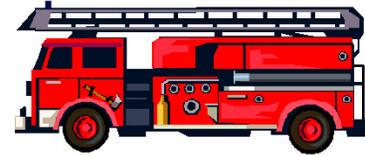
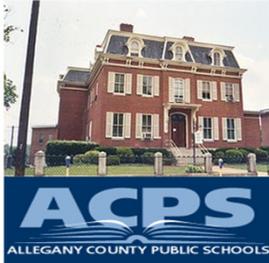


# ALLEGANY



**Allegany County  
Volunteer Fire Departments**

## **Allegany County Gaming Fiscal Year 2010 Summary**



**September 9, 2010  
Gerald M. Joy  
Gaming Administrator**

# Executive Summary for Allegany County Paper Gaming Office Revenues for the Fiscal Year 2010.

## History

**Allegany County Gaming Office was created in the fall of 2003. In order to condense this report we will only show trends based on the last three years of information.**

## FY 2010

**The presentation of the FY 2010 will illustrate a shortfall of the projected gaming revenues for a second consecutive year. The shortfall, while not as drastic as FY 09, may have a negative impact on budget allocations. One measurement that may offer an explanation of why there might be a shortfall would be to consider if there is a correlation of the perceived general health of the overall economy and gaming revenues. Our office began operations in 2003. From June of 2007 to June of 2008 we had a surge due in part to the electronic gaming machines and decreased unemployment. On July 01, 2008 the legislature passed legislation prohibiting the electronic gaming machines and the following two years reveals an increase in unemployment figures; a reasonable conclusion to be considered is there may be less disposable income available.**

<b>Year</b>	<b>Unemployment</b>	<b>Revenues</b>
<b>2003</b>	<b>6.0 %</b>	<b>No report</b>
<b>2004</b>	<b>6.2 %</b>	<b>\$461,759</b>
<b>2005</b>	<b>6.1 %</b>	<b>\$728,385</b>
<b>2006</b>	<b>5.5 %</b>	<b>\$696,791</b>
<b>2007</b>	<b>5.2 %</b>	<b>\$650,153</b>
<b>2008</b>	<b>5.8 %</b>	<b>\$678,616</b>
<b>2009</b>	<b>8.5 %</b>	<b>\$451,048</b>
<b>2010</b>	<b>9.4 %</b>	<b>\$425,295</b>

## **Fiscal Records**

- **Overall revenues for fiscal year 2010 were \$466,295 dollars or \$30,705 less than projected revenues of \$497,000 dollars. This figure represents a 6% short fall of projected revenues.**
- **The Cumberland area tax revenues for fiscal year 2010 were \$18,098 less than fiscal year 2009.**
- **The wholesaler license sales met projected revenues holding at \$5,000 dollars.**
- **Sticker revenues met projected revenue of \$36,000 dollars.**
- **Convenience Store Revenues were down 18% for a total of \$6,594 dollars.**
- **Club Revenues were down 8% for a total of \$16,747 dollars.**
- **Liquor Store Revenues were down 3% for a total of \$2,689 dollars.**
- **Tavern Revenues were down 0.5% or \$520 dollars.**
- **Temporary Operator Revenues were up 10% for a total of \$796 dollars.**
- **Some operators even though they renewed their operators license chose not to sell paper gaming or sold at very reduced levels.**

## **Gaming Office**

- **Overall expenses for the operation of the Gaming Office decreased 4.5% or \$5,759 less than the Fiscal Year 2009. Total operating expenses was \$122,973 dollars.**
- **Although elements of the cost for Fringe Benefits increased the overall cost decreased due to the reduction of labor hours by \$390 for a total of \$13,465 dollars.**
- **Inspector mileage decreased \$1,047 for a total of \$6,115 dollars.**
- **Other cost (office supplies, gas, telephones, auto repair, etc) decreased \$4,560 or 43.5 % for a total of \$5,941 dollars**
- **This FY, the Gaming Office issued eight citations for violations of the Allegany County Gaming Rules and Regulations. One thousand four hundred dollars (\$1,400) was applied to the General Fund.**

## **Allocation of Funds**

**Allegheny County Government allocates funds to only two institutions; Fire and Rescue Units and Education.**

- **Fire and Rescue**

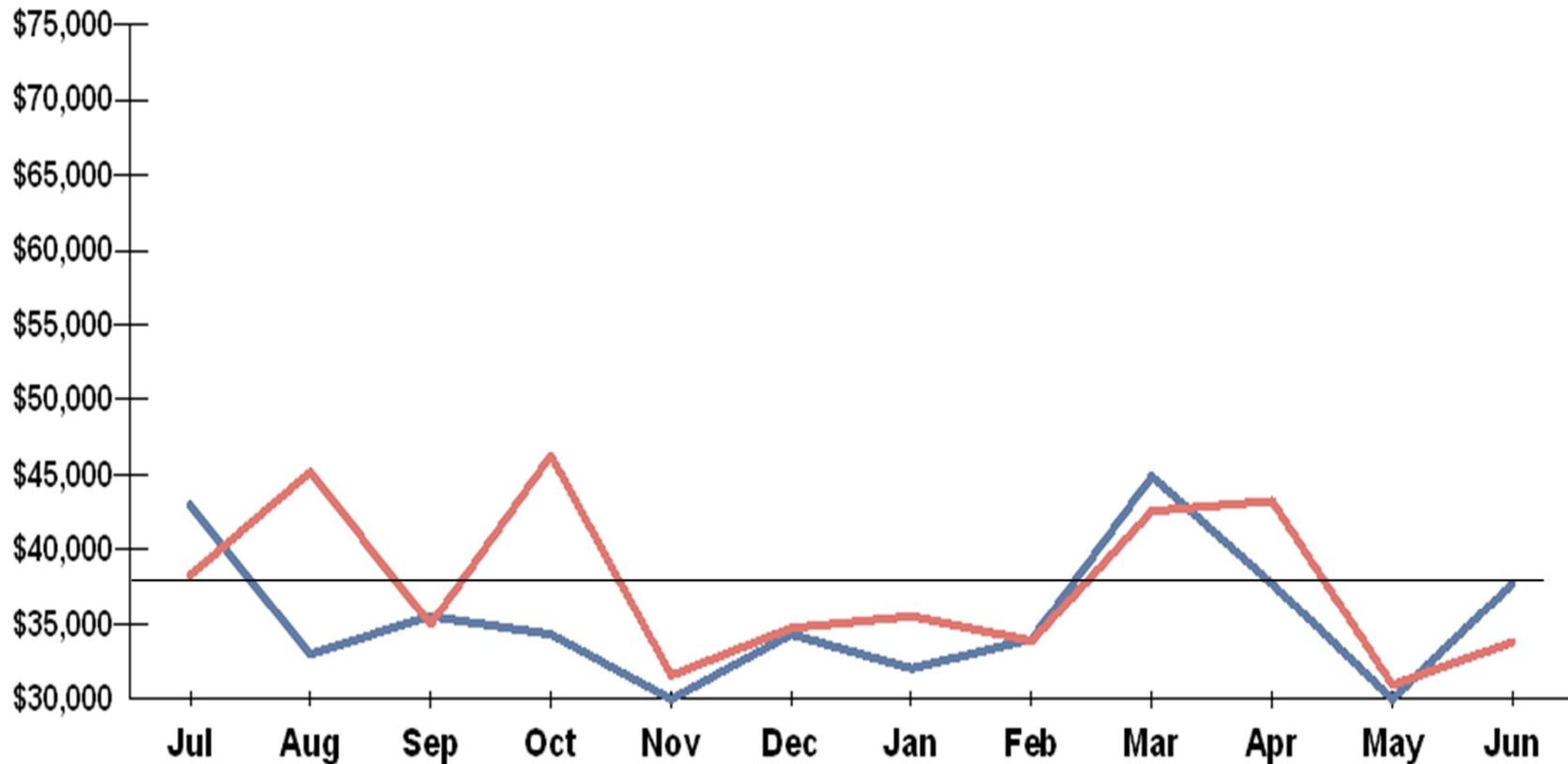
- **After deduction of operating expenses for the gaming office \$85,830 will be allocated to the Fire & Rescue Units. The amount would be a decrease of \$5,024 dollars or a 6% decrease from last year. Allegheny County has 28 Volunteer Departments eligible to share this amount.**

- **Education**

**After deduction of operating expenses, \$257,490 will be allocated to Education for a decrease of \$15,072 or 6% less than last year.**

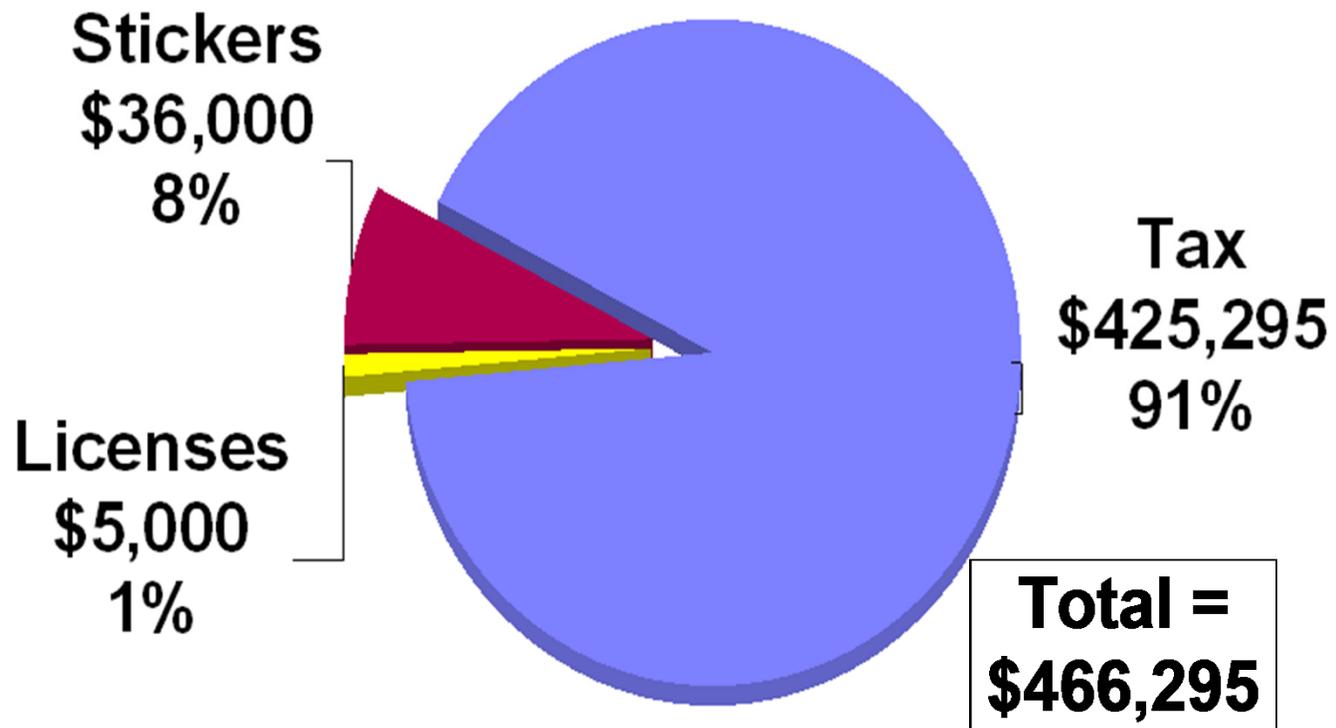
# Allegany County Paper Gaming Fund Tax Revenues By Month - FY 10 Versus FY 09

— FY 09      — FY 10

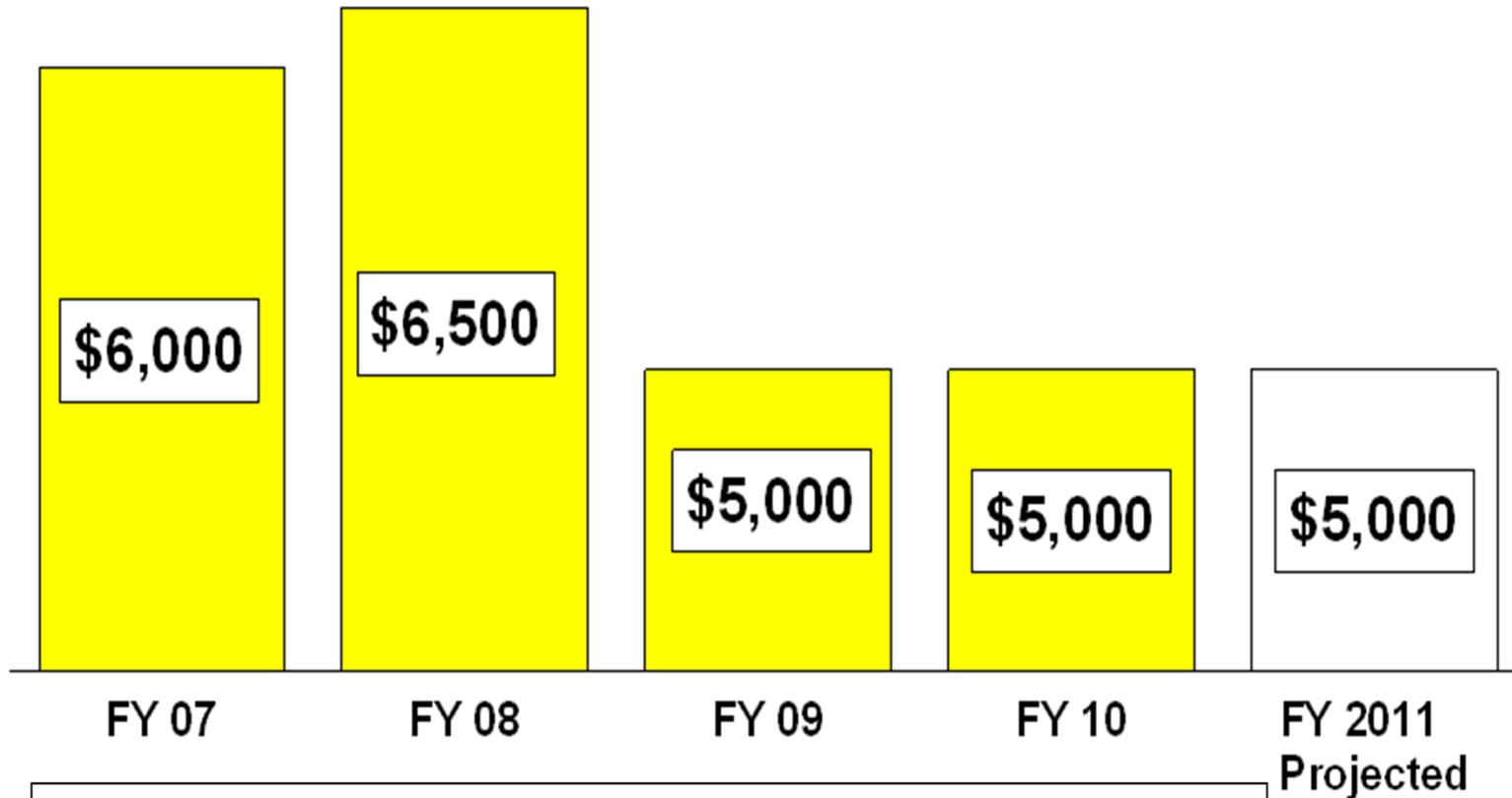


**The dark line indicates monthly target of \$38,000 dollars. Only two months of the FY exceeded projections.**

## Allegany County Paper Gaming Fund Revenues By Type Fiscal Year 2010

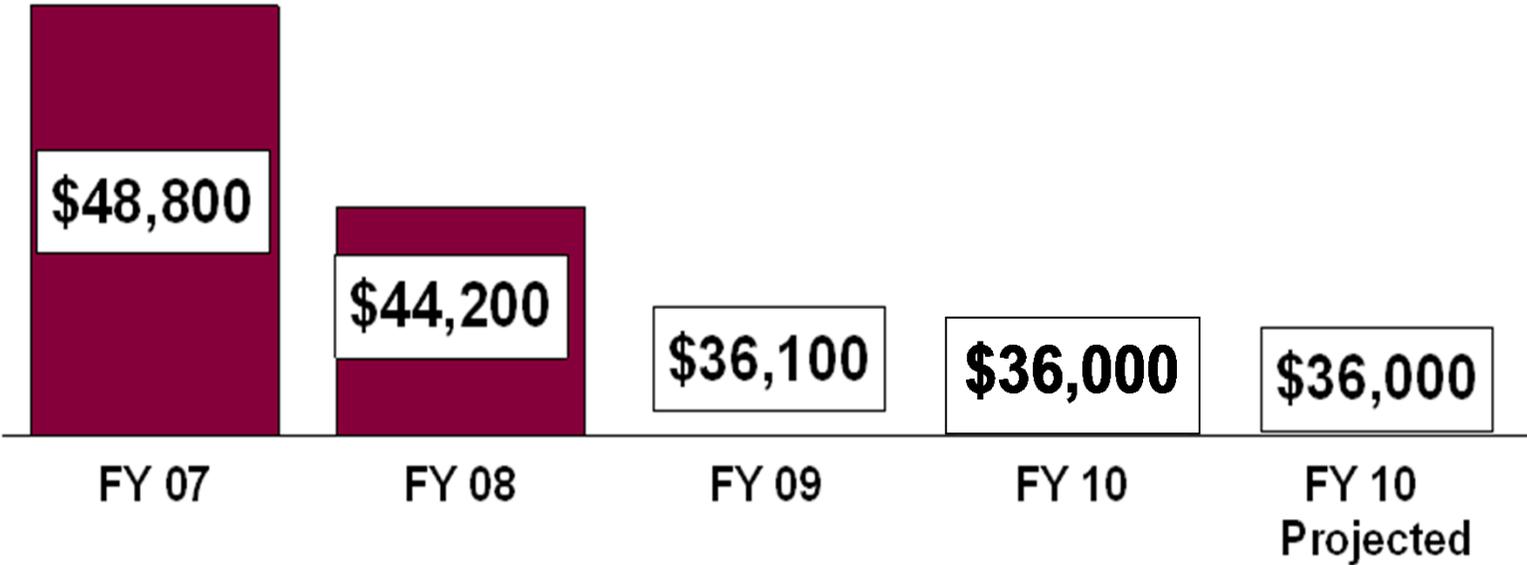


**Allegany County Paper Gaming Fund  
Wholesaler License Fee Revenues  
Fiscal Years 2007 - 2010**

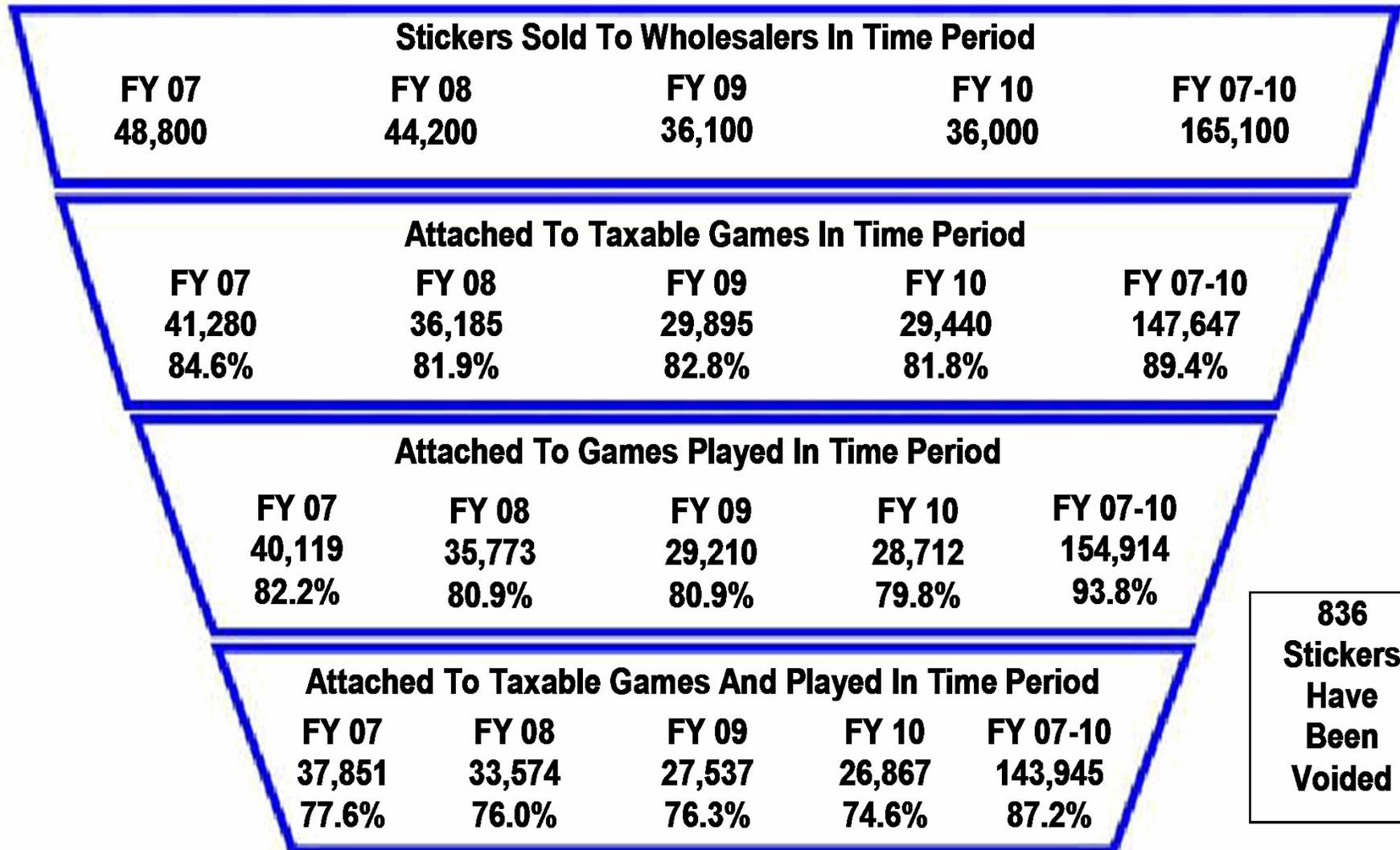


**All five wholesalers renewed their wholesalers' license for FY 10**

**Allegany County Paper Gaming Fund  
Sticker Revenues  
Fiscal Years 2007 - 2010**

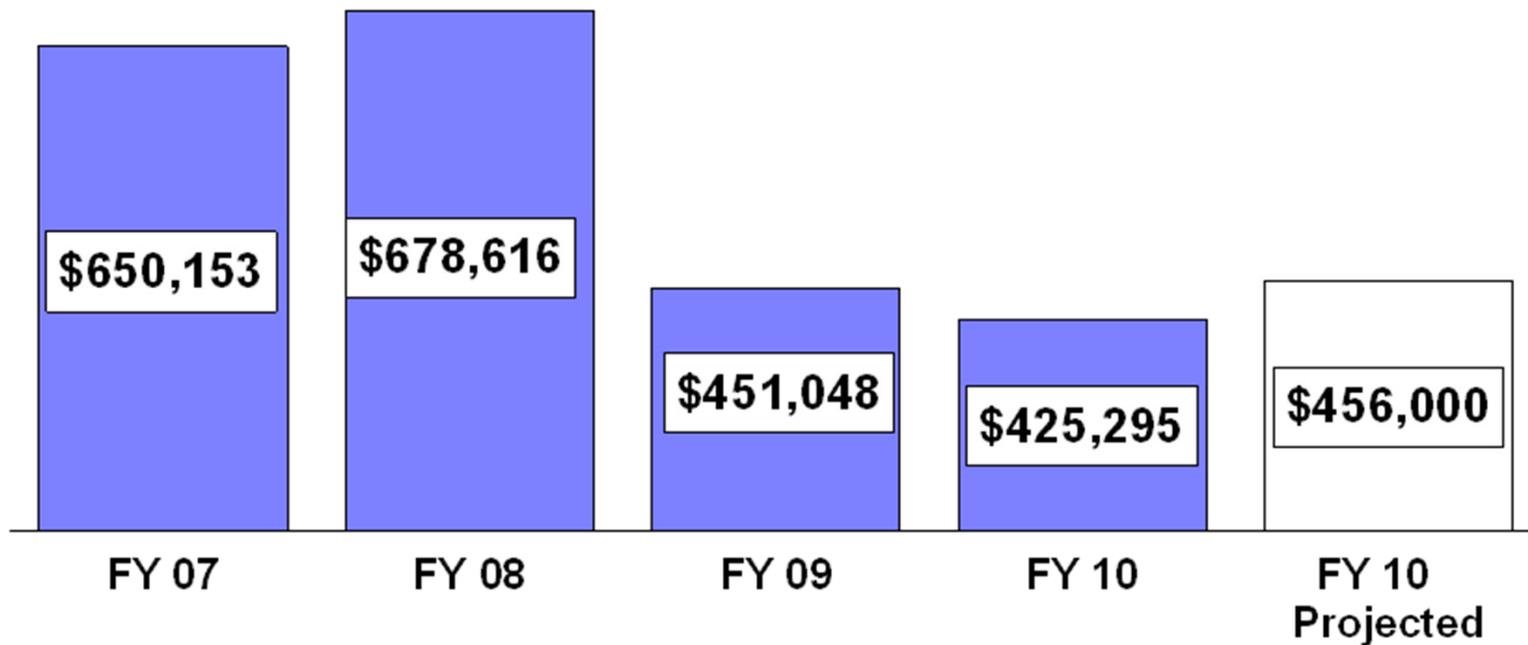


**Allegany County Paper Games  
Distribution of Gaming Stickers - Fiscal Years 2007 - 2010**



**836  
Stickers  
Have  
Been  
Voided**

**Allegany County Paper Gaming Fund  
Tax Revenues  
Fiscal Years 2007 - 2010**

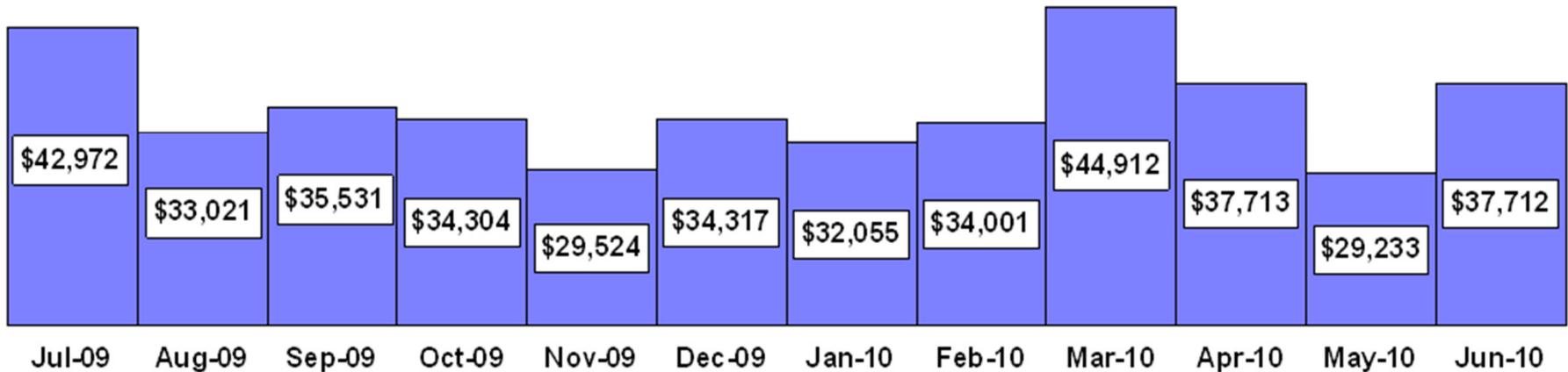


**Tax revenues were \$30,705 dollars short of projected tax revenues. Some operators although applied and received an Operator's Gaming License did not offer any paper gaming for sale.**

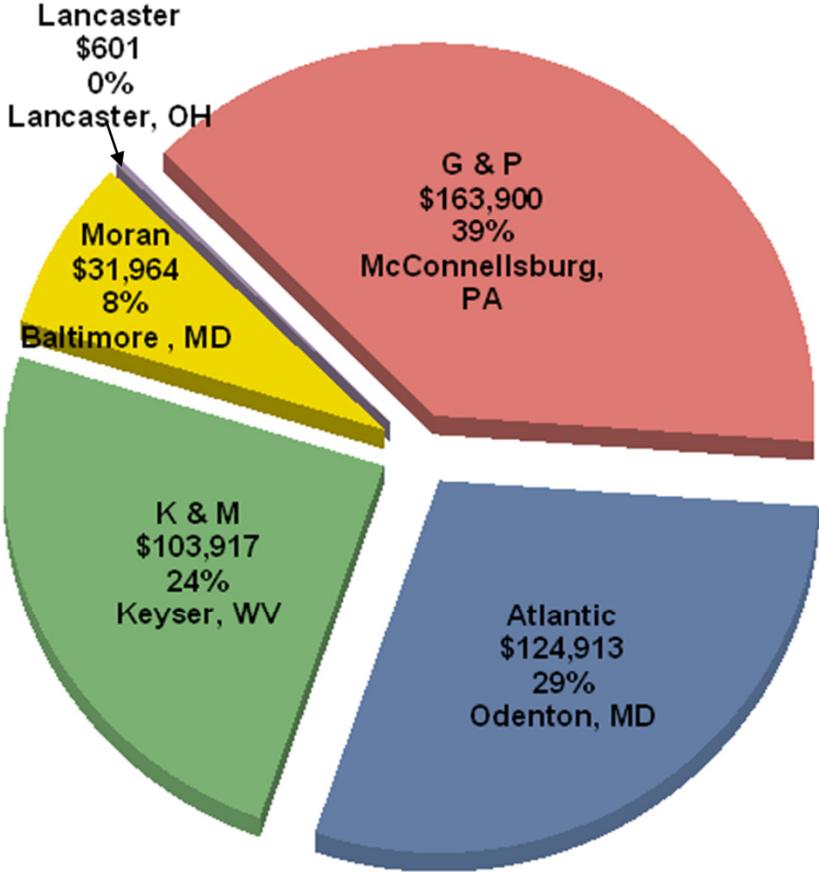
## Paper Gaming Fund Tax Revenues By Month Fiscal Year 2010

**\$35,441  
Monthly  
Average**

**Total = \$425,295**

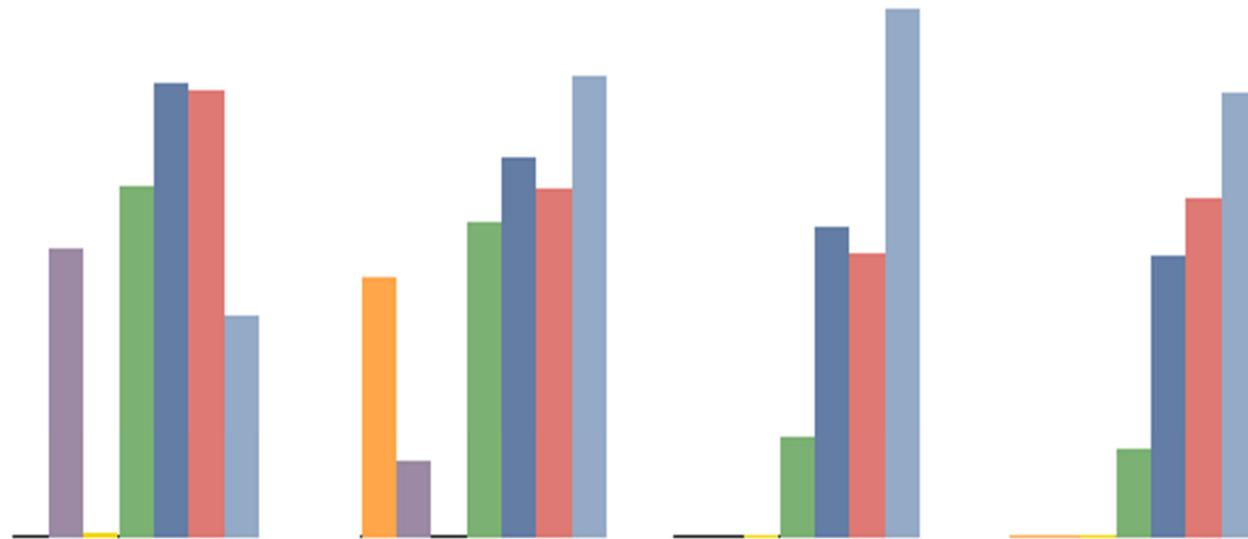


# Allegany County Paper Gaming Wholesaler Fiscal Year 2010



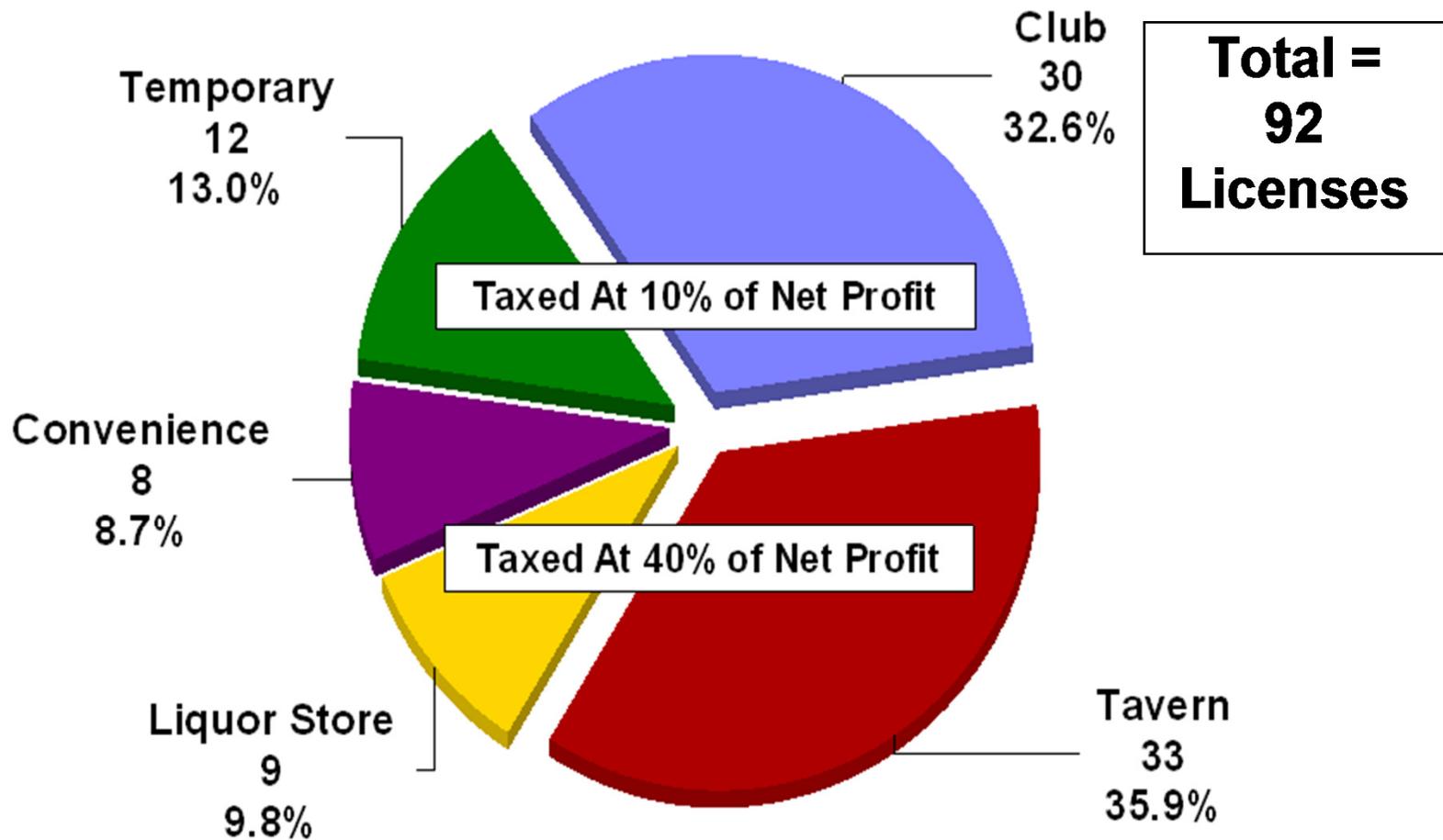
**Total =  
\$425,295**

# Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2007 - 2010

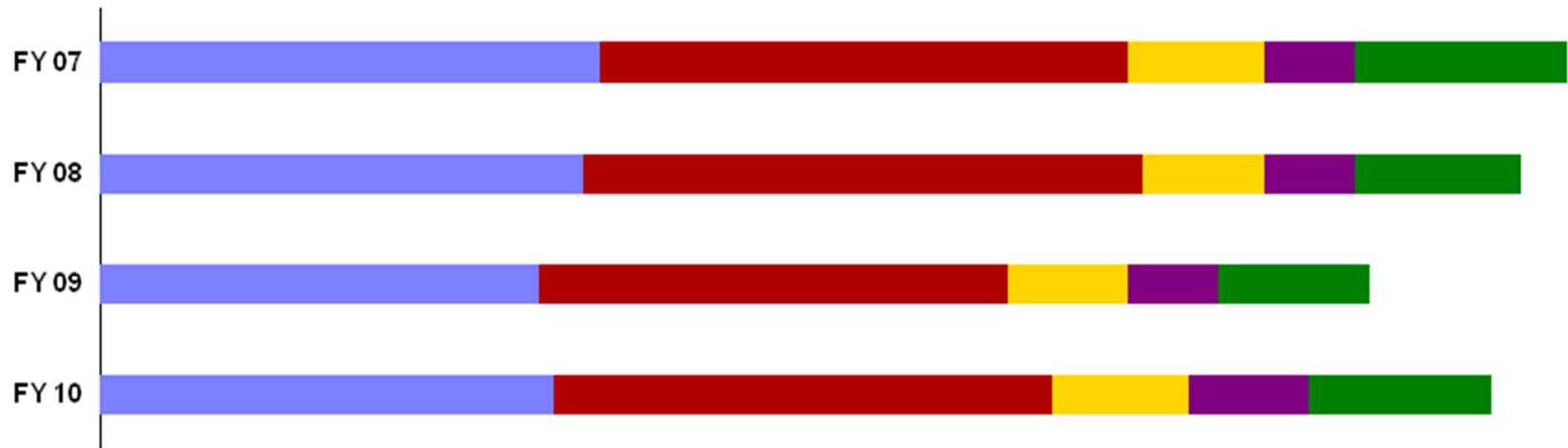


	FY 07	FY 08	FY 09	FY 10
<b>Platinum</b>	<b>\$0</b>	<b>\$95,599</b>	<b>\$0</b>	<b>\$0</b>
<b>JR</b>	<b>\$106,055</b>	<b>\$27,914</b>	<b>\$0</b>	<b>\$0</b>
<b>Lancaster</b>	<b>\$1,335</b>	<b>\$225</b>	<b>\$487</b>	<b>\$601</b>
<b>Moran</b>	<b>\$129,487</b>	<b>\$116,320</b>	<b>\$36,779</b>	<b>\$31,964</b>
<b>K &amp; M</b>	<b>\$167,231</b>	<b>\$140,189</b>	<b>\$114,104</b>	<b>\$103,917</b>
<b>Atlantic</b>	<b>\$164,617</b>	<b>\$128,493</b>	<b>\$104,659</b>	<b>\$124,913</b>
<b>G &amp; P</b>	<b>\$81,428</b>	<b>\$169,875</b>	<b>\$195,020</b>	<b>\$163,900</b>
<b>Total</b>	<b>\$650.153</b>	<b>\$678.616</b>	<b>\$451.048</b>	<b>\$425.295</b>

# Allegany County Paper Gaming Operator Licenses By Type Fiscal Year 2010

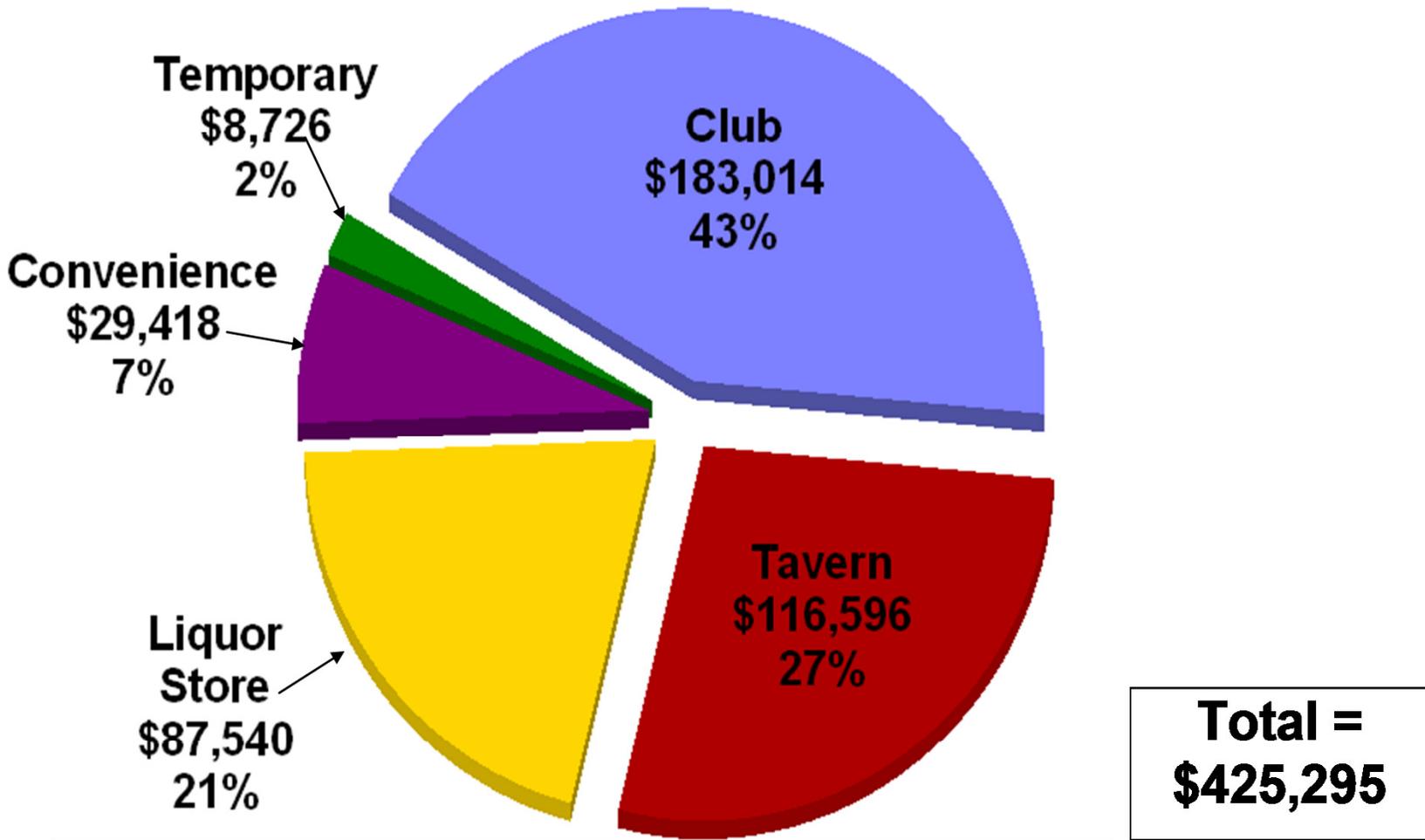


## Allegany County Paper Gaming Operator Licenses By Type Fiscal Years 2007 - 2010



	FY 07	FY 08	FY 09	FY 10
<span style="color: blue;">■</span> Club	33	32	29	30
<span style="color: red;">■</span> Tavern	35	37	31	33
<span style="color: yellow;">■</span> Liquor Store	9	8	8	9
<span style="color: purple;">■</span> Convenience	6	6	6	8
<span style="color: green;">■</span> Temporary	14	11	10	12
<b>Totals</b>	<b>97</b>	<b>94</b>	<b>84</b>	<b>92</b>

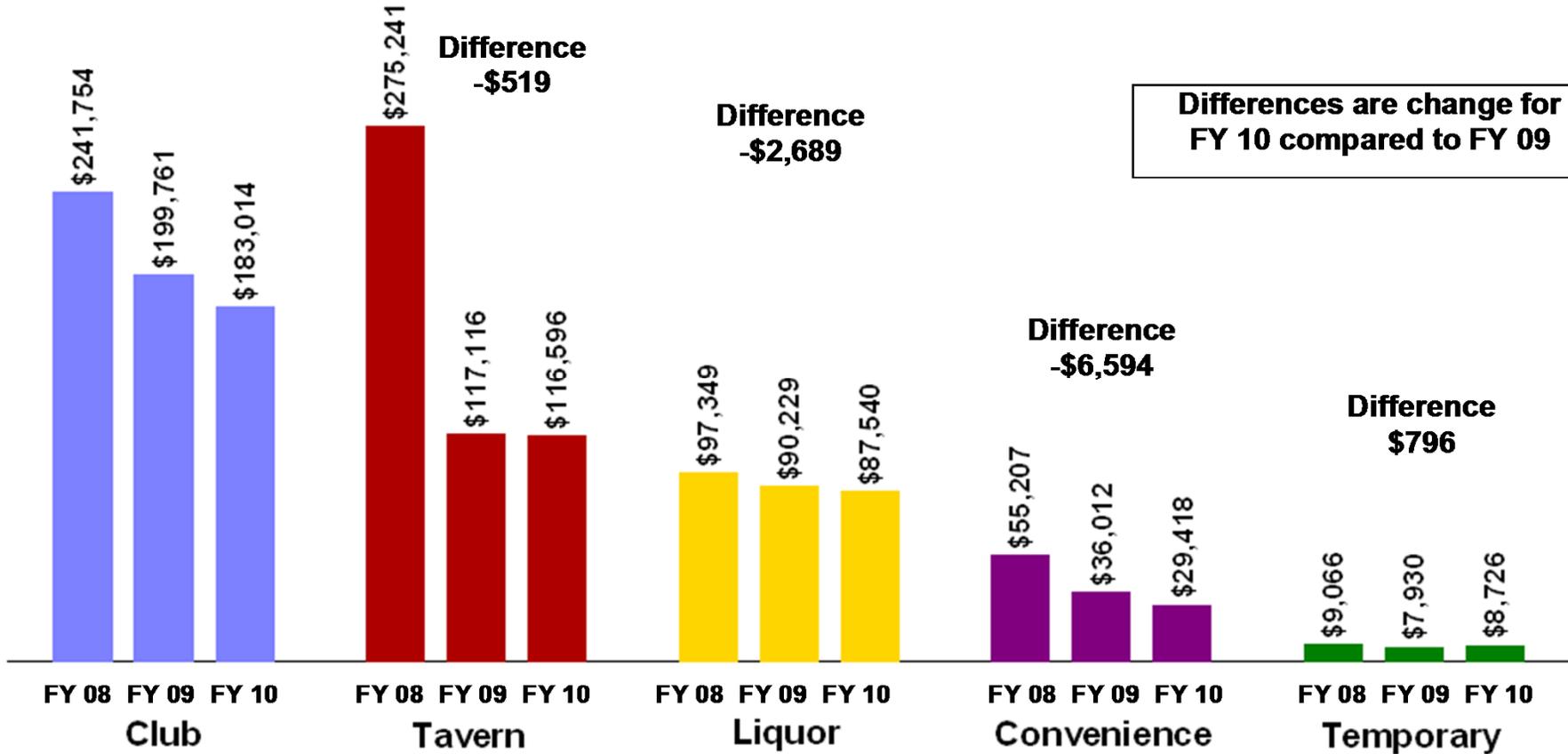
# Tax Revenues By Allegany County Paper Gaming Operator Type Fiscal Year 2010



**Clubs and Taverns combined generate 70% of the tax revenues. Liquor store overall sales decreased slightly, however, their percentage points by another one percent this year.**

# Allegany County Paper Gaming Fund Tax Revenues By Operator Type Fiscal Years 2008 - 2010

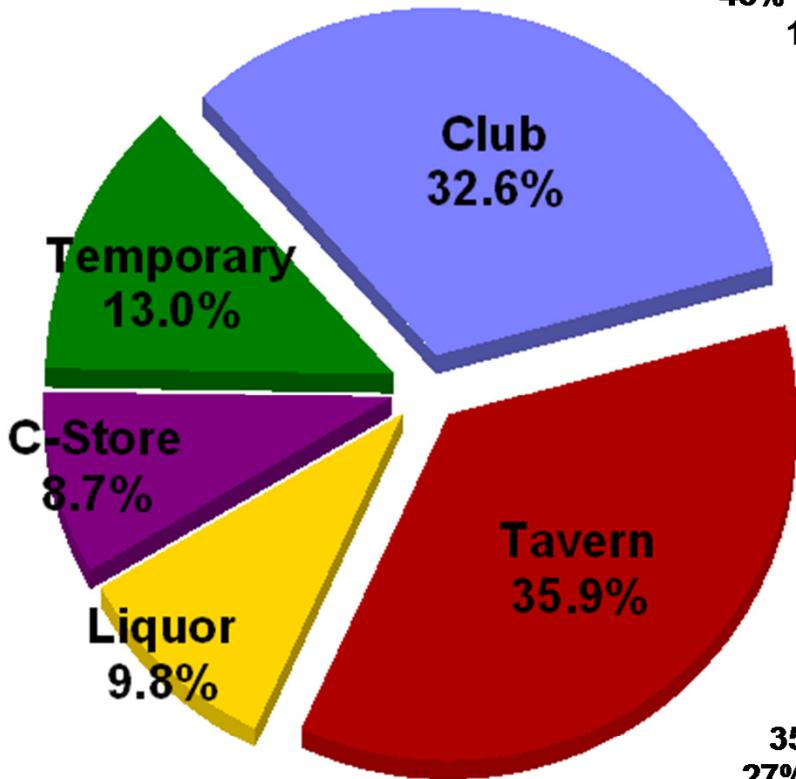
**Difference  
-\$16,747**



**Differences are change for  
FY 10 compared to FY 09**

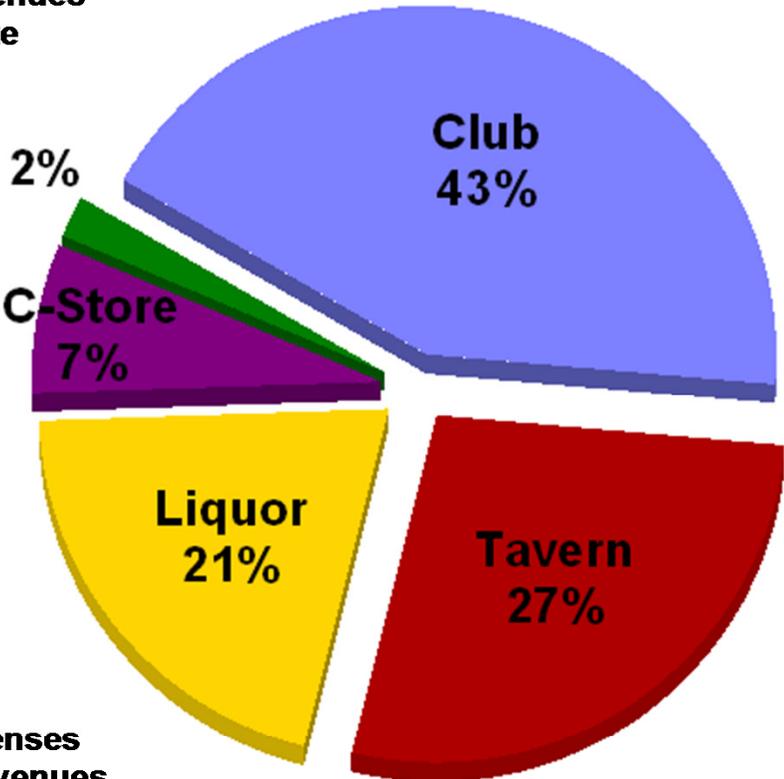
# Allegany County Paper Gaming Operator Type License % Versus Revenue % Fiscal Year 2010

Licenses



**Clubs**  
 32.6% Of Licenses  
 43% Of Tax Revenues  
 10% Tax Rate

Tax Revenues

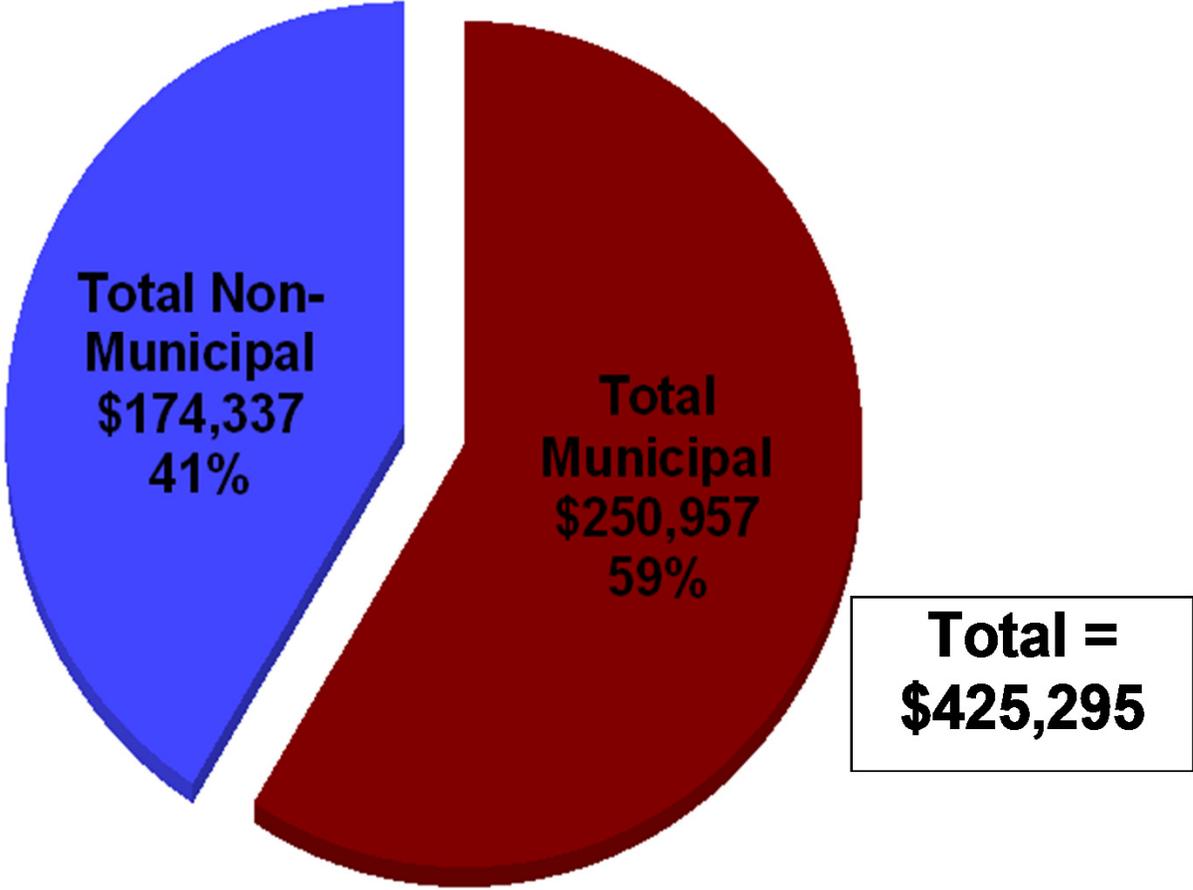


**Taverns**  
 35.9% Of Licenses  
 27% Of Tax Revenues  
 40% Tax Rate

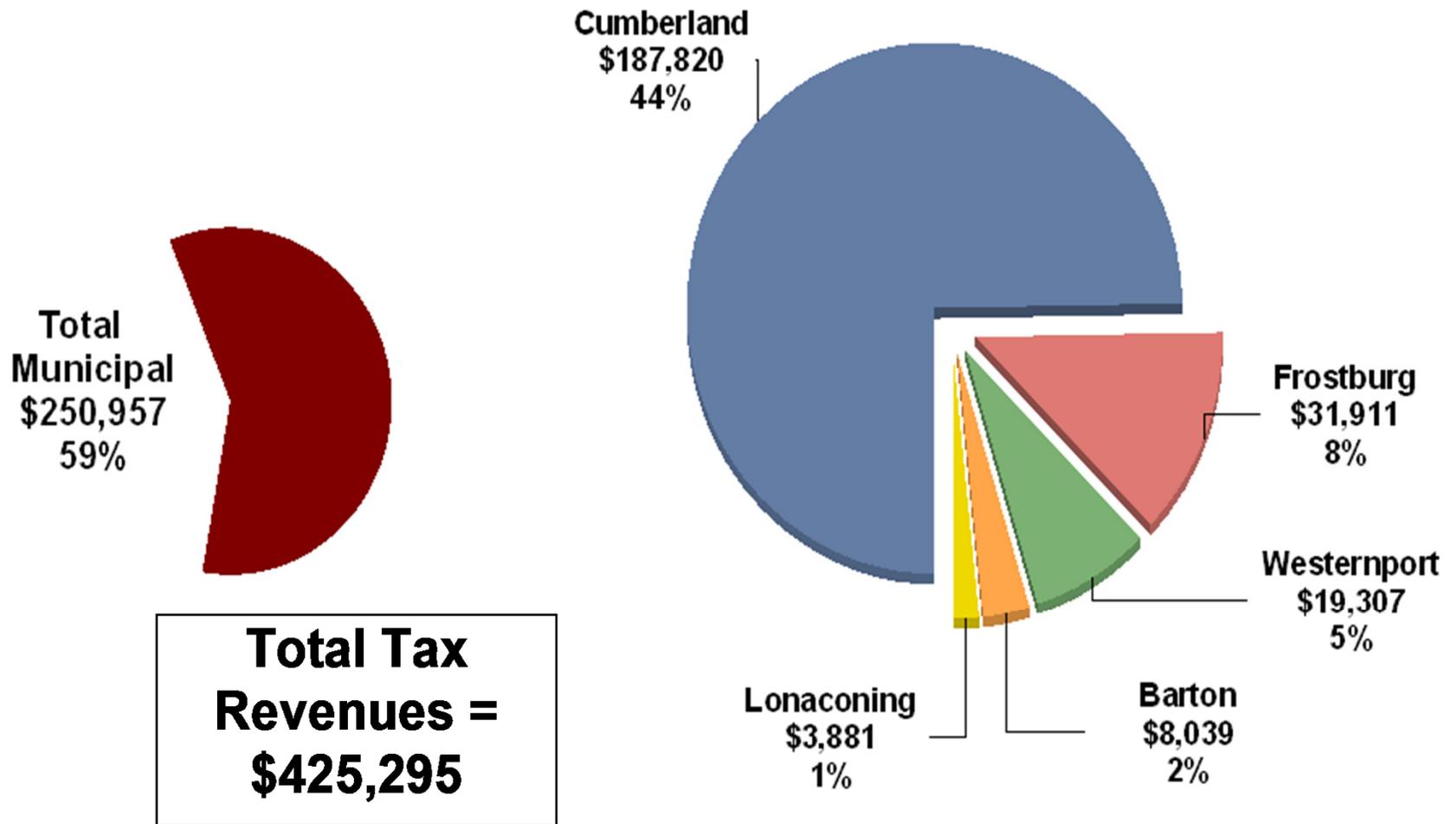
**Liquor Stores**  
 9.8% Of Licenses  
 21% Of Tax Revenues  
 40% Tax Rate

**Liquor stores decreased total revenue dollars but increased one shared point for revenues while Taverns and Club each lost one shared point each.**

**Allegany County Paper Gaming Operator Tax  
Revenues Municipal Versus Non-Municipal  
Fiscal Year 2010**



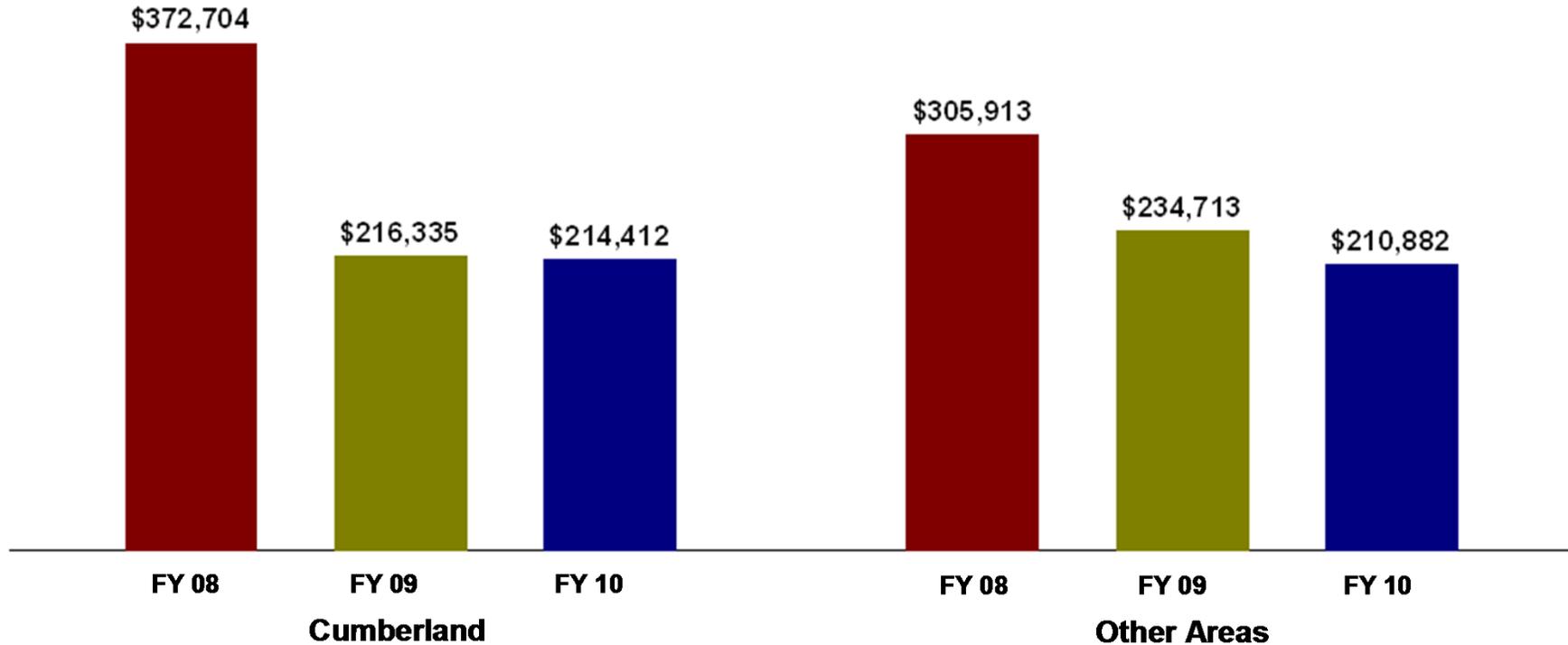
# Allegany County Paper Gaming Operator Tax Revenues By Municipal Areas Fiscal Year 2010



# Allegany County Paper Gaming Operator Tax Revenues Cumberland Area Versus Other Areas Fiscal Years 2008 - 2010

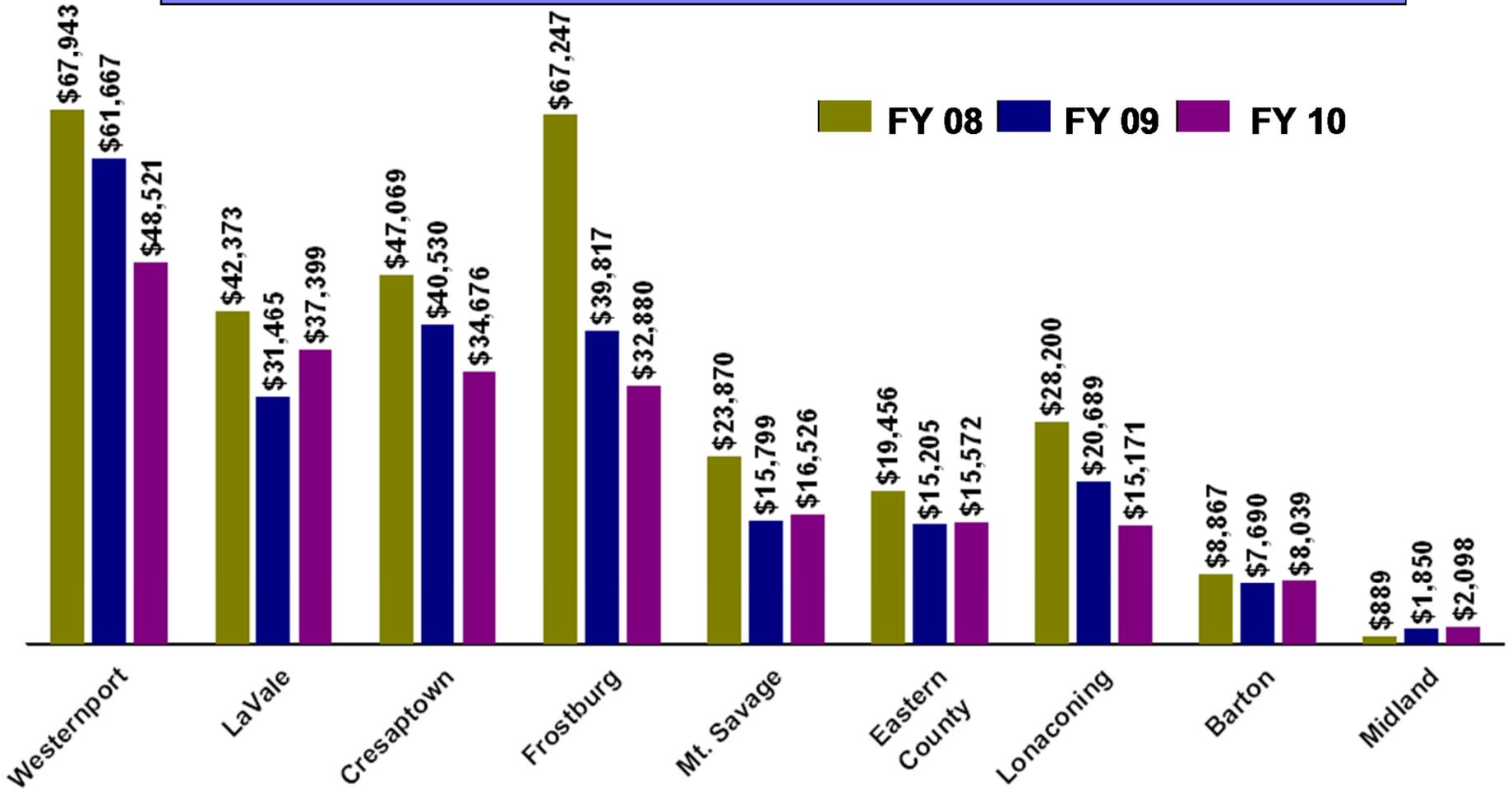
Difference Between  
FY 10 and FY 09  
-\$1,923

Difference Between  
FY 10 and FY 09  
-\$23,831

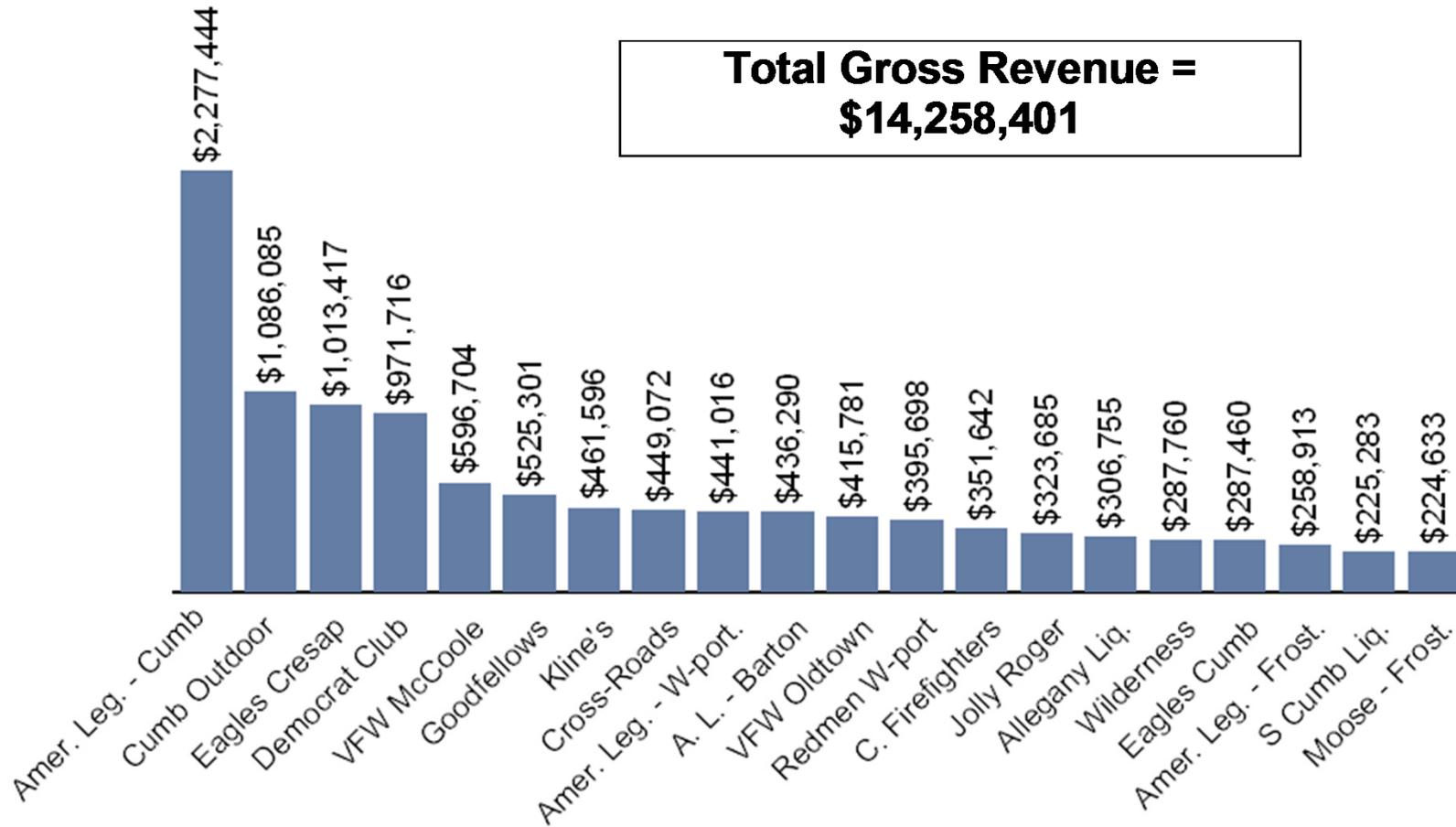


**Cumberland area declined in revenues, however, less than the areas outside of the city.**

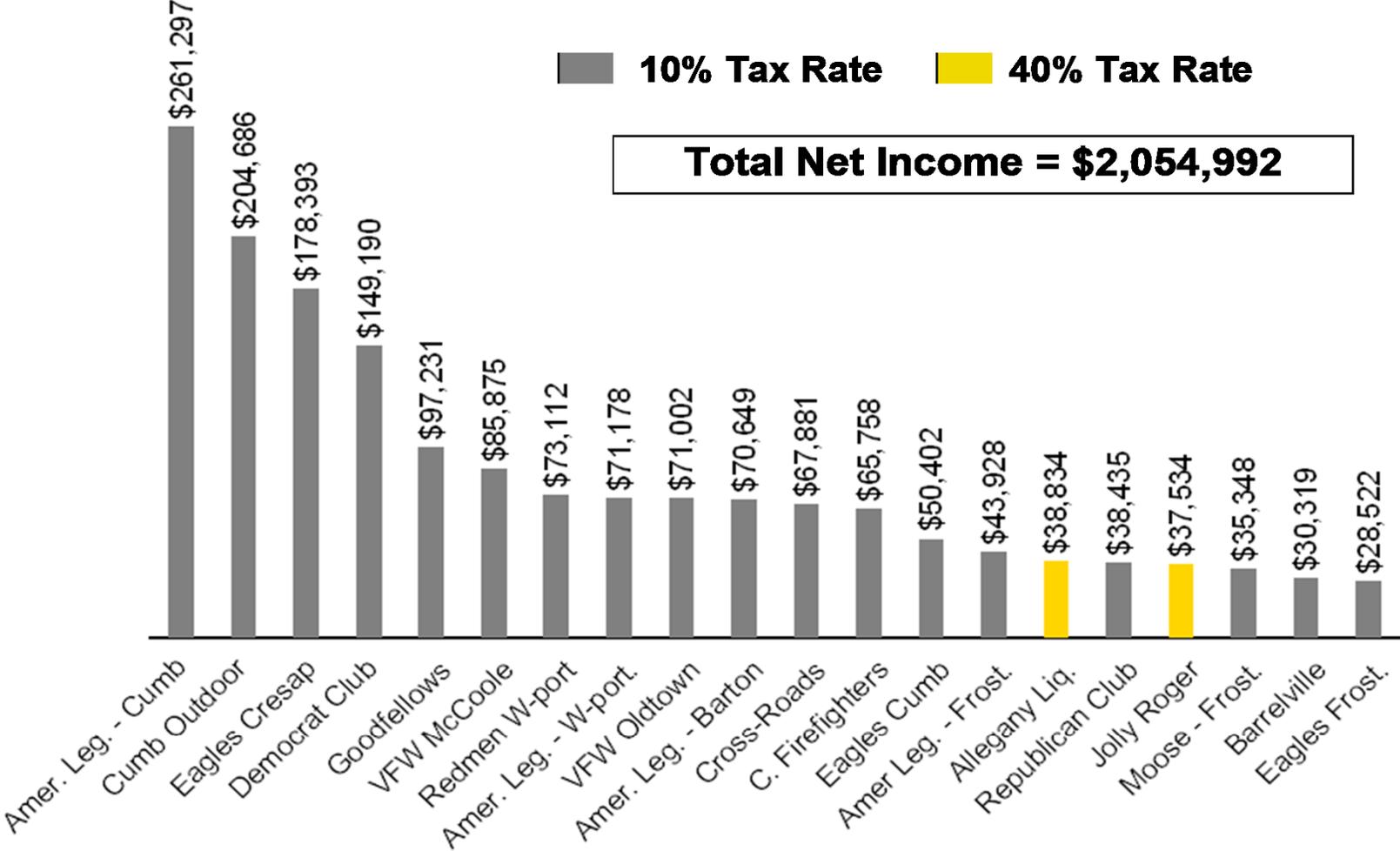
**Allegany County Paper Gaming Operator Tax Revenues  
Other Areas (Excludes Cumberland)  
Fiscal Years 2008 - 2010**



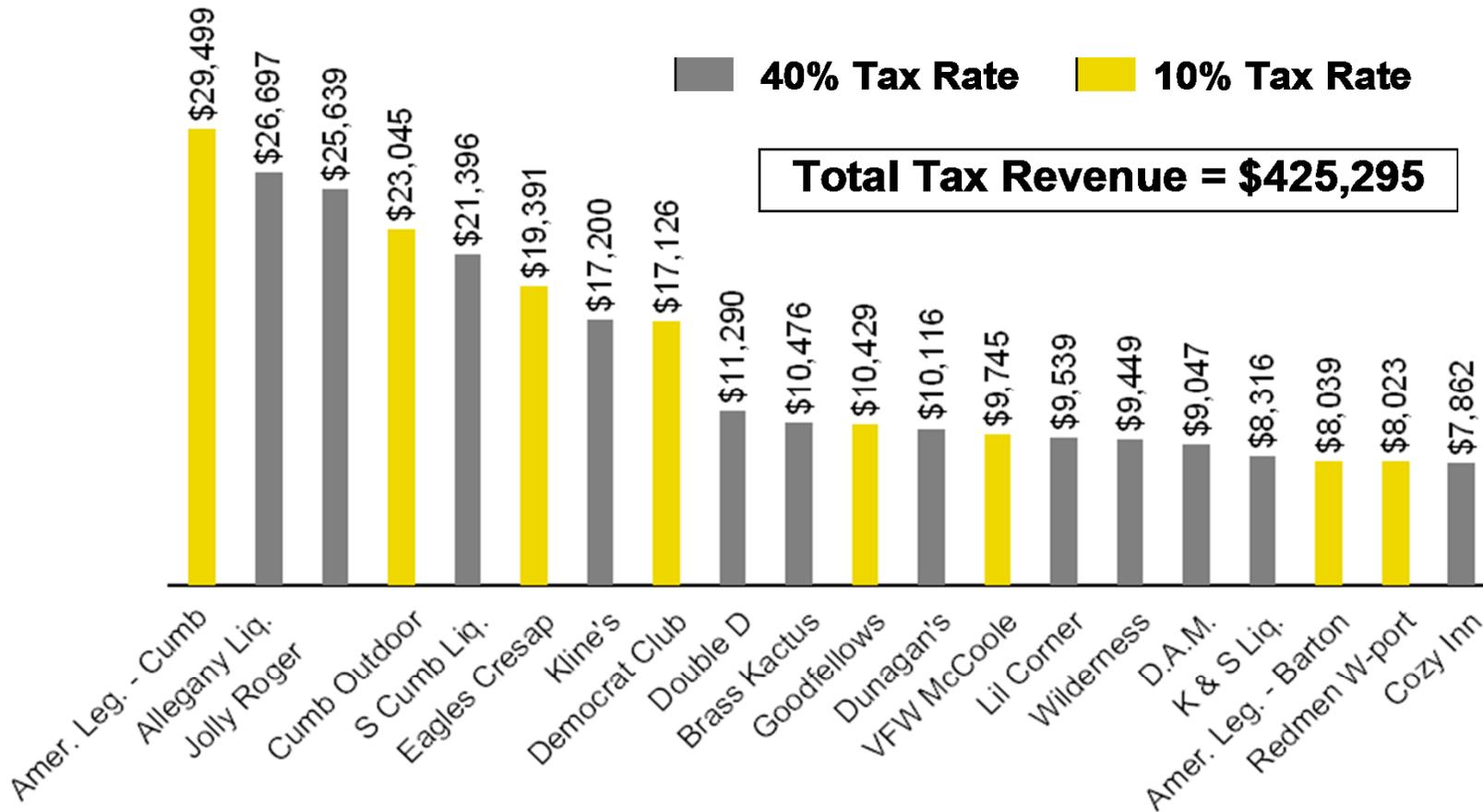
## Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2010



# Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2010

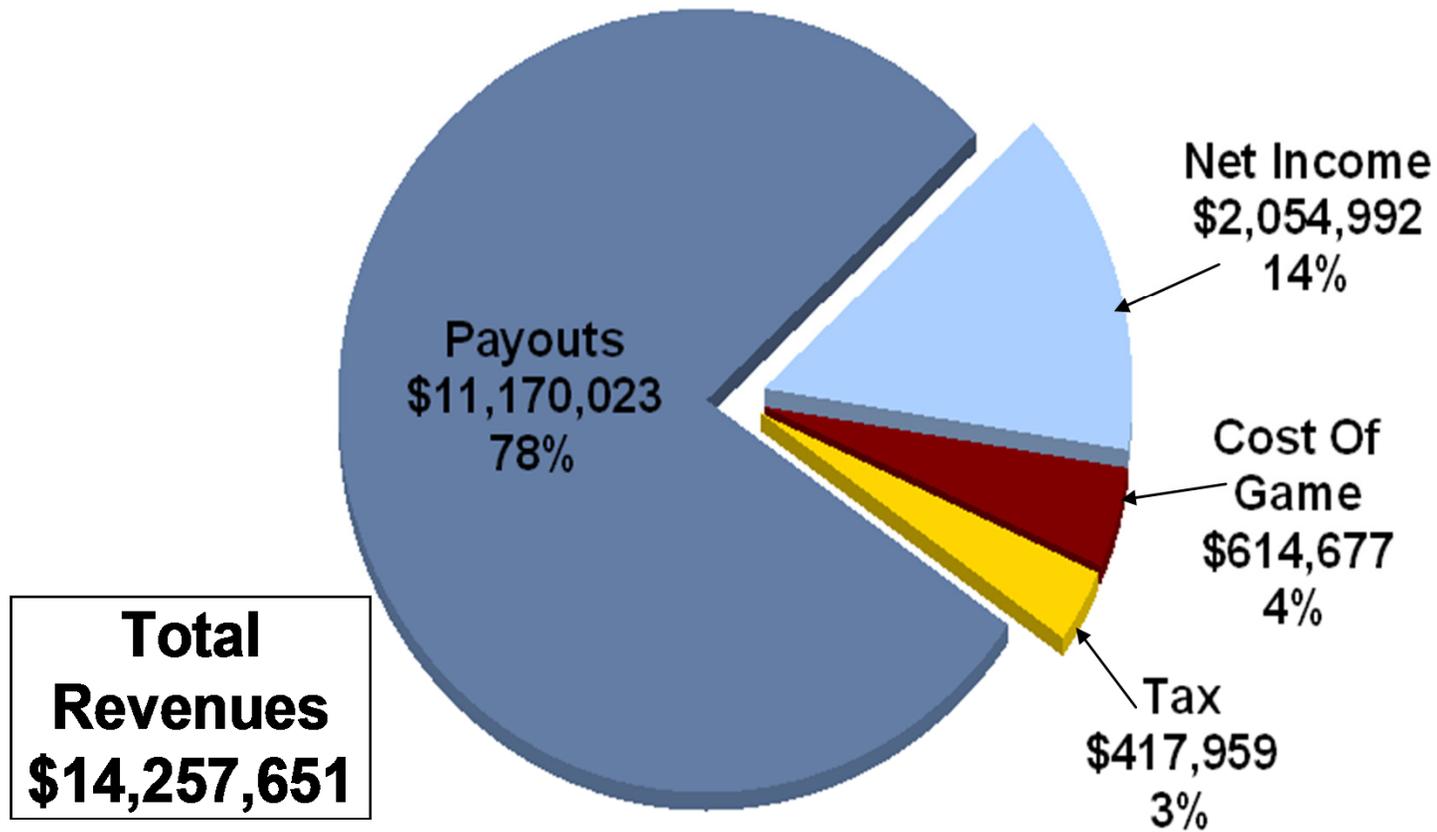


## Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2010



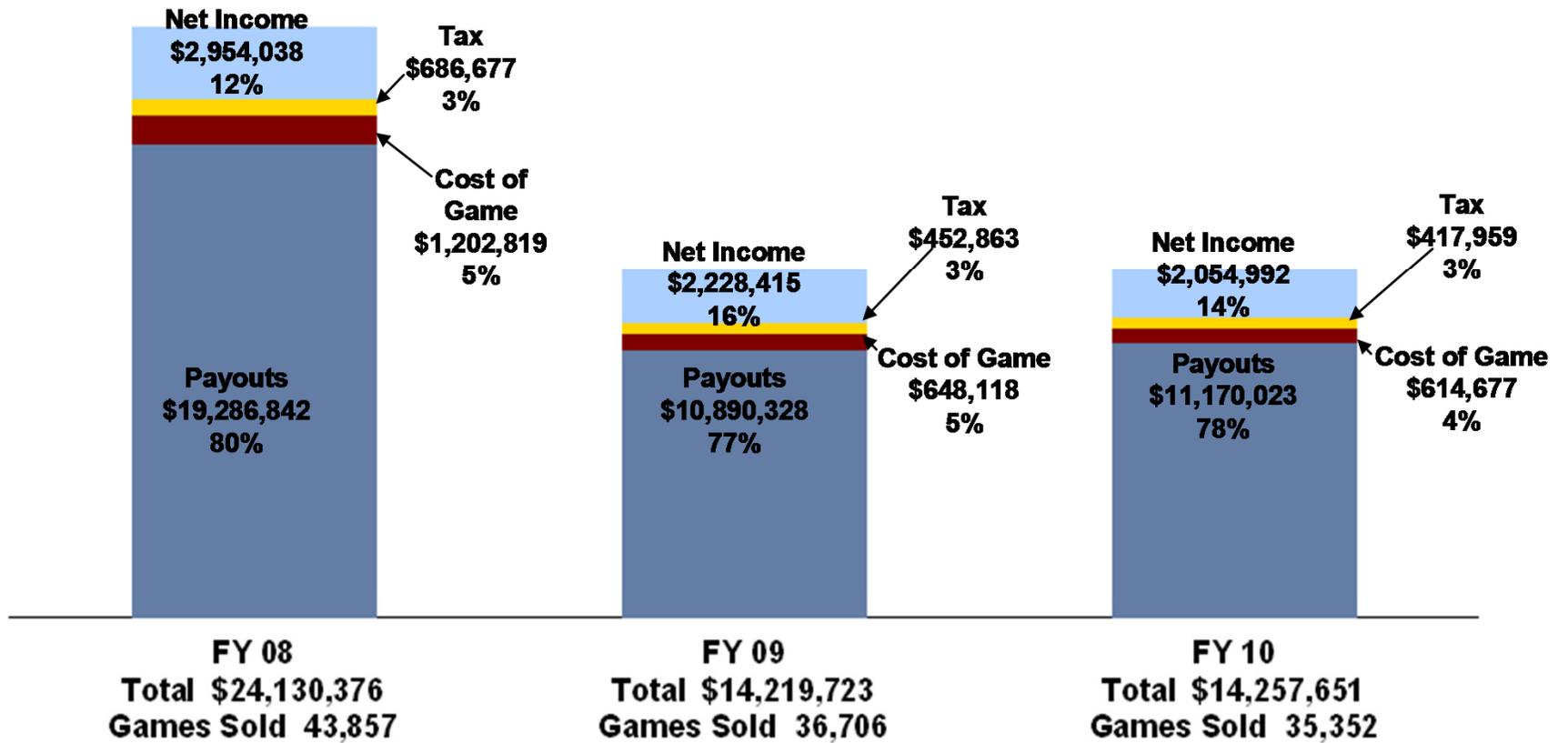
# Distribution of Operator Gaming Revenues\* Fiscal Year 2010

\*Based on games started during fiscal year.

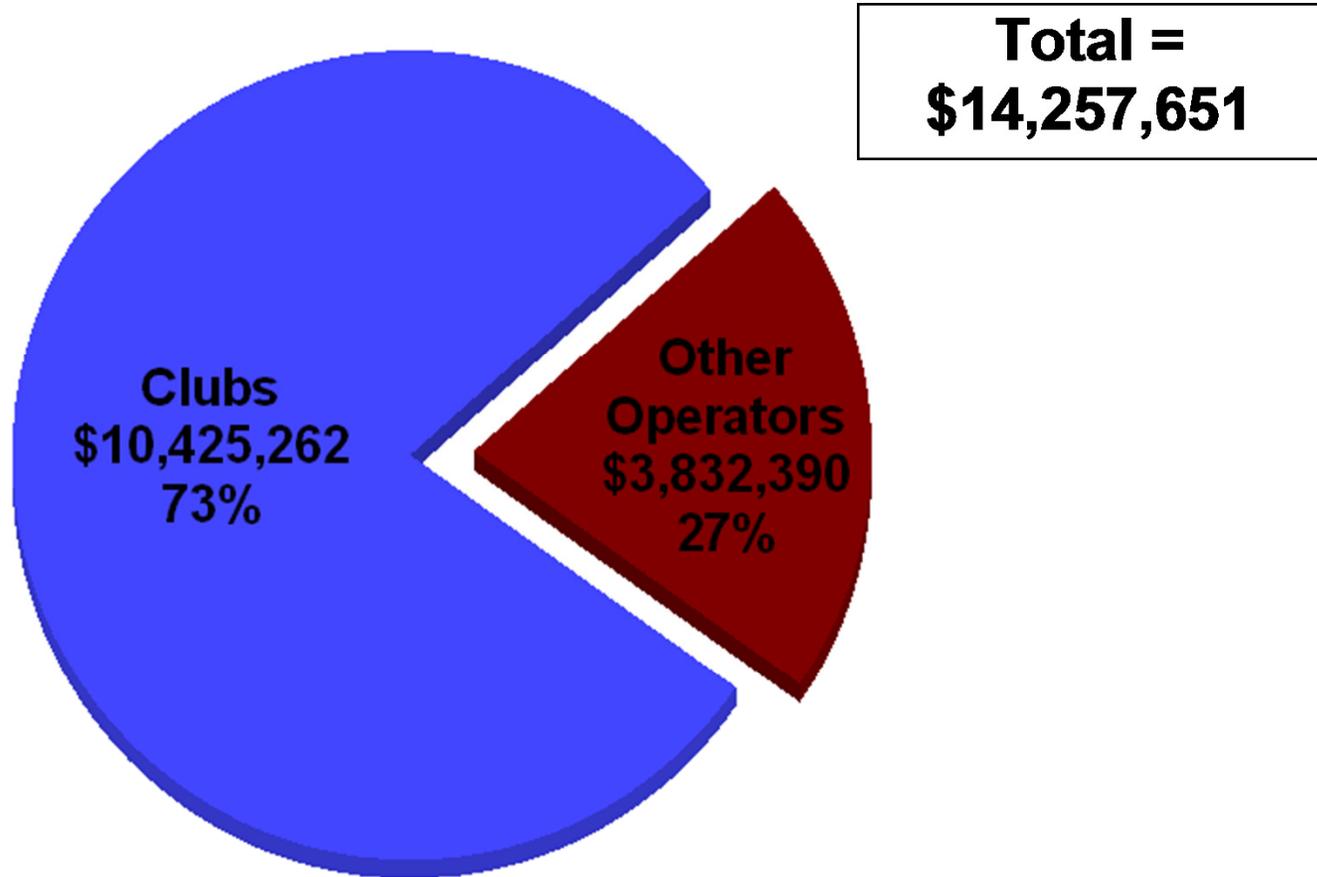


# Distribution of Operator Gaming Revenues\* Fiscal Years 2008 - 2010

\*Based on games started during fiscal year.

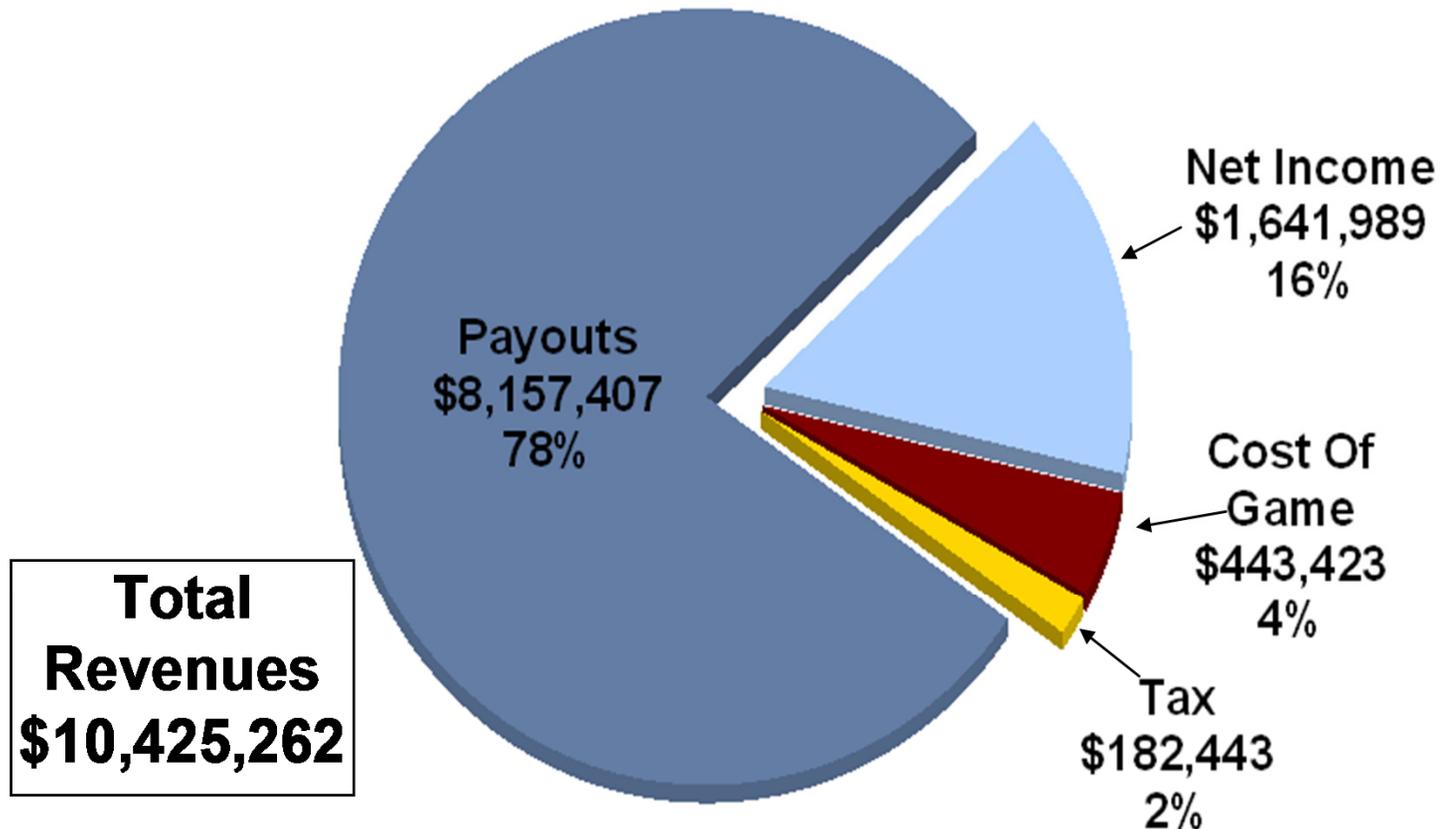


**Allegheny County Paper Gaming Operator Revenues  
Clubs Versus Other Operators  
Fiscal Year 2010**



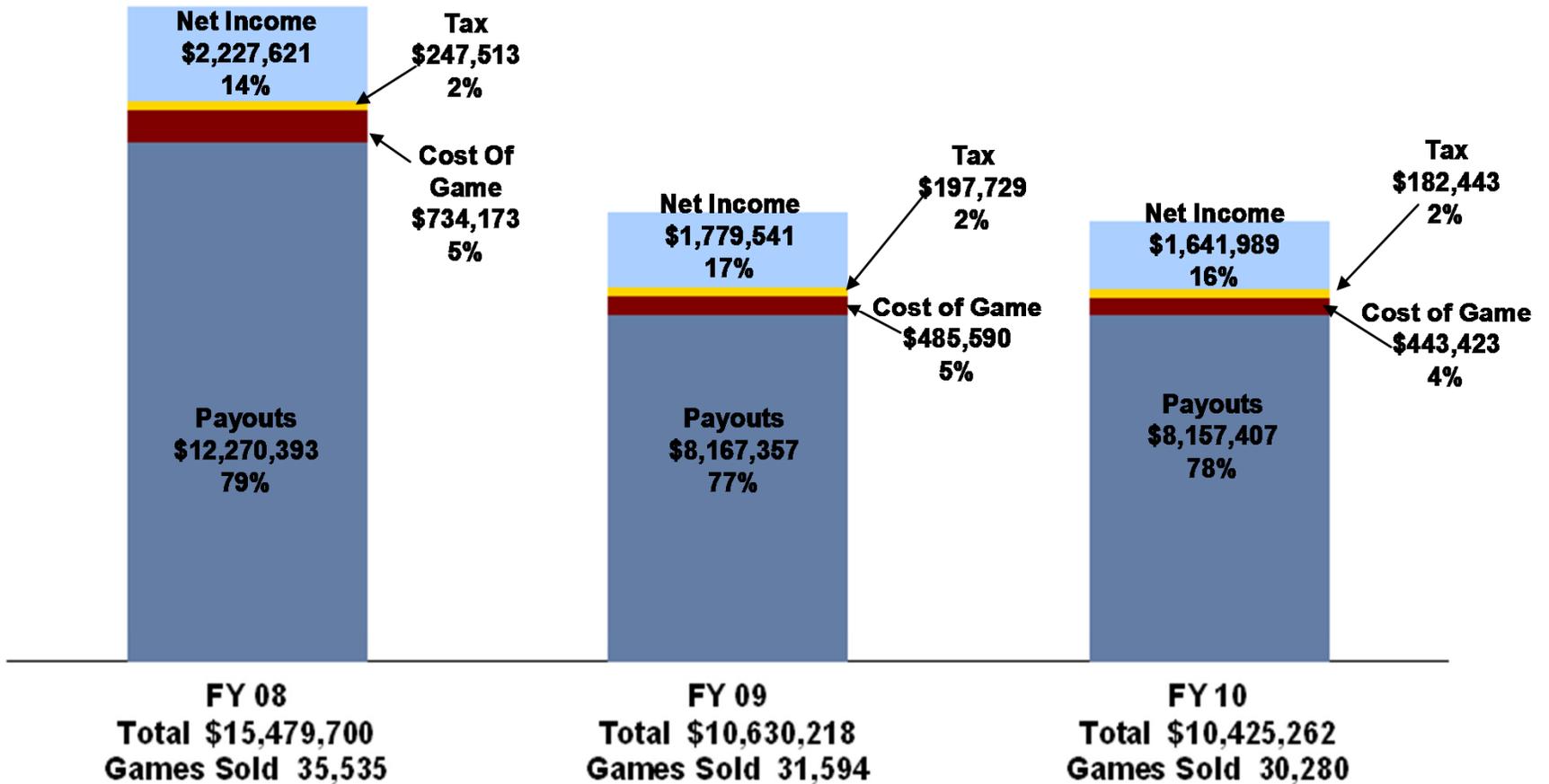
## Distribution of Club Revenues\* Fiscal Year 2010

\*Based on games started during fiscal year.



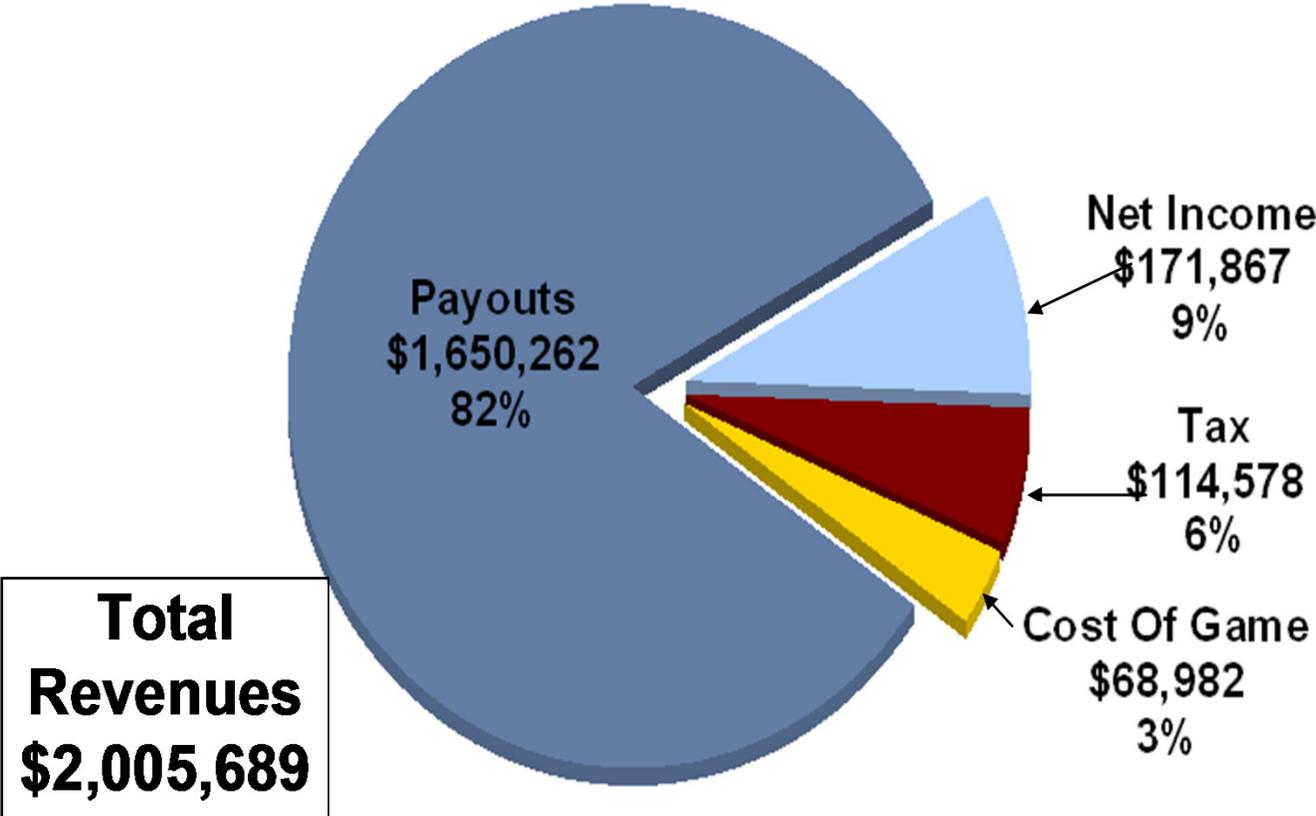
## Distribution of Club Gaming Revenues\* Fiscal Years 2008 - 2010

\*Based on games started during fiscal year.



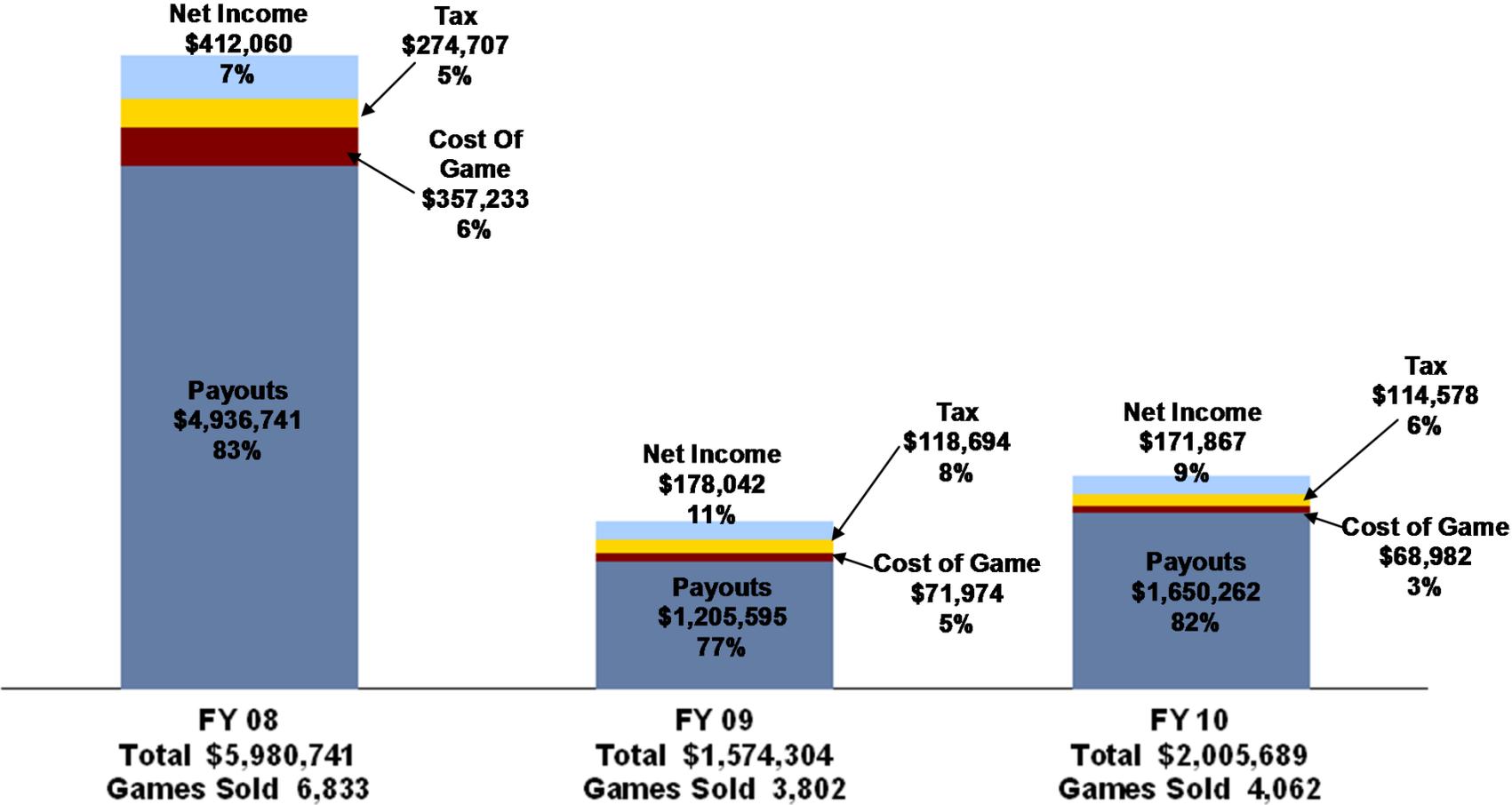
# Distribution of Tavern Revenues\* Fiscal Year 2010

\*Based on games started during fiscal year.



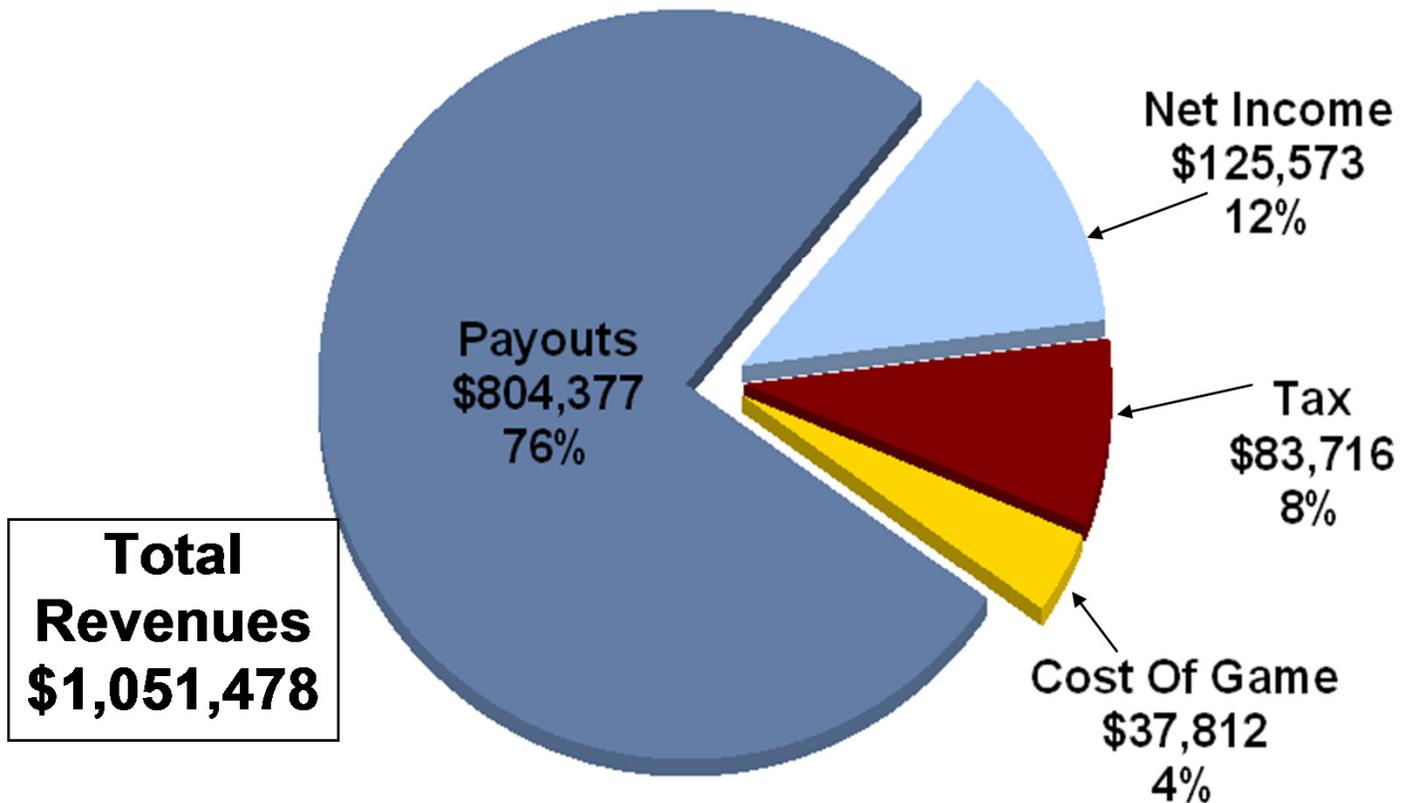
# Distribution of Tavern Gaming Revenues\* Fiscal Years 2008 - 2010

\*Based on games started during fiscal year.



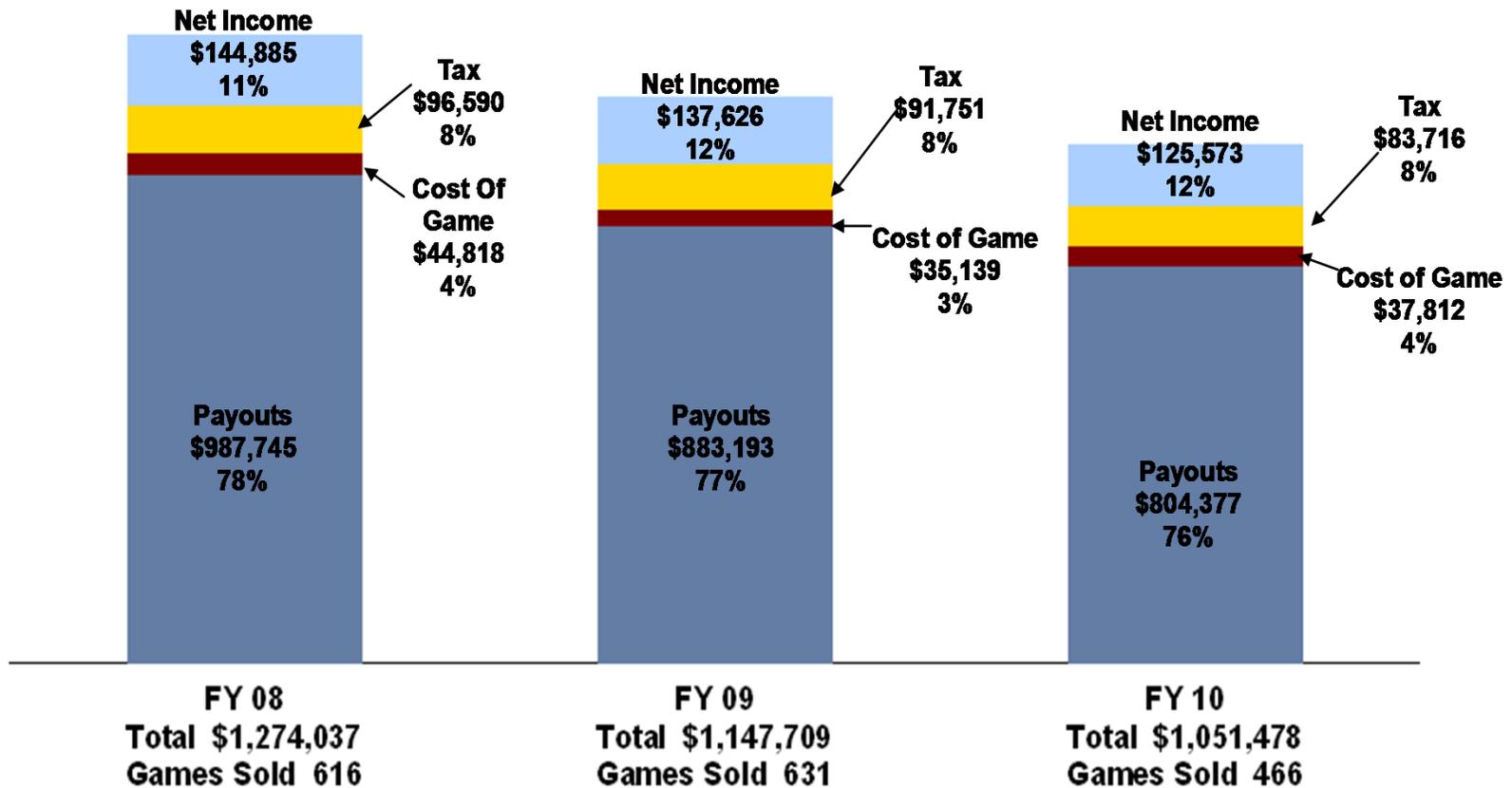
## Distribution of Liquor Store Revenues\* Fiscal Year 2010

\*Based on games started during fiscal year.



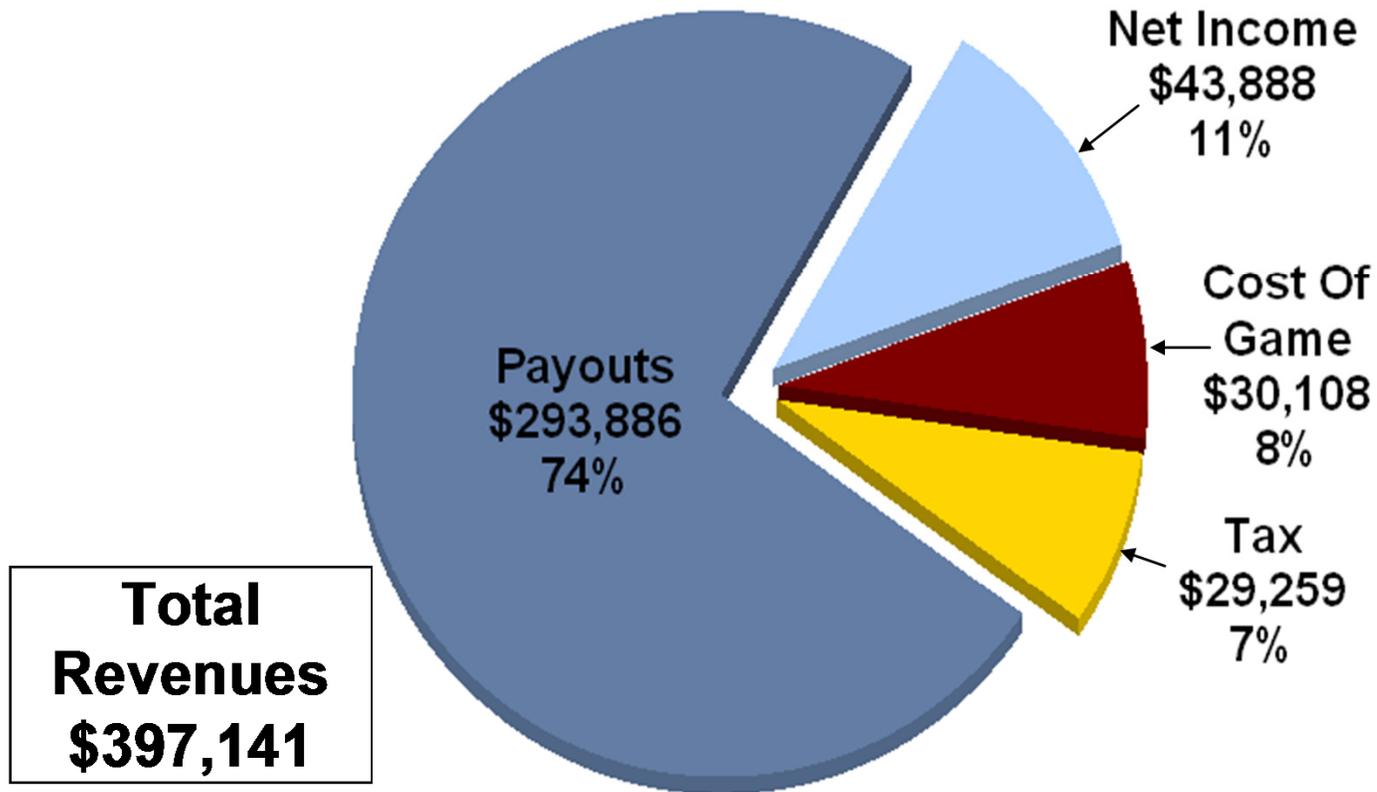
## Distribution of Liquor Store Revenues\* Fiscal Years 2008 - 2010

\*Based on games started during fiscal year.



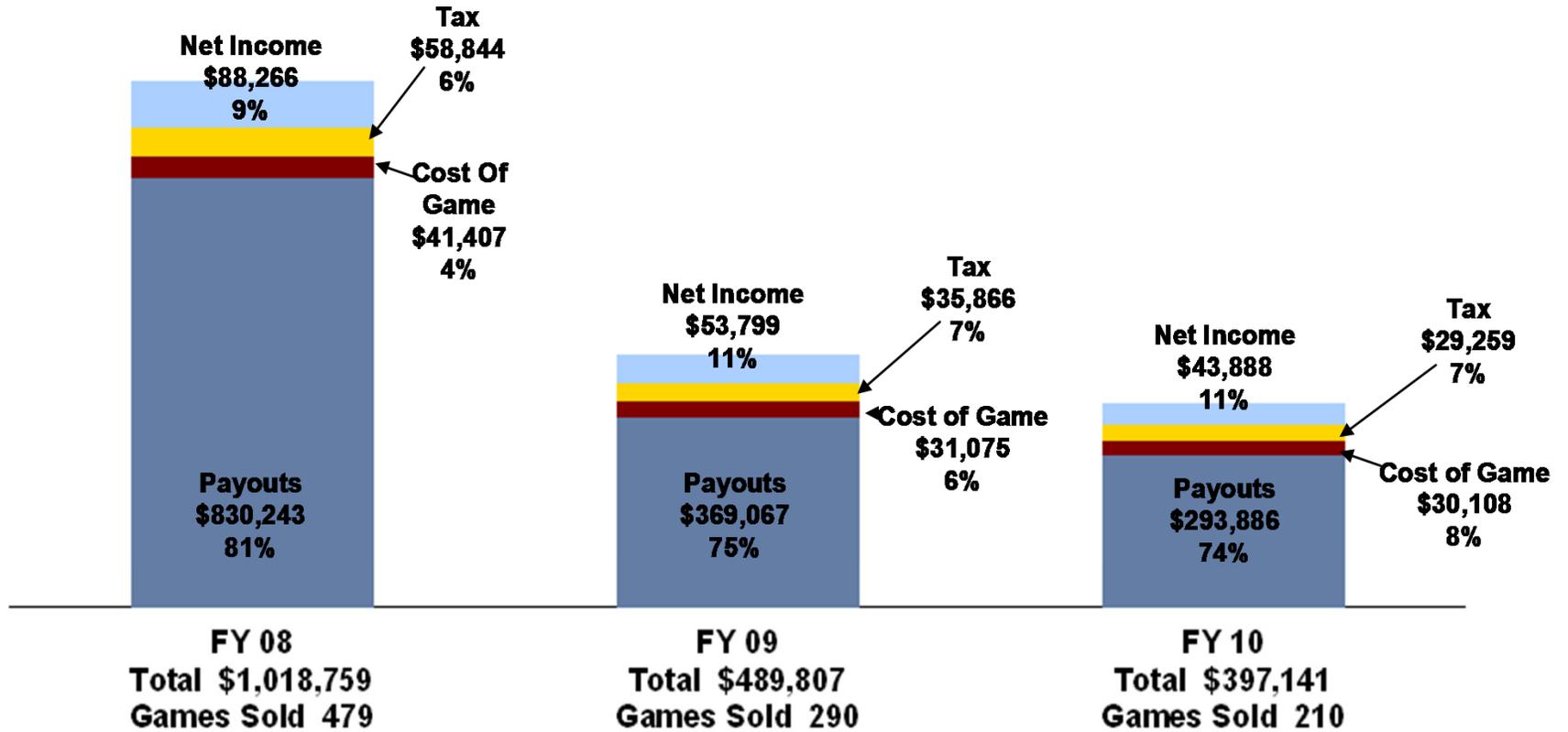
## Distribution of Convenience Store Revenues\* Fiscal Year 2010

\*Based on games started during fiscal year.



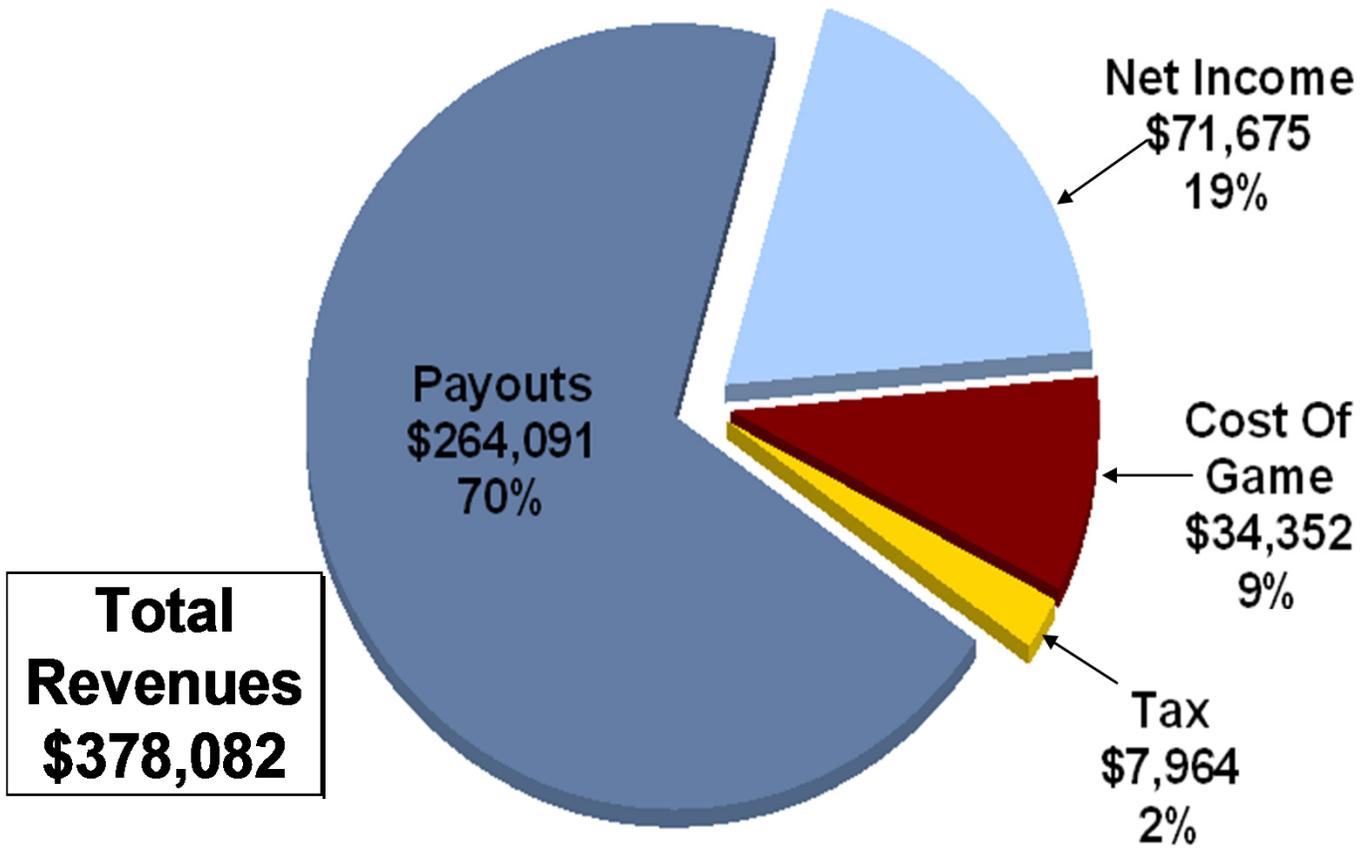
## Distribution of Convenience Store Revenues\* Fiscal Years 2008 - 2010

\*Based on games started during fiscal year.



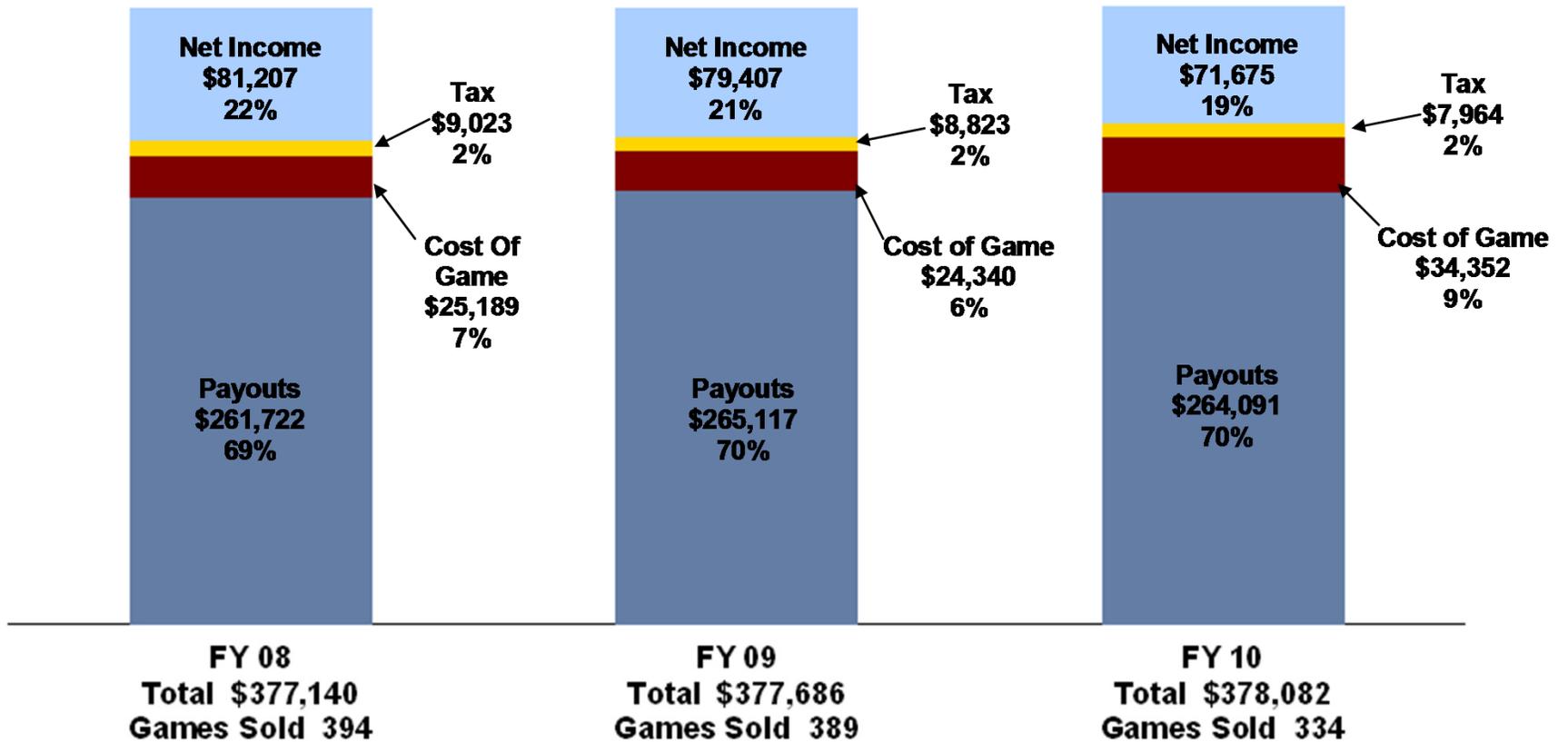
# Distribution of Temporary Operator Revenues\* Fiscal Year 2010

\*Based on games started during fiscal year.



## Distribution of Temporary Operator Revenues\* Fiscal Years 2008 - 2010

\*Based on games started during fiscal year.



## Allegany County Inspections of Paper Game Operators Fiscal Years 2007 - 2010

	<u>FY 2008</u>	<u>FY 2009</u>	<u>FY 2010</u>
Inspections	973	921	860
Number of Operators	83	74	80
Each Operator Inspected	11.7	12.4	10.8
Each Operator Inspected Monthly	1.0	1.0	0.9

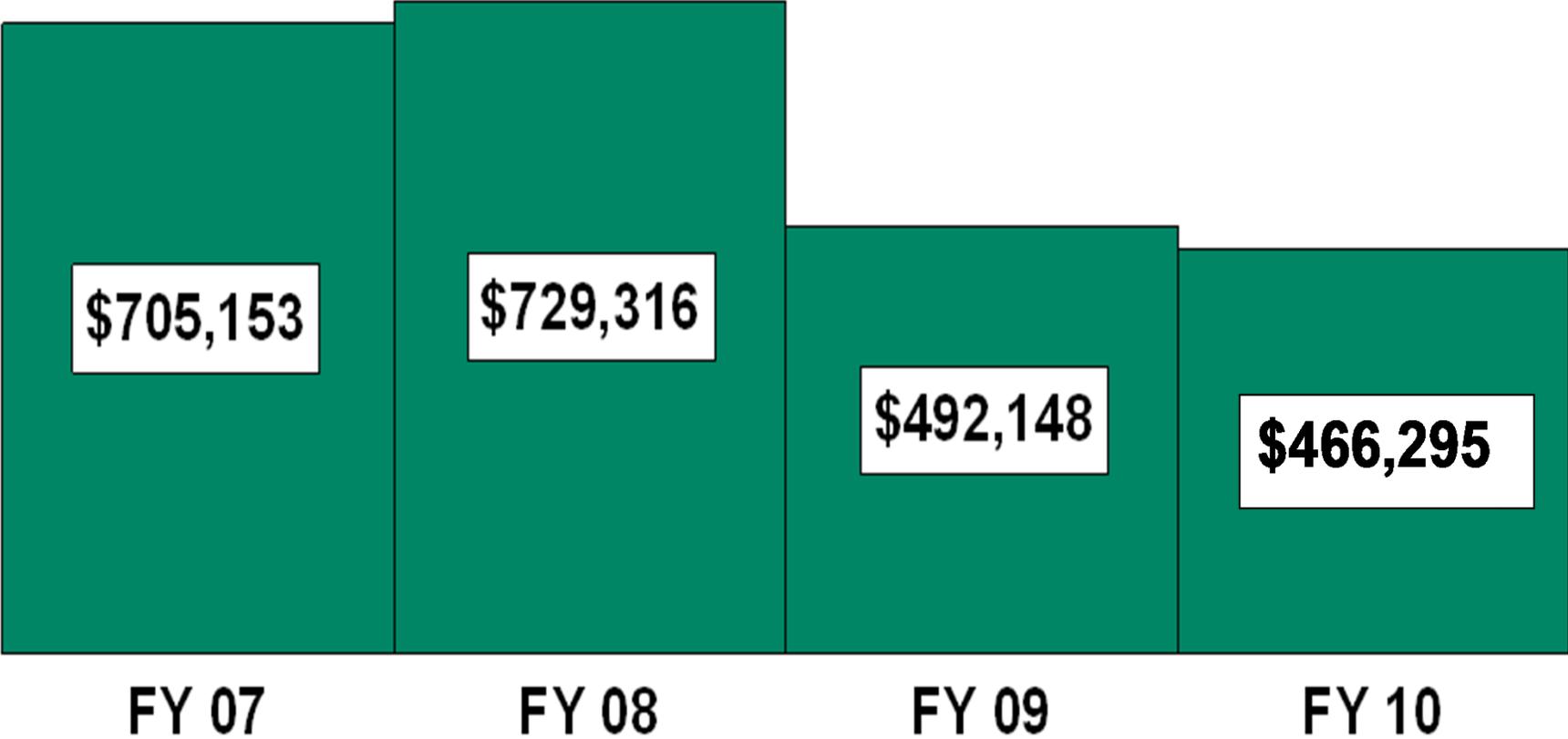
### Inspections are random and unannounced

**Generally, no more than two inspections are conducted in the same area in the same day except occasionally in Cumberland. Cumberland has the 34 percent of the operators.**

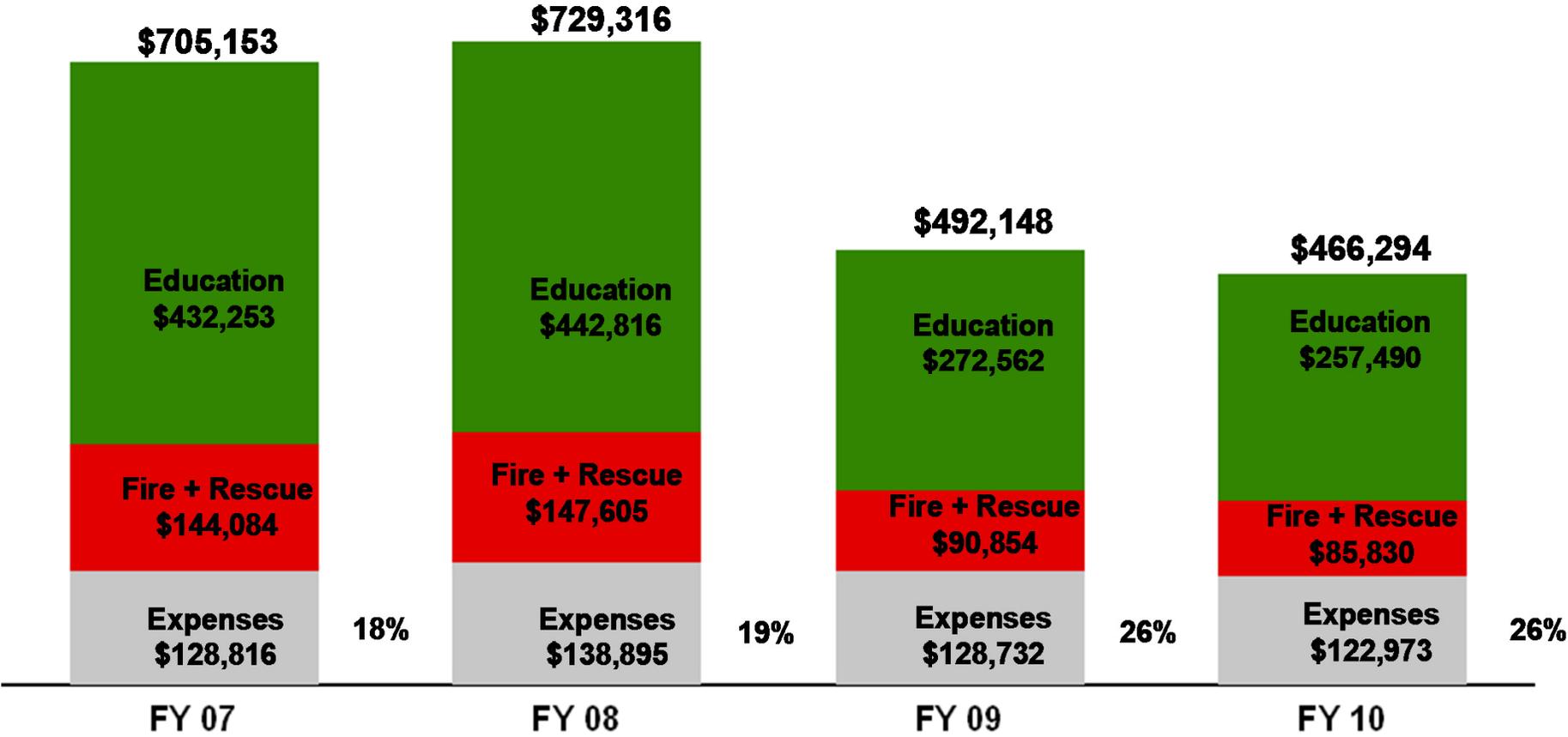
**Inspections are conducted randomly everyday of the week. The inspection have been fairly equally divided across the days of the week.**

**Random monitoring insures no patterns are allowed to develop for any specific operator for inspections. Random inspections insure no one operator expects an inspection on a fixed time or day.**

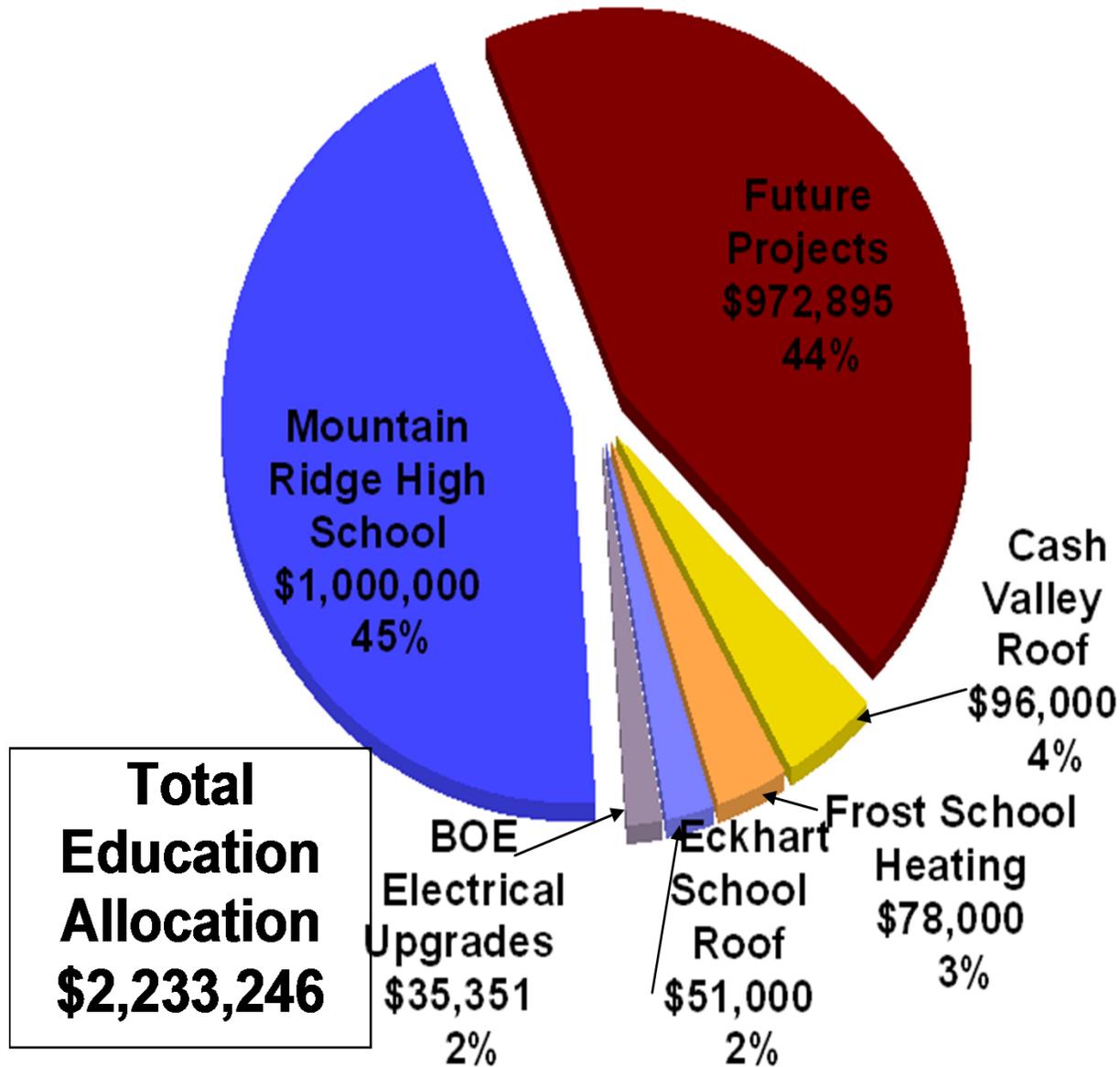
**Allegany County Paper Gaming Fund Revenues  
Fiscal Years 2007 - 2010**



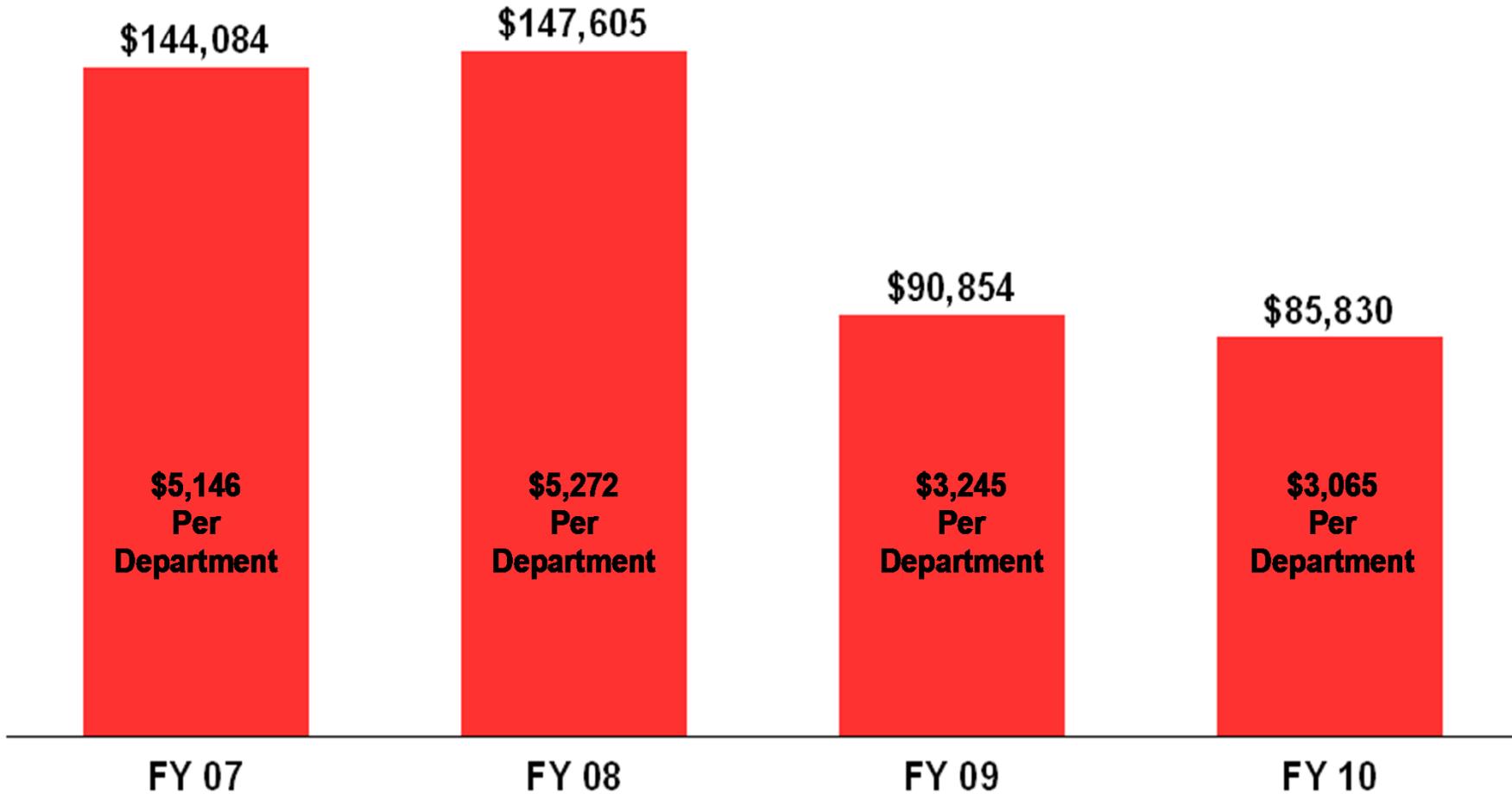
# Allegany County Paper Gaming Fund Distribution Fiscal Years 2007 - 2010



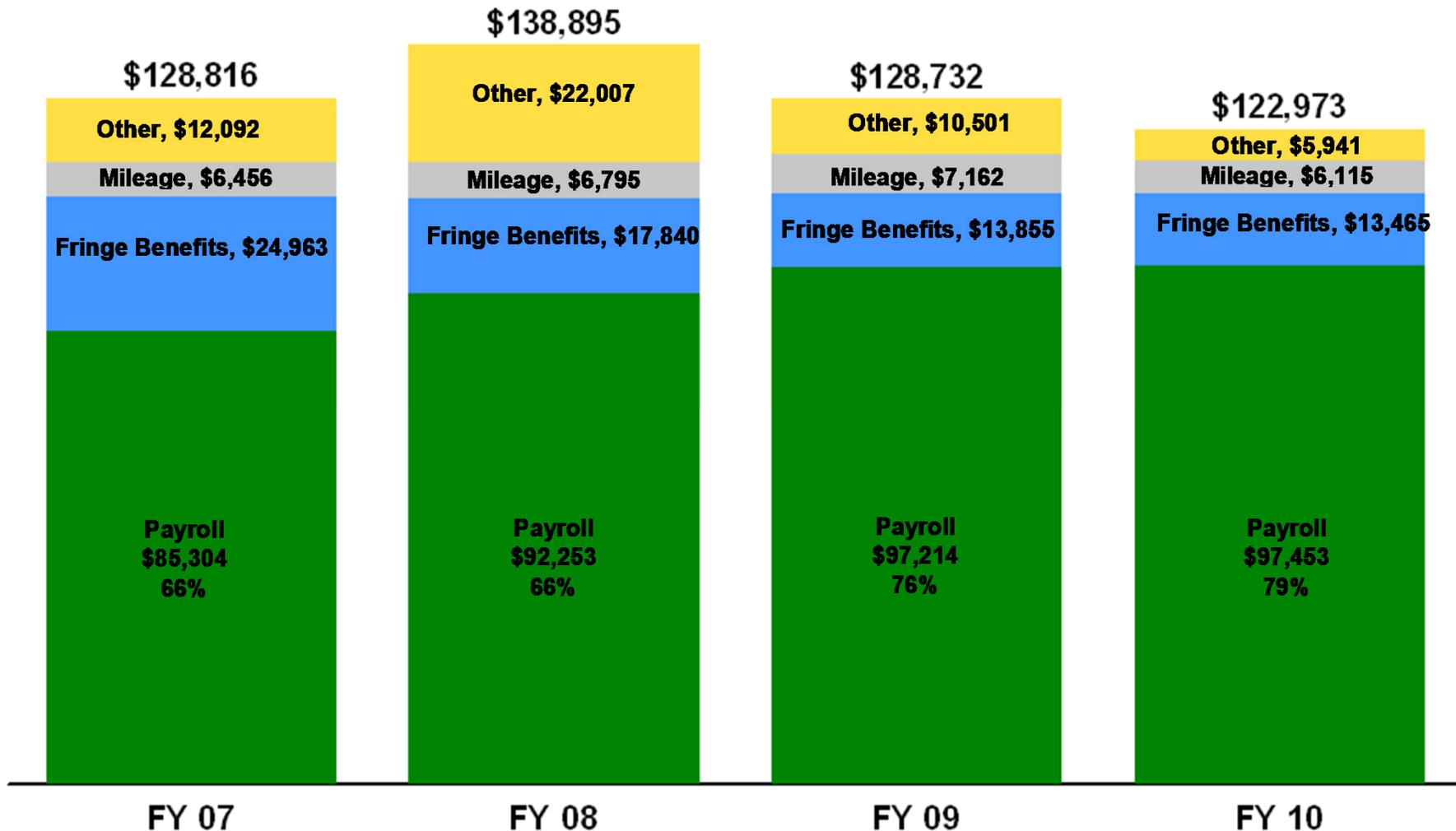
# Education Allocations From The Paper Gaming Fund Fiscal Years 2004 - 2010



**Fire Allocations From The Paper Gaming Fund  
Fiscal Years 2007 - 2010**

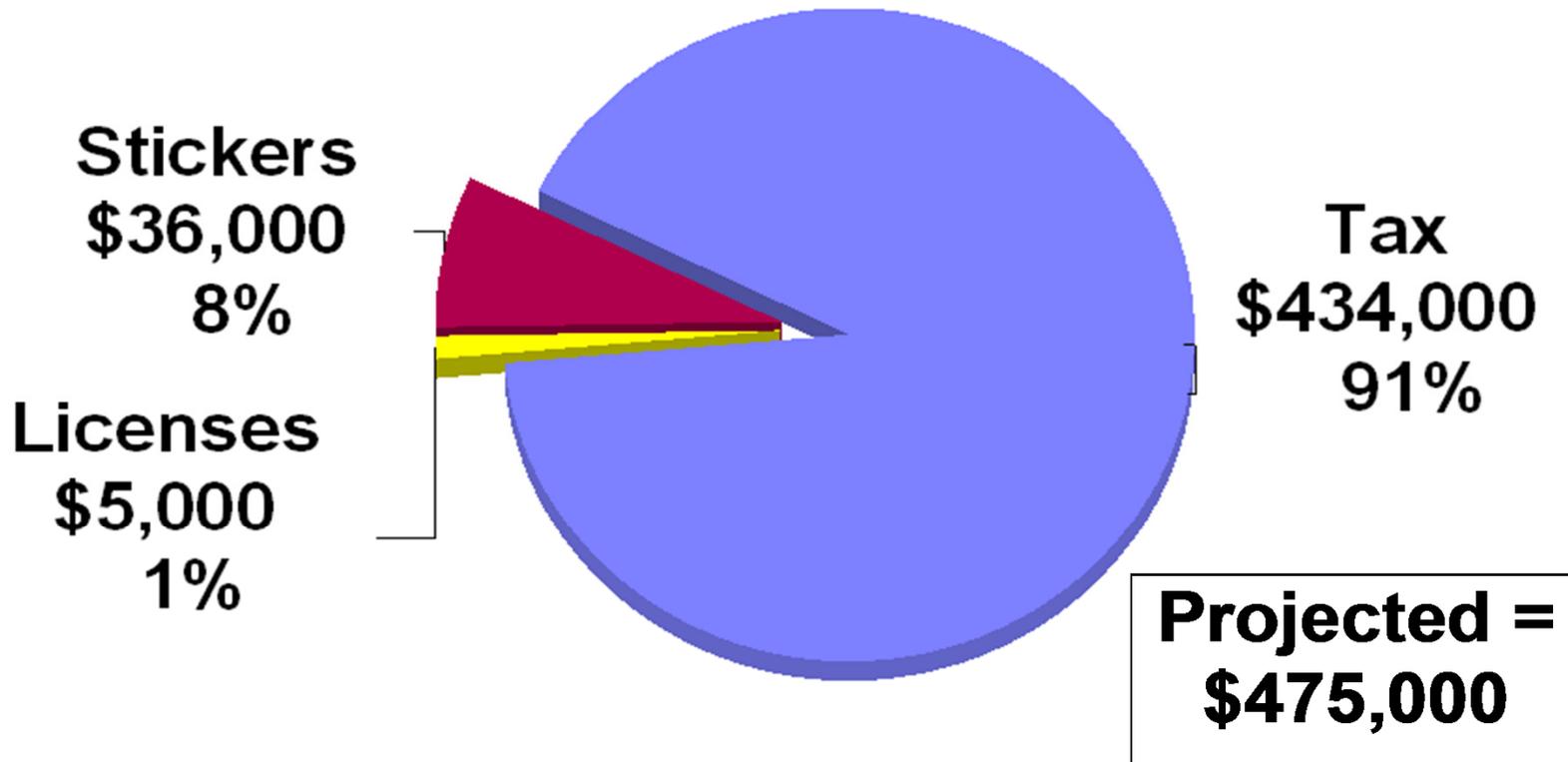


## Expenses For Allegany County Gaming Office Fiscal Years 2007 - 2010



**Overall operating expenses were reduced by \$4,560 dollars. This was a combination in reduction of staff hours, mileage, and fringe benefits.**

## Projected Allegany County Gaming Fund Revenues Fiscal Year 2011



## Projected Expenses For Allegany County Gaming Office Fiscal Year 2011

**\$135,762**

**Other, \$11,164 8%**

**Mileage, \$7,250 5%**

**Fringe Benefits,  
\$14,825  
11%**

**Payroll  
\$102,523  
76%**

**Projected Allegany County Gaming Fund Distribution  
- Fiscal Year 2011**

**\$434,001**

**Education  
\$223,679**

**Fire + Rescue  
\$74,560**

**Expenses  
\$135,762**

**31%**

## Conclusion

**This presentation and prior years are available on line at [www.gov.allconet.org/gaming/presentations](http://www.gov.allconet.org/gaming/presentations).**

**The public is invited to email the Gaming Office at [gaming@allconet.org](mailto:gaming@allconet.org)**