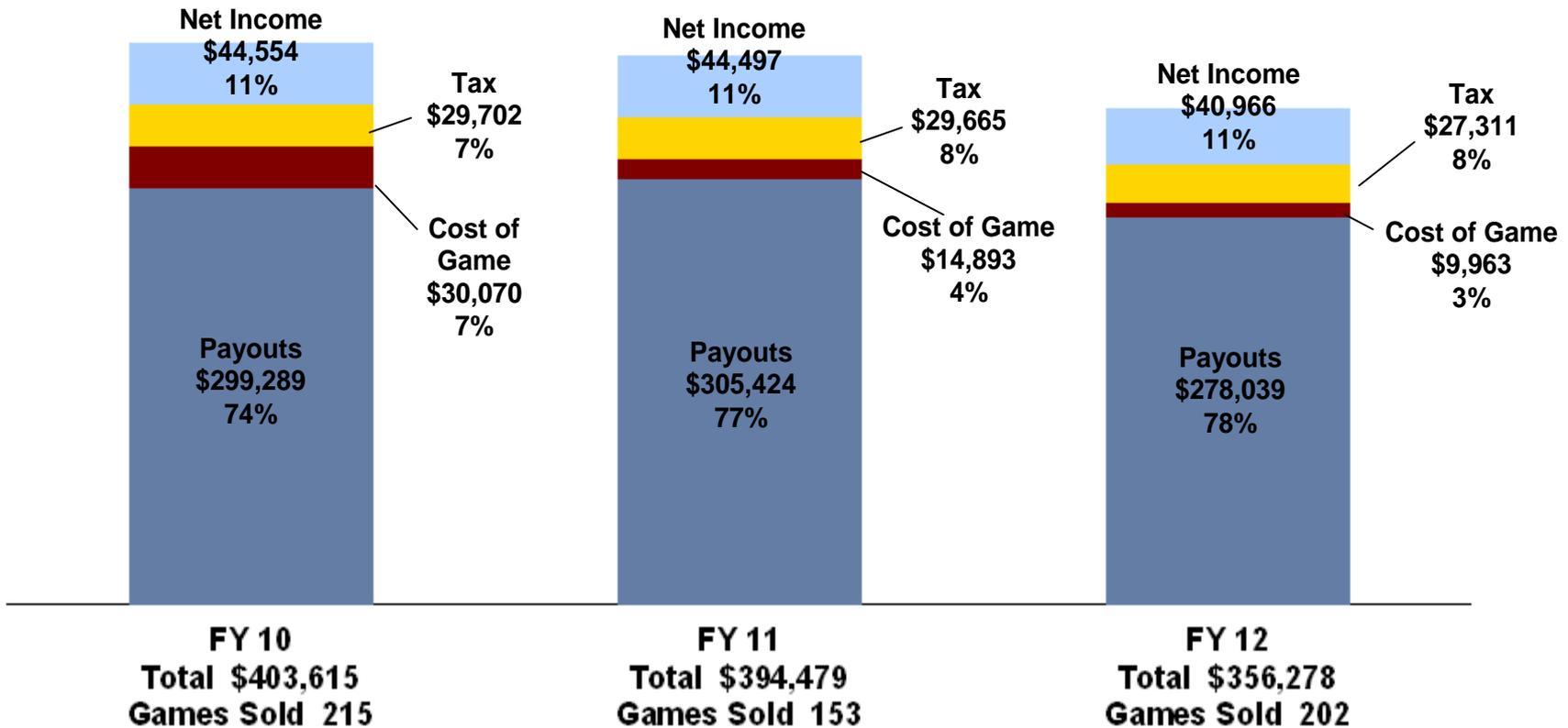
\*Based on games started during fiscal year.



# Distribution of Convenience Store Revenues\*

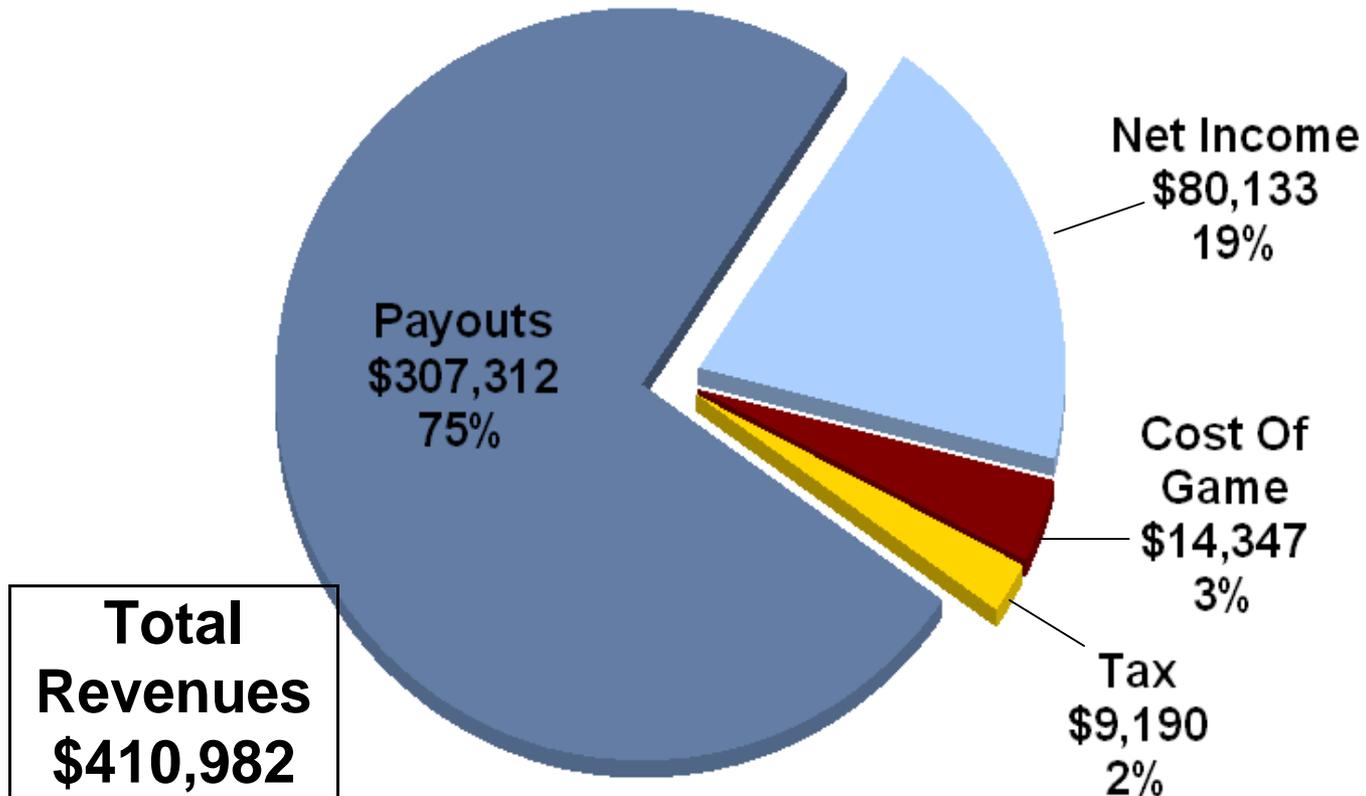
## Fiscal Years 2010 - 2012

\*Based on games started during fiscal year.



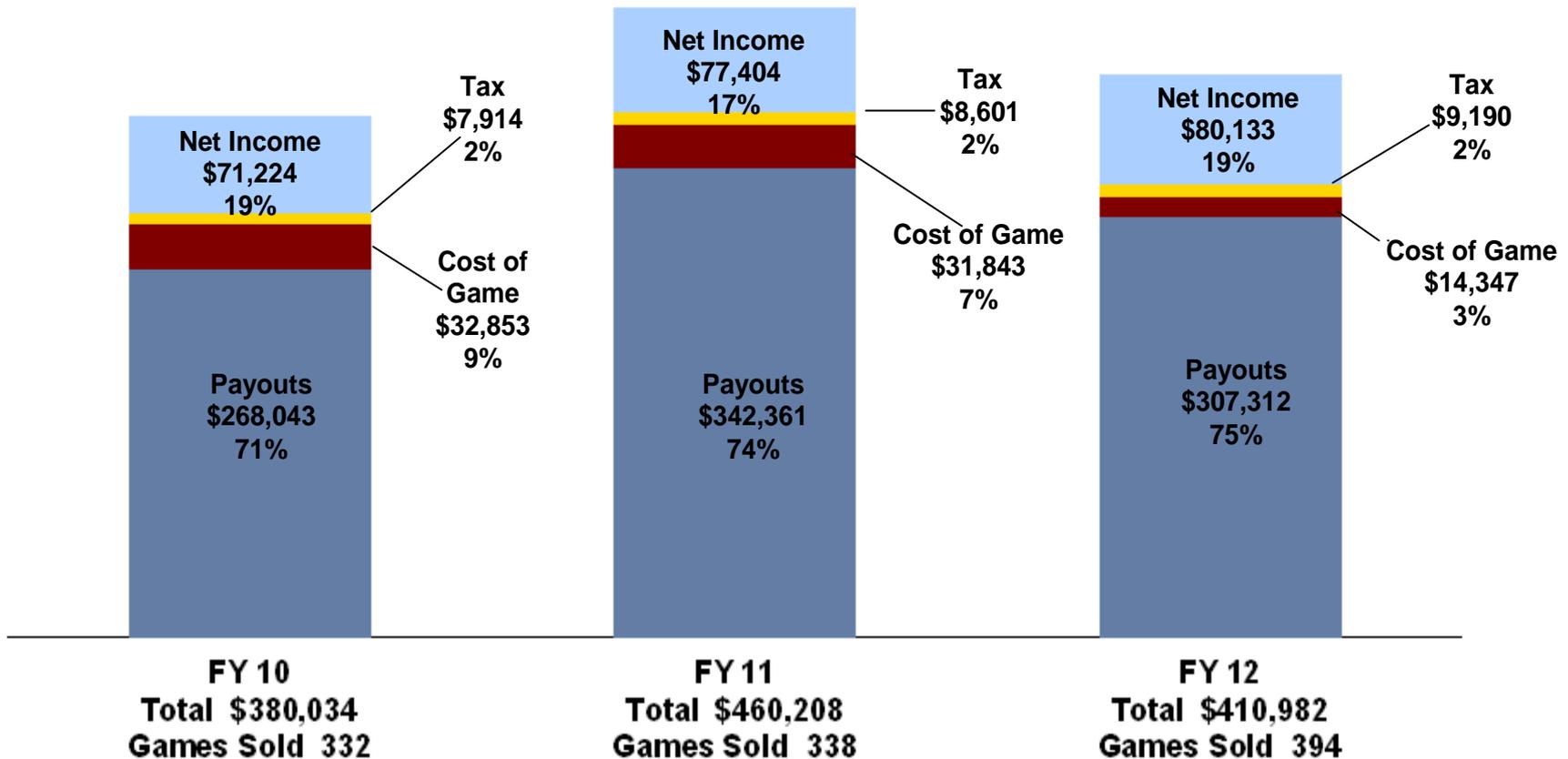
# Distribution of Temporary Operator Revenues\* Fiscal Year 2012

\*Based on games started during fiscal year.



# Distribution of Temporary Operator Revenues\* Fiscal Years 2010 - 2012

\*Based on games started during fiscal year.



# Allegany County Inspections of Paper Game Operators Fiscal Years 2010 - 2012

	<u>FY 2010</u>	<u>FY 2011</u>	<u>FY 2012</u>
Inspections	860	674	851
Number of Operators	80	79	82
Each Operator Inspected	10.8	8.5	10.4
Each Operator Inspected Monthly	0.9	0.7	0.9

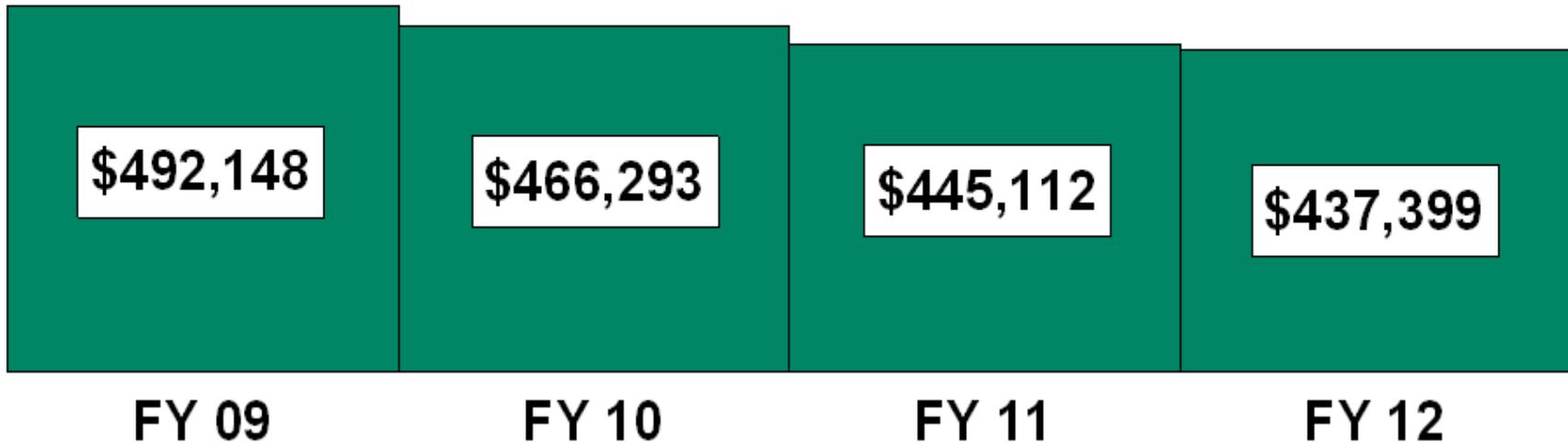
## Inspections are random and unannounced

**Generally, no more than two inspections are conducted in the same area in the same day except occasionally in Cumberland. Cumberland has 34 percent of the operators.**

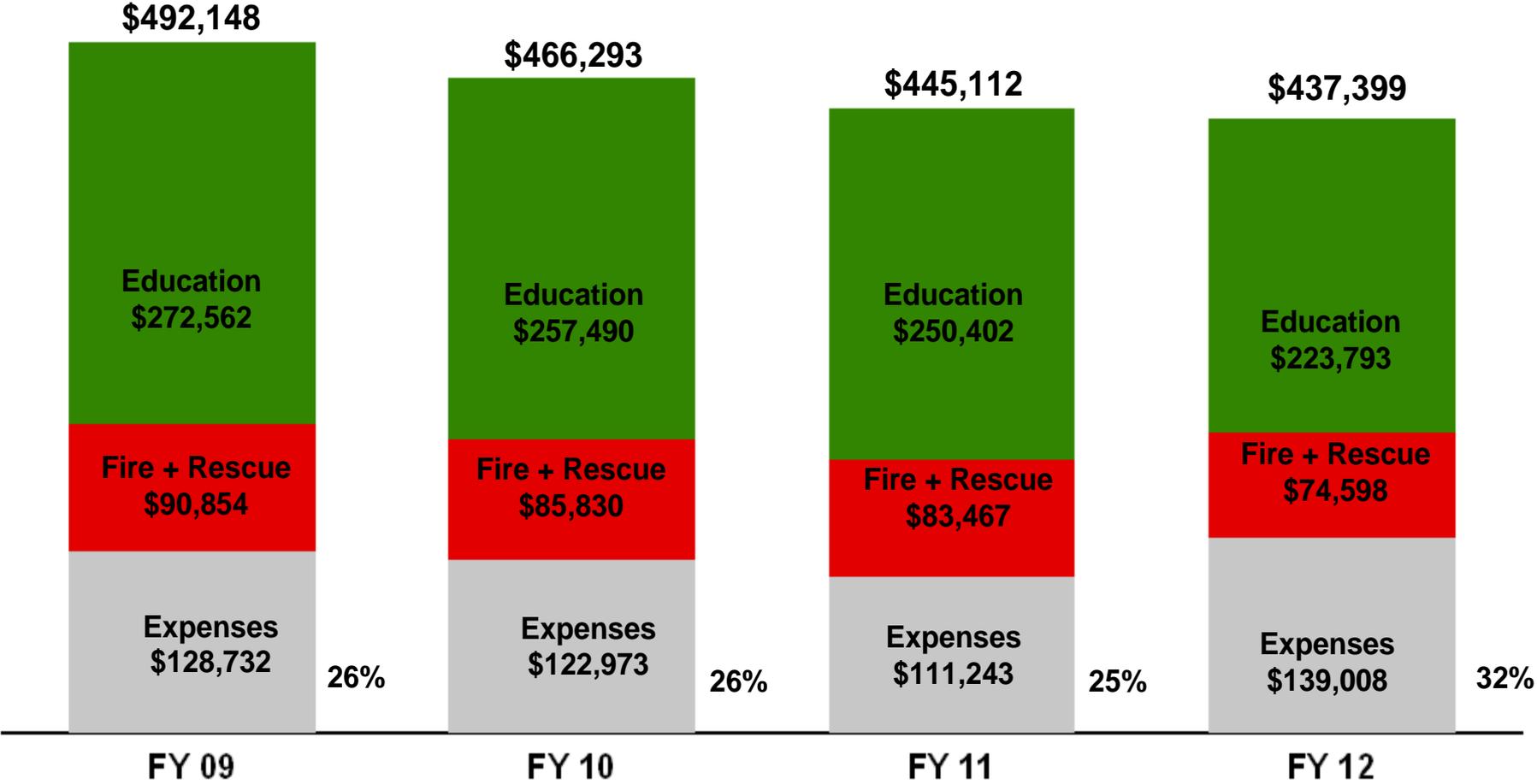
**Inspections are conducted randomly everyday of the week. The inspections have been fairly equally divided across the days of the week.**

**Random monitoring insures no patterns are allowed to develop for any specific operator for inspections. Random inspections insure no one operator expects an inspection on a fixed time or day.**

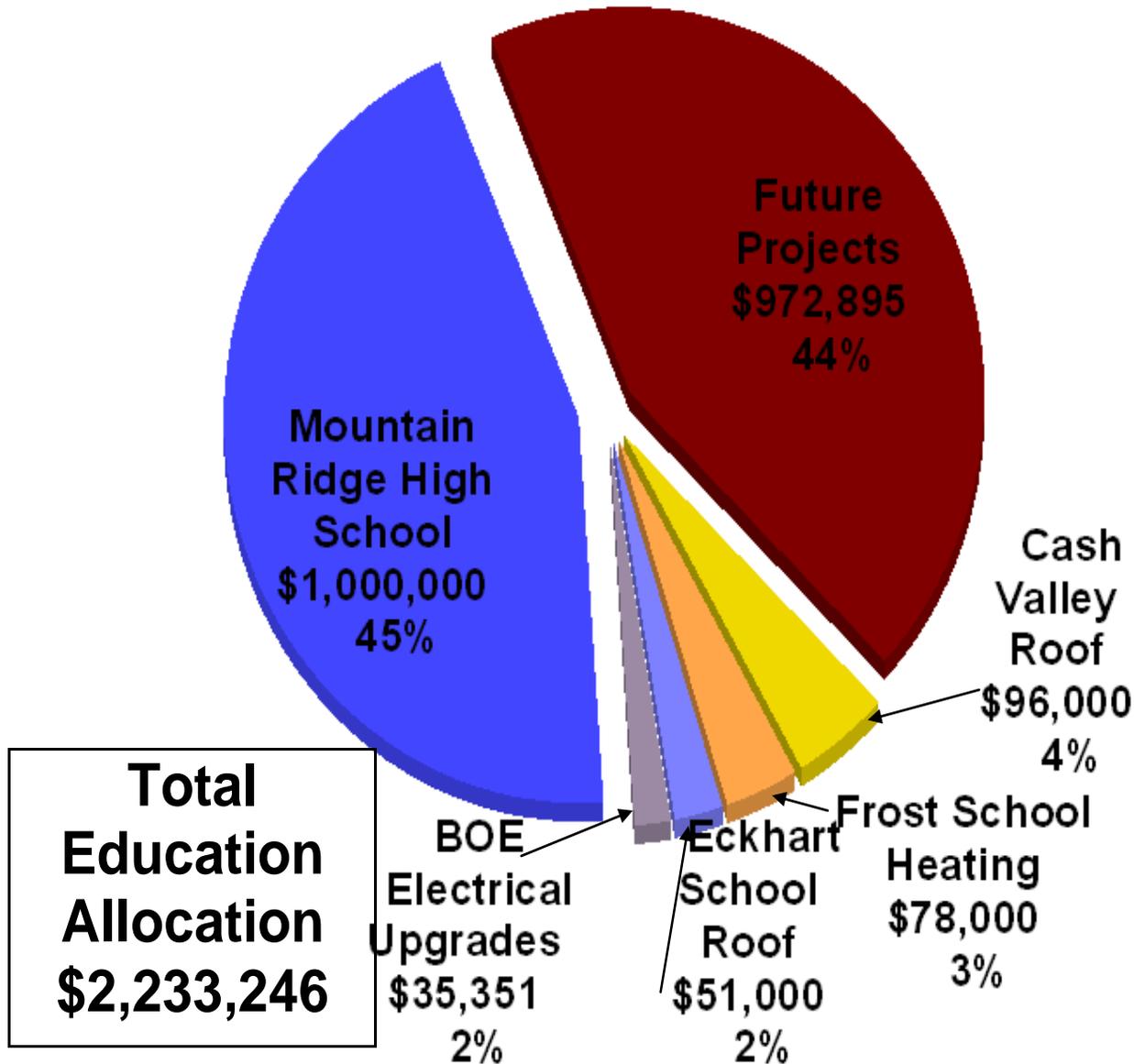
## Allegany County Paper Gaming Fund Revenues Fiscal Years 2009 - 2012



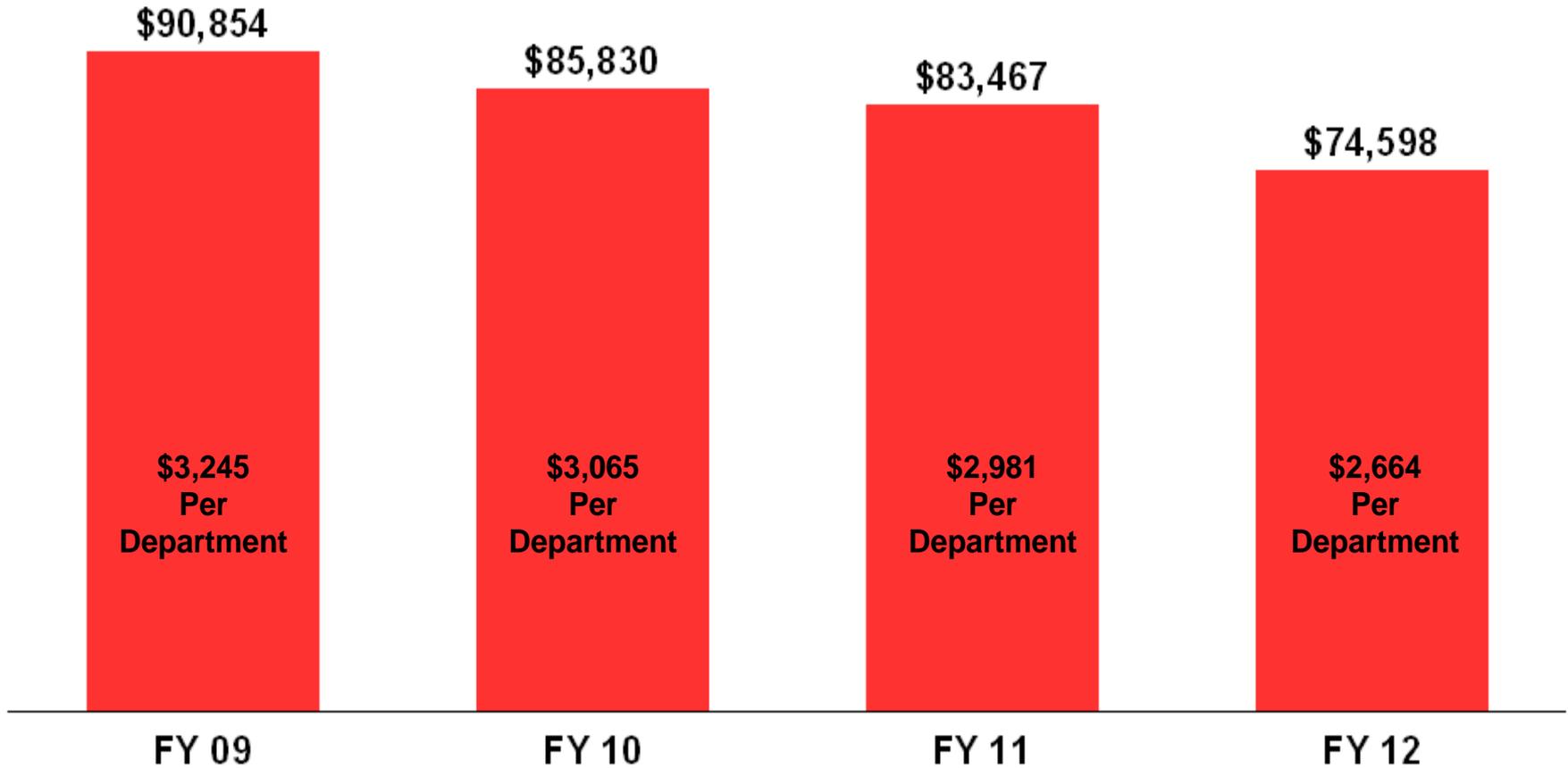
# Allegany County Paper Gaming Fund Distribution Fiscal Years 2009 - 2012



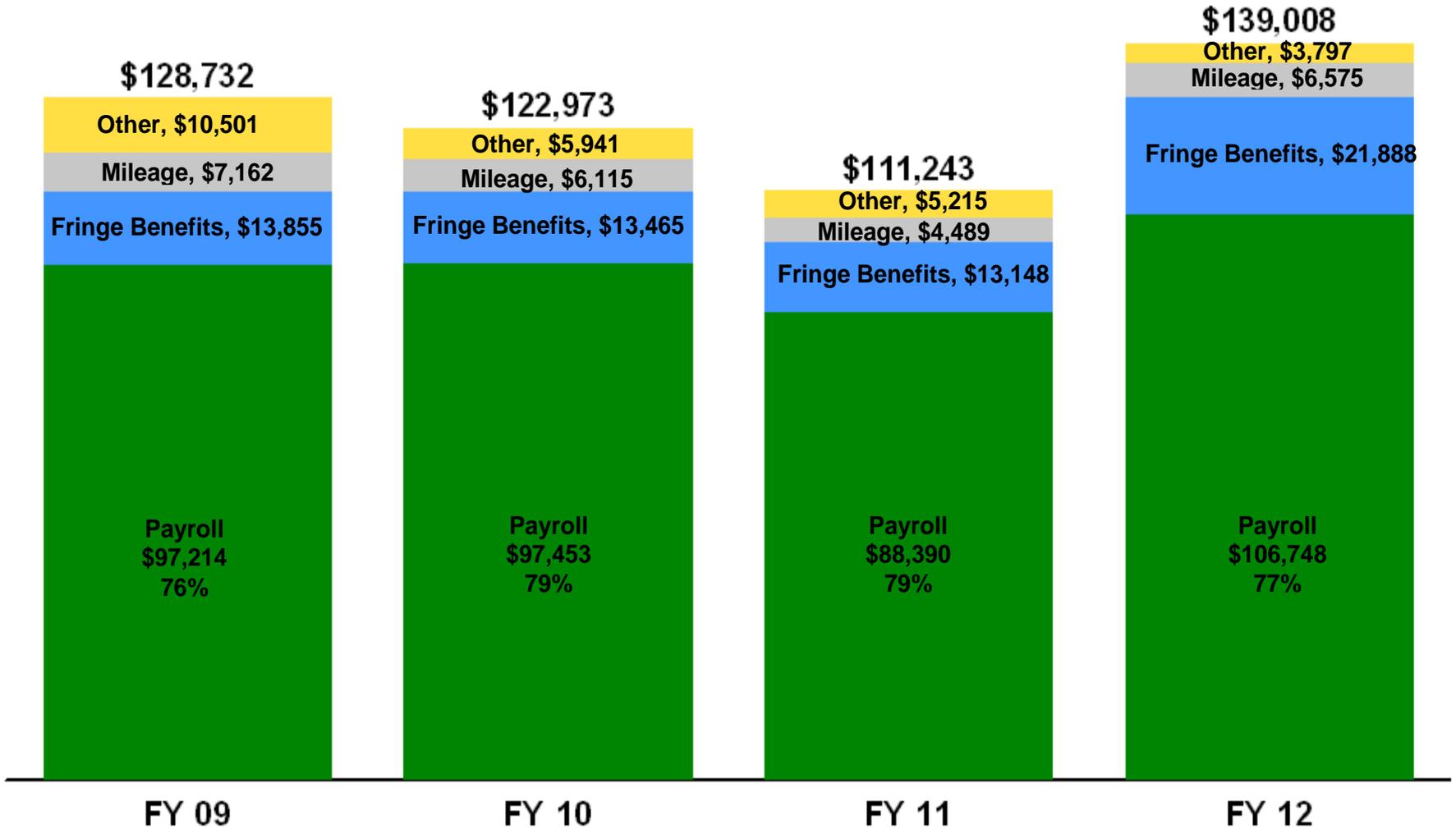
# Education Allocations From The Paper Gaming Fund Fiscal Years 2004 - 2010



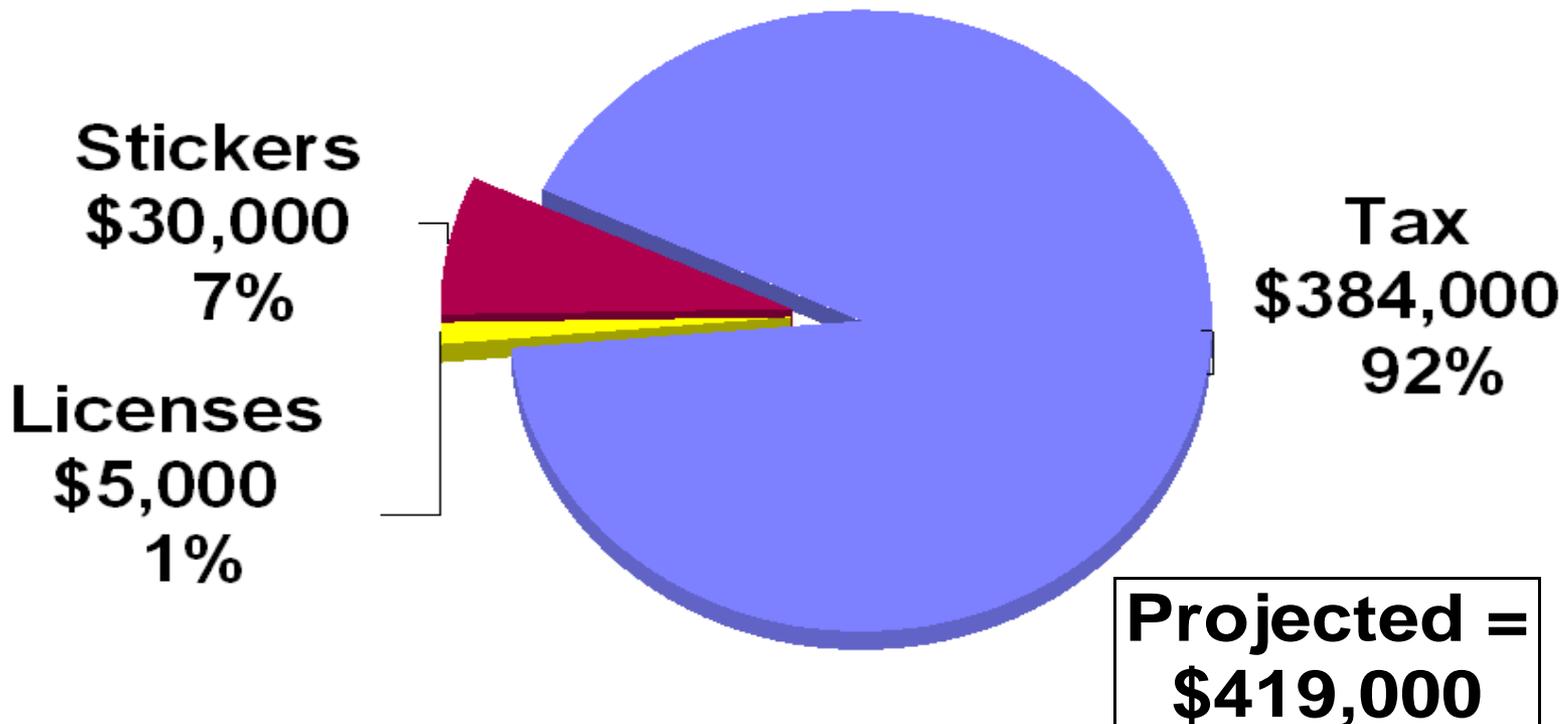
**Fire Allocations From The Paper Gaming Fund  
Fiscal Years 2009 - 2012**



# Expenses For Allegany County Gaming Office Fiscal Years 2009 - 2012



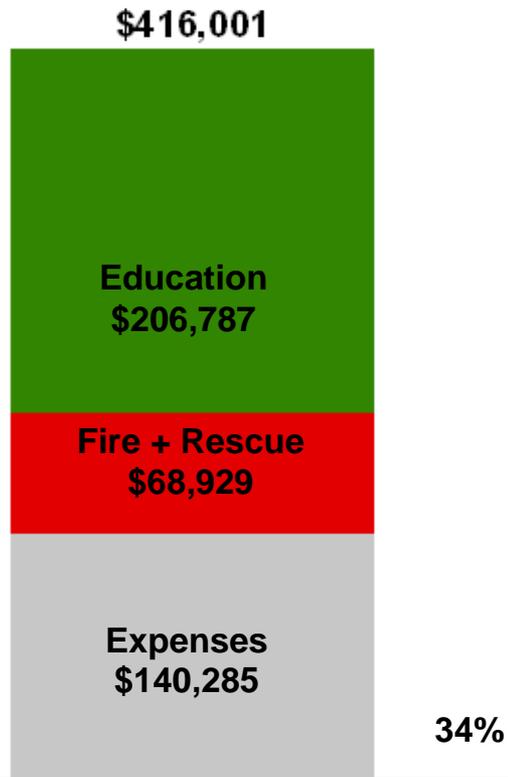
# Projected Allegany County Gaming Fund Revenues Fiscal Year 2013



# Projected Expenses For Allegany County Gaming Office Fiscal Year 2013



# Projected Allegany County Gaming Fund Distribution - Fiscal Year 2013



# Conclusion

**This presentation and prior years are available on line at [www.gov.allconet.org/gaming/presentations](http://www.gov.allconet.org/gaming/presentations).**

**The public is invited to email the Gaming Office at [gaming@allconet.org](mailto:gaming@allconet.org)**